# VisitBritain ITB 2024 Co-Exhibitor Directory A-Z



### **ABBA Voyage**

| Company description:      | See ABBA on stage in a concert 40 years in the making. Blending cutting-edge technology, spectacular lighting, and some of the most beloved songs ever written, ABBA take to the stage in a whole new way. In a stunning, purpose-built arena in London, one of the most popular groups in history appear as digital avatars in a ground-breaking concert that really needs to be seen to be believed. |
|---------------------------|--|
| Region of the UK:         | London   |
| Primary product category: | Attraction   |
| Website:                  | https://abbavoyage.com/  |
| Contact name:             | Bernard Patry  |
| Contact Details:          | bernie.patry-makin@abbavoyage.com  |





| Company description:      | Established in 1978 Abbey Ireland & UK is an award winning Destination<br>Management Company with offices in Dublin and Edinburgh. We provide the full<br>ranges of group and individual travel services in Ireland and the UK, working<br>exclusively with the travel industry. Our objective is to deliver a quality service<br>and a reliable partnership to our clients. Our experienced team of multi-lingual<br>professionals are available to assist you with your planning. |
|---------------------------|---|
| Region of the UK:         | Scotland  |
| Primary product category: | Tour operator   |
| Website:                  | Www.abbey.ie  |
| Contact name:             | Michelle Tighe  |
| Contact Details:          | michellet@abbey.ie  |



#### **Angela Shanley Associates**

| Company description:      | Founded in 1978, we provide a complete solution for Independent & Group travel across the UK, Ireland & selected European destinations. |
|---------------------------|---|
| Region of the UK:         | London  |
| Primary product category: | DMC/Wholesaler  |
| Website:                  | Www.asa-dmc.com   |
| Contact name:             | Kristin Muller  |
| Contact Details:          | kristin.groups@asa-dmc.com  |





| Company description:      | ATS Travel is a dynamic Destination Management Company specializing in<br>tailor-made tours, special interest groups and tour series. We were established<br>in 2008 with the aim of providing a personalized, dedicated and friendly service.<br>Our focus is on unrivalled attention to detail using our local expertise to create<br>bespoke itineraries offering the best value for money. |
|---------------------------|--|
| Region of the UK:         | All England  |
| Primary product category: | DMC/Wholesaler   |
| Website:                  | ats-travel.com   |
| Contact name:             | Linda Til  |
| Contact Details:          | linda@ats-travel.com   |



#### Cambria@ASA

| Company description:      | Cambria@ASA offers an inbound destination management service, exclusively dedicated to Wales. The brand specializes in catering to the diverse needs of FIT, groups, and business events. Cambria@ASA possesses an extensive understanding of Wales, allowing us to craft bespoke itineraries tailored to the unique preferences and requirements of each end visitor. A division of Angela Shanley Associates (ASA), one of the UK's largest and most successful Destination Management Companies (DMC), Cambria@ASA's Wales-based team is well-versed in the intricacies of this unique destination, enabling us to curate unforgettable experiences for our clients. Whether your aim is to organize a tour through the rugged beauty of Eryri (Snowdonia), immerse your clients in the rich culture and history of Cardiff, or facilitate a serene retreat in the picturesque countryside, we are adept at planning and executing the perfect. Trust Cambria@ASA to elevate your travel experience in Wales to new heights. |
|---------------------------|---|
| Region of the UK:         | Wales   |
| Primary product category: | DMC/Wholesaler  |
| Website:                  | https://asa-dmc.com/cambria   |
| Contact name:             | Aled Rees   |
| Contact Details:          | aled.cambria@asa-dmc.com  |



### **Clermont Hotel Group**

| Company description:      | In November 2022, glh Hotels became Clermont Hotel Group. The move aimed to distinctly reposition the company within the travel, hospitality and leisure markets by streamlining and repositioning a number of property assets under three key brands: The Clermont, Thistle and The Cumberland Hotel. Clermont Hotel Group is a pioneering hotel owner-operator with a portfolio which comprises 5,000+ bedrooms and 120+ meeting and event spaces across such iconic brands as The Clermont, The Cumberland and Thistle. Its guest-centred approach allows CHG to create unforgettable, enjoyable, and successful experiences for guests at every location. The business prides itself on having diverse teams, and is committed to ensuring it provides exciting and enriching career opportunities for all its 'Wonderful People'. |
|---------------------------|--|
| Region of the UK:         | London   |
| Primary product category: | Accommodation  |
| Website:                  | www.clermonthotel.group  |
| Contact name:             | Daniel Miller  |
| Contact Details:          | daniel.miller@clermonthotel.group  |



