





in conjunction with



# **Inbound COVID-19 Sentiment Tracker**

Wave 4 – March 2022 Fieldwork: 10<sup>th</sup> – 23<sup>rd</sup> February 2022

If you need the data in a different format, please contact research@visitbritain.org

Bristol Balloon Fiesta: Destination Bristol ©Gary Newman

### Content

ethodology3
/ERALL TRAVEL INTENTIONS9
Summary
Travel considerations for an international leisure trip
Impact if age on propensity to travel internationally
Impact of financial situation on propensity to travel
Impact of vaccination on propensity to travel
Trip planning stage per market
Trip planning stage among intenders to Europe
Travel horizon for next international leisure trip
Impact of age on travel horizon
Image of vaccination on travel horizon
Purpose of leisure travel
Activators for an international leisure trip
Attitudes to travel
STINATION PLANNING
Summary
Regional destinations for the next international leisure trip
Top European destinations for the next international leisure trip
Other European destinations considered by intenders to Britain
Impact of Age and Gender on propensity to consider Britain
Impact of financial situation on propensity to consider Britain
Impact of vaccination situation on propensity to consider Britain Impact of previous visit on propensity to consider Britain
Reasons for not considering a trip in Britain
Destinations in Britain envisaged for a leisure trip
Comfort levels in transport to get to Britain

- <u>Perception of transport mode within Britain</u>
- Planned booking channel for an international leisure trip
- Planned booking channel for a leisure trip to Britain
- <u>COVID-19 safety perception</u>

#### TRAVEL PREFERENCES ...... 69

- <u>Summary</u>
- Main destination types for an international leisure trip
- Main destination types for a leisure trip in Europe
- <u>Travel party for an international leisure trip</u>
- <u>Travel party for a leisure trip in Europe</u>
- <u>Accommodation types for an international leisure trip</u>
- <u>Accommodation types for a leisure trip in Europe</u>
- Level of interest in activities
- Level of interest in activities in Europe/Britain
- Key Takeaways ......85
- Market Summaries
- Destination Summaries
- <u>Conversion Funnels</u>
- Britain Intenders Travel Horizons
- Sample description
- <u>Segmentation</u>
- End of tax-free shopping in the UK







### Methodology

Margin of error

+/- 8%

+/- 6%

+/- 5%

+/- 4%

+/- 4%

	Survey specifications	Sample sizes:												
•	<b>Markets surveyed</b> : Austr Japan, the Netherlands, N							•	Australia	Sample size				
•	Target: Males and female	es aged <sup>·</sup>	18 and olde	r who have	travelled at	proad in the	past 5 year	ſS	Brazil Canada	503 500				
•	Fieldwork period (Wave	e 4): 10th	– 23rd Fe	bruary 202	2				China	1,001				
	· · · · · · · · · · · · · · · · · · ·	,		····· <b>·</b>	—				India	501				
•	Data collection: online in					der, age and	d regions, s	ame questionnaire	Japan Saudi Arabia	501 503				
	basis as for waves 1, 2 ar	isis as for waves 1, 2 and 3with some additional questions												
	Comple cize: 11 000 into	ample size: 11,000 interviews. Trended date is calculated at a constant perimeter (based on the 12 markets*												
•	•	<b>Imple size</b> : 11,000 interviews. Trended data is calculated at a constant perimeter (based on the 13 market rveyed in Wave 1, 2 and 3) – Links to <u>Wave 1 report / Wave 2 report</u> / <u>Wave 3 report</u>												
	surveyed in Wave 1, 2 an	nd 3) – Li	nks to <u>VVav</u>	e 1 report /	<u>vvave 2 rep</u>	ort / Wave 3	<u>s report</u>		USA	1,028				
	<ul> <li>*(Australia, Canada</li> </ul>	China	France Ge	rmany Indi	a Republic	of Ireland I	taly the Ne	therlands Norway	Total long-haul	6,044				
	Spain, Sweden, US			, many, man		or norana, i	taly, the ree	anonanao, normay,	Denmark	501				
				• · • ·					France	500				
•	Note: international survey								Germany	502				
	Indian and Chinese respo	ondents t	end to be v	ery positive	in their ans	wers compa	ared to Euro	opean markets. It is	Republic of Ireland	500				
	advised to take account of	of these d	cultural facto	ors in cross	-market and	lysis, partic	ularly betwe	een long-haul and	Italy	500				
	short-haul results.						,	0	The Netherlands	500				
	Useful definitions:								Norway	501				
	Oserui demittoris.								Russia	509				
	• European Intenders = those	e who inte	nd to travel to	Europe	Britain inte	nders = thos	e who intend	to travel to Britain	Spain	500				
		<b>England Pot Visitors</b> = those who intend to travel to <b>Large city intenders</b> = those who intend to travel to any												
	England	Sweden	501											
	<b>C</b>	Total short-haul	5,013											
	General guidance on stati	Seneral guidance on statistical confidence level:												
	Sample Size 100	200	300	400	500	700	1,000	]						

+/- 4%

+/- 3%

#### Sample sizes:





## **Survey context and interpretation**

#### Understanding consumer sentiment towards international travel during the COVID-19 pandemic:

- VisitBritain, Visit Wales, VisitScotland and London & Partners commissioned research to understand international consumer sentiment towards
  international travel, in order to inform their destination planning during the challenging era of the COVID-19 pandemic.
- The research aims at scoping the overall travel sentiment and attitudes, mapping causes of travel, measuring the competitive position of Britain's destinations in consumers' minds and mapping drivers of a visit to Britain. Data must help stakeholders prioritize marketing efforts in 2022.
- This report shows results of the fourth wave, which took place 10th 23rd February 2022. It includes data trends vs wave 1 conducted from 4<sup>th</sup> to 15<sup>th</sup> December 2020, wave 2 conducted from 24<sup>th</sup> March to 5<sup>th</sup> April 2021 and wave 3 conducted from 23rd August to 6th September 2021.

#### Interpreting the survey results in a changing travel context

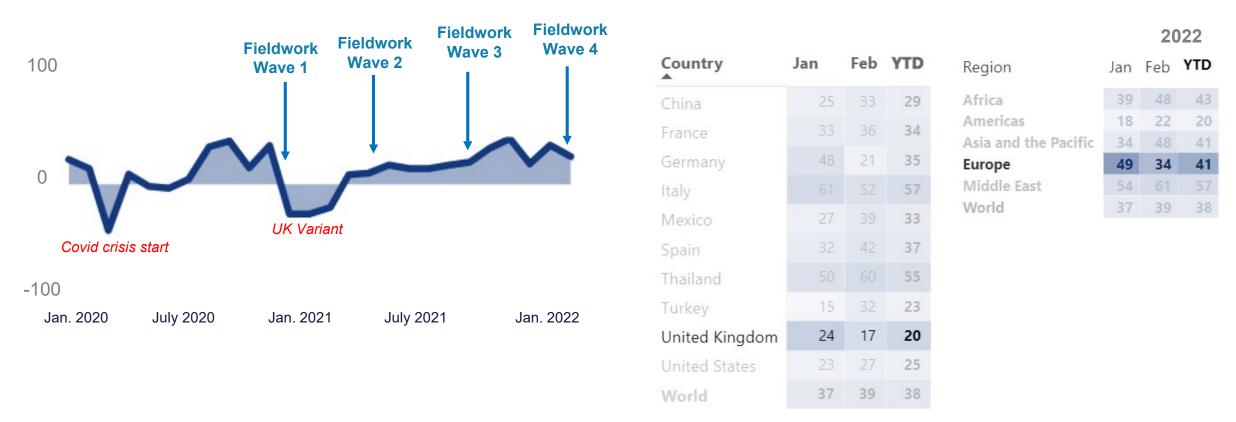
- Consumers' sentiments are in essence subject to the context evolution and particularly the sanitary and geopolitical environment impacting travel
  restrictions and effective choices of destinations available to consumers, which are changing almost every week. Travel intent should therefore be
  interpreted more as travel "desire" and not actual booking behaviours. This is a study about people's perception, travel intention and reassurances
  needed for future, rather than what they can do now or at the time they were surveyed.
- Based on the TCI-Travelsat Sentiment Tracker monitoring e-reputation of travel and destinations(\*), the reputation of Britain in social conversations
  was comparable to the level observed in Wave 3 (positive, but slightly below the European average). The war in Ukraine (24<sup>th</sup> Feb) started right
  after the fieldwork ended with the completion of the very last interviews (23<sup>rd</sup> Feb), therefore the unstable geopolitical environment in Europe had a
  limited impact in answers collected. Data from the Russian market should obviously be taken as a pre-war state of opinion.
- Please see the next slide to see this illustrated.



#### **Britain-related reputation context during fieldwork**

#### UNWTO Recover Tracker – TCI/Travelsat Net Sentiment Index (UK)

The Net Sentiment Index measures the polarity of web social conversations in relation to the destinations (%positive - %negative posts and articles linked to Britain)



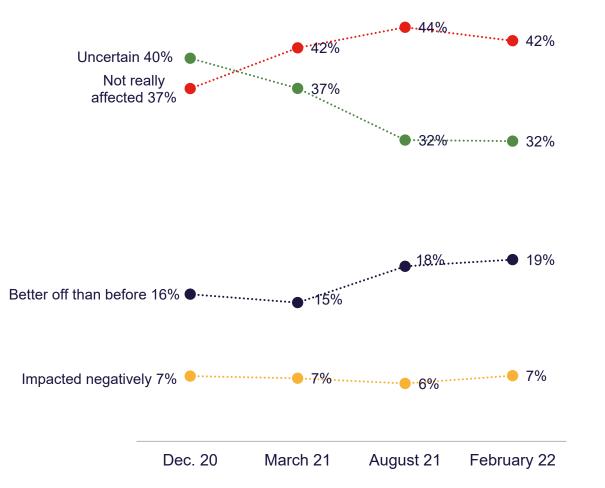
Source: Travelsat "sentiment" data measure the state and dynamic of destinations' and travel brands' e-reputation built from global web social conversations "at large", shared by medias, consumers, companies, citizens, brands, and officials. Sentiment is not predictive of travellers' planning alone, BUT a positive e-reputation is essential to generate favourability towards destinations and travel brands, particularly in a post-crisis management context.



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## **Respondents' financial situation (Trends)**

Attitudes in relation to consumers' spending power are quite stable, with the majority of respondents not really affected or even better off than before.

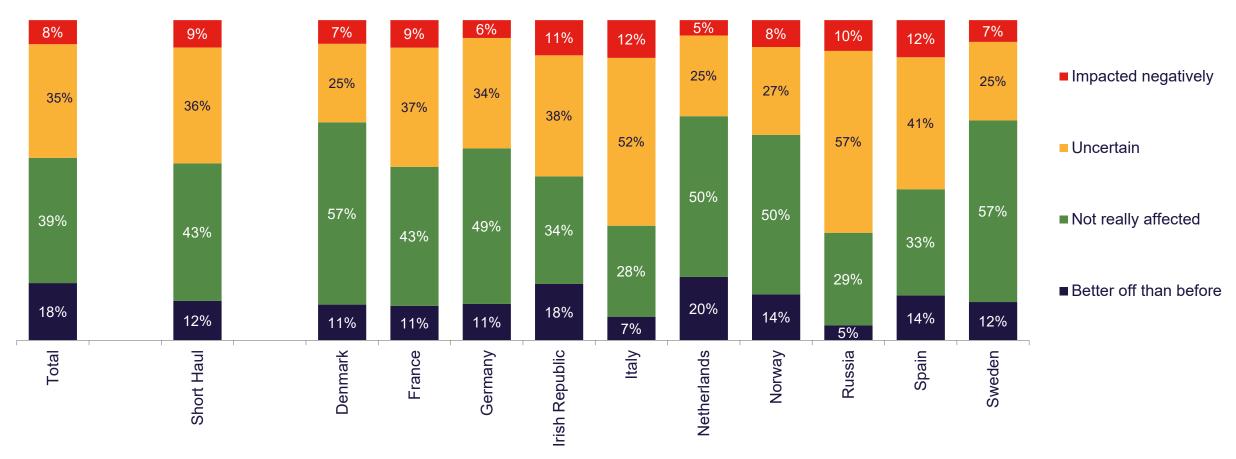


Q25. How would you qualify your spending power for the next 12 months in comparison with your situation before the outbreak of coronavirus? Trend calculated at constant perimeter (13 markets consolidated)



### **Respondents' financial situation (Short-haul)**

Spending power uncertainties remain visible in Southern European markets surveyed, while Nordic markets and the Netherlands show more optimism about their financial situation.



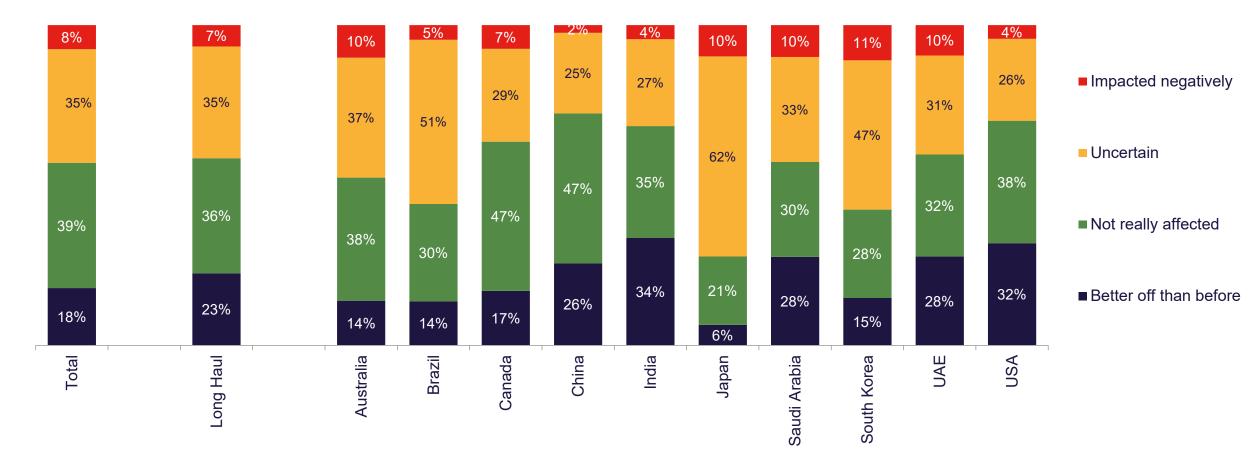
Q25: How would you qualify your spending power for the next 12 months in comparison with your situation before the outbreak of coronavirus? Base: All respondents (n = 11,057)

Tovel Competitive Intelligence



## **Respondents' financial situation (Long-haul)**

In LH markets, Japan, Brazil and South Korea express higher financial uncertainties, while the majority of North Americans, Chinese, GCC markets and Indians say they are not really affected or even better off than before.



Q25: How would you qualify your spending power for the next 12 months in comparison with your situation before the outbreak of coronavirus? Base: All respondents (n = 11,057)

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#### **Overall travel** intentions

River Thames/Tower Bridge: ©VisitBritain/Luca Micheli

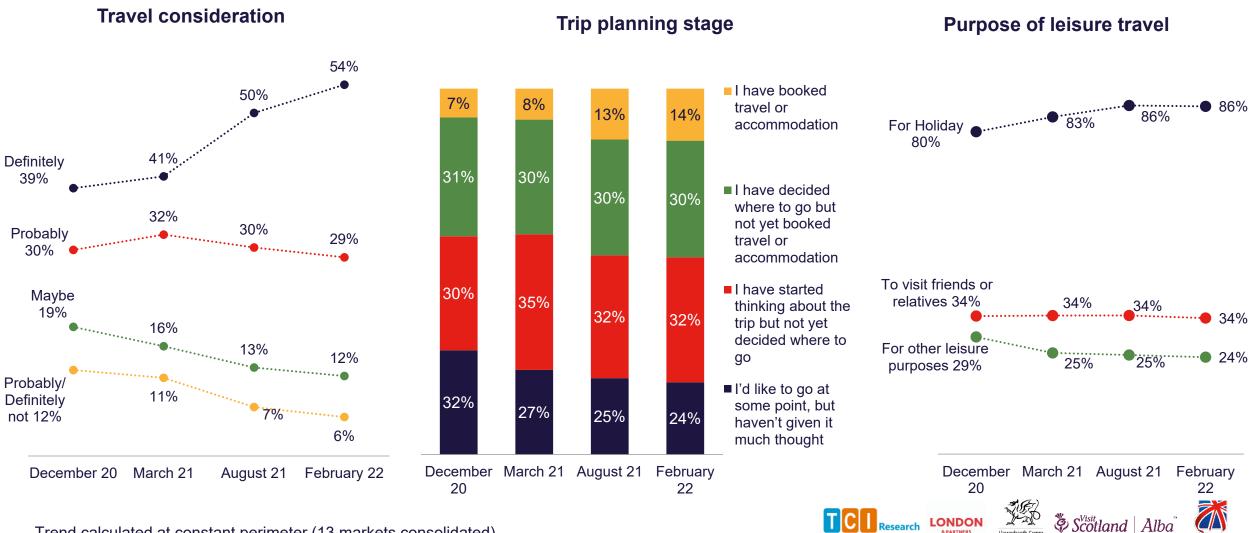
# **Overall travel intentions: summary**

- While the choice of the destination remains open among most planners, the overall travel intentions continue increasing with more than half of respondents definitely planning a trip abroad in the coming 12 months.
- Beyond holiday motivations, visiting friends and relatives is still a significant purpose of travel for a third of respondents on average.
- Half of SH intenders consider May to September for the next trip abroad. Travel planning spans over a larger window among LH travellers, however, in several markets a trip by the end of summer is also considered.
- The younger generation again shows the highest propensity to travel internationally across most SH and LH markets.
- Opportunity to travel for those who are better off (or not impacted) financially remains high, but uncertainty in financial situation is not hugely
  detrimental to travel intentions
- The shift from health-centric to money-centric attitudes is accelerating with a greater focus on money-back cancellation guarantees, attractive deals (ranked #2 in SH markets!) and insurance for COVID-19 travel. Expectations for a full and safe experience at destinations grow, with stable sanitary and political environment and higher freedom of movement (removal of quarantine policies) remains key for LH markets in particular.
- As part of trip activators, the money "factor" is even more important for potential visitors to Britain. Respect for COVID-19 rules by other people, access to healthcare, risks of contracting COVID-19, and change in quarantine requirements are frequent concerns among those wishing to go to Britain.
- Booking last-minute for adapting travel uncertainties is less dominant in attitudes as consumers gain confidence, confirming a shift towards prepandemic attitudes related to travel.
- Respondents express further interest in sustainable and responsible travel, while feeling more confident in visiting must-see sites. A sentiment of "catching up" the lost time suggest possibilities of longer stay for a next trip in several markets.



#### **Data trends**

The overall travel intentions continue increasing with more than half of respondents definitely planning a trip abroad in the coming 12 months. As booking rates are stable, the choice of destination remains open among most planners.



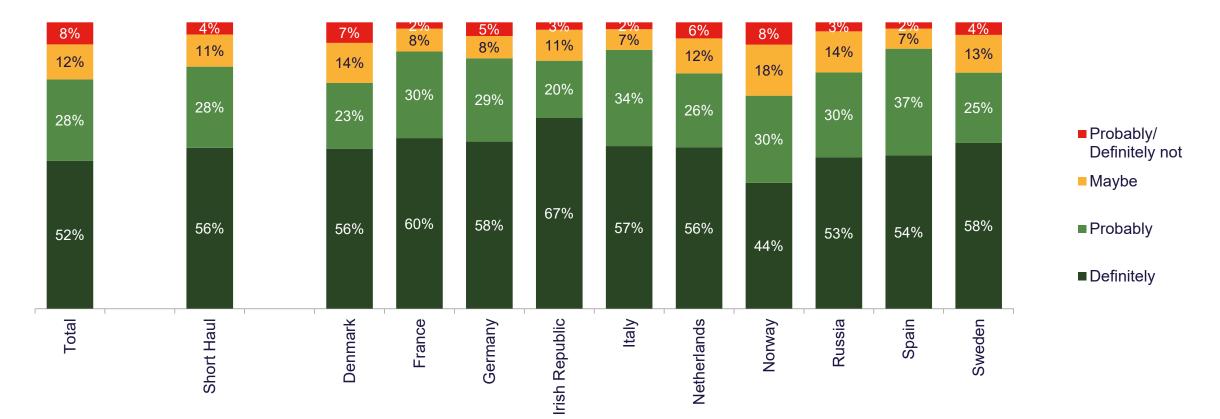
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Trend calculated at constant perimeter (13 markets consolidated)

#### **Travel consideration for an international leisure trip (SH)**

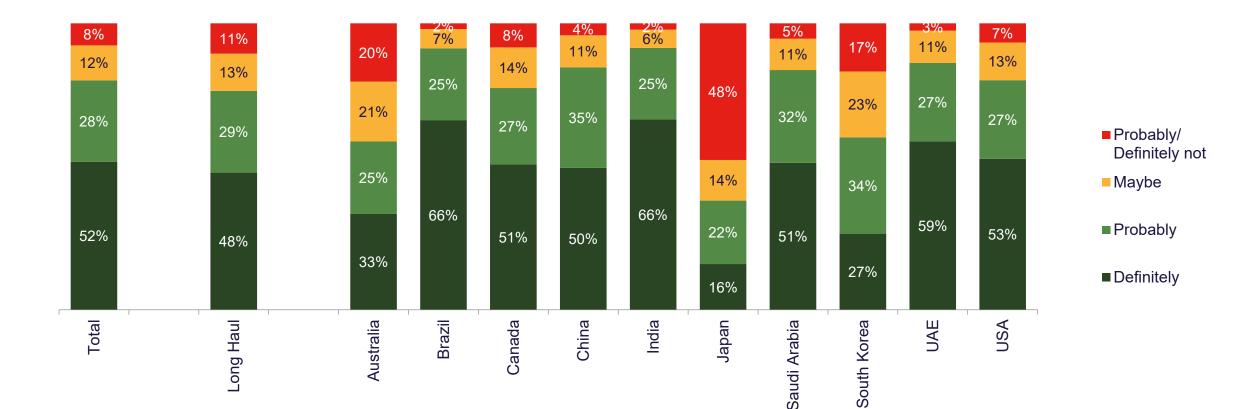
Overall, 8 in 10 respondents would consider an international leisure trip in the next 12 months, confirming a steady desire to travel despite pandemic prolonged uncertainties. While Norway show slightly less definite intentions (unlike other Nordic markets), France, Italy, Spain and the Republic of Ireland show the most positive sentiment towards travelling abroad.





#### **Travel consideration for an international leisure trip (LH)**

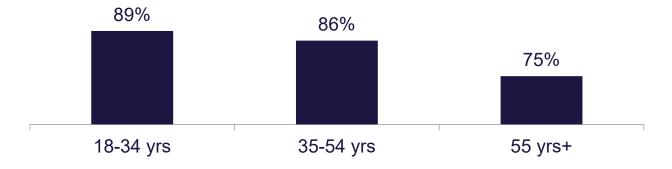
In LH markets, Japan and (to a lesser extent) South Korea and Australia are the most hesitant markets. The US, India, Brazil and Gulf countries express a strong willingness to travel.





#### Impact of age on propensity to travel to Europe (SH)

The younger generation shows again the highest propensity to travel internationally across most markets, excepted in Sweden and Denmark where the sentiment towards international travel is equal or higher in older generations.



#### Leisure travel intention (% Definitely + Probably)

(% Definitely + Probably)	SH	Denmark	France	Germany	Irish Republic	Italy	Neths.	Norway	Russia	Spain	Sweden
18 - 34 y.o.	90%	76%	96%	92%	90%	96%	91%	86%	88%	96%	83%
35 <b>-</b> 54 y.o.	86%	83%	92%	88%	88%	91%	80%	74%	90%	91%	84%
55+ y.o.	80%	80%	82%	83%	82%	90%	75%	71%	72%	85%	84%

Q5: How likely would you be to consider an international leisure trip for more than one night in the next 12 months? Q3: What is your age?

Base: Respondents who plan on taking a European leisure trip in the next 12 months (n = 6,411)



#### Impact of age on propensity to travel to Europe (Long-haul)

Younger generations also tend to report higher intentions to travel in long-haul markets in overall, however, the age is not (or less) determining in China and in GCC markets.



#### Leisure travel intention (% Definitely + Probably)

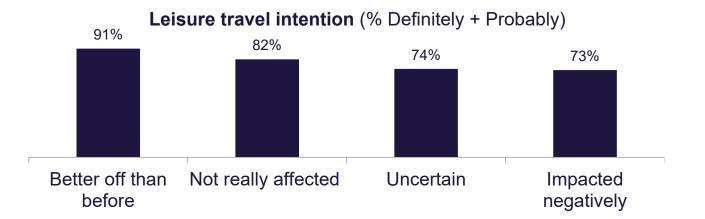
(% Definitely + Probably)	LH	 Australia	Brazil	Canada	China	India	Japan	Saudi Arabia	South Korea	UAE	USA
18 - 34 y.o.	89%	83%	98%	86%	93%	96%	48%	89%	71%	92%	94%
35 - 54 y.o.	86%	65%	94%	85%	93%	99%	49%	89%	63%	92%	90%
55+ y.o.	67%	59%	81%	64%	89%	88%	32%	100%	46%	83%	70%

Q5: How likely would you be to consider an international leisure trip for more than one night in the next 12 months?,? Base: Respondents who plan on taking a European leisure trip in the next 12 months (n = 6,411)



# Impact of financial situation on propensity to travel (SH)

Opportunity to travel for those who are better off (or not impacted) financially remains high, but uncertainty in financial situation is not hugely detrimental to travel intentions (82% of SH markets stating financial uncertainties still intend to travel). The financial factor seems less important in France, Italy or Germany. Financial uncertainties act more as an obstacle in the Netherlands and Nordic markets.



