

GB TOURISM SURVEY - September 2011

SUMMARY OF RESULTS

1. Headlines

- In the month of September, there were 11.1 million domestic tourism trips in Great Britain, a 20% increase from 9.3 million in 2010 and the highest recorded volume for the month since the start of the current survey.
- The number of bednights and amount spent also rose, by 13% and 15% respectively compared to September 2010.
- Reflecting the GB trend, in England, trips grew by 22% from 7.5 million to 9.1 million.
- In England, both total nights and spending increased by 15% and 13% respectively.

2. Trip Characteristics

- After a cooler-than-average July and August, temperatures in September were above average whilst rainfall was lower than average.
- In September, across Great Britain, there were increases in visits to friends and relatives (VFR) (33%) and holidays (18%), and a slight decrease in business trips (-1%) compared to September last year.
- However, during the first nine months of 2011, business trips have increased by 11% compared to the same time last year. Holiday trips and VFR trips have both increased by 6% over the year so far.
- Though increases in trip volumes were seen across different ages and social grades between January and September 2011, increases were greater among the older age groups (35+) and higher social grades, while those aged 16-34 and in the C2 and DE social grades saw trips volumes increase only slightly, by less than 3%.
- Most types of accommodation have continued to benefit from increased trip volumes. However, trips involving a stay in a bed & breakfast have fallen back by 2% over the course of the year.
- All types of destinations have benefitted from increased trip volumes, particularly countryside / village trips (up 10%).

3. Overseas Travel by UK Residents

- In the first nine months of 2011, UK residents made a similar number of trips abroad compared to the same period in 2010, while spend increased by 4%.

4. Other Tourism Surveys

- The UK Occupancy Survey showed that bedspace occupancy in the UK in September 2011 was unchanged from September 2010 at 55%.
- VisitEngland's Accommodation Business Confidence Monitor suggested that businesses had a reasonable autumn period, with 32% of businesses reporting increased visitors and 42% reporting the same level as last autumn.
- The Q3 England Attractions Monitor showed visits to visitor attractions increased by 4% in September compared to September 2010.

KEY MEASURES



Year on Year Comparison – All Trips

| | TRIPS (MILLIONS) | | | NIGHTS (MILLIONS) | | | SPEND (£M) | | |
|----------------------|------------------|------|-------|-------------------|-------|-------|------------|--------|-------|
| | 2010 | 2011 | % +/- | 2010 | 2011 | % +/- | 2010 | 2011 | % +/- |
| September '11 | | | | | | | | | |
| GB | 9.3 | 11.1 | +20% | 28.8 | 32.4 | +13% | 1,830 | 2,096 | +15% |
| England | 7.5 | 9.1 | +22% | 22.5 | 25.8 | +15% | 1,448 | 1,640 | +13% |
| Jan-Sep '11 | | | | | | | | | |
| GB | 90.4 | 96.6 | +7% | 290.2 | 306.9 | +6% | 15,592 | 17,815 | +14% |
| England | 74.3 | 79.3 | +7% | 228.0 | 242.0 | +6% | 12,441 | 14,078 | +13% |

Purpose of Trip – September 2011

| | TRIPS (MILLIONS) | | | NIGHTS (MILLIONS) | | | SPEND (£M) | | |
|----------------|------------------|------|-------|-------------------|------|-------|------------|-------|-------|
| | 2010 | 2011 | % +/- | 2010 | 2011 | % +/- | 2010 | 2011 | % +/- |
| GB | | | | | | | | | |
| Holiday | 4.8 | 5.6 | +18% | 17.4 | 19.7 | +13% | 1,111 | 1,245 | +12% |
| Business | 1.5 | 1.5 | -1% | 3.2 | 3.7 | +16% | 366 | 371 | +1% |
| VFR | 2.8 | 3.7 | +33% | 7.6 | 8.5 | +12% | 309 | 435 | +41% |
| England | | | | | | | | | |
| Holiday | 3.8 | 4.5 | +19% | 13.7 | 15.5 | +13% | 873 | 945 | +8% |
| Business | 1.2 | 1.3 | +8% | 2.7 | 3.1 | +15% | 286 | 316 | +11% |
| VFR | 2.4 | 3.1 | +33% | 5.8 | 6.8 | +17% | 255 | 343 | +35% |