#### **Cornwall DMC**

| Company description:      | Cornwall DMC is the only specialist full service destination management<br>company and incoming agent for Cornwall and the Isles of Scilly. Its operations<br>are handled by Barton Hill & Armchair who are experts in creating unique and<br>personalised special interest tours for tailor made groups, meetings and<br>incentive programmes and FIT travellers. |
|---------------------------|--|
| Region of the UK:         | All England  |
| Primary product category: | Tour Operator  |
| Website:                  | www.bartonhill.com   |
| Contact name:             | Tom Jacobs   |
| Contact Details:          | tom@bartonhill.com   |



### **Cotswolds Plus - Bath & Bristol**

| Company description:      | Cotswolds Plus is representing a diverse region and many businesses keen to build relationships with the trade. With stunning scenery, rolling hills and honey-coloured stone towns & villages, we are keen for visitors to uncover the Cotswolds, & wider region including the Forest of Dean, City of Gloucester, medieval Tewkesbury and Regency Cheltenham to enjoy in-depth immersive experiences around the area's history, culture, fantastic independent shopping, local food and drink and eco experiences at any time of the year. The Cotswolds are in easy reach from London & regional airports with a wide range of experienced tour companies and local guides to help you explore the area. Wonderful accommodation from traditional pubs & inn's to luxury hotels will be keen to welcome you for your perfect English break. |
|---------------------------|--|
| Region of the UK:         | West England, Central England  |
| Primary product category: | Tourist board/DMO/local authority  |
| Website:                  | www.cotswolds.com / https://www.visitwest.co.uk/   |
| Contact name:             | Sally Graff  |
| Contact Details:          | sally.graff@cotswold.gov.uk  |





| Company description:      | With Daytrip, you can offer your clients private car transfers in over 90+<br>countries across six continents through our network of over 5,000+ English-<br>speaking drivers, which we hire personally. As a curated platform, we also offer<br>sightseeing stops on the way from 9,000+ possible stops.<br>TLDR: Why travel with Daytrip?   Door-to-door rides in 90+ countries   Curated<br>Platform - Optional sightseeing (9,000+ sights)   24/7 Customer support   Free<br>24-hour cancellation/change policy   Trip Advisor Travelers Choice 2016-2023 |
|---------------------------|---|
| Region of the UK:         | London  |
| Primary product category: | Transport   |
| Website:                  | Https://mydaytrip.com/  |
| Contact name:             | Alexandra Mamrillova  |
| Contact Details:          | alexandra@mydaytrip.com   |



# **Destination North East England**

| Company description:      | North East England is a region characterised by its diverse landscapes, ranging from picturesque coastal areas to vibrant urban centres. North East England encompasses several locations such as Durham, Northumberland and Newcastle upon Tyne. Home of Premier League football team Newcastle United 2 UNESCO World Heritage sites, Hadrian's Wall and Durham Cathedral. Conjure up some magic and adventure at Alnwick Castle, home to the Duke of Northumberland for over 700 years Explore The Alnwick Garden – an award-winning formal gardens attraction filled with rare plants and flowers. Over 16 museums and galleries The North East of England is ideal for audiences seeking a unique blend of historical charm, stunning natural landscapes, and vibrant cultural experiences, making it a perfect destination for history enthusiasts, nature lovers, and those seeking authentic local traditions |
|---------------------------|--|
| Region of the UK:         | North East England   |
| Primary product category: | Tourist board/DMO/local authority  |
| Website:                  | http://www.destinationnortheastengland.co.uk/  |
| Contact name:             | Alex MacKenzie   |
| Contact Details:          | alex.mackenzie@ngi.org.uk  |