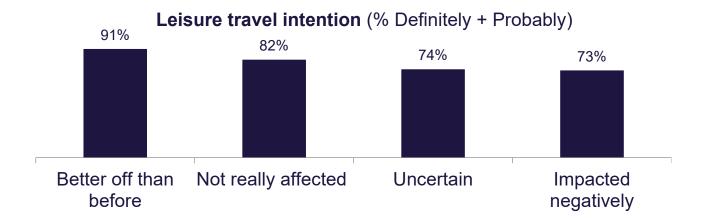
(% Definitely + Probably)	Total	SH	Denmark	France	Germany	Irish Republic	Italy	Neths.	Norway	Russia	Spain	Sweden
Not impacted	85%	87%	82%	90%	89%	91%	92%	87%	77%	85%	95%	86%
Uncertain	74%	82%	72%	90%	85%	81%	91%	72%	72%	81%	86%	76%
Impacted negatively	73%	80%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

Q5: How likely would you be to consider an international leisure trip for more than one night in the next 12 months? Q25: How would you qualify your spending power for the next 12 months in comparison with your situation before the outbreak of coronavirus? Base: All respondents (n = 11,057)



### Impact of financial situation on propensity to travel (LH)

Financial uncertainties act more as an obstacle among markets showing more risk-averse attitudes to travel internationally (Japan, South Korea, Australia).



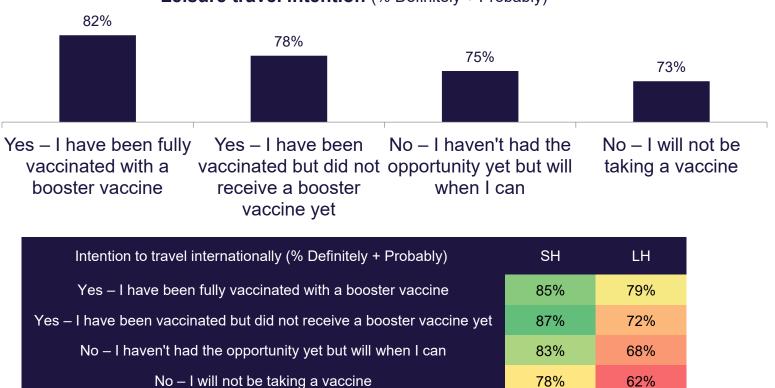
(% Definitely + Probably)	Total	LH	Australia	Brazil	Canada	China	India	Japan	Saudi Arabia	South Korea	UAE	USA
Not impacted	85%	83%	67%	94%	79%	86%	92%	49%	87%	71%	90%	84%
Uncertain	74%	68%	49%	91%	72%	79%	88%	35%	84%	50%	83%	71%
Impacted negatively	73%	65%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

Q5: How likely would you be to consider an international leisure trip for more than one night in the next 12 months? Q25: How would you qualify your spending power for the next 12 months in comparison with your situation before the outbreak of coronavirus? Base: All respondents (n = 11,057)



# Impact of vaccination on propensity to travel

Vaccination – particularly when including the booster vaccine – encourages international travel from long-haul markets. In short-haul markets, even a partial vaccination acts as a driver of travel.



**Leisure travel intention** (% Definitely + Probably)

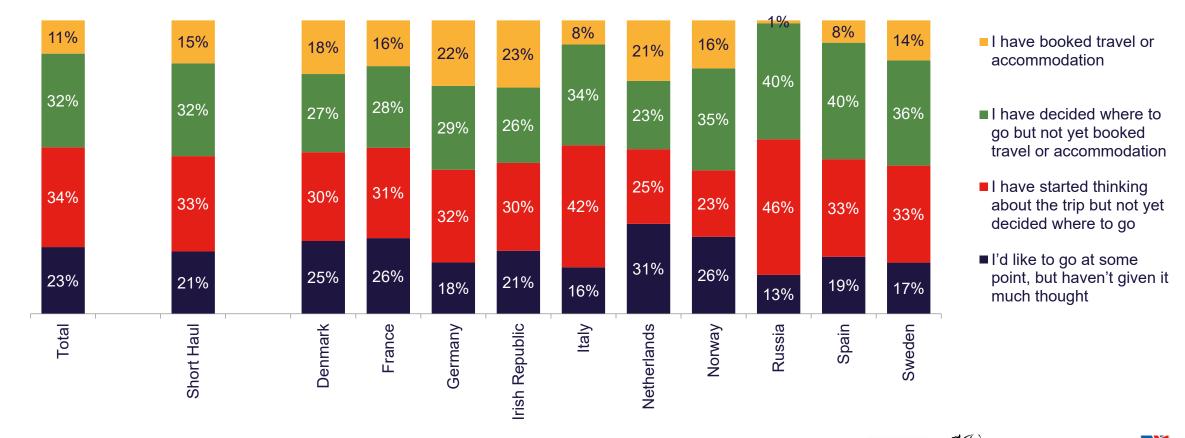
Q5: How likely would you be to consider an international leisure trip for more than one night in the next 12 months? Q26: Have you had a COVID-19 vaccination? Base: All respondents (n = 11,057)





# Trip planning stage per market (SH)

Europeans have not advanced much towards the booking stage as more than half remain in the early stages of planning - an opportunity for Britain destinations to market hesitant planners. The Netherlands, Germany and the Republic of Ireland have the highest levels of booking rate among markets surveyed (over 1 in 5 have booked travel or accommodation). Spaniards and Italians – though showing a strong desire for travel - are less advanced in the trip definition process.



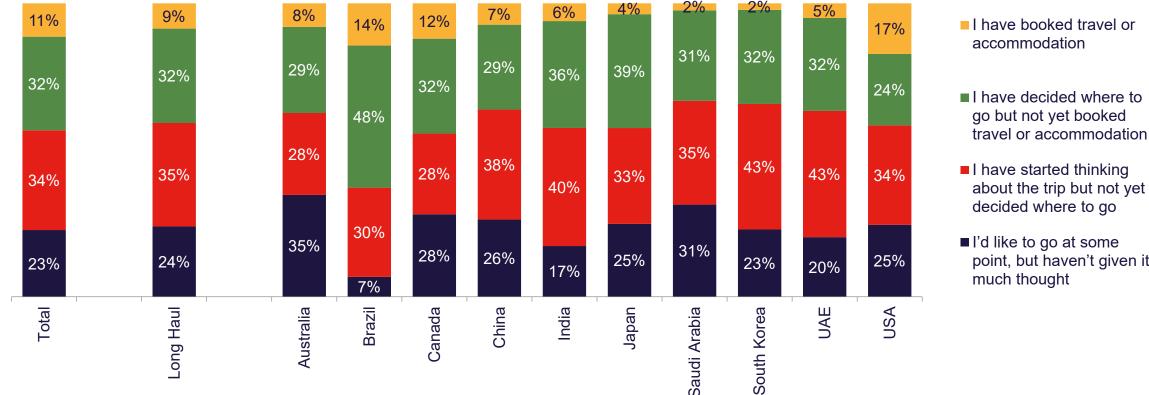
Q8: Which of the following best describes where you stand with your plans for your next international leisure trip? Base: Respondents who plan on taking an international leisure trip in the next 12 months (n = 10,954)



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# Trip planning stage per market (LH)

The US again has the highest levels of booking rate among markets surveyed, followed by Brazilians and Canadians. Except for Brazil, where more than half of planners have decided where to go, the choice of destination is still very open across all LH markets, notably in the UAE markets, South Korea and China.



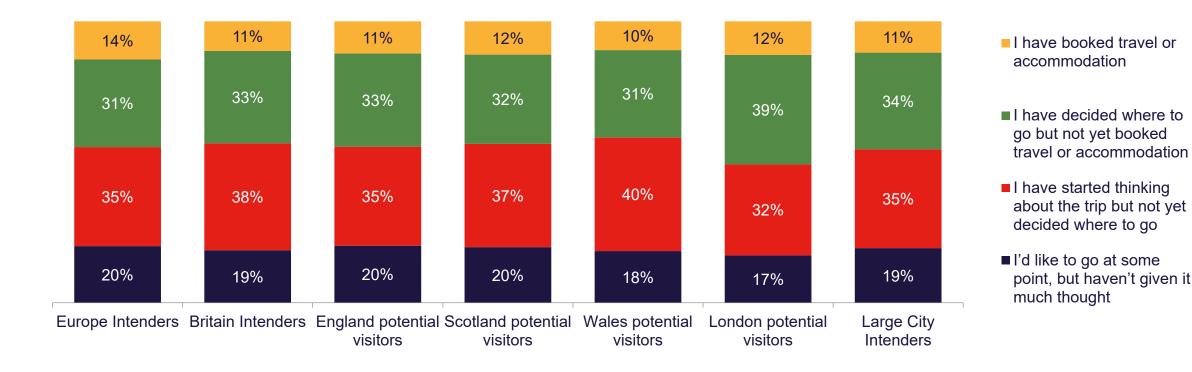
Q8: Which of the following best describes where you stand with your plans for your next international leisure trip? Base: Respondents who plan on taking an international leisure trip in the next 12 months (n = 10,954)

point, but haven't given it



# **Trip planning stage among Intenders to Europe**

Among leisure travel intenders considering Britain, the consideration for a wider set of possible destinations remains high. Potential visitors to London seem more decided than average intenders to Britain.



Q8: Which of the following best describes where you stand with your plans for your next international leisure trip? Base: Europe Int. (n = 6,411) – Britain Int. (n = 1,403) – England pot. visitors (n = 6,246) – Scotland pot. visitors (n = 3,984) – Wales pot. visitors (n = 1,917) – London pot. visitors (n = 2,588) – Large City Int. (n = 5,398)





### **Travel horizon for next international leisure trip (SH)**

Summer 2022 is on top of mind of most SH markets, with half of intenders considering May to September for a next trip abroad. A late summer experience in September is a popular option too for Spaniards and Germans, while early trips in Spring are well considered by the Irish. In short haul markets overall the consideration for May and June is at the same level, offering opportunities of last-minute promotions for (late) Spring.

	Total	SH	Denmark	France	Germany	Rep. of Ireland	Italy	Neths.	Norway	Russia	Spain	Sweden
Feb-22	2%	3%	4%	2%	2%	4%	1%	6%	2%	0%	1%	2%
March-22	5%	6%	6%	6%	7%	9%	5%	7%	6%	5%	6%	7%
April-22	7%	7%	8%	9%	8%	10%	6%	6%	7%	4%	9%	6%
May-22	9%	10%	9%	7%	11%	13%	10%	13%	7%	13%	6%	8%
June-22	9%	10%	8%	11%	11%	7%	11%	7%	14%	9%	10%	12%
July-22	12%	14%	15%	17%	14%	11%	16%	13%	16%	12%	13%	15%
Aug-22	11%	13%	12%	16%	14%	10%	19%	13%	11%	16%	15%	8%
Sept-22	9%	11%	7%	11%	13%	9%	12%	11%	7%	16%	14%	8%
Oct-22	6%	4%	4%	4%	3%	5%	2%	5%	4%	5%	5%	5%
Nov-22	3%	2%	2%	1%	1%	2%	2%	2%	2%	3%	3%	2%
Dec-22	4%	2%	1%	2%	1%	3%	1%	3%	1%	2%	2%	2%
Jan-March 23	4%	2%	3%	2%	1%	3%	1%	1%	1%	1%	1%	2%
April-June 23	2%	2%	3%	2%	2%	2%	2%	2%	1%	1%	2%	1%
July-Sept 23	3%	3%	3%	3%	2%	3%	3%	2%	3%	4%	3%	3%
Oct-Dec 23	2%	1%	0%	1%	0%	1%	1%	0%	1%	1%	2%	1%
2024/beyond	2%	1%	1%	1%	0%	0%	0%	0%	2%	1%	1%	2%
Don't know	10%	9%	14%	7%	6%	7%	6%	9%	15%	9%	6%	14%

Q7: When do you plan to go on your next international leisure trip for more than one night? Base: Respondents who plan on taking an international leisure trip in the next 12 months (n = 10,954)



#### **Travel horizon for next international leisure trip (Long-haul)**

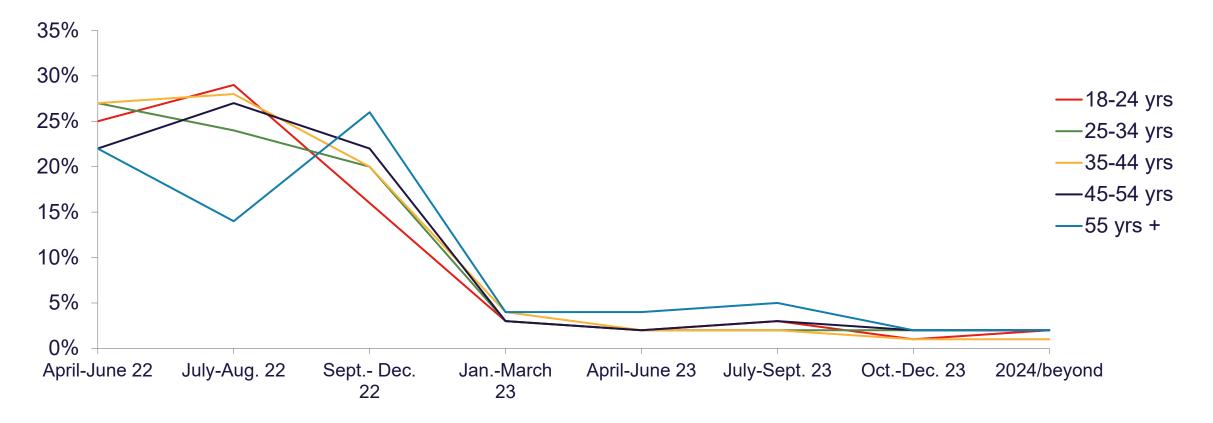
Travel planning spans over a larger window among LH travellers, however willingness to travel in the short term (by the end of summer) is higher (>50%) in GCC markets, the US, Brazil, and China. South Korea also has plans for 2023 and beyond. (Post) Ramadan is on the agenda of GCC markets in April/May.

	Total	LH	Australia	Brazil	Canada	China	India	Japan	Saudi Arabia	South Korea	UAE	USA
Feb-22	2%	2%	1%	1%	4%	1%	3%	0%	3%	1%	3%	4%
March-22	5%	5%	2%	6%	8%	4%	5%	0%	5%	2%	6%	7%
April-22	7%	6%	3%	7%	6%	8%	9%	2%	6%	3%	9%	8%
May-22	9%	8%	4%	6%	6%	16%	8%	2%	10%	4%	10%	8%
June-22	9%	8%	4%	12%	6%	10%	11%	2%	10%	3%	12%	8%
July-22	12%	10%	4%	17%	9%	11%	7%	3%	16%	6%	18%	12%
Aug-22	11%	9%	6%	3%	6%	11%	9%	7%	14%	10%	10%	11%
Sept-22	9%	7%	9%	6%	6%	7%	11%	2%	6%	6%	6%	7%
Oct-22	6%	8%	6%	7%	6%	14%	9%	5%	8%	9%	7%	7%
Nov-22	3%	4%	6%	8%	6%	3%	4%	2%	2%	4%	5%	3%
Dec-22	4%	5%	7%	8%	4%	3%	9%	4%	3%	6%	6%	4%
Jan-March 23	4%	5%	9%	8%	9%	3%	6%	7%	3%	10%	1%	4%
April-June 23	2%	3%	6%	4%	3%	1%	1%	5%	1%	6%	1%	3%
July-Sept 23	3%	3%	7%	2%	4%	1%	2%	5%	1%	9%	1%	3%
Oct-Dec 23	2%	2%	4%	2%	2%	1%	2%	1%	0%	6%	1%	2%
2024/beyond	2%	3%	4%	1%	3%	1%	1%	8%	1%	8%	1%	2%
Don't know	10%	11%	18%	2%	12%	8%	2%	44%	12%	10%	3%	8%



#### Impact of age on travel horizon

Propensity to travel in the very short term remains higher among younger potential travellers. Older demographics show high interest in holidaying after the summer peak season.

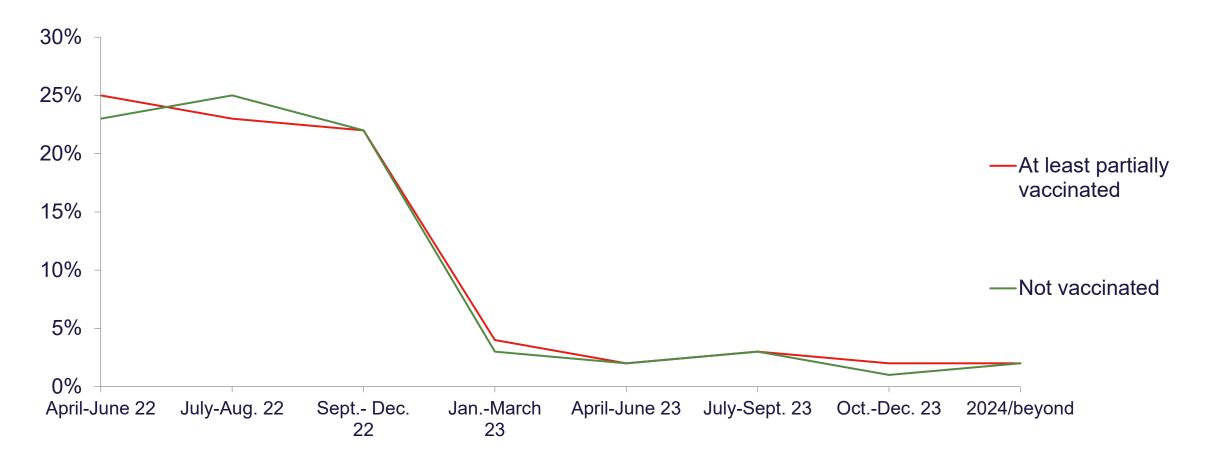


Q7: When do you plan to go on your next international leisure trip for more than one night? Base: Respondents who plan on taking an international leisure trip in the next 12 months (n = 10,954)



#### Impact of vaccination on travel horizon

The impact of vaccination on the travel horizon is now limited.

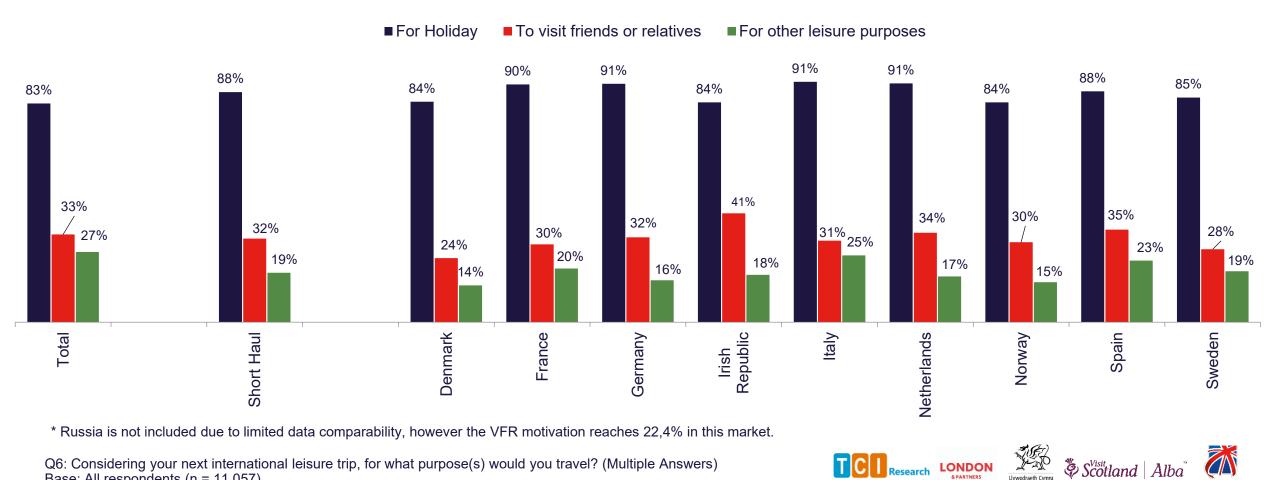


Q7: When do you plan to go on your next international leisure trip for more than one night? Base: Respondents who plan on taking an international leisure trip in the next 12 months (n = 10,954)



### **Purpose of leisure travel (SH)**

While holiday motivations remain mainstream for Europeans, the need for reconnecting with friends and relatives remains for a third of respondents on average with higher rates in the Republic of Ireland.



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Q6: Considering your next international leisure trip, for what purpose(s) would you travel? (Multiple Answers) Base: All respondents (n = 11,057)

### **Purpose of leisure travel (LH)**

For Holiday

Willingness to visit relatives remains a core purpose of next travel among Gulf markets, but also in India, Australia and (to a lesser extend) North America.

■ For other leisure purposes

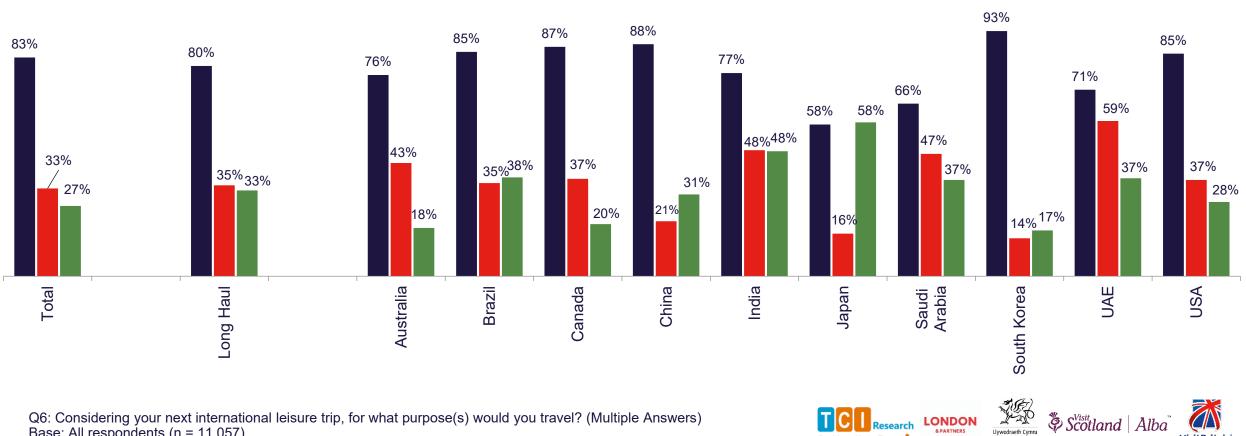
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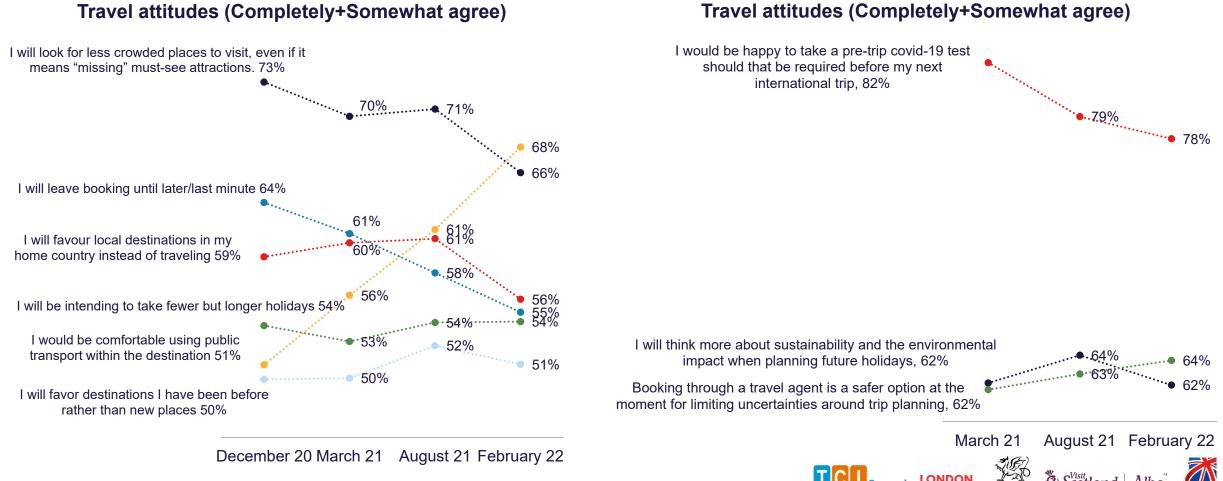
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#### **Data trends**

Booking last-minute for adapting travel uncertainties is less dominant in attitudes as consumers gain confidence and are offered more flexible cancellation guarantees. Trust in using public transport has jumped and crowd-averse attitudes decline, confirming a continued shift to prepandemic attitudes. The overall consumer mind remains fueled by a sense of responsibility in relation to health and environment.



Trend calculated at constant perimeter (13 markets consolidated)

#### **Activators for an international leisure trip (SH)**

The shift from *health-centric* to *money-centric* attitudes is accelerating with greater focus on money-back cancellation guarantees, attractive deals (ranked #2!) and insurance for COVID-19 travel. Expectations for a full and safe experience at destination grow, with stable sanitary and political environments and higher freedom of movement (removal of quarantine policies).

