

# **England Occupancy Survey**

**October 2025 Results** 

**VisitEngland Research** 



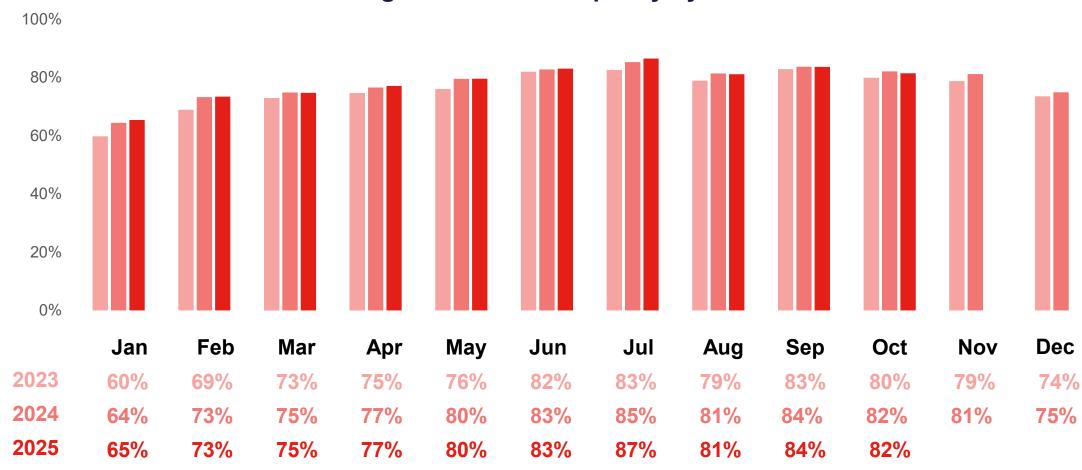
#### **Summary of Results**

- **Hotel room occupancy** for October 2025 was 82%, on par with October 2024. However, room supply fell by 3.9% year on year, whilst demand declined slightly more, by 4.7% highlighting the slight downturn. Year to date (Jan-Oct) occupancy for 2025 was 79%, on par with the same period for 2024.
- Observing **forward looking occupancy** for the rest of 2025. As of the 9th November, occupancy rates committed so far for November 2025 were 64%, followed by 33% for December 2025. These rates will rise as the month matures and more bookings are made.
- Average Daily Rates for England increased by 1% in October 2025 to £165, with RevPAR (Revenue per Available Room) remaining flat compared to October 2024 at £134, both sitting below the rate of inflation for October (3.6%). ADR for England excluding London was £104 (+2%), and RevPAR was £82 (+1%).
- **Regionally,** the South West recorded the greatest increase in occupancy compared to October 2024, rising by 4pp. In contrast, the East of England saw the biggest year on year decline (-4pp) followed by the North East (-3pp) and Yorkshire & Humberside (-3pp).
- The **smaller hotels** had another consecutive month of decline in occupancy, down 2% to 76% in October 2025.