Purpose of Trip – Year to Date (January - September 2011)

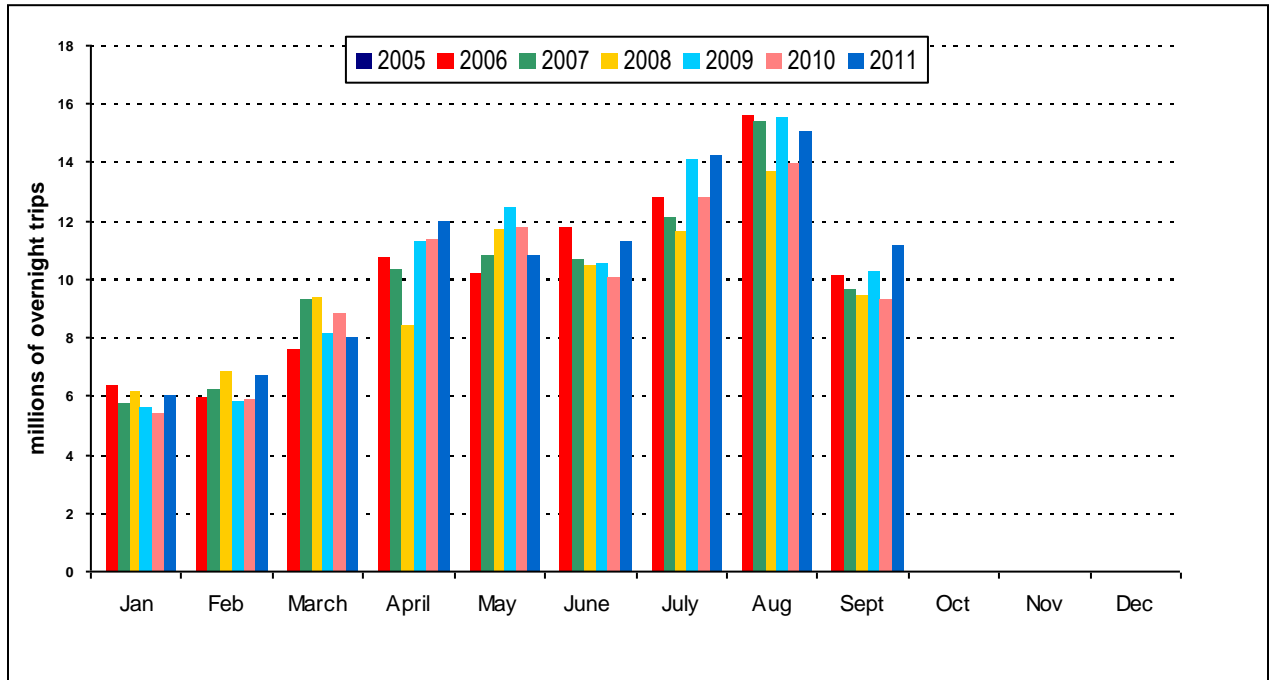
| | TRIPS (MILLIONS) | | | NIGHTS (MILLIONS) | | | SPEND (£M) | | |
|----------------|------------------|------|-------|-------------------|-------|-------|------------|--------|-------|
| | 2010 | 2011 | % +/- | 2010 | 2011 | % +/- | 2010 | 2011 | % +/- |
| GB | | | | | | | | | |
| Holiday | 45.5 | 48.1 | +6% | 170.4 | 179.9 | +6% | 9,529 | 10,840 | +14% |
| Business | 12.1 | 13.5 | +11% | 28.4 | 30.5 | +8% | 2,693 | 3,216 | +19% |
| VFR | 30.4 | 32.1 | +6% | 84.3 | 87.1 | +3% | 3,023 | 3,376 | +12% |
| England | | | | | | | | | |
| Holiday | 35.9 | 37.8 | +5% | 130.6 | 135.8 | +4% | 7,450 | 8,292 | +11% |
| Business | 10.0 | 11.5 | +15% | 22.2 | 25.1 | +13% | 2,184 | 2,674 | +22% |
| VFR | 26.4 | 27.6 | +5% | 69.9 | 73.2 | +5% | 2,519 | 2,798 | +11% |