	Total	SH	Denmark	France	Germany	Rep. of Ireland	Italy	Neths.	Norway	Russia	Spain	Sweden
Money-back guarantee should I wish to cancel my trip	34%	41%	43%	40%	39%	42%	41%	37%	40%	41%	43%	48%
An attractive offer e.g. discounts on flights or accommodation	30%	33%	32%	29%	22%	37%	34%	24%	38%	43%	40%	34%
Removal of quarantine policies in destination country	30%	32%	37%	26%	34%	29%	26%	29%	37%	43%	31%	32%
A significant decrease in coronavirus cases at destination	29%	25%	21%	23%	26%	26%	32%	20%	23%	22%	29%	29%
Insurance for COVID-19 related travel changes/changes to regulations	25%	25%	28%	28%	16%	25%	28%	20%	23%	20%	27%	35%
Hygiene & safety protocols in place at destination	23%	19%	10%	16%	25%	27%	32%	17%	12%	12%	27%	7%
Stable political environment in destination country	23%	24%	20%	28%	30%	18%	25%	20%	22%	30%	28%	23%
Removal of quarantine policies in home country	23%	23%	14%	25%	26%	19%	21%	21%	30%	36%	22%	19%
A high proportion of the population being vaccinated in the destination country	20%	17%	17%	12%	16%	23%	19%	13%	20%	9%	16%	23%
Welcoming locals in destination country	19%	20%	19%	28%	21%	14%	17%	22%	29%	21%	18%	15%
Assurance that there will be a range of/enough things to do	17%	17%	16%	26%	25%	13%	15%	21%	8%	17%	23%	7%
Receiving a booster COVID-19 vaccination	16%	10%	7%	7%	16%	15%	8%	13%	6%	6%	12%	6%
Your Government's advice on international travel	16%	16%	17%	8%	12%	21%	13%	19%	28%	7%	11%	20%
Voucher-back guarantee should I wish to cancel my trip	15%	16%	18%	11%	11%	18%	26%	19%	8%	10%	25%	10%
The introduction of a vaccine passport	14%	11%	8%	12%	9%	12%	16%	8%	12%	4%	11%	13%
Official national hygiene label in accommodation and attractions in destination	12%	8%	6%	7%	9%	10%	9%	10%	6%	7%	7%	5%
Mandatory coronavirus testing at some point during the trip	11%	8%	4%	9%	10%	8%	13%	8%	5%	5%	9%	6%
Relaxation of visa requirements	7%	4%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	40%	N/A	N/A

Q20: What would make you more likely to travel internationally for leisure in the next 12 months? (Multiple Answers) Base: All respondents (n = 11,057)





#### Activators for an international leisure trip (LH)

LH markets still give priority to the pandemic control at destination (notably Asian markets), however, many markets are now determined by money-centric issues (Australians, Brazilians, North Americans and Gulf countries). Political stability is an important activator for China and Japan, while Visa requirements are key factors for Gulf markets.

	Total	LH	Australia	Brazil	Canada	China	India	Japan	Saudi Arabia	South Korea	UAE	USA
Money-back guarantee should I wish to cancel my trip	34%	27%	40%	38%	47%	13%	25%	25%	17%	23%	23%	32%
An attractive offer e.g. discounts on flights or accommodation	30%	28%	24%	44%	27%	19%	26%	25%	35%	25%	32%	28%
Removal of quarantine policies in destination country	30%	28%	32%	16%	35%	24%	27%	36%	28%	29%	28%	27%
A significant decrease in coronavirus cases at destination	29%	31%	28%	39%	31%	24%	29%	53%	24%	42%	27%	28%
Insurance for COVID-19 related travel changes/changes to regulations	25%	24%	37%	34%	37%	21%	28%	15%	13%	24%	20%	22%
Hygiene & safety protocols in place at destination	23%	27%	25%	33%	25%	28%	42%	19%	16%	32%	25%	27%
Stable political environment in destination country	23%	22%	12%	25%	19%	28%	20%	27%	22%	18%	23%	22%
Removal of quarantine policies in home country	23%	22%	26%	12%	29%	19%	22%	38%	17%	23%	22%	20%
A high proportion of the population being vaccinated in the destination country	20%	22%	22%	30%	29%	21%	23%	17%	15%	21%	18%	25%
Welcoming locals in destination country	19%	18%	12%	21%	12%	20%	20%	17%	20%	17%	22%	18%
Assurance that there will be a range of/enough things to do	17%	16%	8%	21%	10%	18%	19%	18%	17%	16%	18%	16%
Receiving a booster COVID-19 vaccination	16%	22%	17%	25%	15%	24%	28%	20%	26%	22%	22%	18%
Your Government's advice on international travel	16%	17%	22%	10%	18%	21%	25%	13%	14%	16%	14%	14%
Voucher-back guarantee should I wish to cancel my trip	15%	14%	13%	21%	14%	11%	13%	11%	16%	10%	17%	16%
The introduction of a vaccine passport	14%	16%	21%	25%	15%	12%	14%	19%	9%	18%	13%	18%
Official national hygiene label in accommodation and attractions in destination	12%	15%	10%	18%	7%	27%	21%	15%	12%	14%	12%	10%
Mandatory coronavirus testing at some point during the trip	11%	14%	15%	12%	11%	15%	19%	12%	14%	11%	16%	15%
Relaxation of visa requirements	7%	10%	N/A	N/A	N/A	14%	28%	N/A	32%	N/A	34%	N/A

Q20: What would make you more likely to travel internationally for leisure in the next 12 months? (Multiple Answers) Base: All respondents (n = 11,057)







### Activators for a leisure trip to Britain (SH)

Money-centric factors and removal of quarantine policies are the most frequent activators mentioned by SH markets for a potential trip to Britain. Deals have moved up from fourth to second consideration in the short-haul markets. Germans, French and Spaniards would also be sure about living the full experience at destination.

	Total	SH	Denmark	France	Germany	Rep. of Ireland	Italy	Neths.	Norway	Russia	Spain	Sweden
An attractive offer e.g. discounts on flights or accommodation	28%	30%	27%	28%	19%	33%	34%	19%	33%	39%	38%	29%
Money-back guarantee should I wish to cancel my trip	27%	31%	30%	33%	30%	29%	40%	26%	30%	30%	33%	33%
A significant decrease in coronavirus cases at destination	24%	21%	17%	19%	20%	24%	30%	16%	20%	17%	24%	19%
Removal of quarantine policies in destination country	24%	24%	25%	23%	25%	21%	24%	22%	22%	27%	29%	23%
Hygiene & safety protocols in place at destination	20%	15%	8%	13%	14%	23%	30%	12%	11%	11%	22%	6%
Insurance for COVID-19 related travel changes/changes to regulations	20%	18%	22%	19%	15%	19%	21%	14%	17%	15%	21%	23%
Removal of quarantine policies in home country	18%	17%	9%	16%	18%	18%	20%	14%	16%	24%	21%	10%
A high proportion of the population being vaccinated in the destination country	18%	14%	11%	12%	13%	17%	20%	12%	17%	7%	16%	16%
Welcoming locals in destination country	17%	16%	12%	21%	15%	14%	16%	14%	21%	18%	18%	9%
Stable political environment in destination country	16%	13%	13%	12%	17%	10%	14%	8%	11%	16%	16%	13%
Assurance that there will be a range of/enough things to do	16%	14%	13%	18%	22%	10%	14%	14%	7%	16%	20%	8%
Your Government's advice on international travel	14%	12%	13%	8%	9%	16%	11%	13%	20%	7%	12%	15%
Receiving a booster COVID-19 vaccination	14%	8%	5%	6%	11%	14%	7%	10%	6%	5%	9%	6%
Voucher-back guarantee should I wish to cancel my trip	14%	14%	16%	10%	10%	17%	22%	12%	9%	10%	26%	12%
Official national hygiene label in accommodation and attractions in destination	12%	8%	8%	8%	9%	11%	8%	8%	8%	7%	9%	4%
The introduction of a vaccine passport	11%	9%	7%	10%	6%	11%	14%	8%	6%	3%	9%	11%
Mandatory coronavirus testing at some point during the trip	10%	7%	5%	10%	11%	8%	9%	7%	5%	3%	7%	7%
Relaxation of visa requirements	7%	4%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	43%	N/A	N/A

Q20: What would make you more likely to travel to Britain (England, Scotland, Wales) for leisure in the next 12 months? (Multiple Answers) Base: All respondents (n = 11,057)



LONDO



#### Activators for a leisure trip to Britain (LH)

LH markets express more focus on the pandemic-related factors (number of cases in Britain) yet scrutinize deals, particularly from Brazil and the Gulf markets. The political stability and potential concerns around locals' hospitality are often mentioned in China too.

	Total	LH	Australia	Brazil	Canada	China	India	Japan	Saudi Arabia	South Korea	UAE	USA
An attractive offer e.g. discounts on flights or accommodation	28%	26%	22%	40%	26%	18%	28%	21%	31%	22%	30%	27%
Money-back guarantee should I wish to cancel my trip	27%	24%	33%	32%	36%	14%	23%	23%	16%	21%	22%	25%
A significant decrease in coronavirus cases at destination	24%	27%	23%	32%	28%	26%	23%	42%	19%	34%	22%	26%
Removal of quarantine policies in destination country	24%	24%	26%	13%	28%	22%	29%	30%	19%	25%	23%	23%
Hygiene & safety protocols in place at destination	20%	24%	18%	28%	21%	28%	37%	19%	19%	26%	22%	23%
Insurance for COVID-19 related travel changes/changes to regulations	20%	21%	27%	27%	30%	21%	25%	15%	14%	22%	18%	18%
Removal of quarantine policies in home country	18%	19%	24%	11%	25%	17%	19%	31%	16%	20%	21%	17%
A high proportion of the population being vaccinated in the destination country	18%	20%	21%	27%	23%	20%	24%	13%	15%	19%	18%	23%
Welcoming locals in destination country	17%	19%	9%	26%	13%	26%	23%	14%	16%	17%	21%	17%
Stable political environment in destination country	16%	19%	8%	23%	12%	26%	19%	19%	19%	17%	20%	19%
Assurance that there will be a range of/enough things to do	16%	17%	8%	19%	10%	19%	22%	20%	16%	19%	22%	15%
Your Government's advice on international travel	14%	15%	14%	9%	15%	20%	22%	9%	14%	17%	16%	14%
Receiving a booster COVID-19 vaccination	14%	19%	11%	26%	12%	22%	26%	17%	20%	20%	19%	17%
Voucher-back guarantee should I wish to cancel my trip	14%	14%	12%	22%	14%	12%	12%	12%	15%	10%	14%	15%
Official national hygiene label in accommodation and attractions in destination	12%	16%	10%	18%	8%	24%	23%	14%	11%	17%	15%	14%
The introduction of a vaccine passport	11%	13%	13%	17%	10%	12%	16%	16%	9%	16%	11%	13%
Mandatory coronavirus testing at some point during the trip	10%	13%	10%	13%	8%	16%	17%	9%	10%	11%	17%	13%
Relaxation of visa requirements	7%	9%	N/A	N/A	N/A	13%	28%	N/A	26%	N/A	32%	N/A

Q20: What would make you more likely to travel to Britain (England, Scotland, Wales) for leisure in the next 12 months? (Multiple Answers) Base: All respondents (n = 11,057)





#### **Concerns about next international leisure trip (Short-haul)**

The access to healthcare at destination and lack of respect for COVID-19 rules by other people are still driving concerns among travellers, along with uncertainties implied with planning (extra admin during the trip, changes in quarantine requirements, restricted experience at destination...). The cost to reach the destination is also a significant concern for Spaniards, the Irish and French.

(% Very + Somewhat concerned)	Total	SH	Denmark	France	Germany	Rep. of Ireland	Italy	Neths.	Norway	Russia	Spain	Sweden
Access to healthcare if I contract COVID-19 abroad	73%	65%	57%	70%	44%	74%	72%	57%	53%	83%	84%	52%
Other people not following COVID-19 policies and procedures during the journey and in destination	73%	64%	59%	64%	46%	77%	67%	61%	57%	73%	76%	62%
Contracting COVID-19 during my journey/trip	71%	61%	53%	64%	40%	71%	66%	59%	52%	77%	77%	50%
Change in quarantine requirements on my return home	70%	61%	52%	67%	48%	71%	63%	56%	46%	78%	82%	51%
Limited / restricted experiences at destination	69%	61%	50%	65%	46%	69%	66%	52%	46%	89%	82%	45%
Extra admin involved with new policy/rules during the trip	69%	63%	51%	69%	34%	65%	60%	64%	59%	84%	83%	58%
Affordability of robust travel insurance (to cover COVID-19 related travel changes)	66%	56%	44%	61%	36%	69%	55%	51%	38%	82%	77%	44%
Costs of mandatory COVID-19 tests	65%	58%	47%	62%	35%	70%	54%	55%	48%	83%	79%	44%
Accessibility of affordable air fares	63%	55%	41%	65%	39%	74%	52%	48%	42%	74%	80%	38%
Locals' attitude towards international tourists	59%	46%	37%	50%	25%	57%	41%	43%	39%	70%	67%	32%



#### **Concerns about next international leisure trip (Long-haul)**

LH markets are mostly concerned about COVID-19-related risks and access to healthcare.

(% Very + Somewhat concerned)	Total	LH	Australia	Brazil	Canada	China	India	Japan	Saudi Arabia	South Korea	UAE	USA
Access to healthcare if I contract COVID-19 abroad	73%	80%	81%	83%	78%	90%	91%	89%	63%	87%	68%	73%
Other people not following COVID-19 policies and procedures during the journey and in destination	73%	81%	79%	83%	77%	90%	88%	84%	70%	85%	72%	75%
Contracting COVID-19 during my journey/trip	71%	79%	76%	82%	71%	89%	89%	90%	67%	88%	64%	71%
Change in quarantine requirements on my return home	70%	78%	80%	76%	77%	88%	88%	85%	64%	80%	67%	72%
Limited / restricted experiences at destination	69%	76%	74%	76%	72%	89%	86%	83%	58%	72%	63%	73%
Extra admin involved with new policy/rules during the trip	69%	74%	70%	73%	73%	89%	86%	76%	56%	80%	59%	67%
Affordability of robust travel insurance (to cover COVID-19 related travel changes)	66%	74%	84%	77%	73%	88%	87%	72%	62%	68%	64%	64%
Costs of mandatory COVID-19 tests	65%	72%	73%	66%	76%	82%	83%	78%	60%	73%	60%	62%
Accessibility of affordable air fares	63%	70%	78%	73%	73%	82%	87%	64%	55%	49%	59%	67%
Locals' attitude towards international tourists	59%	70%	53%	68%	58%	88%	86%	82%	53%	76%	59%	63%



# **Concerns among Britain Intenders**

Respect for COVID-19 rules by other people, access to healthcare, risks of contracting COVID-19 and change in quarantine requirements are the most frequent concerns among those wishing to go to Britain. Possible restrictions of the experience at destination also rise concerns.

(% Very + Somewhat concerned)	Europe Intenders	Britain Intenders	England pot. visitors	Scotland pot. visitors	Wales pot. visitors	London pot. visitors	City Intenders
Other people not following COVID-19							
policies and procedures during the journey and in destination	71%	80%	75%	75%	77%	74%	76%
Access to healthcare if I contract COVID-19 abroad	71%	79%	76%	76%	77%	75%	76%
Change in quarantine requirements on my return home	69%	77%	73%	73%	75%	72%	73%
Contracting COVID-19 during my journey/trip	69%	78%	73%	72%	74%	72%	74%
Extra admin involved with new policy/rules during the trip	68%	77%	71%	72%	73%	70%	71%
Limited / restricted experiences at destination	68%	77%	72%	73%	75%	72%	72%
Affordability of robust travel insurance (to cover COVID-19 related travel changes)	64%	74%	69%	68%	73%	66%	68%
Costs of mandatory COVID-19 tests	63%	71%	67%	68%	71%	65%	67%
Accessibility of affordable air fares	61%	70%	66%	67%	69%	63%	65%
Locals' attitude towards international tourists	56%	66%	62%	63%	68%	58%	62%

Q23: How concerned are you about the following when thinking about your next international trip? Base: Europe Int. (n = 6,411) – Britain Int. (n = 1,403) – England pot. visitors (n = 6,246) – Scotland pot. visitors (n = 3,984) – Wales pot. visitors (n = 1,917) – London pot. visitors (n = 2,588) – Large City Int. (n = 5,398)





# **Attitudes to travel (SH)**

The role of travel agents is still valued as a safe option across most markets. Search for less crowded places to visit is popular among Germans, the Irish and Spaniards, while a preference to local destinations vs international tend to become less mainstream in opinions. Care about sustainable travel is notably found among Spaniards and Italians. A short-notice booking pattern is still most pronounced in Spain and the Netherlands whilst it has started to ease in other destinations and is less of a thing now for Norwegians and Swedes.

(% Very + Somewhat agree)	Total	SH	Denmark	France	Germany	Irish Republic	Italy	Neths.	Norway	Russia	Spain	Sweden
I would be happy to take a pre-trip COVID-19 test should that be required before my next international trip	78%	73%	83%	73%	81%	75%	80%	63%	82%	62%	72%	60%
I would be comfortable using public transport within the destination	68%	64%	62%	70%	56%	69%	63%	61%	74%	60%	68%	58%
Booking through a travel agent is a safer option at the moment for limiting uncertainties around trip planning	65%	57%	60%	57%	60%	54%	56%	60%	54%	66%	60%	46%
I will look for less crowded places to visit, even if it means 'missing' must-see attractions	65%	59%	56%	54%	66%	68%	62%	61%	54%	51%	65%	49%
I will delay my next international trip until the sanitary context with Omicron is under control	63%	53%	51%	44%	46%	52%	58%	54%	54%	49%	62%	55%
I will think more about sustainability and the environmental impact when planning future holidays	63%	54%	44%	59%	56%	53%	70%	52%	43%	46%	68%	52%
I will favor international destinations closer to my home country	60%	56%	49%	66%	61%	63%	59%	53%	55%	42%	68%	44%
I will be intending to take fewer but longer holidays	56%	42%	39%	43%	39%	48%	44%	41%	39%	45%	52%	34%
I will leave booking until later/last minute	54%	51%	53%	53%	55%	51%	49%	58%	38%	50%	62%	40%
I will favour local destinations in my home country instead of traveling internationally	54%	46%	38%	51%	42%	48%	43%	46%	46%	33%	66%	43%
I will favor destinations I have been before rather than new places	49%	43%	39%	42%	46%	53%	32%	48%	47%	32%	49%	42%

Q22: Some people have expressed various opinions about the coronavirus outbreak and their travel plans and preferences. To what extent do you agree with the following statements? Base: All respondents (n = 11,057)





### **Attitudes to travel (LH)**

LH markets continue to express more contrasted attitudes including higher preference for domestic tourism in Australia, the US and South Korea, a higher sensitivity to sustainability in Asia (except for Japan) and the Gulf markets and willingness to take a longer vacation in the Gulf markets, Japan, China and India.

(% Very + Somewhat agree)	Total	LH	Australia	Brazil	Canada	China	India	Japan	Saudi Arabia	South Korea	UAE	USA
I would be happy to take a pre-trip COVID-19 test should that be required before my next international trip	78%	83%	79%	87%	72%	85%	88%	80%	86%	81%	81%	83%
I would be comfortable using public transport within the destination	68%	70%	61%	63%	62%	78%	82%	82%	70%	59%	72%	69%
Booking through a travel agent is a safer option at the moment for limiting uncertainties around trip planning	65%	72%	62%	72%	60%	82%	86%	65%	77%	66%	75%	68%
I will look for less crowded places to visit, even if it means 'missing' must-see attractions	65%	70%	65%	59%	59%	80%	85%	58%	77%	70%	71%	71%
I will delay my next international trip until the sanitary context with Omicron is under control	63%	71%	72%	62%	69%	77%	82%	84%	72%	69%	63%	65%
I will think more about sustainability and the environmental impact when planning future holidays	63%	70%	52%	69%	51%	82%	87%	64%	74%	74%	74%	63%
I will favor international destinations closer to my home country	60%	63%	57%	47%	52%	72%	80%	50%	75%	58%	69%	60%
I will be intending to take fewer but longer holidays	56%	68%	54%	52%	53%	80%	85%	80%	77%	59%	75%	61%
I will leave booking until later/last minute	54%	57%	53%	37%	54%	71%	65%	65%	59%	53%	57%	51%
I will favour local destinations in my home country instead of traveling internationally	54%	61%	66%	44%	54%	67%	69%	47%	62%	66%	58%	65%
I will favor destinations I have been before rather than new places	49%	54%	51%	43%	45%	63%	70%	43%	59%	42%	56%	55%

Q22: Some people have expressed various opinions about the coronavirus outbreak and their travel plans and preferences. To what extent do you agree with the following statements? Base: All respondents (n = 11,057)



### **Attitudes to travel among Britain intenders**

Acceptance of a pre-trip COVID-19 test, if required, is still widely positive across all of those wishing to travel to British destinations (notably to London). Over 7 in 10 Britain intenders will think more about sustainability for their future holidays. A similar share would delay their trip until the sanitary context with Omicron is under control.

(% Completely + Somewhat agree)	Europe Intenders	Britain Intenders	England pot. visitors		Wales pot. visitors	London pot. visitors	City Intenders
I would be happy to take a pre-trip COVID-19 test should that be required before my next international trip	79%	84%	81%	81%	81%	81%	81%
I would be comfortable using public transport within the destination	69%	78%	73%	71%	74%	73%	73%
I will look for less crowded places to visit, even if it means 'missing' must-see attractions	65%	72%	67%	68%	71%	62%	66%
Booking through a travel agent is a safer option at the moment for limiting uncertainties around trip planning	64%	71%	69%	68%	72%	65%	68%
I will think more about sustainability and the environmental impact when planning future holidays	62%	72%	68%	67%	70%	64%	67%
I will delay my next international trip until the sanitary context with Omicron is under control	60%	70%	65%	64%	68%	61%	64%
I will favor international destinations closer to my home country	60%	65%	63%	61%	64%	57%	62%
I will leave booking until later/last minute	54%	60%	56%	57%	60%	52%	55%
I will be intending to take fewer but longer holidays	54%	65%	62%	58%	66%	57%	61%
I will favour local destinations in my home country instead of traveling internationally	52%	58%	56%	55%	60%	49%	55%
I will favor destinations I have been before rather than new places	48%	55%	52%	47%	54%	45%	51%

Q22: Some people have expressed various opinions about the coronavirus outbreak and their travel plans and preferences. To what extent do you agree with the following statements? Base: Europe Int. (n = 6,411) – Britain Int. (n = 1,403) – England pot. visitors (n = 6,246) – Scotland pot. visitors (n = 3,984) – Wales pot. visitors (n = 1,917) – London pot. visitors (n = 2,588) – Large City Int. (n = 5,398)





#### **Destination Planning**

Stainer 'Black 5' Locomotive: Getty Images/ Gordon Edgar Images

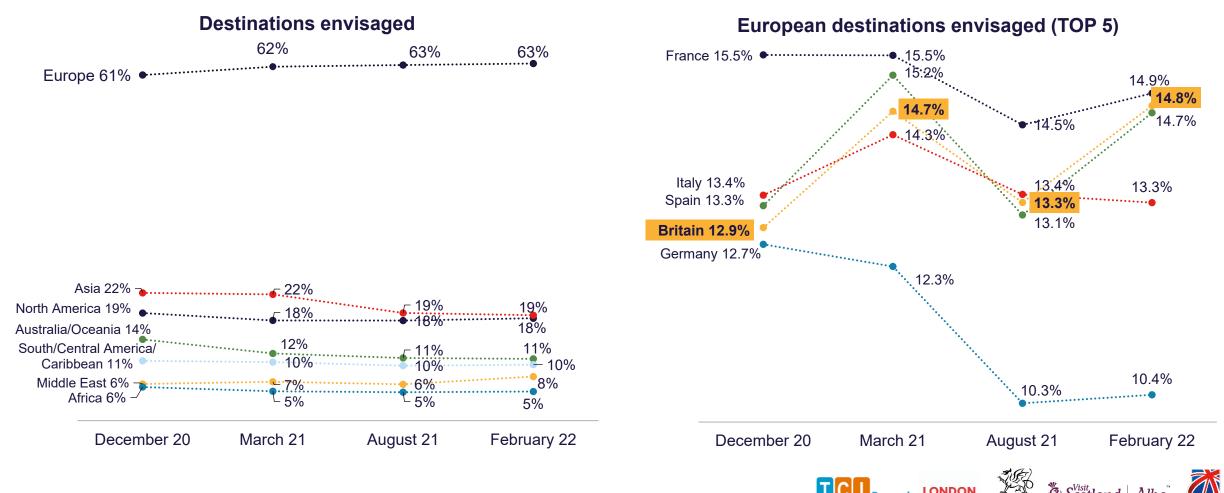
### **Destination planning: summary**

- Europe consolidates its pole position, considered by 3 in 4 SH planners and nearly 1 in 2 LH planners.
- Britain has gained 1.5 points of intention in 6 months and has improved its competitive position, matching France and Spain. The competitive gap vs
  Italy and Germany is also higher today.
- The COVID-19 safety image has continued to improve significantly for all British destinations.
- Reflecting a general pattern for travel overall, age is confirmed to be a driver of visiting Britain, though it appears more obvious for SH markets and for England and London. Interest in Wales and Scotland is more evenly spread across age groups.
- In SH markets, England remains the top nation on the list for a potential visit to Britain, but Scotland and Wales are still well considered in several markets. For LH prospects, a possible trip to Britain would include England first but not exclusively, showing open attitudes to visiting multiple destinations across Britain, beyond iconic places.
- Beyond an obvious interest for capital cities, other lesser-known destinations generate attractiveness both in SH and LH markets, confirming a
  potential appetite for visiting secondary cities in all Britain destinations.
- Flight remains a confident transport option for 9 in 10 potential visitors to Britain on average, while ferry and tunnel are still equally considered in the closest markets. The Train/Eurostar is also a confident option for closer markets. LH markets feel comfortable using all types of transportation means to get to Britain including car rental and Eurostar/Train as part of a possible trip involving multiple countries.
- The increased level of trust for public and collective transportation means is favorable for exploring rural and urban environments and planning
  multiple destinations within Britain. LH markets have no obstacle in using / combining various types of transportation at destination, including public
  transport or taxi services.
- Coming back to pre-pandemic attitudes, travellers consider a large variety of channels to plan their next trip. Online travel agents/tour operators and travel comparison websites are popular, while official destination websites, transport and accommodation providers play a significant role in the booking process across many markets.