#### **English Heritage**

| Company description:      | English Heritage cares for over 400 historic monuments, buildings and places -<br>from world-famous prehistoric sites such as Stonehenge to grand medieval<br>castles, from Roman forts on the edges of an empire to a Cold War bunker.<br>There is no better way for your groups and FIT to experience England's story<br>than to visit the places where it really happened. We have group rates available<br>at all sites. Many sites can offer private guided tours and refreshments such as<br>lunches and afternoon teas. We are looking forward to meeting you and discuss<br>opportunities for your group and FIT customers. |
|---------------------------|---|
| Region of the UK:         | All England   |
| Primary product category: | Attraction  |
| Website:                  | www.english-heritage.org.uk   |
| Contact name:             | Michelle Brown  |
| Contact Details:          | michelle.brown@english-heritage.org.uk  |





| Company description:      | Eurostar is an international high-speed train company that has carried millions of passengers across Europe since 1994. Having recently joined forces with Belgian-French train operator Thalys under the Eurostar name, we now offer routes to 28 destinations across the UK, France, Belgium, the Netherlands and Germany. It's an exciting time for sustainable travel – we have a new logo and a goal to provide rail connections across northern Europe to 30 million passengers by 2030. We're looking forward to meeting new and existing German partners. |
|---------------------------|---|
| Region of the UK:         | London  |
| Primary product category: | Transport   |
| Website:                  | Https://www.eurostar.com/de-de  |
| Contact name:             | Lia Marinovic   |
| Contact Details:          | lia.marinovic@eurostar.com  |



# ICMI The Collection, VisitAberdeenshire & SchottlandBerater (WK ProTour)

| Company description:      | Wilfried Kloepping specializes in representing tourism businesses on the German-speaking market as well as organizing sales, marketing and press activities - especially for Scotland. Wilfried has more than 25 years of expert experience in the travel trade and in tourism to the UK. Among his clients you will find major tourism providers like the ICMI Hotel Collection with a wide range of luxury hotels in Scotland & the Caribbean & Singapore, and VisitAberdeenshire as the leading DMO in the north-east of Scotland. Further partners are Luxury Scotland, the marketing consortium of most of the best 5-star hotels in Scotland, the leading ferry operator CalMac Ferries on the Scottish west coast, Johnnie Walker Princes Street & Scotland Distilleries and Experiences with a total of 12 brand homes throughout Scotland and the most impressive Johnnie Walker attraction in the Scottish capital Edinburgh, and finally the leading German web portal on Scotland ( www.schottlandberater.de ). In addition, Wilfried has meanwhile been chosen to become part of the worldwide network of »GlobalScots« due to his widespread contacts in the tourism industry. |
|---------------------------|--|
| Region of the UK:         | Scotland   |
| Primary product category: | Tourism consultant   |
| Website:                  | www.schottlandberater.de   |
| Contact name:             | Wilfried Kloepping   |
| Contact Details:          | wk@schottlandberater.de  |



# **Golden Tours Gray Line London**

| Company description:      | Golden Tours is London's leading sightseeing company and part of the internationally renowned Gray Line Worldwide Association.<br>Established in 1984, Golden Tours is an independent, London-grown business that has been at the forefront of the United Kingdom's travel industry for decades. We offer a wide range of tours and services across London and the UK, and are passionate about providing visitors with unforgettable experiences. At the heart of Golden Tours are our luxury day excursions to iconic must see destinations across the country including Stonehenge, Windsor, Bath, Stratford-upon-Avon, Oxford and Canterbury to name just a few. There is no better way to embark on an exciting adventure to places of rich British history, culture and breathtaking scenery than on our fully organised and professionally guided out of London day tours. Whether it is your first visit to London or you've explored the city before, there are so many iconic landmarks just waiting to be discovered on our open-top hop-on, hop-off sightseeing bus tours. Our live guided, distinctive blue buses take visitors on a journey around the heart of the Capital, to sites such as St Paul's Cathedral, the Tower of London and the London Eye. Providing the freedom, ease and opportunity for visitors to explore London at their leisure. We also operate Open Top buses in York and Windsor. We also operate our very own Afternoon Tea Bus – There is nothing more British than afternoon tea. Combining this with a tour of London is the perfect day out. We are proud to be the preferred partner of Warner Bros. Studio Tour London – The Making of Harry Potter. With a variety of booking options to choose from, including return transport from London on a branded bus with the opportunity to watch one of the Harry Potter films on route to the studios. In addition, our close partnerships with a variety of suppliers enable us to provide attraction tickets, airport transfers, overnight and day trips by train to Paris and Brussels, walking tours, afternoon tea experiences, |
|---------------------------|--|
| Region of the UK:         | London   |
| Primary product category: | Sightseeing operator   |
| Website:                  | www.goldentours.com  |
| Contact name:             | Denisa Tirca   |
| Contact Details:          | denisa@goldentours.com   |