Outbound Travel – UK Residents

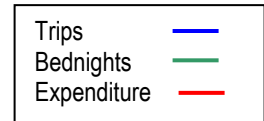
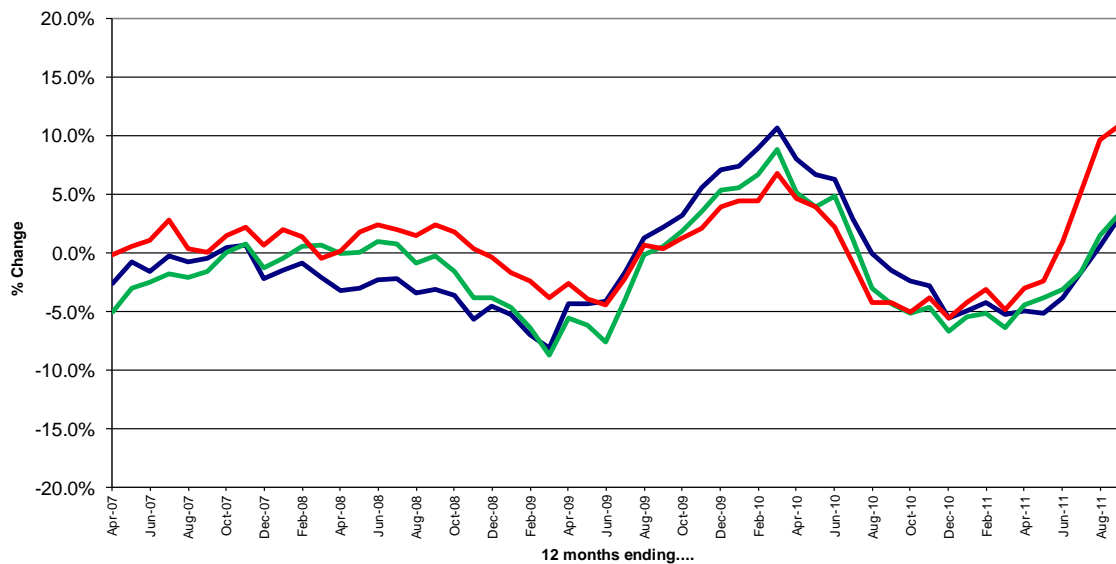
| | TRIPS (MILLIONS) | | | SPEND (£BN) | | |
|-------------------|------------------|------|-------|-------------|------|-------|
| | 2010 | 2011 | % +/- | 2010 | 2011 | % +/- |
| September | 5.9 | 6.0 | +1% | 1.4 | 1.5 | 7% |
| January-September | 44.3 | 44.5 | 0% | 12.7 | 13.2 | 4% |
| Oct '10 – Sep '11 | 55.9 | 55.7 | 0% | 16.5 | 17.4 | 5% |

TREND CHARTS

GB All Trips – Domestic Trip Volume by Month



GB All Trips - Annual Percentage Change



Year on Year Comparison, by Trip Characteristic

Important Note

The analysis on the following page shows year-on-year comparisons across a number of trip characteristics, considering:

- Month (September 2010 vs September 2011)
- Year to date (January - September 2010 vs January – September 2011)
- 12 month rolling (October 2009 – September 2010 vs October 2010 – September 2011)

Percentage changes are colour coded:

Green indicates a change of over 5 percentage points **better** than the average across all trips (so a drop of -4% would be shaded green if all trips had declined by 10% over the same period)

Yellow indicates a change of within +/- 5 percentage points of the average

Orange indicates a change of more than 5 percentage points **worse** than the average

This analysis does **not necessarily indicate differences that are statistically significant**. For many of the categories included, particularly when reviewing single month data, changes would need to be much larger than the +/-5% cut-off point used to be statistically significant, and should always be reviewed in the context of the longer term trends. Even so, we feel that this analysis is helpful in understanding some of the market dynamics behind the overall monthly figures.

Sample sizes (underlying numbers of trips) are indicated on the spreadsheet – those with a very low base (fewer than 75 trips) have been “greyed out” to highlight that results should be treated with caution.