#### **Data trends**

Europe consolidates its pole position on top of regions envisaged among trip planners. Britain has gained 1.5 points of intention in 6 months and has improved its competitive position, matching France and Spain. The competitive gap vs Italy and Germany is also higher.



Trend calculated at constant perimeter (13 markets consolidated)

#### Data trends per market (gap of %)

Britain has gained very significant consideration shares in China and is more considered in the US, Spain, Norway, Germany and France. Britain has lost some individuals wishing to travel from India, Sweden and the Irish Republic compared to 6 months ago.

Destination	Total	SH	LH	Australia	Canada	China	France	Germany	India	Irish Republic	Italy	Neths.	Norway	Spain	Sweden	USA
Britain	1.5%	0.2%	2.8%	0.1%	0.7%	10.3%	1.2%	2.0%	-5.2%	-3.8%	-0.4%	-0.6%	2.7%	3.0%	-2.1%	2.2%
Austria	-0.4%	0.1%	-0.9%	1.0%	-0.4%	0.5%	-0.8%	0.2%	-5.2%	-2.0%	-1.4%	0.4%	1.6%	-0.6%	3.0%	-1.4%
Belgium	0.2%	0.8%	-0.5%	-0.2%	1.2%	0.7%	0.8%	0.4%	-3.6%	-2.2%	0.0%	1.6%	1.8%	2.6%	1.8%	-1.0%
Croatia	-0.2%	0.4%	-0.8%	-0.4%	-0.8%	0.7%	-2.6%	2.3%	-3.0%	-2.2%	3.0%	1.4%	-1.8%	1.0%	2.2%	-1.5%
Denmark	-0.2%	0.1%	-0.4%	-0.2%	-1.6%	0.6%	-1.8%	-0.9%	-1.2%	1.0%	-2.2%	3.0%	1.9%	0.2%	-0.7%	-0.4%
Finland	-0.5%	0.3%	-1.4%	0.2%	-0.8%	-2.4%	-1.2%	0.2%	-3.8%	0.6%	0.4%	1.8%	0.0%	-0.4%	1.0%	-0.4%
France	0.5%	-0.3%	1.4%	-2.2%	1.3%	6.6%		-3.0%	-5.0%	1.2%	0.0%	-2.2%	2.1%	-3.1%	3.0%	1.3%
Germany	0.1%	-0.1%	0.4%	1.5%	-1.5%	4.8%	-0.6%		-4.6%	-2.8%	-1.4%	2.8%	2.1%	-1.8%	2.1%	-1.2%
Greece	-0.1%	1.0%	-1.4%	-0.2%	-1.7%	-1.6%	-2.8%	1.5%	-2.8%	0.8%	0.8%	3.2%	3.3%	0.8%	0.5%	-1.0%
Italy	-0.1%	-0.4%	0.2%	-0.1%	3.1%	1.3%	-0.8%	2.2%	-4.6%	-2.8%		1.2%	0.9%	-5.5%	1.7%	0.0%
Netherlands	0.6%	1.2%	-0.1%	0.4%	-1.0%	0.8%	-1.0%	0.9%	-0.4%	-1.0%	2.6%		1.2%	0.2%	2.0%	-0.8%
Portugal	-0.2%	0.1%	-0.4%	-0.4%	-1.1%	0.3%	-2.0%	0.1%	-0.8%	0.2%	2.0%	2.0%	-0.2%	-2.4%	1.0%	-0.7%
Spain	1.5%	2.1%	0.9%	1.7%	3.8%	1.5%	-1.4%	1.6%	-2.6%	-2.2%	8.1%	-2.6%	3.4%		9.1%	0.2%
Sweden	0.3%	0.3%	0.2%	0.8%	-1.0%	0.6%	0.0%	0.0%	-0.4%	0.6%	0.6%	1.4%	-0.5%	-1.4%		0.5%
Switzerland	-0.4%	-0.1%	-0.7%	-2.4%	-0.5%	1.5%	-0.4%	0.6%	-4.6%	0.0%	-2.2%	0.4%	0.0%	-0.6%	1.8%	-0.1%
Turkey	0.4%	0.6%	0.1%	0.4%	0.0%	-0.1%	1.4%	1.4%	-1.0%	-0.8%	0.4%	0.2%	2.2%	-2.2%	2.6%	0.8%

Q10. To which destination(s) in Europe in particular? (Multiple Answers - among leisure trip intenders)

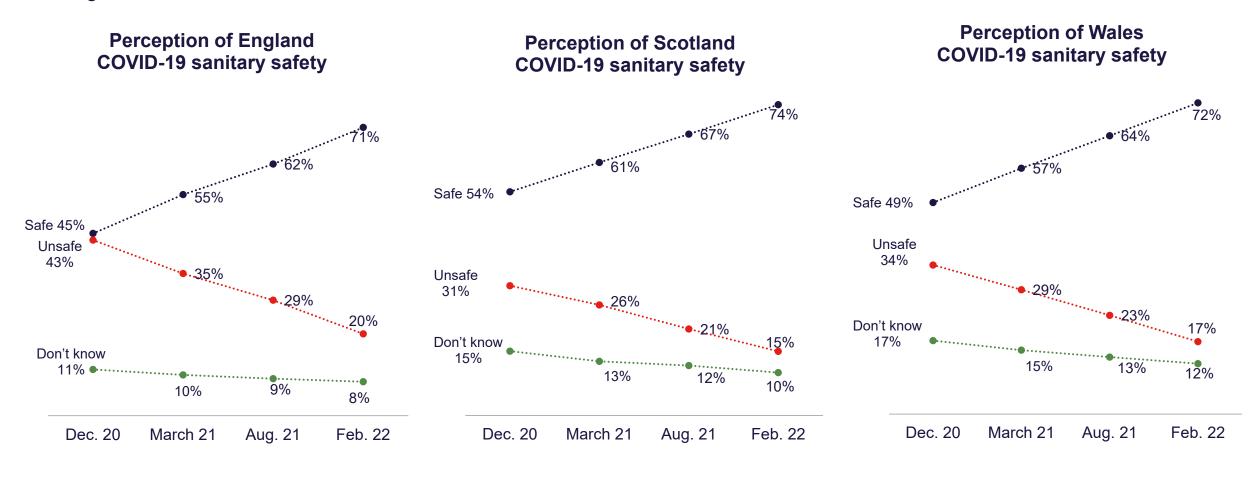






#### **Data trends**

The COVID-19 perception of safety has continued improving widely for all British destinations, with nearly <sup>3</sup>/<sub>4</sub> of respondents now rating the destination as COVID-19 safe.



Scotland

VisitBritair

LONDO

Trend calculated at constant perimeter (13 markets consolidated)

### Trends: August 2021 vs February 2022 (gap of %)

The COVID-19 perception of safety of Britain has improved further compared to the average destinations and sees its reputation massively improved in Sweden and Norway. The increase in safety image is more significant in SH markets.

#### W4/W3 Evolution (+/-)

(Very Safe + Safe %)	Total	SH	LH	Australia	Canada	China	France	Germany	India	Rep. of Ireland	Italy	Neths.	Norway	Spain	Sweden	USA
England	9.1%	14.3%	3.0%	1.4%	10.0%	1.2%	8.8%	6.8%	-3.0%	16.2%	12.4%	16.4%	25.0%	10.2%	19.1%	4.9%
Scotland	7.0%	10.5%	3.0%	0.0%	9.0%	1.3%	5.0%	5.5%	-1.4%	12.6%	8.6%	10.6%	19.4%	6.8%	15.9%	5.4%
Wales	7.6%	11.4%	3.2%	2.6%	12.0%	2.5%	6.6%	8.6%	-4.0%	14.8%	10.6%	13.6%	17.8%	5.6%	13.9%	3.2%
Benchmark	7.9%	7.4%	2.7%	3.5%	12.4%	6.1%	8.2%	8.1%	-1.7%	16.4%	11.1%	12.2%	18.5%	7.2%	16.5%	5.3%



#### **Regional destinations for a next international leisure trip (SH)**

Europe remains by far the most attractive region for 3 in 4 travellers from SH European markets. Asia and the Middle East are gaining further interest for Europeans. Europe enjoys very high levels of consideration for Nordic markets. France continues to also look outside Europe in North America and Asia.

	Total	SH	Denmark	France	Germany	Rep. of Ireland	Italy	Neths.	Norway	Russia	Spain	Sweden
Europe	59%	74%	82%	66%	76%	77%	78%	75%	81%	56%	73%	80%
Asia	22%	12%	7%	12%	10%	8%	12%	12%	9%	27%	8%	11%
North America	18%	10%	7%	14%	9%	16%	13%	16%	9%	3%	12%	7%
Australia/Oceania	11%	4%	3%	4%	4%	3%	4%	6%	3%	4%	3%	3%
Middle East	9%	5%	4%	5%	6%	4%	10%	7%	3%	10%	3%	3%
South/Central America/Caribbean	9%	7%	2%	9%	5%	5%	10%	7%	4%	5%	15%	4%
Africa	6%	6%	4%	10%	7%	2%	6%	8%	3%	14%	4%	2%
l don't know yet	5%	5%	4%	6%	4%	3%	3%	4%	5%	8%	4%	6%

Q9: Where do you plan to travel on your next international leisure trip? (Multiple Answers) Base: Respondents who plan on taking an international leisure trip in the next 12 months (n = 10,954)



#### **Regional destinations for a next international leisure trip (LH)**

Europe still enjoys high levels of consideration for long-haul travellers too, with interest rates exceeding 50% in Brazil, China, and the US. The regional competition vs Europe is higher in Japan, South Korea, Australia and Saudi Arabia.

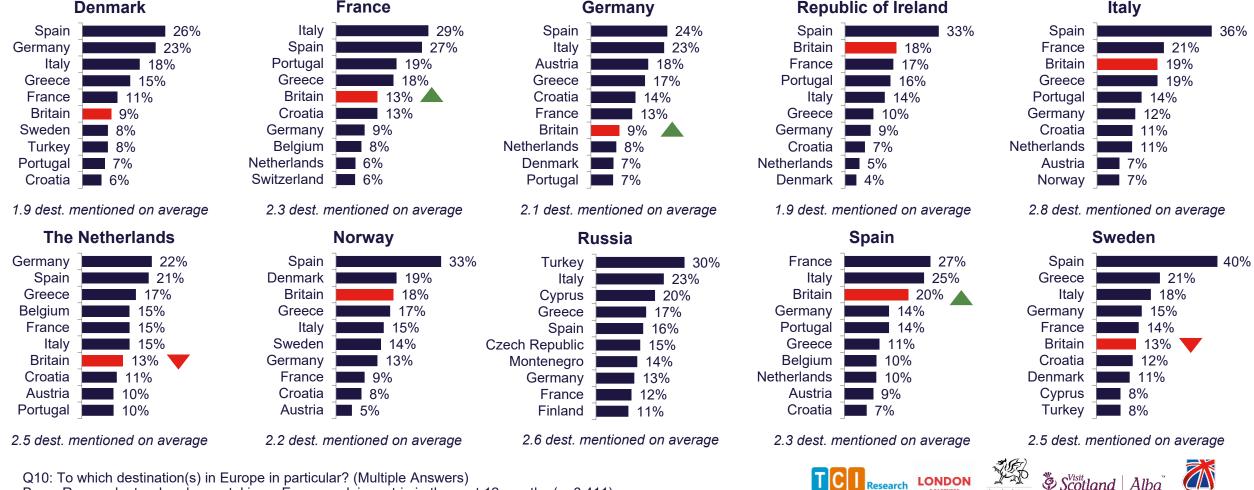
	Total	LH	Australia	Brazil	Canada	China	India	Japan	Saudi Arabia	South Korea	UAE	USA
Europe	59%	45%	32%	62%	45%	58%	40%	40%	27%	36%	41%	53%
Asia	22%	31%	32%	6%	17%	44%	36%	49%	22%	60%	40%	12%
North America	18%	23%	16%	36%	30%	23%	30%	27%	7%	24%	11%	26%
Australia/Oceania	11%	17%	25%	7%	7%	25%	28%	25%	4%	29%	10%	12%
Middle East	9%	13%	4%	4%	3%	15%	24%	5%	33%	4%	28%	7%
South/Central America/Caribbean	9%	11%	6%	24%	24%	6%	10%	5%	2%	6%	4%	19%
Africa	6%	7%	3%	3%	4%	7%	6%	2%	26%	2%	12%	4%
l don't know yet	5%	6%	10%	2%	5%	7%	2%	12%	11%	4%	3%	6%



Q9: Where do you plan to travel on your next international leisure trip? (Multiple Answers) Base: Respondents who plan on taking an international leisure trip in the next 12 months (n = 10,954)

#### **Top European destinations for travelers in SH markets**

Britain has increased its competitive ranking in France, Spain and Germany. A drop of intentions or rank is measured in Sweden and the Netherlands. Britain was not considered much in Russia before conflict with Ukraine started.



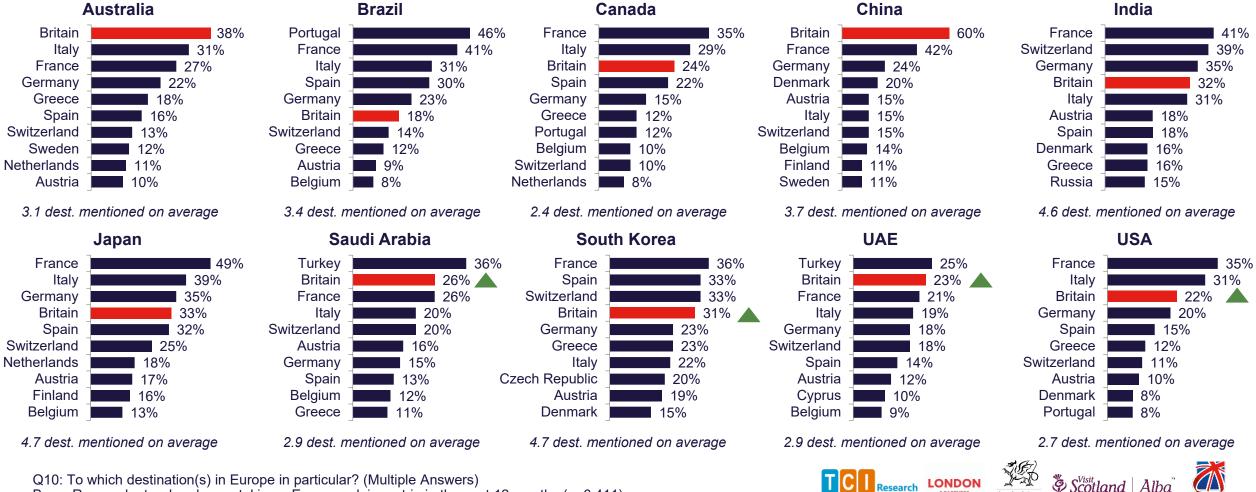
vwodraeth Cvmru

VisitBritair

Q10: To which destination(s) in Europe in particular? (Multiple Answers) Base: Respondents who plan on taking a European leisure trip in the next 12 months (n=6,411)

#### **Top European destinations for travelers in LH markets**

The competitive position of Britain is steady in all LH markets and has reverted back to 3<sup>rd</sup> place in the US, in the Gulf markets and in South Korea. Britain remains the favourite destination envisaged in China and Australia.



LONDO

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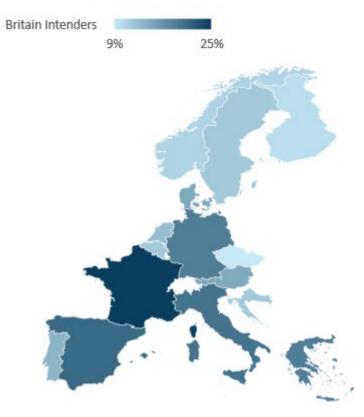
VisitBritair

Q10: To which destination(s) in Europe in particular? (Multiple Answers) Base: Respondents who plan on taking a European leisure trip in the next 12 months (n=6,411)

#### **Other European destinations considered by Britain intenders**

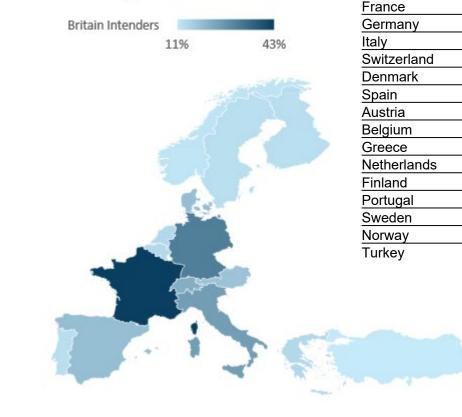
Britain intenders have a broad competitive set in mind, including various European gataways, with France dominating the list of alternatives envisaged from LH and SH markets. Germany, Italy and Switzerland are more present in mind in LH markets while Southern European destinations (Spain, Greece) remain popular in SH markets.

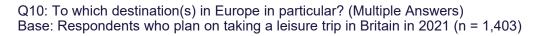
#### **Short Haul Markets**



France	25%
Spain	21%
Italy	20%
Germany	19%
Greece	19%
Austria	15%
Denmark	15%
Portugal	14%
Netherlands	13%
Belgium	12%
Croatia	12%
Sweden	12%
Norway	11%
Finland	10%
Czech Republic	9%

#### Long Haul Markets









<u>43%</u> 31%

25%

22%

<u>19%</u> 19%

18% 14%

14%

14%

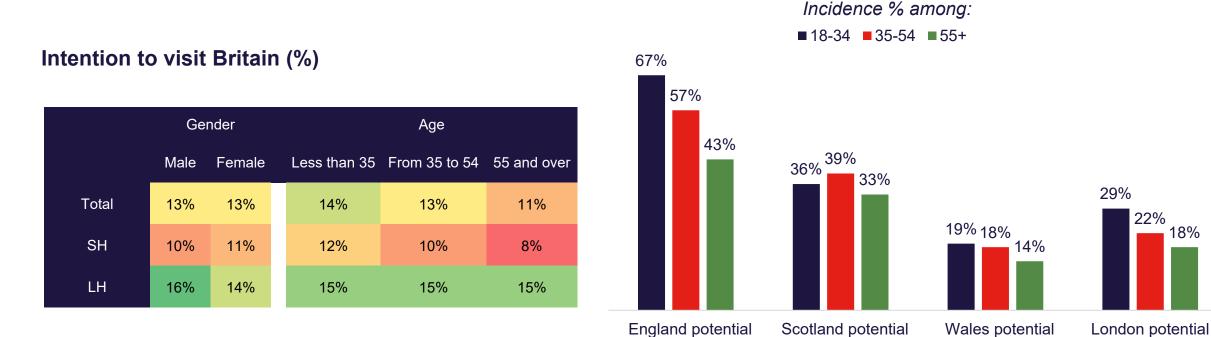
<u>13%</u> 13%

<u>13%</u> 12%

11%

#### Impact of age and gender on propensity to consider Britain

Reflecting a general pattern for travel overall, age is confirmed to be a driver of visiting Britain, though it appears more obvious for SH markets and for England and London. Interest in Wales and Scotland is more evenly spread across age groups.



visitors

visitors

#### Q10. To which destination(s) in Europe in particular? Base: Britain Int. (n = 1,403) – England pot. visitors (n = 6,246) – Scotland pot. visitors (n = 3,984) – Wales pot. visitors (n = 1,917) – London pot. visitors (n = 2,588)

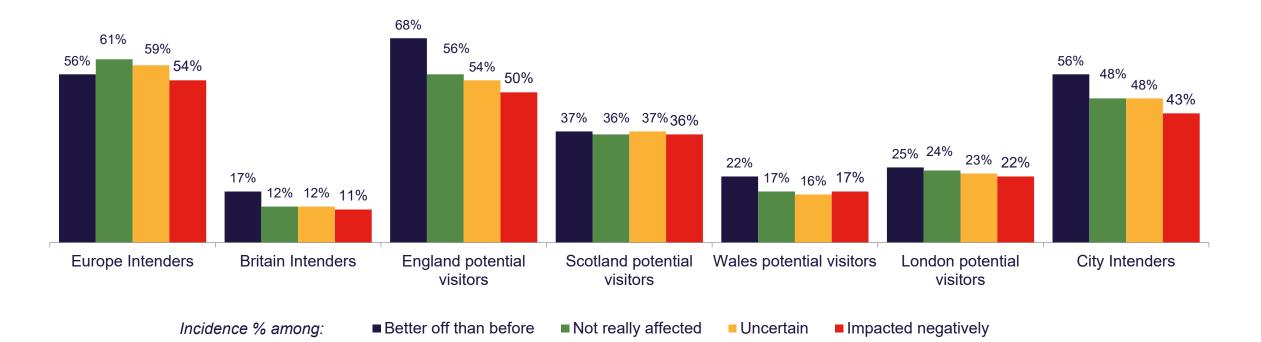


visitors

visitors

#### Impact of financial situation on propensity to consider Britain

The financial situation is a determinant of travel to England more so than to European destinations, with opportunity confirmed for marketing to affluent travellers who are better off than before. The gap is more visible for potential visitors to England than Scotland or Wales.



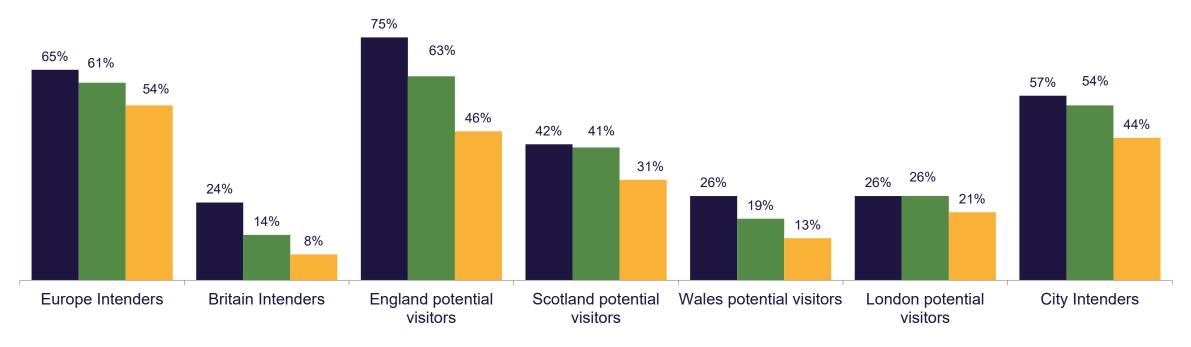
Q25: How would you qualify your spending power for the next 12 months in comparison with your situation before the outbreak of coronavirus? Base: Europe Int. (n = 6,411) – Britain Int. (n = 1,403) – England pot. visitors (n = 6,246) – Scotland pot. visitors

Base: Europe Int. (n = 6,411) – Britain Int. (n = 1,403) – England pot. Visitors (n = 6,246) – Scotland pot. Visitor (n = 3,984) – Wales pot. visitors (n = 1,917) – London pot. visitors (n = 2,588) – Large City Int. (n = 5,398)



#### Impact of previous visit on propensity to consider Britain

Propensity to consider Britain increases with past experiences of the destinations.



*Incidence % among:* Yes, several times Yes, once No

Q27. Have you visited Britain (England, Scotland, Wales) for a leisure trip for more than one night in the past five year? Base: Europe Int. (n = 6,411) – Britain Int. (n = 1,403) – England pot. visitors (n = 6,246) – Scotland pot. visitors (n = 3,984) – Wales pot. visitors (n = 1,917) – London pot. visitors (n = 2,588) – Large City Int. (n = 5,398)



### Reasons for not considering a trip in Britain (open end)

Short Haul

The sanitary safety is no longer in the TOP3 reasons for not choosing Britain, however COVID-related risks are still frequently mentioned in LH markets. Other barriers spontaneously mentioned include usual references to the destinations (climate, distance from LH markets, costs, Brexit context) or a basic preference for other destinations. The image of a pricy destination would encourage further promotional actions.