#### **Historic Royal Palaces**

| Company description:      | Historic Royal Palaces is a team of people who love and look after six of the greatest palaces in the World; the Tower of London, Hampton Court Palace, Banqueting House at Whitehall, Kensington Palace, Kew Palace and Hillsborough Castle and Gardens. We create space for spirits to stir and be stirred. At the Tower the ancient stones reverberate with dark secrets, priceless jewels glint in fortified vaults and pampered ravens strut the grounds. The Tower of London is one of the world's most famous fortresses and has seen service as royal palace, prison, armoury and even zool It is still home to the Crown Jewels and of course the Beefeaters. The flamboyant Henry VIII is most associated with Hampton Court Palace. Its many royal occupants have ensured the palace has fabulous furnishings, tapestries and paintings. It is set in 60 acres of formal gardens, which include the famous maze and the Great Vine. The Palladian-style Banqueting House at Whitehall was created for exuberant court entertainments but is probably most famous for a one real life drama: the execution of Charles 1 which took place here in 1649. It has a magnificent ceiling painted by Peter Paul Rubens in 1630-4. Generations of royal women have shaped the stylish Kensington Palace and elegant gardens from Queen Mary to Victoria and, more recently Diana, Princess of Wales. Our exhibitions programme will bring Untold Lives; A palace at work to our visitors from March 2024, telling the lesser-known stories of the people who worked at the palaces serving the monarchs you know well. The most intimate of the five royal palaces, Kew was built as a private house but became a royal residence between 1728 and 1818. Both the palace and the nearby Queen Charlotte's cottage, built in 1770, are most closely associated with King George III and his family. Hillsborough Castle and Gardens is the only royal residence in Northern Ireland. Tours of the state rooms in the Castle take visitors through a kaleidoscope of history and characters. The 100 acres of gardens are an |
|---------------------------|---|
| Region of the UK:         | London  |
| Primary product category: | Attraction  |
| Website:                  | www.hrp.org.uk/travel-trade   |
| Contact name:             | Ann Wilson  |
| Contact Details:          | ann.wilson@hrp.org.uk   |



#### **Irish Ferries**

| Company description:      | Irish Ferries is the market leading ferry operator in Ireland, serving routes between France<br>and Britain (Calais to Dover), Ireland and Britain (Dublin to Holyhead and Rosslare to<br>Pembroke), and France and Ireland (Cherbourg to Dublin). On the Calais-Dover route Irish<br>Ferries operate up to 30 sailings a day with a sailing nearly every 90 minutes giving you<br>the best choice of arrival and departure times. We also operate up to 16 sailings a day on<br>our Irish Sea routes. At Irish Ferries, we are more than just a means of 'getting there'.<br>Whichever route you choose to travel on, you will find the highest quality of on-board<br>facilities and the friendliest of crews to make your crossing a safe, enjoyable, and<br>memorable part of your holiday. We have rates for coach groups, motorist groups, tour<br>operators and closed user groups. |
|---------------------------|--|
| Region of the UK:         | Republic of Ireland  |
| Primary product category: | Transport  |
| Website:                  | https://www.irishferries.com   |
| Contact name:             | Caitriona Butler   |
| Contact Details:          | Caitriona.Butler@irishferries.com  |



#### **Mamma Mia! The Party**

| Company description:      | Feel transported to the island of Skopelos to dance, dine and have the time of your life! As the sun sets, you'll take your seats at Nikos' family-run taverna where you'll enjoy a delicious four-course Greek meal before dancing the night away at a glittering ABBA disco. Plan your getaway with family and friends to Mamma Mia! The Party for the ultimate Greek holiday experience to remember. |
|---------------------------|---|
| Region of the UK:         | London  |
| Primary product category: | Entertainment venues  |
| Website:                  | Www.mammamiatheparty.co.uk  |
| Contact name:             | Ian Drakesmith  |
| Contact Details:          | lan@mammamiatheparty.co.uk  |