#### **England Room Occupancy**







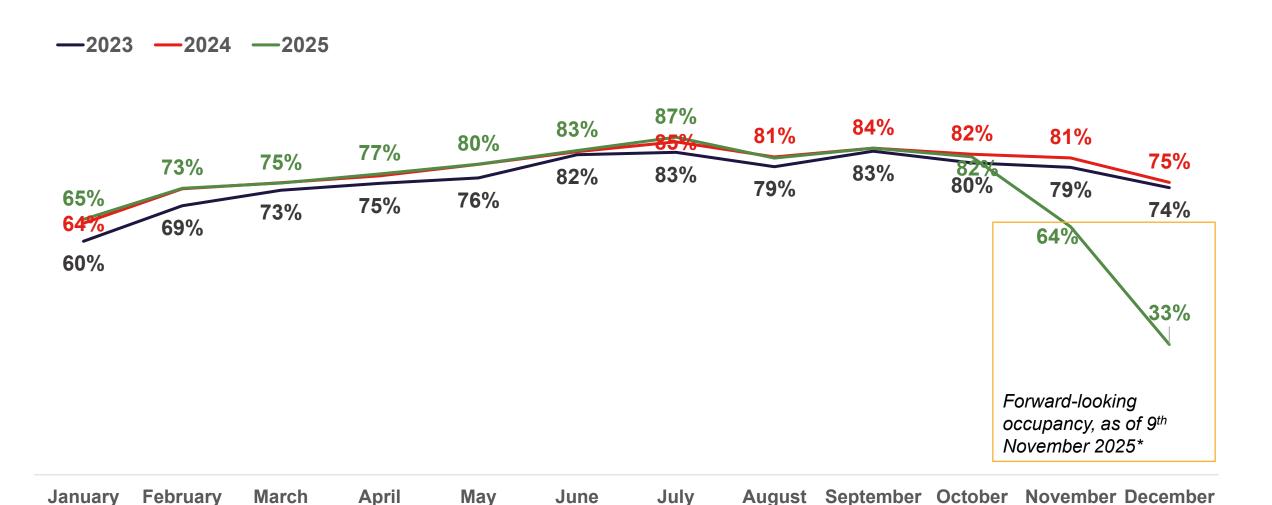
#### **England Room Occupancy**

#### **Data Tables - October 2025**

| Room Occupancy       | 2023 | 2024 | 2025 | 2024-2025<br>pp change |
|----------------------|------|------|------|------------------------|
| October              | 80%  | 82%  | 82%  | 0%                     |
| October Year to Date | 76%  | 78%  | 79%  | 0%                     |
| October Weekend      | 81%  | 84%  | 82%  | -1%                    |
| October Weekday      | 80%  | 82%  | 81%  | 0%                     |



#### 2024 Occupancy rates and forward look for 2025

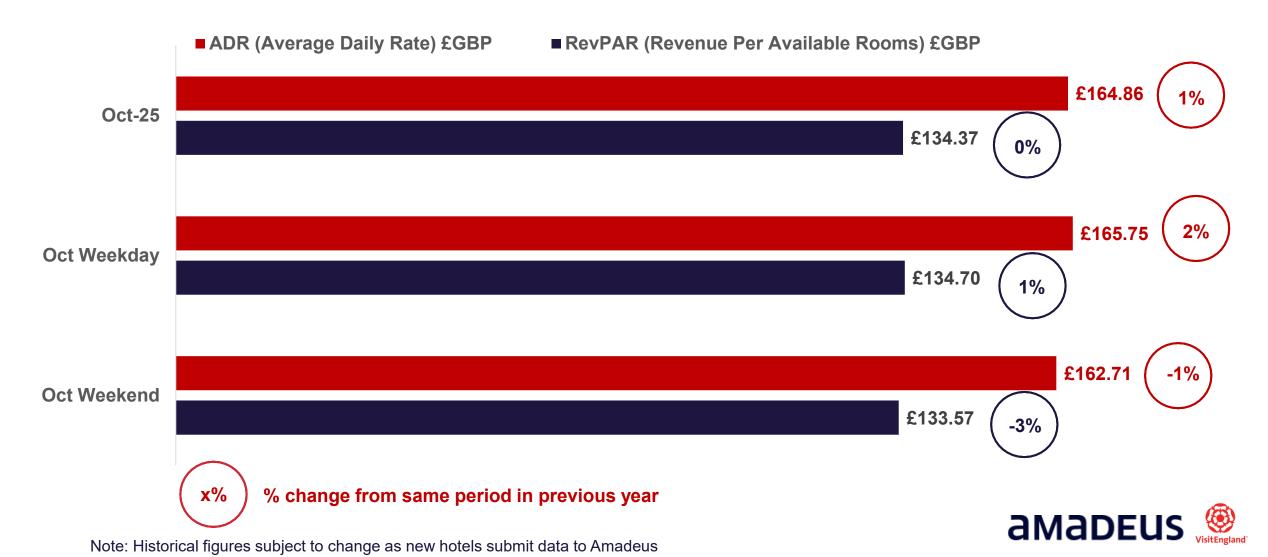


Note: Historical figures subject to change as new hotels submit data to Amadeus

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#### **England ADR and RevPAR**