#### 20% Prefer to travel elsewhere 16% Prefer to travel elsewhere 18% Prefer to travel elsewhere 17% No interest / Not attracted 19% Covid-related risks 15% No interest / Not attracted Weather / Temperature 17% Weather / Temperature 11% No interest / Not attracted 14% Too expensive / Prices too high 10% Too expensive / Prices too high 11% Too far / Flight too long 12% Brexit / Not part of the EU 8% Covid-related risks **9%** Too expensive / Prices too high 12% Already been 8% Already been 8% Already been 8% Don't want to go there 7%Too far / Flight too long **6**% Weather / Temperature **4**% Do not want to go there 4%Don't want to go there **5**% Not in my plans/Not a priority **4**% Visa procedures / Don't have a passport 3% Brexit / Not part of the EU 4% Don't want to go there **—** 3% Covid-related risks **3**% Not in my plans/Not a priority 3% Maybe in the future / Not for the moment **2**% Not in my plans/Not a priority 2% Do not want to go there 3% Will first visit family / Friends elsewhere 2% Visa procedures / Don't have a passport = 2%Maybe in the future / Not for the moment = 2%Don't speak English 2% Change / Different currency **1**% Maybe in the future / Not for the moment $\blacksquare 2\%$ Visa procedures / Don't have a passport 1% Will first visit family / Friends elsewhere **1**% Will first visit family / Friends elsewhere 2% English cuisine 1% Unstability 1% Don't speak English 1% Prefer to travel in my home country / region 1% Change / Different currency ■ 1% Feeling of hostility from britain 1% 1% Not enough Covid-related restrictions Left hand traffic 1% Feeling of hostility from britain ■ 1% **1**% Covid-related restrictions Covid-related restrictions 1% 1% English cuisine Unstability ■ 1% Unstability 1% English cuisine ■ 1% Feeling of hostility from britain 1% Not enough Covid-related restrictions 1% Covid-related restrictions 1% Change / Different currency 1% 1% Don't speak English Not enough Covid-related restrictions 1% Brexit / Not part of the EU 0% Too far / Flight too long 1% 1% Left hand traffic Prefer to travel in my home country / region 0% Left hand traffic 0% Prefer to travel in my home country / region 1%



Long Haul



Q11b. Why wouldn't you consider a trip to Britain (England, Scotland, Wales) in the short term? (Open Question) Base: Respondents who responded "I wouldn't consider a trip to Britain" at Q11a. (n = 1367)

Total

#### **Destinations in Britain considered for a leisure trip (SH)**

In SH markets, England remains the top nation on the list for a potential visit to Britain, but Scotland and Wales are still well considered, particularly among French, Germans, Italians and Spaniards. London is considered by nearly 1 in 2 potential SH visitors to England and special affinities exist with markets such as South-Eastern cities considered by Italians, East, South-Eastern and North-Western destinations from Spain

	Total	SH	Denmark	France	Germany	Rep. of Ireland	Italy	Neths.	Norway	Russia	Spain	Sweden
England	57%	51%	46%	49%	45%	57%	60%	48%	57%	45%	52%	46%
Scotland	36%	37%	28%	44%	40%	31%	53%	38%	32%	34%	43%	27%
Wales	18%	13%	7%	14%	14%	12%	20%	14%	10%	14%	13%	8%
l wouldn't consider a trip to Britain	12%	15%	21%	13%	18%	14%	4%	14%	13%	20%	7%	21%
l don't know yet	8%	8%	11%	5%	10%	4%	3%	11%	7%	9%	7%	12%

	Total	SH	Denmark	France	Germany	Rep. of Ireland	Italy	Neths.	Norway	Russia	Spain	Sweden
London	41%	47%	45%	46%	58%	38%	52%	37%	47%	54%	46%	52%
North West (e.g. Manchester, Liverpool, Lake District)	33%	28%	20%	23%	34%	24%	31%	23%	33%	36%	34%	21%
East of England (e.g. Cambridge, Norfolk Broads, Norwich)	30%	21%	14%	22%	18%	17%	28%	20%	16%	23%	31%	22%
South East (e.g. Brighton, Oxford, Kent, Windsor)	29%	28%	24%	30%	28%	20%	40%	22%	25%	27%	32%	26%
East Midlands (e.g. Leicester, Derby, Peak District)	20%	15%	11%	15%	8%	14%	21%	17%	13%	18%	17%	11%
South West (e.g. Bristol, Bath, Devon, Cornwall)	20%	18%	12%	17%	26%	12%	27%	15%	14%	20%	20%	17%
West Midlands (e.g. Birmingham, Stratford Upon Avon, Coventry)	18%	13%	9%	12%	12%	11%	19%	13%	11%	15%	16%	10%
Yorkshire & the Humber (e.g. Leeds, York, Yorkshire Dales)	16%	12%	7%	13%	13%	10%	15%	15%	9%	15%	12%	10%
North East (e.g. Newcastle, Durham)	14%	10%	6%	11%	12%	4%	13%	13%	8%	9%	10%	10%
I don't know yet	10%	9%	13%	14%	6%	7%	5%	13%	12%	9%	5%	11%

Q11a: If you were to go to Britain in the next 12 months, which destination would you go to? (Multiple Answers) Base: Respondents who plan on taking an international leisure trip in the next 12 months (n = 10,954)

Q12: Which destination(s) in England? (Multiple Answers) Base: Respondents who have chosen England in Q11a (n = 6,246)



#### **Destinations in Britain considered for a leisure trip (LH)**

For LH prospects, a possible trip to Britain would include England first but not exclusively, showing an open attitude to visiting multiple destinations across Britain, beyond iconic places. Regarding England, the affinity of China with the Cambridge region is confirmed, while North-West England would attract Gulf markets, Brazil, India and most Asian markets (notably South Korea).

		Total	LH		Australia	Brazil	Ca	anada	China	India	Japan	Saudi Arabia	South Korea	UAE	US/	4
	England	57%	62%		59%	79%	5	57%	64%	74%	53%	52%	57%	59%	65%	6
	Scotland	36%	36%		33%	34%	3	36%	47%	44%	37%	16%	34%	30%	37%	6
	Wales	18%	22%		22%	18%	1	16%	33%	25%	20%	16%	13%	21%	22%	6
$\left( \right)$	I wouldn't consider a trip to Britain	12%	11%		17%	4%	1	16%	5%	4%	23%	15%	18%	8%	8%	)
◀	I don't know yet	8%	9%		10%	3%	1	8%	9%	2%	11%	18%	10%	8%	8%	)
			_	Total	LH	Aus	tralia	Brazil	Canada	China	India	Japan	Saudi Arabia	South Korea	UAE	US
	London			41%	37%	3	8%	46%	47%	41%	32%	45%	24%	32%	34%	34
North West (e.g	g. Manchester, Liverpo	ool, Lake Di	strict)	33%	36%	3	5%	45%	28%	32%	42%	39%	38%	44%	45%	28
ast of England (e	e.g. Cambridge, Norfo	lk Broads, N	Norwich)	30%	36%	3	0%	37%	19%	54%	41%	43%	26%	37%	32%	28
South East (e	e.g. Brighton, Oxford, I	Kent, Winds	sor)	29%	31%	3	5%	35%	31%	37%	33%	38%	18%	28%	27%	24
East Midlands	s (e.g. Leicester, Derby	y, Peak Dist	trict)	20%	23%	2	3%	18%	14%	34%	33%	23%	18%	23%	26%	16
South West	(e.g. Bristol, Bath, Dev	von, Cornwa	all)	20%	21%	34	4%	15%	24%	29%	26%	17%	10%	11%	18%	18
West Midlands (	South West (e.g. Bristol, Bath, Devon, Cornwall) st Midlands (e.g. Birmingham, Stratford Upon Avon, Coventry)				21%	2	3%	14%	14%	28%	28%	28%	16%	22%	22%	15
orkshire & the Hu	e & the Humber (e.g. Leeds, York, Yorkshire Dale				18%	2	4%	13%	16%	24%	27%	18%	11%	15%	19%	13
North E	& the Humber (e.g. Leeds, York, Yorkshire Da North East (e.g. Newcastle, Durham)				17%	1	6%	12%	15%	24%	19%	11%	16%	16%	25%	14
	l don't know yet			10%	11%	1	4%	8%	14%	8%	5%	11%	19%	6%	9%	17

Q11a: If you were to go to Britain in the next 12 months, which destination would you go to? (Multiple Answers) Base: Respondents who plan on taking an international leisure trip in the next 12 months (n = 10,954)

Q12: Which destination(s) in England? (Multiple Answers) Base: Respondents who have chosen England in Q11a (n = 6,246)

Ea

Yo



#### **Cities in Britain considered for a leisure trip (SH)**

Beyond an obvious interest for capital cities, other lesser-known destinations generate attractiveness, confirming a potential demand for visiting must-see and secondary places in Britain.

		Total	SH	Denmark	France	Germany	Irish Republic	Italy	Neths.	Norway	Russia	Spain	Sweden
	London	77%	80%	79%	85%	80%	65%	90%	68%	79%	88%	83%	81%
	Liverpool	41%	38%	24%	38%	44%	28%	42%	40%	34%	53%	51%	32%
	Manchester	41%	36%	24%	35%	43%	30%	38%	37%	35%	46%	46%	32%
р	Oxford	34%	28%	18%	29%	30%	14%	35%	29%	22%	44%	43%	20%
England	Cambridge	33%	26%	14%	28%	32%	13%	31%	28%	16%	46%	43%	15%
Enç	Birmingham	21%	19%	11%	26%	19%	11%	19%	21%	12%	25%	27%	17%
	York	17%	15%	11%	9%	17%	10%	18%	23%	16%	17%	18%	13%
	Brighton	16%	17%	16%	19%	20%	9%	18%	19%	16%	16%	22%	20%
	Bristol	14%	13%	7%	11%	16%	9%	17%	16%	9%	21%	21%	10%
	Bath	11%	10%	9%	7%	8%	9%	10%	15%	12%	8%	10%	10%
	None of these	2%	2%	4%	1%	1%	7%	1%	3%	3%	0%	1%	1%
nd	Edinburgh	80%	81%	80%	77%	81%	81%	81%	72%	81%	87%	89%	85%
Scotland	Glasgow	62%	56%	43%	68%	61%	45%	58%	67%	50%	57%	53%	52%
Sco	None of these	3%	4%	8%	2%	5%	3%	2%	7%	9%	2%	1%	4%
S	Cardiff	76%	78%	79%	85%	72%	70%	87%	83%	65%	76%	84%	61%
Wales	Swansea	60%	50%	50%	34%	58%	41%	41%	66%	53%	58%	46%	66%
8	None of these	7%	8%	12%	4%	14%	15%	4%	6%	18%	7%	2%	10%

Q12b. More specifically, which cities in England would you be interested in visiting? (Multiple Answers) Base: Respondents who have chosen England in Q11a (n = 6,246)

Q12c: More specifically, which cities in Scotland would you be interested in visiting? (Multiple Answers) Base: Respondents who have chosen Scotland in Q11a (n = 3,984)

Q12d. More specifically, which cities in Wales would you be interested in visiting? (Multiple Answers) Base: Respondents who have chosen Wales in Q11a (n = 1,917)



#### Cities in Britain considered for a leisure trip (LH)

The level of curiosity for visiting other places outside British must-see capital cities is also clear in LH markets. Oxford and Cambridge in China and India, for example, have a strong power of seduction. Glasgow also generates interest in many markets.

		Total	LH		Australia	Brazil	Canada	China	India	Japan	Saudi Arabia	South Korea	UAE	USA
	London	77%	75%	, D	75%	87%	80%	69%	80%	87%	67%	71%	72%	72%
	Liverpool	41%	43%	, D	38%	61%	41%	37%	44%	42%	51%	40%	42%	38%
	Manchester	41%	43%	, D	41%	57%	36%	33%	52%	45%	43%	53%	53%	35%
pu	Oxford	34%	37%	, D	32%	44%	33%	48%	48%	38%	28%	36%	35%	27%
England	Cambridge	33%	38%	, D	33%	37%	33%	50%	51%	40%	28%	39%	38%	28%
En	Birmingham	21%	22%	, D	24%	17%	18%	24%	35%	32%	16%	23%	30%	13%
	York	17%	18%	, D	27%	19%	23%	17%	23%	11%	7%	12%	16%	19%
	Brighton	16%	14%	, D	25%	18%	16%	14%	15%	9%	7%	14%	12%	13%
	Bristol	14%	14%	, D	19%	12%	14%	15%	23%	7%	7%	11%	12%	13%
	Bath	11%	12%	, D	27%	6%	15%	15%	9%	8%	5%	6%	10%	13%
	None of these	2%	1%		3%	0%	2%	0%	0%	4%	0%	1%	0%	1%
pu	Edinburgh	80%	79%	, D	88%	79%	77%	86%	74%	79%	64%	83%	63%	77%
Scotland	Glasgow	62%	66%	, D	66%	69%	71%	66%	69%	62%	62%	54%	64%	69%
SCC	None of these	3%	3%		3%	2%	2%	2%	1%	7%	5%	3%	4%	3%
S	Cardiff	76%	75%	, D	77%	77%	86%	74%	84%	71%	72%	78%	68%	74%
Wales	Swansea	60%	65%	, D	66%	69%	58%	77%	66%	49%	55%	66%	56%	60%
3	None of these	7%	6%		8%	5%	4%	2%	2%	19%	4%	3%	5%	9%

Q12b. More specifically, which cities in England would you be interested in visiting? (Multiple Answers) Base: Respondents who have chosen England in Q11a (n = 6,246)

Q12c: More specifically, which cities in Scotland would you be interested in visiting? (Multiple Answers) Base: Respondents who have chosen Scotland in Q11a (n = 3,984)

Q12d. More specifically, which cities in Wales would you be interested in visiting? (Multiple Answers) Base: Respondents who have chosen Wales in Q11a (n = 1,917)



#### **Comfort levels with transport to get to Britain (SH)**

Flight remains a confident transport option for 9 in 10 potential visitors to Britain on average, while ferry and tunnel are still equally considered in the closest markets. Train/Eurostar is seen as a comfortable option particularly in France, the Netherlands but also in Italy and Spain.

(% Very + Quite comfortable)	Total	SH	Denmark	France	Germany	Rep. of Ireland	Italy	Neths.	Norway	Russia	Spain	Sweden
Plane – via nonstop flight	91%	92%	91%	91%	86%	94%	93%	87%	92%	99%	96%	92%
Plane – via connecting flight	79%	75%	68%	75%	68%	76%	86%	82%	64%	69%	81%	78%
Own/rented vehicle – via Ferry	51%	48%	36%	54%	59%	66%	59%	60%	34%	26%	43%	38%
Own/rented vehicle – via Channel Tunnel	51%	46%	40%	56%	60%	53%	49%	59%	31%	31%	43%	39%
On foot – via Eurostar/Train	49%	43%	29%	62%	46%	50%	52%	58%	26%	13%	53%	36%
Coach – via Channel Tunnel	47%	39%	34%	54%	40%	42%	46%	47%	25%	33%	38%	32%
Coach – via Ferry	46%	39%	34%	55%	39%	47%	48%	46%	25%	26%	36%	31%
On foot – via Ferry	45%	41%	27%	58%	44%	63%	47%	50%	29%	13%	38%	33%

Q13: If you were to travel to Britain in the next 12 months, how comfortable would you feel using the following to get to Britain? (Multiple Answers) Base: Respondents choosing either England, Scotland or Wales in Q11a (n = 8,671)



#### **Comfort levels with transport to get to Britain (LH)**

LH markets would feel comfortable using all types of transportation means to get to Britain including car rental (except for the Japanese) and Eurostar/Train as part of a possible trip involving multiple countries.

(% Very + Quite comfortable)	Total	LH	Australia	Brazil	Canada	China	India	Japan	Saudi Arabia	South Korea	UAE	USA
Plane – via nonstop flight	91%	90%	77%	94%	92%	91%	90%	95%	97%	91%	89%	89%
Plane – via connecting flight	79%	82%	78%	83%	77%	75%	92%	70%	84%	81%	83%	88%
Own/rented vehicle – via Ferry	51%	54%	53%	48%	52%	63%	57%	29%	50%	48%	58%	58%
Own/rented vehicle – via Channel Tunnel	51%	55%	58%	52%	52%	64%	57%	30%	52%	50%	58%	59%
On foot – via Eurostar/Train	49%	54%	53%	45%	55%	61%	54%	48%	48%	43%	55%	59%
Coach – via Channel Tunnel	47%	53%	53%	42%	53%	62%	60%	26%	47%	41%	60%	59%
Coach – via Ferry	46%	51%	51%	37%	50%	62%	61%	25%	46%	36%	55%	59%
On foot – via Ferry	45%	48%	50%	31%	51%	61%	48%	31%	39%	29%	49%	56%

Q13: If you were to travel to Britain in the next 12 months, how comfortable would you feel using the following to get to Britain? (Multiple Answers) Base: Respondents choosing either England, Scotland or Wales in Q11a (n = 8,671)



#### Perception of transport modes within Britain (SH)

The increased level of trust in public and collective transportation means is favorable for exploring rural and urban environments and planning multiple destinations within Britain, be that travelling on their own or via transportation means at their disposal. The preference for using their own car is still high in Ireland, the Netherlands, France and Germany. The positive sentiment in considering trains for journeys within Britain resonates well with the search for sustainable transports.

% of Consideration	Total	SH	Denmark	France	Germany	Rep. of Ireland	Italy	Neths.	Norway	Russia	Spain	Sweden
Public transport - Train	46%	49%	52%	51%	38%	51%	52%	45%	59%	45%	37%	61%
Public transport - Tube/subway	44%	44%	41%	49%	36%	40%	55%	39%	46%	41%	36%	56%
Rented car/vehicle	38%	37%	39%	42%	36%	34%	44%	30%	31%	41%	33%	36%
Public transport - Bus	37%	41%	42%	46%	32%	39%	52%	32%	40%	48%	30%	52%
Domestic flight	36%	30%	22%	31%	18%	46%	37%	23%	27%	25%	40%	27%
Тахі	30%	30%	20%	26%	17%	38%	42%	22%	37%	33%	16%	47%
Own car vehicle	29%	33%	28%	38%	41%	49%	27%	46%	27%	19%	26%	27%
Uber/other sharing app	24%	16%	8%	21%	10%	17%	23%	15%	13%	16%	13%	27%
Private coach/minibus	21%	17%	15%	16%	14%	21%	25%	19%	13%	23%	11%	11%

Q14. Thinking about travelling within Britain, which of the following would you be comfortable with? (Multiple Answers) Base: Respondents selecting England, Scotland or Wales in Q11a (n = 8,671)



#### Perception of transport modes within Britain (LH)

Among LH markets, there are still no particularly "new" or unusual obstacles in using / combining various types of transportation at destination, including public transport or taxi services.

% of Consideration	Total	LH	Australia	Brazil	Canada	China	India	Japan	Saudi Arabia	South Korea	UAE	USA
Public transport - Train	46%	44%	48%	50%	54%	31%	45%	71%	41%	36%	42%	41%
Public transport - Tube/subway	44%	43%	41%	51%	49%	38%	41%	58%	38%	46%	44%	39%
Rented car/vehicle	38%	38%	49%	56%	51%	29%	42%	25%	31%	36%	35%	36%
Public transport - Bus	37%	34%	37%	35%	41%	29%	36%	49%	26%	31%	39%	29%
Domestic flight	36%	40%	48%	50%	47%	36%	51%	7%	38%	22%	36%	48%
Taxi	30%	31%	32%	37%	39%	28%	33%	33%	23%	23%	26%	32%
Own car vehicle	29%	26%	35%	26%	24%	38%	24%	7%	23%	13%	29%	27%
Uber/other sharing app	24%	30%	25%	52%	26%	26%	39%	11%	30%	22%	33%	29%
Private coach/minibus	21%	24%	28%	20%	30%	22%	30%	25%	14%	16%	22%	29%

Q14. Thinking about travelling within Britain, which of the following would you be comfortable with? (Multiple Answers) Base: Respondents selecting England, Scotland or Wales in Q11a (n = 8,671)



#### Planned booking channels for an international trip (SH)

Coming back to pre-pandemic attitudes, travellers consider a large variety of channels to plan their next trip. Online travel agents/tour operators and travel comparison websites are popular channels reassuring some consumers in the still uncertain travel scenario for some. Official destination websites, transport and accommodation providers play a significant role in the booking process across most markets.

	Total	SH	Denmark	France	Germany	Rep. of Ireland	Italy	Neths.	Norway	Russia	Spain	Sweden
Through a travel agent/tour operator online	36%	34%	45%	22%	41%	17%	25%	39%	40%	41%	25%	40%
A travel comparison website	36%	35%	31%	37%	38%	27%	55%	22%	33%	24%	43%	44%
Direct with airline/train/ferry operator	32%	31%	26%	22%	23%	44%	26%	29%	45%	24%	32%	39%
Direct from the official website of the destination	28%	25%	15%	25%	20%	35%	24%	29%	21%	25%	30%	24%
Direct with accommodation provider	27%	29%	23%	27%	37%	40%	20%	39%	23%	25%	31%	24%
Through a travel agent/tour operator at a storefront	25%	22%	14%	19%	25%	13%	17%	24%	15%	44%	23%	21%
Through friends and family in the in the destination country	14%	11%	6%	13%	11%	9%	9%	15%	11%	9%	13%	10%

Q19: How would you envisage booking your trip? (Multiple Answers) Base: Respondents who plan on taking an international leisure trip in the next 12 months (n = 10,954)



#### Planned booking channels for an international trip (LH)

The role of expert intermediaries is higher in LH markets (online and at a storefront in China and India). Direct booking with airlines and accommodation providers remain key in North America, while the large share of VFR travel intentions gives friends and relatives a significant role, notably for visitors from India, China and the Gulf markets. Brazil, Japan and South Korea rely a lot on comparison websites. In Australia, a wide array of channels are considered addressing needs of both independent travellers and consumers looking for intermediaries.

	Total	LH	Australia	Brazil	Canada	China	India	Japan	Saudi Arabia	South Korea	UAE	USA
Through a travel agent/tour operator online	36%	38%	33%	44%	28%	46%	42%	43%	28%	48%	35%	32%
A travel comparison website	36%	36%	28%	61%	33%	30%	47%	55%	27%	46%	25%	28%
Direct with airline/train/ferry operator	32%	32%	34%	43%	33%	25%	37%	30%	33%	23%	37%	34%
Direct from the official website of the destination	28%	31%	24%	37%	26%	42%	41%	18%	31%	21%	29%	30%
Direct with accommodation provider	27%	26%	35%	26%	30%	19%	30%	24%	14%	33%	24%	30%
Through a travel agent/tour operator at a storefront	25%	29%	28%	36%	26%	32%	34%	34%	25%	29%	23%	23%
Through friends and family in the in the destination country	14%	17%	13%	15%	12%	21%	31%	7%	19%	12%	23%	16%



### **Planned booking channels for a trip to Britain**

Options for using or combining diverse booking channels during the booking process prevail (including personal contacts in the UK). Therefore, destinations are encouraged to continue providing consistent promotional and informative content throughout all channels, particularly as travellers still have concerns around changing constraints and possible high level of administrative requirements. The role of official websites remains a key element of the journey planning in this respect.

	Total	SH	LH
A travel comparison website	45%	42%	46%
Through a travel agent/tour operator online	43%	33%	49%
Direct with airline/train/ferry operator	40%	45%	37%
Direct from the official website of the destination	38%	29%	43%
Direct with accommodation provider	33%	36%	31%
Through a travel agent/tour operator at a storefront	28%	20%	32%
Through friends and family in the destination country	19%	15%	21%



Q19: How would you envisage booking your trip? (Multiple Answers) Base: Respondents who plan on taking a leisure trip in Britain in 2021 (n = 1,403)

### Planned booking channels for a trip to Britain by age

Travel comparison websites and official destinations' websites are again the most popular options among young people intending to travel to Britain, while the older generation are more likely to book directly through transport operators. The online TOs/OTAs channel is confirmed to be a top choice among younger generations in LH markets.

#### SH markets

	18-34	35-54	55+
Direct with airline/train/ferry operator	45%	41%	50%
A travel comparison website	50%	45%	25%
Direct with accommodation provider	35%	37%	37%
Through a travel agent/tour operator online	30%	35%	34%
Direct from the official website of the destination	31%	30%	24%
Through a travel agent/tour operator at a storefront	22%	18%	19%
Through friends and family in the in the destination country	20%	13%	11%

#### LH markets

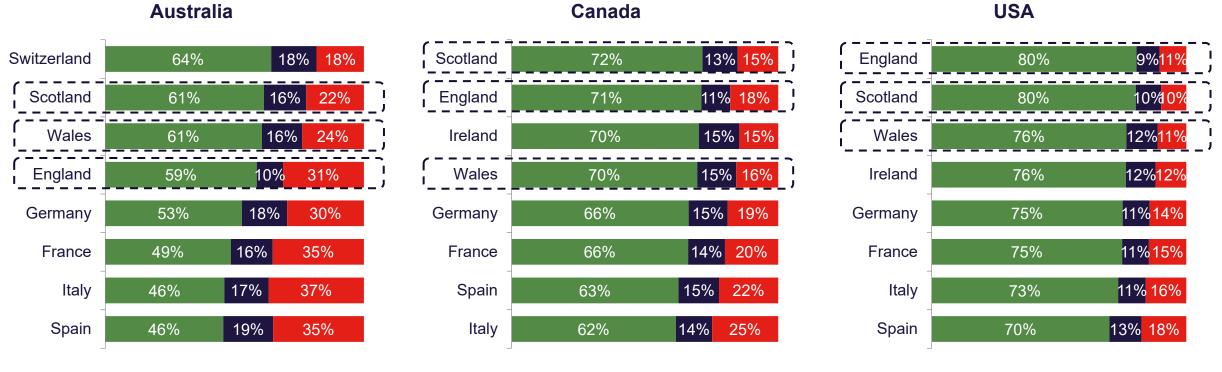
	18-34	35-54	55+
Through a travel agent/tour operator online	53%	53%	35%
A travel comparison website	53%	52%	24%
Direct from the official website of the destination	50%	47%	25%
Direct with airline/train/ferry operator	37%	38%	33%
Through a travel agent/tour operator at a storefront	35%	35%	22%
Direct with accommodation provider	30%	29%	36%
Through friends and family in the in the destination country	24%	22%	12%





# **COVID-19 safety perception (1)**

In North America and Australia, British destinations consolidate on a safer image compared to other large competitive destinations in Europe, such as France, Italy or Spain. England now matches the level of positivity of other British destinations in North America.