# **Manchester City Football Club**

| Company description:      | Etihad Stadium: Home of the World Champions! We are proud to offer unrivalled experiences at the Etihad Stadium and wider campus for fans and visitors alike. Go behind the scenes at the Etihad Stadium and City Football Academy with a variety of award-winning immersive Stadium Tour experiences. Step out of the classroom and inspire your students with our new Educational Tours; walk in the company of City greats with our Legends tours; or go behind the scenes in style with our VIP Stadium Tours. What's more, you can entertain clients with premium matchday experiences in City Hospitality or deliver your own bespoke and exciting events – expertly tailored to you and your business. And we are continuing to develop, with the construction of a year-round entertainment and leisure destination currently underway, which will include several connected all-weather facilities, a brand new 400-bed hotel, stadium roof walk experience, sky bar, new club shop, new museum, a wide variety of food and drink outlets, and more. |
|---------------------------|---|
| Region of the UK:         | North West England  |
| Primary product category: | Attraction  |
| Website:                  | www.mancity.com/tours   |
| Contact name:             | Lucas Flanagan  |
| Contact Details:          | lucas.flanagan@mancity.com  |



# Moloney & Kelly Ireland & UK

| Company description:      | Moloney & Kelly, is a full service DMC specialising in luxury individual travel, leisure groups, and incentives in Ireland and the UK, with the core focus of delivering unique travel experiences to our clients. The Company celebrated 50 years in business in 2020 and is located in Edinburgh and has an Ireland office located in Dublin. The Company's leisure groups and individual travel department provides an exciting range of tailored programs, shore excursions and experiences for those clients who are travelling independently or part of a group or for those clients who wish to have pre or post excursions when participating in an incentive, conference or business meeting program. Our Leisure Department teams in the UK and Ireland have selected some of their favourite experiences and itineraries which we know will deliver exciting Ireland and UK holiday programs for your clients. These are now available in our recently launched "Be Inspired with Moloney & Kelly" brochures with one featuring an extensive range of curated experiences for individual clients; another featuring a range of exciting new itineraries suitable for family and small group travel. |
|---------------------------|--|
| Region of the UK:         | Scotland   |
| Primary product category: | DMC/Wholesaler   |
| Website:                  | Www.moloneykelly.com   |
| Contact name:             | John Healy   |
| Contact Details:          | john@moloneykelly.com  |



# **North York Moors National Park**

| Company description:      | One of England's hidden gems; relatively unknown in Europe – an opportunity for tour operators, wholesalers and travel agents looking to add new, fresh English product. The North York Moors has it all, within a relatively short travel distance - colourful heather moorland, historic Jurassic coastline and sandy beaches, lush rolling dales, wide open star-filled skies and charming market towns and villages - all with a warm, friendly welcome you can trust. Easily accessible from Europe, located just a short drive from the historic English city of York. The North York Moors is best explored by car, on foot or bike, providing your customers with a much-needed breath of fresh air. |
|---------------------------|--|
| Region of the UK:         | North East England   |
| Primary product category: | Tourist board/DMO/local authority  |
| Website:                  | Www.northyorkmoors.org.uk  |
| Contact name:             | Leanne Smith   |
| Contact Details:          | leanne.smith@visitbritain.org  |



# **RBH Hospitality Management**

| Company description:      | RBH is one of the UK's leading hotel management companies, operating a diverse collection of branded and independent hotels across the UK. RBH partner with five of the most prestigious international hotel brands - Hilton, IHG, Accor, Wyndham and Marriott as well as operating an exclusive collection of unbranded hotels "Coast & Heritage Collection". Our hotels are located in key destination markets ranging from the city centres of London, Edinburgh, Liverpool and Belfast through to the popular leisure locations of Yorkshire, Kent and Devon. |
|---------------------------|---|
| Region of the UK:         | All England   |
| Primary product category: | Accommodation   |
| Website:                  | Https://rbhmanagement.com/  |
| Contact name:             | Suzanne Craven  |
| Contact Details:          | suzanne.craven@rbhmanagement.com  |



#### **Retreats Group, Pembrokeshire & The Angel Hotel, Abergavenny**

| Company description:      | <ul> <li>Retreats Group, Pembrokeshire: Twr y Felin Hotel, along with guest accommodation and self-catering venues Roch Castle and Penrhiw Priory, offers luxury accommodation within historic buildings in and around Britain's smallest city, St. Davids, on the west coast of Wales.</li> <li>The Angel Hotel, Abergavenny: The Angel Hotel, Abergavenny, is a 4*, family-run hotel in a vibrant market town on the edge of The Brecon Beacons National Park, South Wales. The Angel has 31 stylish/artistic guestrooms.</li> </ul> |
|---------------------------|--|
| Region of the UK:         | Wales  |
| Primary product category: | Accommodation  |
| Website:                  | www.twryfelinhotel.com / https://www.angelabergavenny.com/   |
| Contact name:             | Johanna Slade / Jo Nugent  |
| Contact Details:          | marketing@retreatsgroup.com / jo.nugent@angelabergavenny.com   |