At a glance – October 2025



#### **England ADR and RevPAR**

| ADR                | 2023 | 2024 | 2025 | 2024-25 %<br>change | RevPAR             | 2023 | 2024 | 2025 | 2024-25 %<br>change |
|--------------------|------|------|------|---------------------|--------------------|------|------|------|---------------------|
| October            | £170 | £164 | £165 | 1%                  | October            | £136 | £134 | £134 | 0%                  |
| October<br>Weekend | £171 | £165 | £163 | -1%                 | October<br>Weekend | £139 | £138 | £134 | -3%                 |
| October<br>Weekday | £169 | £163 | £166 | 2%                  | October<br>Weekday | £135 | £133 | £135 | 1%                  |



#### Change in room demand, year-on-year

| Month     | 2022-23 | 2023-24 | 2024-25 |
|-----------|---------|---------|---------|
| January   | 75.8%   | 9.4%    | -2.3%   |
| February  | 31.2%   | 11.7%   | -7.1%   |
| March     | 20.4%   | 4.2%    | -4.1%   |
| April     | 20.3%   | 3.9%    | -3.4%   |
| May       | 13.8%   | 5.0%    | -3.9%   |
| June      | 13.8%   | 1.3%    | -3.6%   |
| July      | 9.5%    | 3.2%    | -2.6%   |
| August    | 11.8%   | 2.8%    | -4.3%   |
| September | 12.9%   | 0.4%    | -3.9%   |
| October   | 8.4%    | 2.1%    | -4.7%   |
| November  | 8.7%    | 2.4%    |         |
| December  | 10.7%   | 0.9%    |         |



### Change in room supply, year-on-year

| Month     | 2022-23 | 2023-24 | 2024-25 |
|-----------|---------|---------|---------|
| January   | 4.8%    | 1.6%    | -3.8%   |
| February  | 4.5%    | 5.2%    | -7.3%   |
| March     | 4.4%    | 1.5%    | -4.0%   |
| April     | 4.5%    | 1.3%    | -4.0%   |
| May       | 4.9%    | 0.4%    | -4.0%   |
| June      | 4.8%    | 0.3%    | -3.9%   |
| July      | 5.1%    | -0.1%   | -3.9%   |
| August    | 5.4%    | -0.3%   | -3.9%   |
| September | 5.2%    | -0.6%   | -3.9%   |
| October   | 4.3%    | -0.7%   | -3.9%   |
| November  | 3.3%    | -0.7%   |         |
| December  | 2.7%    | -0.9%   |         |



#### **Occupancy by Hotel Size**

| Room Occupancy | 2023 | 2024 | 2025 | pp change<br>2024-25 |
|----------------|------|------|------|----------------------|
| 1-100 Rooms    | 78%  | 79%  | 76%  | -2%                  |
| 101-200 Rooms  | 77%  | 80%  | 80%  | 0%                   |
| 201-300 Rooms  | 81%  | 84%  | 84%  | 0%                   |
| 300+ Rooms     | 85%  | 86%  | 84%  | -2%                  |
| ENGLAND TOTAL  | 80%  | 82%  | 82%  | <b>0</b> %           |