Safe Don't know Unsafe

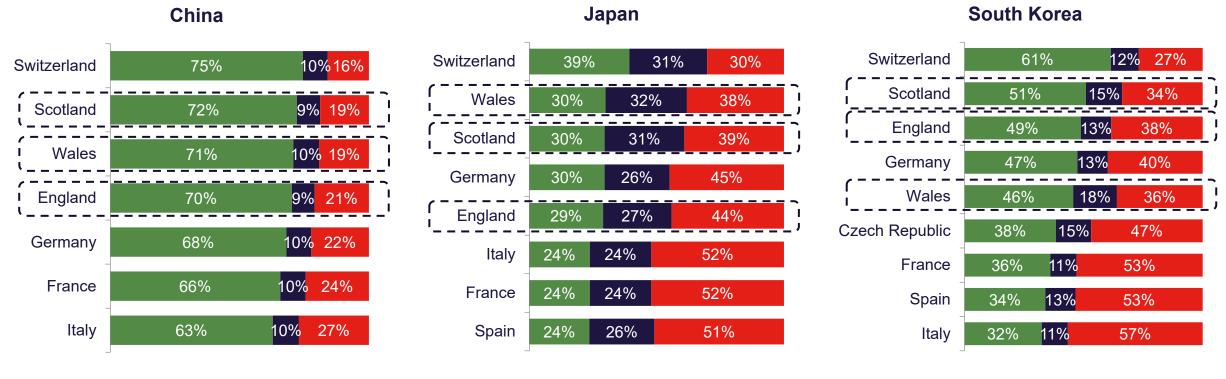
Q21: If you were to travel internationally within the next 12 months, how safe would you consider the following destinations to be, in the context of the coronavirus? Base: All respondents (n = 11,057)

LONDO



# **COVID-19 safety perception (2)**

In Asian markets, the image of Britain with COVID-19 is consistent and competitive, only Switzerland and Germany tend to generate (slightly) better perceptions. In Japan, perceptions are still showing mixed feeling, however, the share of respondents rating Britain as unsafe in the context of the pandemic is not dominant anymore.



Safe Don't know Unsafe

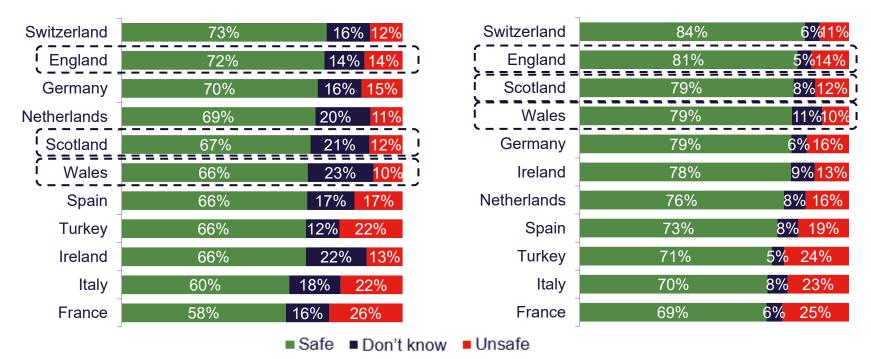
Q21: If you were to travel internationally within the next 12 months, how safe would you consider the following destinations to be, in the context of the coronavirus? Base: All respondents (n = 11,057)





# **COVID-19 safety perception (3)**

The COVID-19 safety image of Britain is positive in Saudi Arabia and the UAE. Switzerland benefits from the best image in this region of the world, however, British destinations are seen as safe in absolute value by the majority of respondents.



#### Saudi Arabia

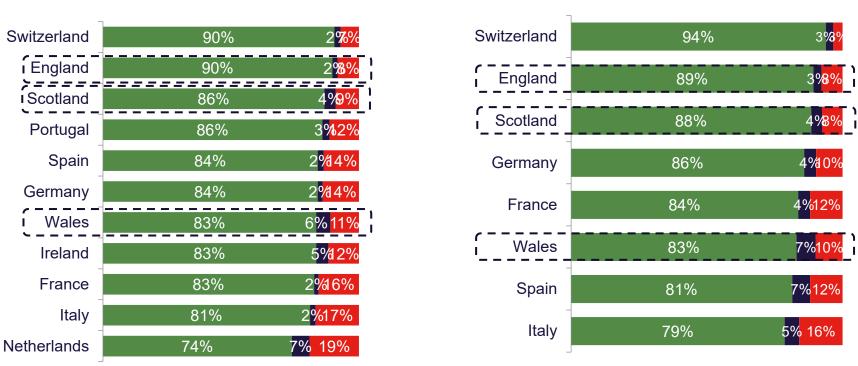
UAE

Q21: If you were to travel internationally within the next 12 months, how safe would you consider the following destinations to be, in the context of the coronavirus? Base: All respondents (n = 11,057)



# **COVID-19 safety perception (4)**

Britain's image in Brazil and India in relation to the COVID-19 safety is positive and competitive vs other large European destinations usually visited from those markets. Switzerland is again receiving the best rating in this aspect.



Brazil

Safe Don't know Unsafe

Q21: If you were to travel internationally within the next 12 months, how safe would you consider the following destinations to be, in the context of the coronavirus? Base: All respondents (n = 11,057)

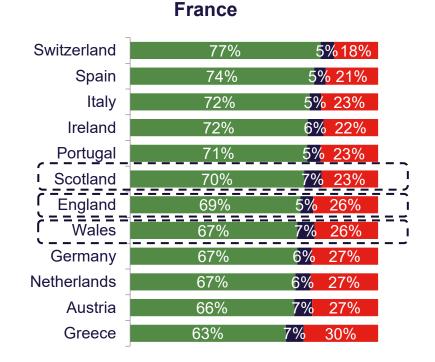


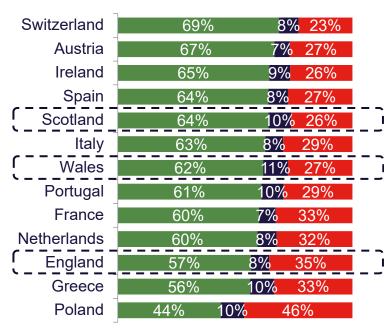
India

# **COVID-19 safety perception (5)**

A perception gap between England and the other destinations in Britain still exists in Germany and the Netherlands. The image of British destinations has improved further in those markets and remains in a good average compared to the competition.

Germany





#### The Netherlands

Germany	86%	7% <mark>8%</mark>
Belgium	82%	9% <mark>9%</mark>
Scotland	81%	11% <mark>8%</mark>
Wales	80%	12% <mark>8%</mark>
Ireland	80%	12% <mark>8%</mark>
Portugal	79%	10% <mark>11%</mark>
Austria	79%	10% <mark>11%</mark>
Spain	78%	9% <mark>13%</mark>
England	78%	10% <mark>12%</mark>
France	77%	10% <mark>13%</mark>
Italy	75%	10% <mark>15%</mark>
Greece	73%	12% <mark>15%</mark>

Safe Don't know Unsafe

Q21: If you were to travel internationally within the next 12 months, how safe would you consider the following destinations to be, in the context of the coronavirus? Base: All respondents (n = 11,057)

LONDON BPARTNERS Uwddraeth Cymru Webh Government

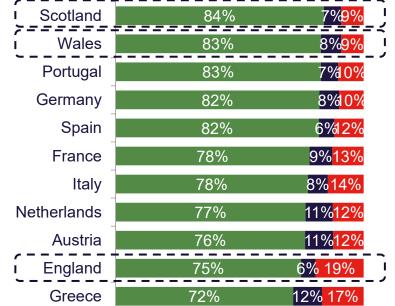


## **COVID-19 safety perception (6)**

Perceptions in the Republic of Ireland, Italy and Spain are still positive but other destinations such as Switzerland, Austria, Germany and Ireland are also seen as safer than England today.

Italy

#### Rep. of Ireland



#### Switzerland 83% 7%10% 80% 6%14% Germany Scotland 10%11% 79% Ireland 79% 10%11% Wales 10%<mark>12</mark>% 78% Austria 77% 8%14% Portugal 75% 8% 16% **Netherlands** 74% 11%15% England 73% 8% 20% Spain 8% 21% 71% 7% 22% France 71% 10% 26% Greece 64%

Spain

-	1	
Switzerland	83%	7% <mark>0%</mark>
Ireland	81%	7% <mark>12%</mark>
Scotland	80%	7% <mark>13%</mark>
Portugal	79%	6% <mark>15%</mark>
Austria	78%	8% <mark>15%</mark>
Germany	77%	<mark>6%18%</mark>
Netherlands	76%	7% <mark>16%</mark>
Wales	76%	10% <mark>15%</mark>
France	73%	6 <mark>% 21%</mark>
England	73%	5 <mark>% 22%</mark>
taly	72%	6% 22%
Greece	68%	9% 23%

Safe Don't know Unsafe

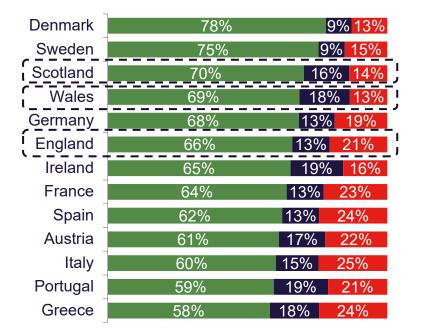
#### Q21: If you were to travel internationally within the next 12 months, how safe would you consider the following destinations to be, in the context of the coronavirus? Base: All respondents (n = 11,057)



VisitBritain

# **COVID-19 safety perception (7)**

The image of British destinations (notably England) has widely improved in Norway and Sweden, even if neighboring Nordic countries generate the best levels of trust today.



#### Norway

#### Norway 70% 10% 20% Denmark 67% 11% 22% Scotland 15% 61% Germany 12% 60% 12% England Ireland 55% 15% 30% France 12% 55% 33% Netherlands 15% 54% 31% Wales 17% 53% 30% Portugal 53% 15% 32% Austria 53% 15% 32% Italy 14% 50% 37% Greece 48% 14% 38% Poland 17% 46% 38%

Sweden

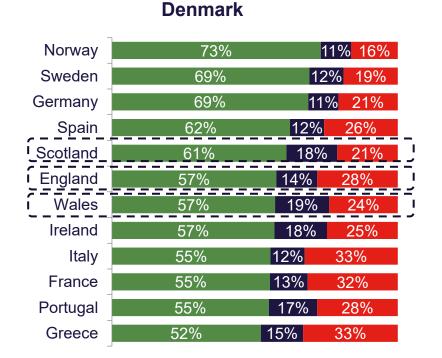
Safe Don't know Unsafe

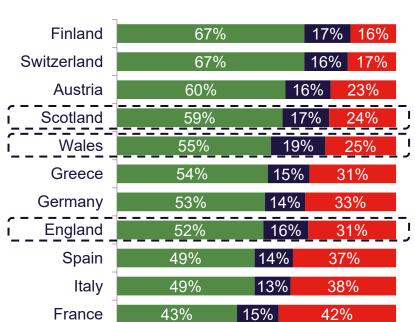
Q21: If you were to travel internationally within the next 12 months, how safe would you consider the following destinations to be, in the context of the coronavirus? Base: All respondents (n = 11,057)



# **COVID-19 safety perception (8)**

In Russia, the gap between England and the other British destinations is more marked, while perceptions in Denmark match the Nordic trend.





Russia

Safe Don't know Unsafe

Q21: If you were to travel internationally within the next 12 months, how safe would you consider the following destinations to be, in the context of the coronavirus? Base: All respondents (n = 11,057)





### Travel Preferences

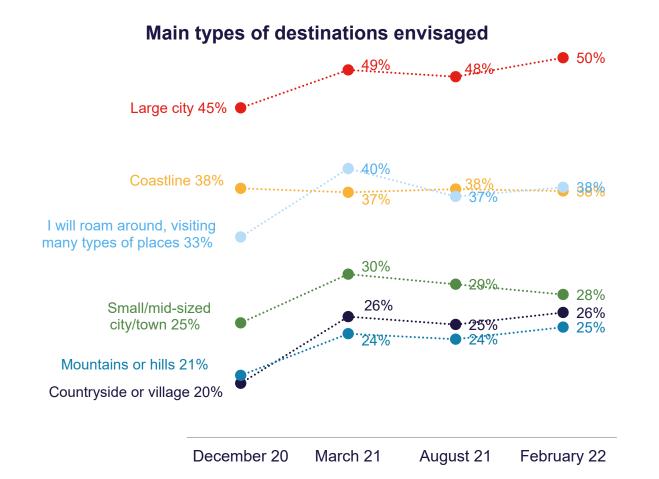
## **Travel preferences: summary**

- The "return to normal" in destination experience is tangible though the increase of interest expressed for all types of activities, including events (cultural, sportive...) and visits to popular / iconic attractions in and outside large cities.
- Visiting large cities and coastal areas are still top of mind in SH markets, while roaming around is also very well considered. Given the strong position of Britain in the mind of LH markets looking for roaming around, opportunities of promoting multiple Britain destinations / tours are confirmed.
- The progressive return to many pre-pandemic behaviours now makes travellers envisage all types of activities including those considered at risk COVID-wise in a recent past (large shows, events, immersive socialising activities, highly frequented attractions, dining and nightlife...). Dining out has returned to being a dominant activity envisaged, growing strongly in interest.
- An even greater range of experiences is mentioned by most LH markets who still consider visiting iconic tourist attractions in priority.
- Potential visitors to Britain express higher interest than average in engaging in lively cultural and sportive events during their journey.
- While travel confidence grows, fewer travellers look for being hosted by friends and families and like the idea of connecting again to locals via Bed & Breakfast, while hotel chains remain a preferred choice overall.
- Britain intenders would look for a large variety of options including hotel chains and boutique properties, but also B&Bs, historic houses and private rentals. London intenders are again particularly drawn to (boutique) hotels. Potential visitors to Scotland and Wales confirm high levels of interest for lodging in historic houses/castles.
- Couples (with or without children) still dominate in travel cells envisaged, however solo and travel with friends generate further interest in many markets. Tour groups continue to be low in consideration across markets.



## **Data trends**

The "return to normal" in destination experience is tangible though the increase in interest expressed for all types of activities, including events (cultural, sportive...) and visits to popular / iconic attractions in and outside large cities.



#### Interest level in activities (W4/W3 Evol. - gap of %)





## Main destination types for an international leisure trip (SH)

Visiting large cities and coastal areas are still top of mind in SH markets, while roaming around is also popular, notably among Italians. Germans continue to express the highest interest in coastal experiences, Italians and Spaniards are massively considering city breaks.

	Total	SH	Denmark	France	Germany	Rep. of Ireland	Italy	Neths.	Norway	Russia	Spain	Sweden
Large city	49%	46%	41%	43%	30%	47%	63%	38%	52%	35%	60%	49%
l will roam around, visiting many types of places	41%	34%	31%	36%	30%	24%	53%	36%	33%	52%	23%	24%
Coastline	37%	37%	34%	33%	52%	37%	32%	32%	43%	48%	22%	37%
Small/mid-sized city/town	29%	26%	22%	24%	23%	21%	32%	25%	27%	24%	33%	26%
Countryside or village	26%	20%	20%	20%	19%	23%	20%	25%	22%	12%	14%	20%
Mountains or hills	26%	20%	23%	14%	22%	18%	24%	31%	11%	24%	22%	13%
I'm not sure	6%	6%	8%	7%	6%	5%	3%	6%	7%	2%	5%	7%

Q15: Which of the following best describes the main types of destination where you are likely to stay during your next international leisure trip? (Multiple Answers) Base: Respondents who plan on taking an international leisure trip in the next 12 months (n = 10,954)



## Main destination types for an international leisure trip (LH)

Beyond a large and growing demand for visiting large cities across LH markets (less obvious though for Saudi Arabia and Australians), a desire to roam around is steady, notably in Brazil, South Korea, Japan and Gulf markets. Given the strong position of Britain in mind of long-haul markets, opportunities of promoting multiple British destinations / tours is confirmed.

	Total	LH	Australia	Brazil	Canada	China	India	Japan	Saudi Arabia	South Korea	UAE	USA
Large city	49%	52%	41%	62%	46%	57%	60%	63%	39%	52%	47%	51%
l will roam around, visiting many types of places	41%	46%	43%	60%	42%	49%	45%	46%	43%	50%	47%	41%
Coastline	37%	37%	34%	24%	32%	48%	43%	32%	40%	35%	34%	34%
Small/mid-sized city/town	29%	32%	25%	40%	26%	38%	29%	45%	22%	29%	33%	27%
Countryside or village	26%	32%	33%	27%	27%	36%	40%	21%	37%	19%	41%	30%
Mountains or hills	26%	30%	27%	35%	20%	30%	55%	18%	33%	15%	44%	30%
I'm not sure	6%	5%	11%	2%	10%	6%	2%	7%	4%	2%	1%	7%

Q15: Which of the following best describes the main types of destination where you are likely to stay during your next international leisure trip? (Multiple Answers) Base: Respondents who plan on taking an international leisure trip in the next 12 months (n = 10,954)



## Main destination types for a leisure trip in Britain

Britain intenders express further interest in visiting lively urban environment as well as roaming around for visiting many types of places (particularly among potential visitors to Wales and Scotland).

	Europe Intenders	Britain Intenders	England pot. visitors	Scotland pot. visitors	Wales pot. visitors	London pot. visitors
Large city	52%	68%	62%	52%	56%	71%
l will roam around, visiting many types of places	41%	50%	43%	50%	55%	44%
Coastline	38%	40%	36%	43%	49%	37%
Small/mid-sized city/town	31%	41%	32%	39%	44%	30%
Countryside or village	27%	37%	28%	37%	44%	25%
Mountains or hills	26%	32%	27%	37%	44%	25%
I'm not sure	4%	3%	3%	4%	4%	3%

Q15: Which of the following best describes the main types of destination where you are likely to stay during your next international leisure trip? (Multiple Answers)

Base: Europe Int. (n = 6,411) – Britain Int. (n = 1,403) – England pot. visitors (n = 6,246) – Scotland pot. visitors (n = 3,984)

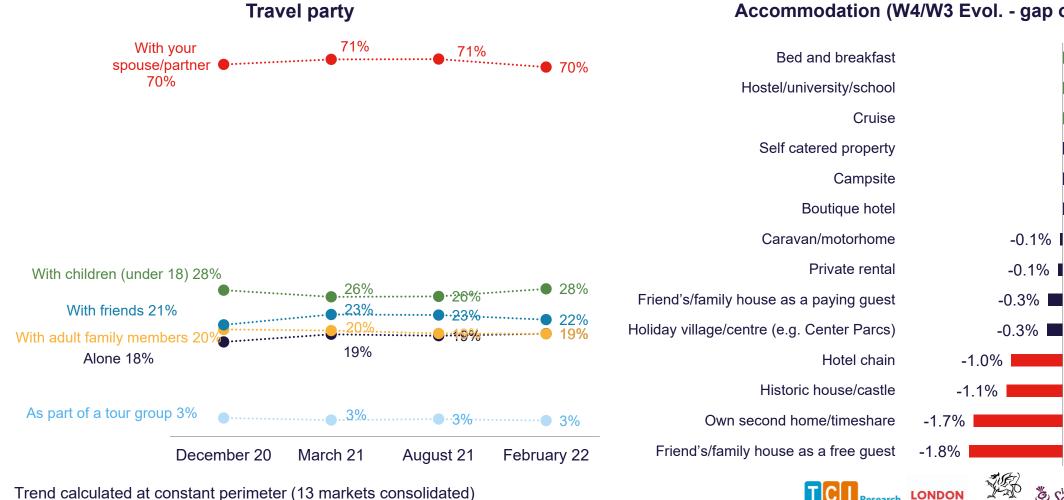
– Wales pot. visitors (n = 1,917) – London pot. visitors (n = 2,588)



Scotland

## **Data trends**

While a back to pre-pandemic attitude is established, fewer travellers look for being hosted by friends and families and like the idea of connecting to locals again via Bed & Breakfast



Accommodation (W4/W3 Evol. - gap of %)

0.9%

0.9%

0.7%

0.4%

0.1%

0.0%

Scotland

VisitBritair

## **Travel party for an international leisure trip (SH)**

Couples (with or without children) still dominate while tour groups remain very low in consideration across markets. Travelling with friends or solo is more envisaged in Nordic markets. Sweden and Norway seem quite enthusiastic in planning several trips with diverse travel companions.

	Total	SH	Denmark	France	Germany	Rep. of Ireland	Italy	Neths.	Norway	Russia	Spain	Sweden
With your spouse/partner	69%	69%	59%	72%	70%	67%	70%	67%	66%	68%	76%	70%
With children (under 18)	29%	26%	19%	31%	22%	31%	21%	29%	28%	23%	26%	30%
With friends	22%	26%	22%	16%	23%	17%	27%	24%	39%	23%	28%	37%
With adult family members	20%	21%	24%	18%	14%	16%	15%	21%	32%	17%	22%	33%
Alone	19%	20%	18%	11%	19%	21%	14%	27%	27%	13%	18%	30%
As part of a tour group	3%	4%	4%	1%	1%	1%	2%	4%	5%	8%	4%	7%

Q18: Would you envisage traveling... (Multiple Answers) Base: Respondents who plan on taking an international leisure trip in the next 12 months (n = 10,954)



## **Travel party for an international leisure trip (LH)**

Family trips are particularly considered in Gulf markets and Brazil while many trips with spouse/partners would be planned from the US. Travelling with other adult family members is popular in India and Brazil, while trips with friends are also high in the minds of Japanese and South Koreans. Tour groups continue to be low in consideration across markets. A higher proportion of solo travellers can be found in Japan, Canada and Brazil.

	Total	LH	Australia	Brazil	Canada	China	India	Japan	Saudi Arabia	South Korea	UAE	USA
With your spouse/partner	69%	69%	66%	76%	65%	71%	68%	65%	68%	61%	68%	74%
With children (under 18)	29%	31%	24%	43%	18%	26%	38%	20%	37%	23%	44%	35%
With friends	22%	19%	15%	25%	17%	16%	25%	30%	15%	26%	19%	15%
With adult family members	20%	19%	15%	28%	15%	17%	29%	21%	20%	20%	19%	15%
Alone	19%	18%	16%	23%	23%	18%	18%	25%	17%	17%	15%	15%
As part of a tour group	3%	3%	2%	4%	2%	3%	4%	7%	2%	4%	2%	3%

Q18: Would you envisage traveling... (Multiple Answers) Base: Respondents who plan on taking an international leisure trip in the next 12 months (n = 10,954)



## **Travel party for a leisure trip in Britain**

All markets consolidated, those wishing to visit Britain consider a larger than average travel cell including children, friends and other adult travel companions. Again, Wales records a stronger interest amongst families, while potential visitors to London would also recruit among visitors travelling with friends.

	Europe Intenders	Britain Intenders	England pot. visitors	Scotland pot. visitors	Wales pot. visitors	London pot. visitors	City Intenders
With your spouse/partner	70%	68%	69%	73%	71%	68%	69%
With children (under 18)	29%	34%	32%	31%	36%	31%	32%
With friends	24%	25%	23%	23%	23%	27%	25%
With adult family members	20%	23%	20%	21%	22%	22%	22%
Alone	20%	25%	20%	19%	21%	22%	21%
As part of a tour group	4%	4%	3%	4%	4%	4%	3%

Q18: Would you envisage traveling... (Multiple Answers) Base: Europe Int. (n = 6,411) – Britain Int. (n = 1,403) – England pot. visitors (n = 6,246) – Scotland pot. visitors (n = 3,984) – Wales pot. visitors (n = 1,917) – London pot. visitors (n = 2,588) – Large City Int. (n = 5,398)



## **Accommodation types for an international leisure trip (SH)**

Hotel chains remain a preferred choice, while self-catered accommodation is again a popular option along with Bed and Breakfast. The demand is structuring again around expectations for a large diversity of choices for accommodation where hotels of all sizes and categories, private rentals and specialty lodging all have a market to address, providing that they can offer the full and safe experience that is expected.

	Total	SH	Denmark	France	Germany	Irish Republic	Italy	Neths.	Norway	Russia	Spain	Sweden
Hotel chain	62%	65%	71%	45%	65%	66%	64%	60%	74%	65%	62%	78%
Bed and breakfast	35%	41%	44%	31%	38%	43%	59%	42%	41%	47%	15%	46%
Boutique hotel	32%	28%	19%	34%	30%	43%	26%	23%	18%	13%	44%	24%
Self catered property (rented house, cottage, chalet, apartment)	31%	37%	36%	19%	49%	44%	36%	44%	37%	34%	27%	44%
Private rental such as Airbnb, Couchsurfing, FlipKey	26%	29%	21%	32%	30%	32%	37%	25%	25%	23%	37%	25%
Historic house/castle	25%	25%	31%	12%	24%	21%	23%	28%	30%	16%	27%	33%
Friend's/family house as a free guest	25%	26%	23%	16%	28%	35%	23%	28%	24%	11%	32%	36%
Holiday village/centre (e.g. Center Parcs)	22%	22%	24%	16%	24%	25%	26%	33%	23%	19%	13%	20%
Cruise	19%	17%	16%	9%	19%	16%	17%	17%	31%	10%	14%	24%
Friend's/family house as a paying guest	16%	17%	10%	11%	22%	21%	19%	22%	11%	7%	19%	25%
Hostel/university/school	14%	12%	13%	7%	7%	10%	11%	11%	7%	13%	19%	19%
Campsite	13%	14%	17%	12%	15%	13%	10%	23%	15%	11%	11%	14%
Own second home/timeshare	12%	12%	28%	3%	14%	10%	13%	13%	8%	7%	3%	25%
Caravan/motorhome	11%	13%	17%	6%	16%	11%	8%	19%	14%	5%	15%	15%

Q17: For your next international leisure trip, would you be comfortable staying in a ... (Multiple Answers) Base: Respondents who plan on taking an international leisure trip in the next 12 months (n = 10,954)





## **Accommodation types for an international leisure trip (LH)**

Long-haul markets confirm higher interest in boutique hotels even of hotel chains dominate in intentions. Brazil confirms its affinity with self catered properties and private rentals. Despite uncertainties for the sector, cruises remain widely envisaged in the US market. China and India show high interest in holiday villages and boutique hotels.