## **Royal Collection Trust**

| Company description:      | Royal Collection Trust manages the public opening of the Official Residences of<br>His Majesty The King, including Buckingham Palace, Windsor Castle and the<br>Palace of Holyroodhouse in Edinburgh. At Buckingham Palace, visitors can also<br>explore the Royal Mews, one of the finest working stables in existence. The<br>Queen's Galleries in London and Edinburgh display highlights from the Royal<br>Collection. A variety of visits and private tours are available for individual and<br>group visitors throughout the year. |
|---------------------------|--|
| Region of the UK:         | London   |
| Primary product category: | Attraction   |
| Website:                  | www.rct.uk   |
| Contact name:             | lain Terry   |
| Contact Details:          | iain.terry@rct.uk  |



## **Royal Museums Greenwich**

| Company description:      | We welcome group visits of any size to the Royal Observatory, Cutty Sark, the National Maritime Museum and the Queen's House, world-class attractions within a UNESCO World Heritage Site. |
|---------------------------|--|
| Region of the UK:         | London   |
| Primary product category: | Attraction   |
| Website:                  | www.rmg.co.uk  |
| Contact name:             | Andrea Larotella   |
| Contact Details:          | Alarotella@rmg.co.uk   |



#### **Scone Palace**

| Company description:      | Scone Palace: The Crowning Place of Scottish Kings Follow in the footsteps of 42 Kings, explore stunning state rooms<br>and see where Queen Victoria and Prince Albert dined during their visit in 1842. Find your way through the maze, visit our<br>Walled Garden, wander in the Victorian Pinetum or simply lose yourself in over 100 acres of woodland gardens that are<br>perfect for relaxing walks. Scone Palace is a place that breathes history like nowhere else in Scotland. Today, in the 21st<br>century, it is the home of the Earls of Mansfield, most famous as The Crowning Place of Scottish Kings, original home to<br>the Stone of Destiny and a major attraction to visitors from all over the world. Over the centuries, people have come here<br>to attend parliaments and coronations, marriages and funerals, banquets and grand balls, parties and race meetings. The<br>Palace has coach friendly status and offers both self-guided or pre booked private tours with group rates and FIT rates<br>available. For those wishing to enjoy refreshments, the Old Servants Hall Coffee Shop and Old Kitchen have a large<br>variety of tasty treats available. Those who enjoy retail therapy during their travels can experience the Food Shop and<br>palace Gift Shop. Guests will find an abundance of locally sourced and hand-crafted items, creating the perfect<br>opportunity to find those ideal gifts or mementos. Poised above the River Tay, Scone Palace overlooks the routes north to<br>the Highlands and east through Strathmore to the coast. The Grampian mountains form a distant backdrop, and across<br>the river stands the city of Perth. Within an hour of major Scottish history, explore the stunning Palace and grounds<br>while enjoying both food and retail offerings in one attraction. |
|---------------------------|--|
| Region of the UK:         | Scotland   |
| Primary product category: | Attraction   |
| Website:                  | www.scone-palace.co.uk   |
| Contact name:             | Cameron Kellow   |
| Contact Details:          | Cameron.Kellow@scone-palace.co.uk  |



#### **TTG Encore**

| Company description:      | As part of the TodayTix group, TTG Encore controls a global inventory of theatre<br>and attraction products in London, the US, Canada and Australia. With over 20<br>years experience as a travel trade specialist, TTG Encore is able to assist with<br>reservations for FITs & groups across all sectors of travel. Our unparalleled<br>relationships with producers has been enhanced with groundbreaking TodayTix<br>technology; offering partners best in class technical support via our wealth of<br>solutions from API's to unique widgets. With experience, inventory, technology<br>and a partner first approach, Encore is the first choice ticketing solution for the<br>Travel Trade |
|---------------------------|---|
| Region of the UK:         | London  |
| Primary product category: | Ticketing and events agencies   |
| Website:                  | www.encoretickets.co.uk   |
| Contact name:             | Rae Taylor  |
| Contact Details:          | rtaylor@encore.co.uk  |