## Regional Occupancy, ADR and RevPAR

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#### **Occupancy by Region**

| Room Occupancy                 | 2023 | 2024 | 2025 | pp change<br>2024-25 |
|--------------------------------|------|------|------|----------------------|
| East Midlands                  | 76%  | 79%  | 79%  | 0%                   |
| East of England                | 77%  | 80%  | 76%  | -4%                  |
| Greater London                 | 82%  | 84%  | 83%  | -1%                  |
| Northeast England              | 84%  | 85%  | 82%  | -3%                  |
| Northwest England              | 78%  | 80%  | 79%  | -1%                  |
| Southeast England              | 76%  | 81%  | 80%  | -1%                  |
| Southwest England              | 72%  | 75%  | 79%  | 4%                   |
| West Midlands                  | 77%  | 77%  | 79%  | 2%                   |
| Yorkshire & Humberside         | 83%  | 84%  | 81%  | -3%                  |
| TOTAL ENGLAND                  | 80%  | 82%  | 82%  | 0%                   |
| TOTAL ENGLAND (excl<br>London) | 77%  | 80%  | 79%  | -1%                  |



#### **ADR** by Region

| ADR                         | 2023 | 2024 | 2025 | % change<br>2024-25 |
|-----------------------------|------|------|------|---------------------|
| East Midlands               | £97  | £96  | £95  | -1%                 |
| East of England             | £106 | £105 | £109 | 3%                  |
| Greater London              | £226 | £219 | £225 | 3%                  |
| Northeast England           | £91  | £94  | £98  | 5%                  |
| Northwest England           | £111 | £102 | £106 | 3%                  |
| Southeast England           | £105 | £103 | £103 | 0%                  |
| Southwest England           | £102 | £101 | £104 | 3%                  |
| West Midlands               | £113 | £108 | £106 | -2%                 |
| Yorkshire & Humberside      | £98  | £97  | £98  | 2%                  |
| TOTAL ENGLAND               | £170 | £164 | £165 | 1%                  |
| TOTAL ENGLAND (excl London) | £105 | £102 | £104 | 2%                  |



#### **RevPAR** by Region

| RevPAR                      | 2023 | 2024 | 2025 | % change<br>2024-25 |
|-----------------------------|------|------|------|---------------------|
| East Midlands               | £74  | £76  | £75  | 0%                  |
| East of England             | £81  | £84  | £83  | -2%                 |
| Greater London              | £186 | £185 | £187 | 1%                  |
| Northeast England           | £76  | £80  | £81  | 1%                  |
| Northwest England           | £86  | £82  | £84  | 2%                  |
| Southeast England           | £80  | £83  | £82  | -1%                 |
| Southwest England           | £74  | £76  | £82  | 8%                  |
| West Midlands               | £87  | £83  | £83  | 0%                  |
| Yorkshire &<br>Humberside   | £80  | £81  | £80  | -1%                 |
| TOTAL ENGLAND               | £136 | £134 | £134 | 0%                  |
| TOTAL ENGLAND (excl London) | £81  | £81  | £82  | 1%                  |



# Methodology



#### **Methodology Statement**

In May 2024, a change of suppliers was made to the hotel occupancy data. The data in this report is now provided by Amadeus, a hotel market data company, from their constantly growing panel of hotels across the UK.

This data set represents approximately a third of the estimated market so should be used as an indication of trends rather than the picture of the whole market.

Amadeus collects the following performance metrics from participating hotel on a daily basis through their online platform or data feeds:

- Number of rooms available
- Number of rooms sold
- Total room revenue

These baseline figures are used to calculate the three most relevant metrics within the accommodation industry namely: Occupancy, Average Daily Rate (ADR) and Revenue Per Available Room (RevPAR). All units given throughout this report represent a positive number, unless stated otherwise.

To allow a meaningful comparison of year-on-year trends, VisitEngland has included historical data from Amadeus in this reports from January 2019 onwards.

All previous months' reports and data can be found on the VisitEngland website: <a href="https://www.visitbritain.org/research-insights/england-hotel-occupancy-latest">https://www.visitbritain.org/research-insights/england-hotel-occupancy-latest</a>

If you have any questions on this report, please do contact the VisitBritain/VisitEngland research team: <a href="mailto:research@visitbritain.org">research@visitbritain.org</a>

Please note that these statistics are in development.





# For further questions please contact: research@visitbritain.org

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