	Total	LH	Australia	Brazil	Canada	China	India	Japan	Saudi Arabia	South Korea	UAE	USA
Hotel chain	62%	59%	61%	77%	68%	40%	53%	86%	46%	67%	44%	62%
Bed and breakfast	35%	31%	47%	16%	39%	27%	33%	13%	19%	40%	31%	37%
Boutique hotel	32%	36%	44%	37%	37%	45%	32%	32%	23%	38%	26%	36%
Self catered property (rented house, cottage, chalet, apartment)	31%	26%	38%	43%	26%	30%	27%	16%	23%	18%	23%	22%
Private rental such as Airbnb, Couchsurfing, FlipKey	26%	25%	28%	47%	31%	19%	35%	10%	10%	17%	21%	29%
Historic house/castle	25%	25%	33%	30%	25%	33%	24%	19%	14%	15%	19%	29%
Friend's/family house as a free guest	25%	24%	31%	32%	28%	13%	38%	12%	19%	14%	30%	26%
Holiday village/centre (e.g. Center Parcs)	22%	22%	22%	19%	15%	41%	37%	6%	16%	11%	21%	16%
Cruise	19%	21%	23%	23%	20%	9%	29%	21%	27%	8%	22%	27%
Friend's/family house as a paying guest	16%	16%	20%	23%	13%	11%	30%	5%	15%	8%	24%	15%
Hostel/university/school	14%	15%	9%	18%	12%	17%	20%	7%	21%	12%	22%	12%
Campsite	13%	12%	13%	13%	9%	13%	15%	5%	14%	7%	18%	11%
Own second home/timeshare	12%	12%	11%	14%	9%	15%	15%	6%	9%	7%	14%	11%
Caravan/motorhome	11%	10%	14%	13%	7%	13%	16%	5%	9%	5%	13%	7%

Q17: For your next international leisure trip, would you be comfortable staying in a ... (Multiple Answers) Base: Respondents who plan on taking an international leisure trip in the next 12 months (n = 10,954)





## **Accommodation types for a leisure trip in Britain**

Those wishing to visit Britain consider a large range of accommodation experiences, including hotel chains and boutique properties, but also B&Bs, historic houses and private rentals. London intenders are again particularly drawn to (boutique) hotels. Potential visitors to Scotland and Wales confirm high levels of interest in lodging in historic houses/castles.

	Europe Intenders	Britain Intenders	England pot. visitors	Scotland pot. visitors	Wales pot. visitors	London pot. visitors	City Intenders
Hotel chain	64%	63%	63%	64%	61%	71%	68%
Bed & breakfast	38%	39%	37%	44%	44%	39%	37%
Self catered property (rented house, cottage, chalet, apartment)	35%	38%	31%	38%	38%	34%	31%
Boutique hotel	33%	45%	36%	40%	43%	40%	39%
Private rental such as Airbnb, Couchsurfing, FlipKey	29%	35%	30%	34%	35%	35%	30%
Historic house/castle	28%	35%	27%	36%	38%	29%	27%
Friend's/family house as a free guest	25%	29%	26%	26%	28%	27%	26%
Holiday village/centre (e.g. Center Parcs)	24%	31%	24%	29%	32%	25%	24%
Cruise	19%	22%	21%	23%	27%	20%	21%
Friend's/family house as a paying guest	17%	20%	18%	19%	22%	18%	18%
Campsite	14%	17%	13%	18%	20%	12%	12%
Hostel/university/school	14%	20%	16%	18%	22%	15%	16%
Own second home/timeshare	13%	15%	13%	16%	18%	13%	13%
Caravan/motorhome	13%	16%	12%	16%	18%	11%	11%

Q17: For your next international leisure trip, would you be comfortable staying in a ... (Multiple Answers) Base: Europe Int. (n = 6,411) – Britain Int. (n = 1,403) – England pot. visitors (n = 6,246) – Scotland pot. visitors (n = 3,984) – Wales pot. visitors (n = 1,917) – London pot. visitors (n = 2,588) – Large City Int. (n = 5,398)



# Level of interest in activities (SH)

The progressive return to many pre-pandemic behaviours now make travellers envisage all types of activities including those considered at risk COVID-wise in a recent past (large shows, events, immersive socialising activities, highly frequented attractions, dining and nightlife...). Outdoor activities remain popular for Germans, French, Italians and Dutch, while a strong appetite for culture is seen in France, Italy and Spain.

(% very interested)	Total	 SH	Denmark	France	Germany	Rep. of Ireland	Italy	Neths.	Norway	Russia	Spain	Sweden
Dining in restaurants/bars, cafes or pubs	52%	51%	50%	55%	50%	55%	52%	54%	55%	29%	49%	60%
Visiting famous/iconic tourist attractions	50%	44%	38%	52%	41%	48%	58%	43%	34%	49%	47%	31%
Exploring history and heritage	49%	44%	33%	53%	42%	42%	58%	44%	35%	42%	60%	34%
Outdoor nature activities	47%	42%	38%	57%	44%	47%	50%	45%	29%	40%	44%	30%
Visiting cultural attractions	46%	40%	34%	48%	34%	40%	57%	41%	30%	42%	47%	31%
Experiencing local lifestyle, socialising with locals	41%	38%	34%	49%	35%	36%	42%	42%	32%	37%	46%	31%
Shopping	39%	32%	29%	40%	31%	37%	35%	36%	30%	19%	29%	30%
Outdoor activ. (hiking, cycling)	38%	35%	22%	43%	43%	34%	43%	51%	21%	32%	35%	21%
Guided tours/day-excursions	36%	33%	21%	41%	26%	28%	43%	43%	19%	44%	42%	20%
Self-driving tours	33%	31%	28%	55%	31%	26%	31%	48%	21%	22%	24%	29%
Attending cultural events	31%	25%	20%	26%	24%	32%	27%	23%	21%	24%	30%	19%
Culinary activities	31%	26%	21%	30%	29%	25%	29%	26%	24%	23%	29%	21%
Spa/wellness activities	29%	25%	17%	30%	28%	31%	29%	26%	17%	21%	30%	21%
Experiencing destination's nightlife	28%	22%	15%	23%	22%	28%	32%	21%	18%	15%	27%	18%
Attending sport events	26%	20%	14%	24%	19%	27%	18%	21%	21%	15%	23%	15%
Learning new skills	25%	18%	10%	27%	18%	17%	28%	19%	11%	16%	28%	7%
Playing sports	22%	15%	11%	17%	17%	18%	15%	22%	18%	8%	16%	9%

Q16: Thinking about your level of confidence related to sanitary safety, how interested would you be in the following activities during your next international trip ? Base: Respondents who plan on taking an international leisure trip in the next 12 months (n = 10,954)



# Level of interest in activities (LH)

An even greater range of experiences are mentioned by most long-haul markets who still consider visiting iconic tourist attractions in priority. Shopping is still high on the bucket list in Brazil, India and Gulf markets. Gulf markets would envisage outdoor activities and Brazilians show affinities with nightlife. Asian markets will enjoy cultural, iconic attractions. Dining out has returned to being a dominant activity envisaged, growing strongly in interest.

(% very interested)	Total	LH	Australia	Brazil	Canada	China	India	Japan	Saudi Arabia	South Korea	UAE	USA
Dining in restaurants/bars, cafes or pubs	52%	53%	39%	67%	50%	41%	62%	51%	61%	47%	61%	58%
Visiting famous/iconic tourist attractions	50%	55%	45%	69%	49%	47%	67%	44%	66%	50%	59%	56%
Exploring history and heritage	49%	53%	44%	66%	51%	49%	66%	48%	56%	42%	55%	55%
Outdoor nature activities	47%	51%	37%	62%	46%	47%	67%	33%	66%	42%	61%	51%
Visiting cultural attractions	46%	50%	35%	61%	43%	50%	60%	47%	54%	45%	54%	53%
Experiencing local lifestyle, socialising with locals	41%	43%	36%	49%	41%	44%	62%	22%	47%	32%	51%	46%
Shopping	39%	45%	27%	56%	30%	43%	65%	43%	57%	33%	54%	43%
Outdoor activ. (hiking, cycling)	38%	40%	28%	46%	36%	41%	58%	20%	57%	23%	48%	42%
Guided tours/day-excursions	36%	39%	29%	48%	34%	35%	55%	28%	44%	23%	45%	44%
Self-driving tours	33%	34%	27%	45%	29%	39%	47%	9%	41%	21%	41%	32%
Attending cultural events	31%	37%	23%	40%	30%	41%	53%	25%	40%	30%	42%	39%
Culinary activities	31%	36%	23%	42%	24%	41%	50%	23%	32%	31%	42%	39%
Spa/wellness activities	29%	32%	21%	34%	19%	41%	47%	18%	37%	22%	38%	34%
Experiencing destination's nightlife	28%	34%	22%	53%	25%	40%	53%	15%	N/A	19%	N/A	35%
Attending sport events	26%	32%	21%	35%	19%	35%	46%	17%	41%	23%	42%	33%
Learning new skills	25%	31%	16%	39%	17%	36%	49%	13%	42%	16%	41%	31%
Playing sports	22%	29%	15%	24%	16%	36%	46%	17%	37%	19%	38%	29%

Q16: Thinking about your level of confidence related to sanitary safety, how interested would you be in the following activities during your next international trip ? Base: Respondents who plan on taking an international leisure trip in the next 12 months (n = 10,954)



# Level of interest in activities in Britain

Britain intenders confirm expectations around visiting iconic, cultural and natural attractions/activities during their next trip. They also express higher interest than average in engaging in lively cultural and sportive events during their journey.

	Europe Intenders	Britain Intenders	England pot. visitors	Scotland pot. visitors	Wales pot. visitors	London pot. visitors	City Intenders
Dining in restaurants/bars, cafes or pubs	54%	57%	56%	54%	56%	58%	57%
Visiting famous/iconic tourist attractions	50%	58%	56%	55%	56%	59%	55%
Exploring history and heritage	50%	59%	53%	57%	59%	55%	54%
Visiting cultural attractions	47%	58%	52%	52%	54%	52%	52%
Outdoor nature activities	47%	51%	50%	53%	56%	48%	48%
Experiencing local lifestyle, socialising with locals	42%	49%	45%	46%	51%	44%	45%
Shopping	38%	46%	45%	39%	45%	44%	46%
Outdoor activ. (hiking, cycling)	37%	41%	41%	43%	46%	38%	38%
Guided tours/day-excursions	36%	40%	41%	41%	44%	38%	40%
Self-driving tours	34%	38%	35%	38%	42%	32%	34%
Attending cultural events	32%	42%	37%	35%	41%	35%	37%
Culinary activities	31%	39%	36%	36%	41%	34%	35%
Spa/wellness activities	28%	34%	33%	31%	37%	31%	32%
Experiencing destination's nightlife	28%	36%	35%	31%	36%	33%	34%
Attending sport events	26%	36%	33%	28%	35%	28%	30%
Learning new skills	24%	31%	30%	28%	34%	26%	28%
Playing sports	22%	32%	28%	24%	32%	23%	26%

Q16: Thinking about your level of confidence related to sanitary safety, how interested would you be in the following activities during your next international trip ?

Base: Europe Int. (n = 6,411) – Britain Int. (n = 1,403) – England pot. visitors (n = 6,246) – Scotland pot. visitors (n = 3,984) – Wales pot. visitors (n = 1,917) – London pot. visitors (n = 2,588) – Large City Int. (n = 5,398)







## Key Takeaways

What has changed since September 2021?

## Key Takeaways – Overall travel sentiment

- 1. Desire to travel internationally has increased further, reaching the highest level recorded since 2020. More than 5 in 10 respondents certainly intend to travel internationally in the coming 12 months, while the vaccination and spending power continue to fuel confidence in travel.
- 2. If travel plans are getting more concrete, destination choice remains still very open in consumers' minds.
- **3.** The 2022 summer season is the next not-to-be-missed window for an international trip for nearly 4 in 10 travellers.
- 4. The vaccination continues to be a trigger for travel notably for LH markets but the gap of intention between vaccinated and non-vaccinated consumers is lower while a vaccine boost accelerates travel plans.
- 5. The younger generation still shows the highest propensity to travel internationally across most markets.
- 6. The money-centric factor (money-back guarantee, deals..) equally matters vs health/COVID-19 factors in the decisions to take an international trip. This "money factor" is an important trigger of travel intentions to Britain as affordability is a common obstacle to visit.
- 7. Travellers' intentions show established expectations for living the full destination experience, including growing interest in events and social activities.
- 8. While attitudes towards a more **responsible and sustainable travel** remain, travel-related attitudes confirm the **shift to a careful back to prepandemic expectations** including high record level of trust in public transports and less last-minute booking dictated by the changing context.
- While socialising is expected as an integral part of the experience at the next destination, 6 in 10 travellers express concerns about locals' attitudes towards international tourists.
- 10. Respect for COVID-19 rules by other people, access to healthcare, risks of contracting COVID-19 and change in quarantine requirements are the most frequent concerns among those wishing to go to Britain.
- 11. Consumers need reassurance that the experiences are available and not restricted.



# **Key Takeaways – perceptions of destinations/Britain**

- **1.** Europe confirms and even reinforces its status as the favourite region in most markets.
- 2. Britain has gained 1.5 points of intention in 6 months, rivaling France and Spain in travel intentions.
- 3. The positive trend is notably fuelled by a continuous improvement of its COVID-19 sanitary image.
- 4. Providing pre-COVID-19 volumes of visits, intention levels and competitive positions and evolutions, the COVID-19 image, the competitive position of Britain is summarised as follows:
  - 4 markets in a highly favourable competitive position: China, Australia, UAE and the Saudi Arabia
  - o 6 markets in favourable competitive positions: Italy, Spain, Norway, South Korea, Japan and the Republic of Ireland
  - 8 markets in average competitive positions: France, the US, Canada, India, Germany, Brazil, Denmark and Sweden
  - o 2 markets in a challenging competitive position: the Netherlands, Russia
- 5. Among the 13 markets surveyed in August 2021:
  - 4 markets have improved their competitive positions: the US, France, German and Spain
  - o 6 markets have kept a favourable competitive position: Italy, the Republic of Ireland, Norway, China, India and Australia
  - o 1 market remain competitive but has lost its place in the ranking: Sweden
  - o 2 markets have become or remain challenged: the Netherlands and Russia



# **Key Takeaways – Potential targets**

Confirmed prioritised motivations and experiences to promote Britain

- "Under sanitary control" festive, sportive and nightlife events
- Deals and promotions including / in partnership with transport companies to alleviate the perception around "pricy Britain"
- Foodies and hybrid experiences including culinary activities
- Shoulder or summer season Last-minute deals on thematic trips (Golf, Spas, Fine dining, Active/ Outdoor packages...)
- City break deals (London, Edinburgh...) Friendship reconnection in a lively urban environment / "socialising bubbles"
- Couples / Young parents / Family / Friends' trips for reconnecting (London and large cities)
- Secondary destinations explorers / Crowd-escapers / Responsible travel experiences
- Cross-UK "no borders" touring families / Van / Motorhome trips offering Slow / Micro adventure
- Sensorial trip experiences (Art in gardens, Suspended bridges, Big Wheels, panoramic views etc).
- Affluent visitors targeting the "lucky ones" whose spending power has risen through the crisis
- Lovers of stays in historic houses for long week-ends / mid-weeks
- 'Workation' deals in remote destinations for digital nomads
- ... and other **niche / passion-based tourism** known for being very efficient in boosting the reputation of destinations in COVID-19 times:
  - Film locations
  - Wineries/Breweries/Whiskey producer tours
  - o Fine Arts lovers offered exclusive museum visit at night
  - UK Football and other Sport Clubs Fan tours
  - Memorial sites...



## **Key Takeaways - Channels**

#### Confirmed planning, booking and influencing channels

- 1. Access to Travel Insurance deals for protecting the trip in case of cancellation / last minute changes in COVID-related policies.
- 2. Transport operators are expected to offer the most flexible cancellation policies possible. This also applies to Travel Packages.
- 3. OTAs/TOs still well considered across all SH markets and among younger generations too.
- 4. Intermediaries overall are seen as trusted channels in times of uncertainty and should offer flexible cancellation policies.
- 5. Official destination websites as trusted sources on where to live the "full experience".
- 6. Promoting best-rated performers in terms of value for money (hotels, attractions).
- 7. Offering guidance and info-mediation in relation to travel Insurance in COVID time.
- 8. Providing timely information on when to visit attractions so as to mitigate concerns on flow management/crowding issues.
- 9. "Experiential Packages" including guided / self-guided excursions for roaming travellers in search of maximising the full experience.
- 10. SoMe and digital marketing can generate fast ROI as Millennials plan to travel sooner than other generations.
- 11. Promotions on Travel comparison websites which have a massive influence in short-haul markets.
- **12. Promoting multi-modal transport flexibility** while travellers now have trust in flights, trains, ferries and public transport.
- 13. Providing clear itineraries and road maps (on destination apps) for roaming travellers using their own/rented cars.





# Appendix



## Market Summaries

Paddleboarding: ©VisitBritain/Matthew Williamson Ellis

## **Short-Haul Markets Summary**

Journey purpose

31%

24%

Holiday

Visit friends or

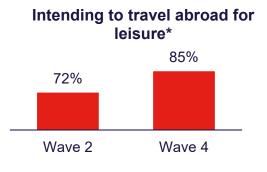
relatives

Other leisure

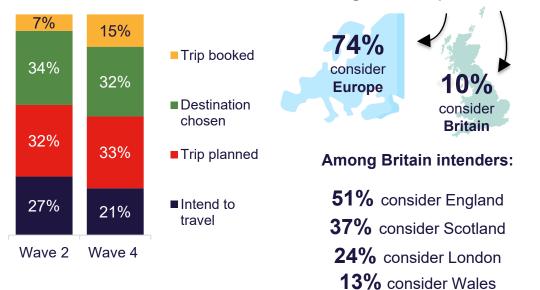
purposes

Wave 1: 2<sup>nd</sup>-16<sup>th</sup> Dec 2020 Wave 2: 24<sup>th</sup> Mar - 6<sup>th</sup> Apr 2021 Wave 3: 23rd Aug - 6th Sept 2021 Wave 4: 10th-23rd Feb 2022 All data is from Wave 4, unless stated

#### **Travel intentions**



#### **Planning stage**



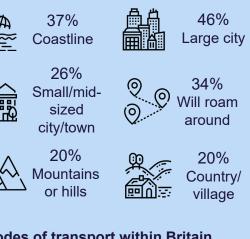
#### Travel preferences **Top activities** 81% Dining out 51% History and heritage 44% Iconic tourist attractions 44% Outdoor nature activities 42% Visiting cultural attractions 40% **Top Travel Companions** Among leisure trip intenders:

With your spouse/partner	
With children (under 18)	26%
With friends	26%
With adult family members	21%
Alone	20%
As part of a tour group	4%

#### **Top Accommodation**

Hotel chain	65%
Bed and breakfast	41%
Self catered property	37%
Private rental	29%
Boutique hotel	28%

#### **Destination types**



#### Top modes of transport within Britain



#### Top modes of transport to Britain

Plane – via nonstop flight	92%
Plane – via connecting flight	75%
Own/rented vehicle - via Ferry	48%



69%





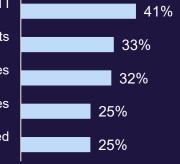
## **Short-Haul Markets Summary**

#### Wave 1: 2<sup>nd</sup>-16<sup>th</sup> Dec 2020 Wave 2: 24th Mar - 6th Apr 2021 Wave 3: 23rd Aug - 6th Sept 2021 Wave 4: 10th-23rd Feb 2022 All data is from Wave 4, unless stated

#### Top travel drivers

#### ... for any international trip

Money-back guarantee should I wish to cancel my trip An attractive offer e.g. discounts on flights or accommodation Removal of quarantine policies in destination country Decrease in coronavirus cases at destination Insurance for COVID-19 related travel/regulations changes



#### ... for a trip to Britain

Money-back guarantee should I wish to cancel my trip An attractive offer e.g. discounts on flights or accommodation Removal of quarantine policies in destination country Decrease in coronavirus cases at destination Insurance for COVID-19 related travel/regulations changes

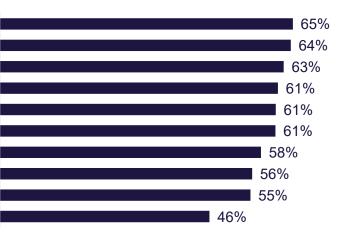
		31%
		30%
	24	%
2	21%	

18%

#### Travel Concerns – for travel to Britain\*

Access to healthcare if I contract COVID-19 abroad Other people not following COVID-19 policies/procedures Extra admin involved with new policy/rules during the trip Change in quarantine requirements on my return home Limited / restricted experiences at destination Contracting COVID-19 during my journey/trip Costs of mandatory COVID-19 tests Affordability of robust travel insurance Accessibility of affordable air fares Locals' attitude towards international tourists

\*% very & somewhat concerned \*\*% completely & somewhat agree



### Travel attitudes\*\*

I would be happy to take a pre-trip covid-19 test should that be required	73%		4 <mark>%</mark> 23%
I would be comfortable using public transport within the destination	64%	5 <mark>%</mark>	31%
I will look for less crowded places, even if I miss attractions	59%	6 <mark>%</mark>	36%
Booking through a travel agent is a safer option at the moment	57%	10 <mark>%</mark>	33%
I will favor international destinations closer to my home country	56%	<mark>8%</mark>	36%
I will think more about sustainability when planning future holidays	54%	<mark>9%</mark>	36%
I will delay my next international trip until Omicron is under control	53%	<mark>6%</mark>	41%
I will leave booking until later/last minute	51%	<mark>7%</mark>	42%
will favour local destinations instead of traveling internationally	46%	<mark>7%</mark>	47%
I will favor destinations I have been before rather than new places	43%	7% 5	50%
I will be intending to take fewer but longer holidays	42%	12%	46%
Agree No opinion Disagree			
TCIResearch LONDON Juguedracht Cymru & Scotland Alba			

Velsh Governmen

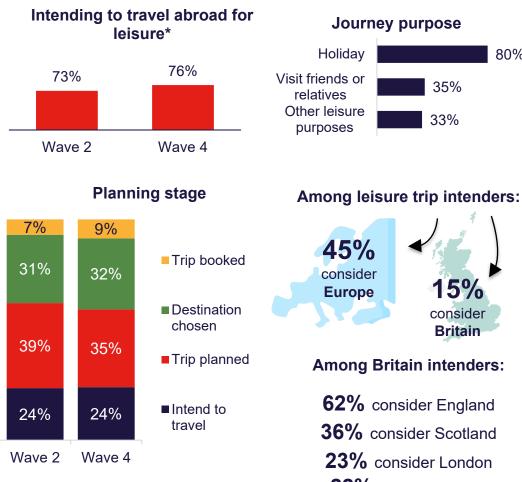
VisitBritain

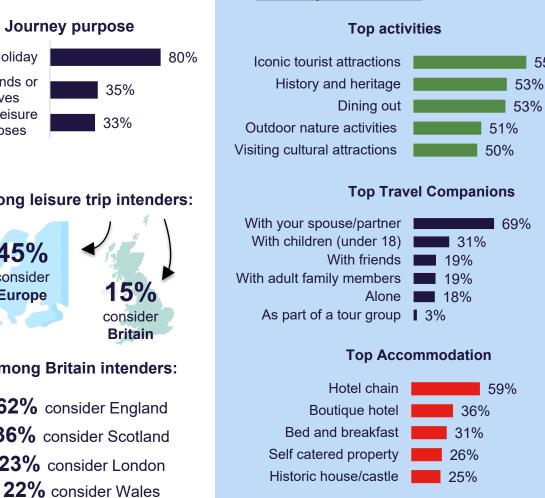
# **Long-Haul Markets Summary**

Wave 1:  $2^{nd}$ -16<sup>th</sup> Dec 2020 Wave 2:  $24^{th}$  Mar – 6<sup>th</sup> Apr 2021 Wave 3:  $23^{rd}$  Aug – 6<sup>th</sup> Sept 2021 Wave 4:  $10^{th}$ - $23^{rd}$  Feb 2022 All data is from Wave 4, unless stated

55%

#### **Travel intentions**





Travel preferences

#### 46% 52% 0 ... Will roam Large city around 32% 37% Country/ Coastline village 32% 30% Small/mid-Mountains sized or hills city/town

**Destination types** 

#### Top modes of transport within Britain

Public transport - Train	44%
Public transport - Tube/subway	43%
Domestic flight	40%
Rented car/vehicle	38%
Public transport - Bus	34%
Taxi	31%
Uber/other sharing app	30%
Own car vehicle	26%
Private coach/minibus	24%