# **TTX - Trafalgar Tickets**

| Company description:      | Trafalgar Entertainment is a global live entertainment business, with a theatre portfolio of 17 venues globally and growing. We produce our own world class theatrical content which is presented globally and include Jersey Boys, The Rocky Horror Show, Anything Goes and The King & I. Trafalgar Tickets is the Ticketing division of the group, comprising our in-house venue ticketing platform, as well as market leading West End agency London Theatre Direct (LTD), with unrivalled access to all London shows and venues. LTD can give you instant access to this live inventory in the UK and West End via our API or B2B booking portal. Trafalgar Tickets are also able to support your Group Requests via our dedicated Travel Trade team. |
|---------------------------|---|
| Region of the UK:         | London  |
| Primary product category: | Ticketing and event agencies  |
| Website:                  | www.londontheatredirect.com   |
| Contact name:             | Michelle Breen  |
| Contact Details:          | mbreen@trafalgartickets.com   |



# **Visit Birmingham and the West Midlands**

| Company description:      | It is fair to say that 2022 firmly propelled Birmingham and the West Midlands into<br>the global spotlight. The region successfully hosted the biggest-ever<br>Commonwealth Games, telling a story of welcome, inclusion and rebirth, and<br>showing the world what a friendly and forward-looking city and region it is. We<br>are only just getting started. Whether it's the 'world's first heavy metal dance<br>experience' Black Sabbath: The Ballet, launching in the autumn, the 200th<br>anniversary of the city's popular chocolate brand Cadbury in 2024, or the new<br>Peaky Blinders film starting production at the new Digbeth Loc. Studios, the<br>West Midlands has the vibrancy and variety to remain at the top of visitors'<br>itineraries. |
|---------------------------|--|
| Region of the UK:         | Central England  |
| Primary product category: | Tourist board/DMO/local authority  |
| Website:                  | www.makeitwm.com/trade   |
| Contact name:             | Samantha Ward  |
| Contact Details:          | samantha.ward@wmgrowth.com   |



# **Visit Greenwich & Thames River Sightseeing**

| Company description:      | <ul> <li>Visit Greenwich: Visit Greenwich is the official Destination Management Company for the Royal Borough of Greenwich. Discover a UNESCO World Heritage Site, the place internationally recognised for the world's Prime Meridian, the famous tea clipper Cutty Sark, the National Maritime Museum, the Old Royal Naval College with the fabulous Painted Hall, Greenwich Market, and The O2 Arena with the iconic Up at The O2, Retail Outlet at The O2, and a host of restaurants, bars and entertainment venues. For our buyers and travel trade partners, we provide expertise, inspiration, itineraries, contacts and access to our 120+ partners.</li> <li>Thames River Sightseeing: With over 50 years of experience, Thames River Sightseeing is one of the longest-running riverboat cruises in London. Our fleet of modern and traditional sightseeing vessels is designed to offer panoramic views of the Thames and London's attractions. As we operate our services all year round, you can rest assured that our boats have outdoor viewing decks as well as heated lounges with panoramic windows. Come rain or shine, you will be able to relax and watch the world go by in comfort.</li> </ul> |
|---------------------------|--|
| Region of the UK:         | London   |
| Primary product category: | Tourist board/DMO/local authority / Attraction   |
| Website:                  | www.visitgreenwich.org.uk / https://www.thamesriversightseeing.com/  |
| Contact name:             | Aleš Kosejk / Maciek Imiolczyk   |
| Contact Details:          | ales@visitgreenwich.org.uk / maciek@thamesriversightseeing.com   |
|                           |  |



#### **Visit Jersey**

| Company description:      | Discover Jersey, the largest of the Channel Islands, where Anglo-French influences intertwine within an island destination that is truly unique. Nestled just 14 miles off the coast of France and only a short hop from the UK, Jersey welcomes visitors to a world of local charm and a remarkable blend of history and culture, food, wellness and natural beauty. Recently recognized as the #1 island in the British Isles by the Conde Nast Traveller Readers' Choice Awards 2023, Jersey is an enchanting mix of golden sand beaches, rolling green pastures, and a captivating landscape ready to be discovered. Jersey is easily accessible with direct flights from over 20 UK and European cities, such as London, Dublin, Munich, Dusseldorf, and Rennes, while ferry links to the UK and France make getting to Jersey a breeze. Though compact in size, Jersey is packed full of unforgettable experiences waiting to be discovered. Visitors can explore one of the ten oldest buildings in the world (older than the Pyramids), stroll miles of unspoilt beaches, and stand atop awe-inspiring vistas on rugged cliff paths. The island is also a foodie paradise, brimming with hundreds of restaurants and cafes serving local delights from freshly caught seafood and Jersey oysters to world-famous Jersey Royal potatoes and Jersey ice cream. Jersey is a one-of-a-kind destination where the sea meets the sky, and rich history and local traditions meet a world-class culinary scene and outdoor adventure. Come speak with us to discover why Jersey is the perfect blend of continental allure and British charm. |
|---------------------------|--|
| Region of the UK:         | Channel Islands  |
| Primary product category: | Tourist board/DMO/local authority  |
| Website:                  | www.jersey.com   |
| Contact name:             | Sarah Barton   |
| Contact Details:          | s.barton@visitjersey.je  |



#### **Visit Wales**

| Company description:      | The Travel Trade Team at Visit Wales supports the travel industry with product ideas, the development of travel plans, with image and video material as well as contacts with local partners, on family trips or with joint marketing activities.<br>Wales is considered a real insider tip even among Great Britain fans. The small country in the west of Great Britain surprises with its diverse landscape, with impressive mountains, award-winning beaches and warm, sociable people. Just two hours west of London, holidaymakers can expect a unique blend of two cultures and two languages – Welsh and English.<br>In 2024, Wales' motto will be "Wales, by Trails". The theme year invites you to gain new impressions and to experience the country intensively on well-known, new and unexpected paths beyond the Wales Way and the 1,400 kilometre long Wales Coast Path. We have put together fresh suggestions and inspiration for new perspectives for you |
|---------------------------|---|
| Region of the UK:         | Wales   |
| Primary product category: | Tourist board/DMO/local authority   |
| Website:                  | Www.visitwales.com/de Or Https://traveltrade.visitwales.com/  |
| Contact name:             | Annmarie Graham   |
| Contact Details:          | annmarie.graham@gov.wales   |



## **VisitBritain Shop**

| Company description:      | Featuring over 300 key destinations throughout the UK, the VisitBritain Shop<br>(visitbritainshop.com) is the official e-commerce platform of VisitBritain, the<br>British Tourist Board, and is the first stop for travel, transport, attractions, tours,<br>theatre tickets and much more! All the products featured on our pages showcase<br>the best of Britain and offers entrances with benefits such as brand new products<br>and special deals throughout the year for both consumer and global trade<br>partners alike. Partner with the VisitBritain online shop through our affiliate<br>scheme and special trade rates and immediately benefit from discounted tickets<br>and offers ready to take advantage of. |
|---------------------------|--|
| Region of the UK:         | London   |
| Primary product category: | Travel agent   |
| Website:                  | www.visitbritainshop.com   |
| Contact name:             | Lara Callegari   |
| Contact Details:          | lara.callegari@visitbritain.org  |



#### VisitScotland

| Company description:      | VisitScotland is the national tourism organisation for Scotland. Our dedicated travel trade team offer support and services for tour operators and DMCs wishing to develop existing or create new Scotland programmes, ensuring they have the resources to create trips suitable for all clients and all budgets. We can assist with product development, destination training, marketing support and digital media content to help you sell Scotland more effectively to your clients. |
|---------------------------|---|
| Region of the UK:         | Scotland  |
| Primary product category: | Tourist board/DMO/local authority   |
| Website:                  | Traveltrade.visitscotland.org   |
| Contact name:             | Melanie Telford   |
| Contact Details:          | melanie.telford@visitscotland.com   |



# **Yorkshire Tourism Initative**

| Company description:      | The Yorkshire Tourism Initiative is a partnership of local authorities working to promote tourism in Yorkshire. Yorkshire is a wonderful county in the North of England. It has an abundance of amazing places to visit from beautiful coastlines, national parks, bustling cities and quaint villages. Yorkshire has an impressive range of history and heritage attractions relating to Romans, Vikings and Industry. There really is something for everyone in Yorkshire. |
|---------------------------|--|
| Region of the UK:         | North East England   |
| Primary product category: | Tourist board/DMO/local authority  |
| Website:                  | Https://www.barnsley.gov.uk/   |
| Contact name:             | Dan Wheeler  |
| Contact Details:          | dan.wheeler@vhey.co.uk   |