Scotland

VisitBritair

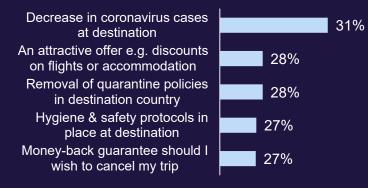
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LONDO

# **Long-Haul Markets Summary**

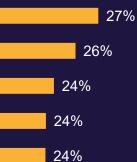
#### <u>Top travel drivers</u>

#### ... for any international trip



## ...for a trip to Britain

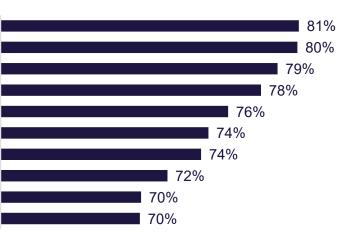
Decrease in coronavirus cases at destination An attractive offer e.g. discounts on flights or accommodation Hygiene & safety protocols in place at destination Removal of quarantine policies in destination country Money-back guarantee should I wish to cancel my trip



#### Travel Concerns – for travel to Britain\*

Other people not following COVID-19 policies/procedures Access to healthcare if I contract COVID-19 abroad Contracting COVID-19 during my journey/trip Change in quarantine requirements on my return home Limited / restricted experiences at destination Affordability of robust travel insurance Extra admin involved with new policy/rules during the trip Costs of mandatory COVID-19 tests Locals' attitude towards international tourists Accessibility of affordable air fares

\*% very & somewhat concerned \*\*% completely & somewhat agree



Wave 1:  $2^{nd}$ - $16^{th}$  Dec 2020 Wave 2:  $24^{th}$  Mar –  $6^{th}$  Apr 2021 Wave 3:  $23^{rd}$  Aug –  $6^{th}$  Sept 2021 Wave 4:  $10^{th}$ - $23^{rd}$  Feb 2022 All data is from Wave 4, unless stated

#### Travel attitudes\*\*

I would be happy to take a pre-trip covid-19 test should that be required	83%	3 <mark>%1</mark> 4%
Booking through a travel agent is a safer option at the moment	72%	6 <mark>%</mark> 22%
I will delay my next international trip until Omicron is under control	71%	4 <mark>%</mark> 24%
I will look for less crowded places, even if I miss attractions	70%	5 <mark>%</mark> 25%
I would be comfortable using public transport within the destination	70%	4 <mark>%</mark> 25%
l will think more about sustainability when planning future holidays	70%	<mark>7%</mark> 23%
I will be intending to take fewer but longer holidays	68%	<mark>8%</mark> 25%
I will favour international destinations closer to my home country	63% 7	7 <mark>%</mark> 30%
I will favour local destinations instead of traveling internationally	61% 6	<mark>% 33%</mark>
l will leave booking until later/last minute	57% 5 <mark>%</mark>	38%
I will favour destinations I have been before rather than new places	54% 6 <mark>%</mark>	40%
Agree No op	inion Disagree	
<b>THE</b>	2	<b>**</b>







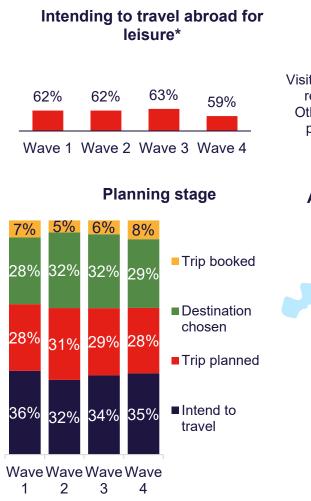
## **Australia Market Summary**

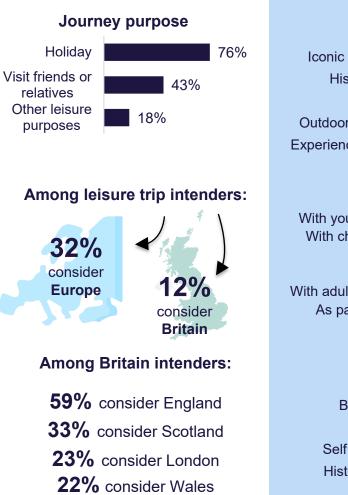
Wave 1: 2<sup>nd</sup>-16<sup>th</sup> Dec 2020 Wave 2: 24<sup>th</sup> Mar – 6<sup>th</sup> Apr 2021 Wave 3: 23rd Aug - 6th Sept 2021 Wave 4: 10th-23rd Feb 2022 All data is from Wave 4, unless stated

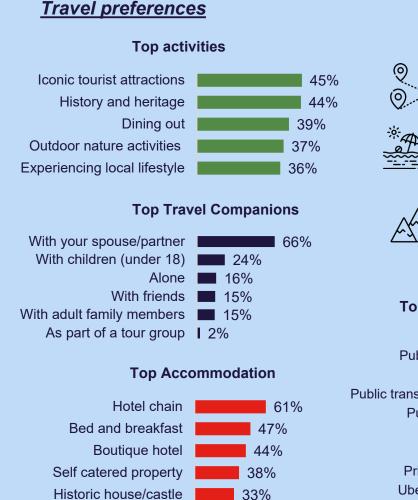
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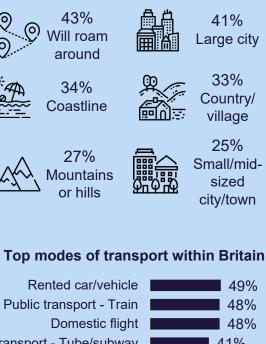
#### **Travel intentions**







#### **Destination types**



Public transport - Train	48%
Domestic flight	48%
ransport - Tube/subway	41%
Public transport - Bus	37%
Own car vehicle	35%
Taxi	32%
Private coach/minibus	28%
Uber/other sharing app	25%







\*(% definitely & probably) in the next 12 months

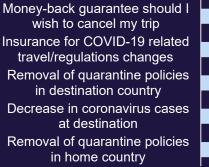
## **Australia Market Summary**

Wave 1: 2<sup>nd</sup>-16<sup>th</sup> Dec 2020 Wave 2: 24<sup>th</sup> Mar – 6<sup>th</sup> Apr 2021 Wave 3: 23<sup>rd</sup> Aug – 6<sup>th</sup> Sept 2021 Wave 4: 10<sup>th</sup>-23<sup>rd</sup> Feb 2022 All data is from Wave 4, unless stated



#### Top travel drivers

#### ... for any international trip



# I 40% d 37% s 32% s 28% s 26%

#### ...for a trip to Britain

Money-back guarantee should I wish to cancel my trip Insurance for COVID-19 related travel/regulations changes Removal of quarantine policies in destination country Removal of quarantine policies in home country Decrease in coronavirus cases at destination

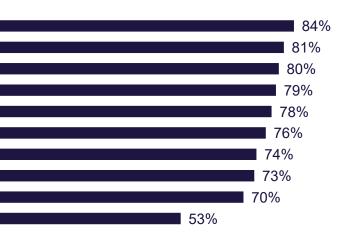
33	3%
27%	
26%	
24%	

23%

#### Travel Concerns – for travel to Britain\*

Affordability of robust travel insurance Access to healthcare if I contract COVID-19 abroad Change in quarantine requirements on my return home Other people not following COVID-19 policies/procedures Accessibility of affordable air fares Contracting COVID-19 during my journey/trip Limited / restricted experiences at destination Costs of mandatory COVID-19 tests Extra admin involved with new policy/rules during the trip Locals' attitude towards international tourists

\*% very & somewhat concerned\*\*% completely & somewhat agree



#### Travel attitudes\*\*

I would be happy to take a pre-trip covid-19 test should that be required	79%	8% <mark>13%</mark>
I will delay my next international trip until Omicron is under control	72%	9 <mark>%</mark> 19%
l will favour local destinations instead of traveling internationally	66%	<mark>11%</mark> 24%
I will look for less crowded places, even if I miss attractions	65%	<mark>11%</mark> 25%
Booking through a travel agent is a safer option at the moment	62%	<mark>13%</mark> 25%
I would be comfortable using public transport within the destination	61%	<mark>9%</mark> 30%
I will favour international destinations closer to my home country	57%	<mark>15%</mark> 28%
I will be intending to take fewer but longer holidays	54%	17% 29%
I will leave booking until later/last minute	53%	10 <mark>%</mark> 37%
I will think more about sustainability when planning future holidays	52%	15% <mark>33%</mark>
I will favour destinations I have been before rather than new places	51%	14% <mark>35%</mark>
■Agree ■No op	inion <b>=</b> Disagre	e
	Z z	

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LONDON

Scotland Alba

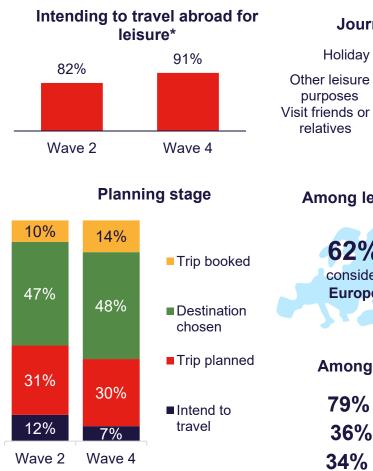
VisitBritair

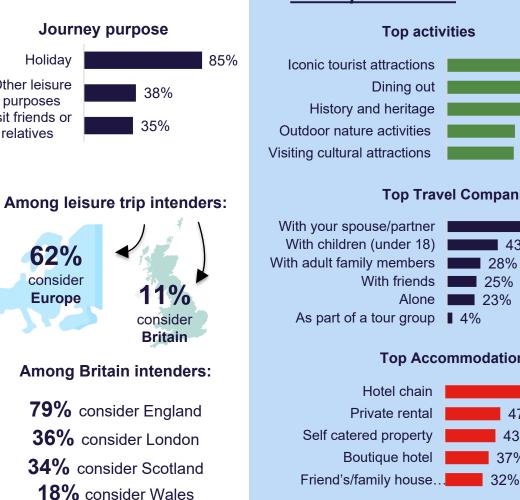
## **Brazil Market Summary**

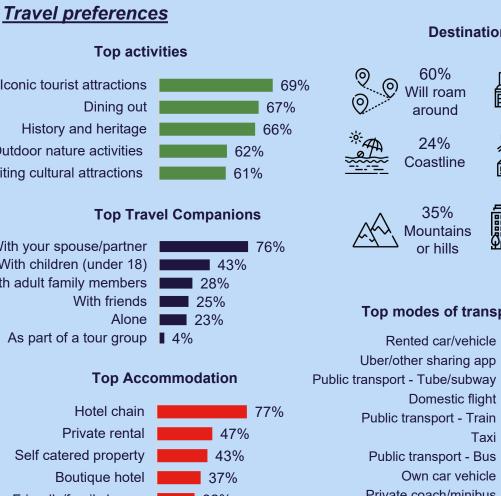
Wave 1: 2<sup>nd</sup>-16<sup>th</sup> Dec 2020 Wave 2: 24<sup>th</sup> Mar – 6<sup>th</sup> Apr 2021 Wave 3: 23rd Aug - 6th Sept 2021 Wave 4: 10th-23rd Feb 2022 All data is from Wave 4, unless stated



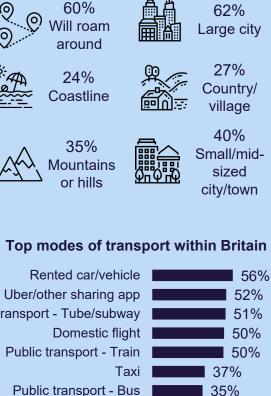








#### **Destination types**



Own car vehicle Private coach/minibus

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26%

20%

## **Brazil Market Summary**

Wave 1: 2<sup>nd</sup>-16<sup>th</sup> Dec 2020 Wave 2: 24<sup>th</sup> Mar – 6<sup>th</sup> Apr 2021 Wave 3: 23<sup>rd</sup> Aug - 6<sup>th</sup> Sept 2021 Wave 4: 10<sup>th</sup>-23<sup>rd</sup> Feb 2022 All data is from Wave 4, unless stated



#### Top travel drivers

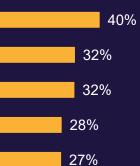
#### ... for any international trip

An attractive offer e.g. discounts on flights or accommodation Decrease in coronavirus cases at destination Money-back guarantee should wish to cancel my trip Insurance for COVID-19 related travel/regulations changes Hygiene & safety protocols in place at destination

44%
39%
38%
34%
33%

#### ... for a trip to Britain

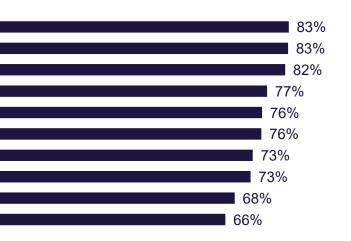
An attractive offer e.g. discounts on flights or accommodation	
Decrease in coronavirus cases at destination	
Money-back guarantee should I wish to cancel my trip	
Hygiene & safety protocols in place at destination	
High proportion of destination population being vaccinated	



#### Travel Concerns – for travel to Britain\*

Other people not following COVID-19 policies/procedures Access to healthcare if I contract COVID-19 abroad Contracting COVID-19 during my journey/trip Affordability of robust travel insurance Change in guarantine requirements on my return home Limited / restricted experiences at destination Extra admin involved with new policy/rules during the trip Accessibility of affordable air fares Locals' attitude towards international tourists Costs of mandatory COVID-19 tests

\*% very & somewhat concerned \*\*% completely & somewhat agree



#### Travel attitudes\*\*

I would be happy to take a pre-trip covid-19 test should that be required	87%	1 <mark>%1</mark> %
Booking through a travel agent is a safer option at the moment	72%	2 <mark>%</mark> 25%
I will think more about sustainability when planning future holidays	69%	4 <mark>% 27%</mark>
I would be comfortable using public transport within the destination	63% 29	% 35%
I will delay my next international trip until Omicron is under control	62% 2 <mark></mark> %	6 36%
I will look for less crowded places, even if I miss attractions	59% 2 <mark>%</mark>	39%
I will be intending to take fewer but longer holidays	52% 4 <mark>%</mark>	44%
I will favour international destinations closer to my home country	47% 2 <mark>%</mark>	51%
I will favour local destinations instead of traveling internationally	44% 2 <mark>%</mark>	54%
I will favour destinations I have been before rather than new places	43% 2 <mark>%</mark>	55%
I will leave booking until later/last minute	37% 2 <mark>% 6</mark>	2%
Agree No opinion Disagree		
#G	-)	







## **Canada Market Summary**

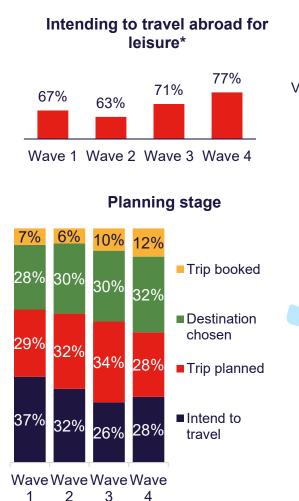
Wave 1:  $2^{nd}$ - $16^{th}$  Dec 2020 Wave 2:  $24^{th}$  Mar –  $6^{th}$  Apr 2021 Wave 3:  $23^{rd}$  Aug –  $6^{th}$  Sept 2021 Wave 4:  $10^{th}$ - $23^{rd}$  Feb 2022 All data is from Wave 4, unless stated

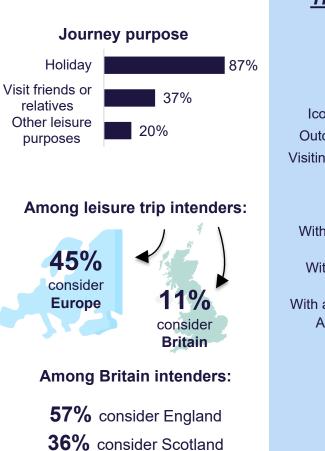


%

VisitBritair

Travel intentions





**27%** consider London **16%** consider Wales



#### **Top Travel Companions**

With your spouse/partner		65%
Alone	23%	
With children (under 18)	18%	
With friends	17%	
With adult family members	15%	
As part of a tour group	2%	

#### Top Accommodation

Hotel chain		68%
Bed and breakfast	39%	
Boutique hotel	37%	
Private rental	31%	
Friend's/family house	28%	

#### **Destination types**



#### Top modes of transport within Britain

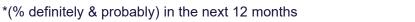
Public transport - Train	54
Rented car/vehicle	51%
blic transport - Tube/subway	49%
Domestic flight	47%
Public transport - Bus	41%
Taxi	39%
Private coach/minibus	30%
Uber/other sharing app	26%
Own car vehicle	24%

Scotland

vwodraeth Cymru



Pul



## **Canada Market Summary**

Wave 1:  $2^{nd}$ - $16^{th}$  Dec 2020 Wave 2:  $24^{th}$  Mar –  $6^{th}$  Apr 2021 Wave 3:  $23^{rd}$  Aug –  $6^{th}$  Sept 2021 Wave 4:  $10^{th}$ - $23^{rd}$  Feb 2022 All data is from Wave 4, unless stated



#### Top travel drivers

#### ... for any international trip

Money-back guarantee should I wish to cancel my trip Insurance for COVID-19 related travel/regulations changes Removal of quarantine policies in destination country Decrease in coronavirus cases at destination High proportion of destination population being vaccinated

# 1 47% d 37% s 35% s 31% n 29%

#### ... for a trip to Britain

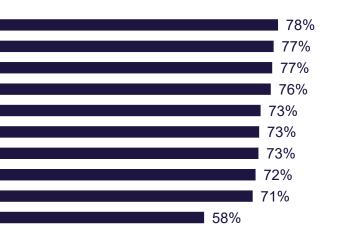
Money-back guarantee should I wish to cancel my trip Insurance for COVID-19 related travel/regulations changes Removal of quarantine policies in destination country Decrease in coronavirus cases at destination An attractive offer e.g. discounts on flights or accommodation

36%
30%
28%
28%
26%

#### Travel Concerns – for travel to Britain\*

Access to healthcare if I contract COVID-19 abroad Other people not following COVID-19 policies/procedures Change in quarantine requirements on my return home Costs of mandatory COVID-19 tests Extra admin involved with new policy/rules during the trip Accessibility of affordable air fares Affordability of robust travel insurance Limited / restricted experiences at destination Contracting COVID-19 during my journey/trip Locals' attitude towards international tourists

\*% very & somewhat concerned \*\*% completely & somewhat agree



#### Travel attitudes\*\*

С

I would be happy to take a pre-trip covid-19 test should that be required	72%		<mark>5%</mark> 23%
I will delay my next international trip until Omicron is under control	69%	4	<mark>%</mark> 27%
I would be comfortable using public transport within the destination	62%	7%	32%
Booking through a travel agent is a safer option at the moment	60%	10%	6 30%
I will look for less crowded places, even if I miss attractions	59%	7 <mark>%</mark>	34%
I will leave booking until later/last minute	54%	4 <mark>%</mark>	42%
will favour local destinations instead of traveling internationally	54%	<mark>8%</mark>	38%
I will be intending to take fewer but longer holidays	53%	<mark>14%</mark>	34%
will favour international destinations closer to my home country	52%	<mark>11%</mark>	37%
I will think more about sustainability when planning future holidays	51%	<mark>13%</mark>	35%
will favour destinations I have been before rather than new places	45%	<mark>8%</mark> ·	47%
Agree No opinion Disagree			
		- 17	2

lywodraeth Cymru

Scotland Alba

VisitBritair

LONDON

## **China Market Summary**

Wave 1: 2<sup>nd</sup>-16<sup>th</sup> Dec 2020 Wave 2: 24<sup>th</sup> Mar - 6<sup>th</sup> Apr 2021 Wave 3: 23rd Aug - 6th Sept 2021 Wave 4: 10th-23rd Feb 2022 All data is from Wave 4, unless stated



57%

Large city

49%

Will roam

around

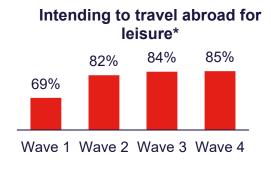
 $(\mathbf{0})$ 

#### **Travel intentions**

35%

29%

33%





38%

26%

4

27%

3

23%

2

Wave Wave Wave Wave

Trip planned

Intend to

travel

#### Journey purpose Holiday Other leisure 31% purposes Visit friends or 21% relatives Among leisure trip intenders: 58% consider

**Among Britain intenders:** 

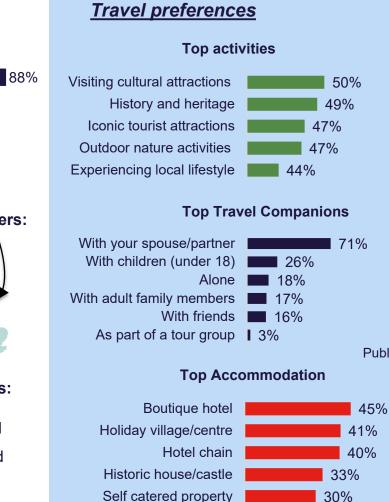
Europe

35%

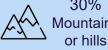
consider

Britain

**64%** consider England 47% consider Scotland **33%** consider Wales 27% consider London



#### 48% Coastline 38% 6 Small/midsized city/town 30% Mountains





#### Top modes of transport within Britain

**Destination types** 

Own car vehicle	38%
ansport - Tube/subway	38%
Domestic flight	36%
Public transport - Train	31%
Public transport - Bus	29%
Rented car/vehicle	29%
Taxi	28%
Uber/other sharing app	26%
Private coach/minibus	22%



Public tra





\*(% definitely & probably) in the next 12 months

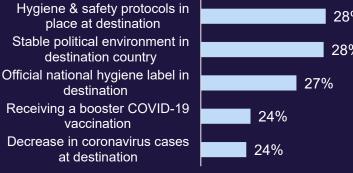
## **China Market Summary**

Wave 1:  $2^{nd}$ - $16^{th}$  Dec 2020 Wave 2:  $24^{th}$  Mar –  $6^{th}$  Apr 2021 Wave 3:  $23^{rd}$  Aug –  $6^{th}$  Sept 2021 Wave 4:  $10^{th}$ - $23^{rd}$  Feb 2022 All data is from Wave 4, unless stated



#### <u>Top travel drivers</u>

#### ... for any international trip

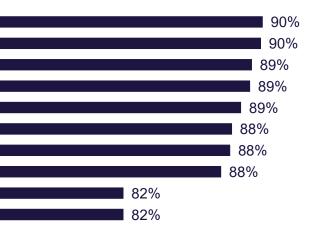


#### ... for a trip to Britain



#### Travel Concerns – for travel to Britain\*

Other people not following COVID-19 policies/procedures Access to healthcare if I contract COVID-19 abroad Extra admin involved with new policy/rules during the trip Contracting COVID-19 during my journey/trip Limited / restricted experiences at destination Change in quarantine requirements on my return home Affordability of robust travel insurance Locals' attitude towards international tourists Costs of mandatory COVID-19 tests Accessibility of affordable air fares



#### Travel attitudes\*\*

28%

I would be happy to take a pre-trip covid-19 test should that be required	85%	5 <mark>%</mark> 0%
I will think more about sustainability when planning future holidays	82%	7 <mark>%</mark> 1%
Booking through a travel agent is a safer option at the moment	82%	6 <mark>%2%</mark>
I will look for less crowded places, even if I miss attractions	80%	<mark>6%14%</mark>
I will be intending to take fewer but longer holidays	80%	7 <mark>%13%</mark>
I would be comfortable using public transport within the destination	78%	6 <mark>%16%</mark>
I will delay my next international trip until Omicron is under control	77%	<mark>7%16%</mark>
I will favour international destinations closer to my home country	72%	<mark>8%</mark> 20%
I will leave booking until later/last minute	71%	6 <mark>%</mark> 23%
I will favour local destinations instead of traveling internationally	67%	<mark>8%</mark> 25%
I will favour destinations I have been before rather than new places	63%	<mark>8%</mark> 29%
■Agree ■No op	inion Disagree	
*/E	r)	

LONDON

Scotland Alba

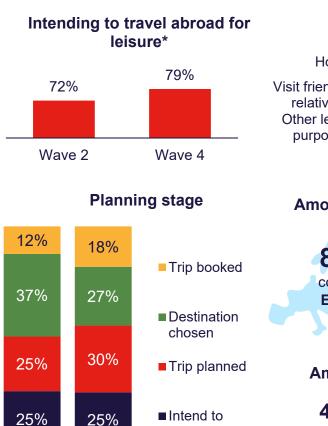
\*% very & somewhat concerned \*\*% completely & somewhat agree

## **Denmark Market Summary**

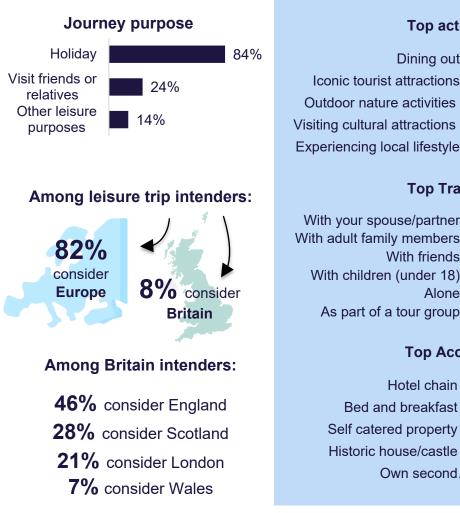
Wave 1: 2<sup>nd</sup>-16<sup>th</sup> Dec 2020 Wave 2: 24<sup>th</sup> Mar – 6<sup>th</sup> Apr 2021 Wave 3: 23rd Aug - 6th Sept 2021 Wave 4: 10th-23rd Feb 2022 All data is from Wave 4, unless stated







travel



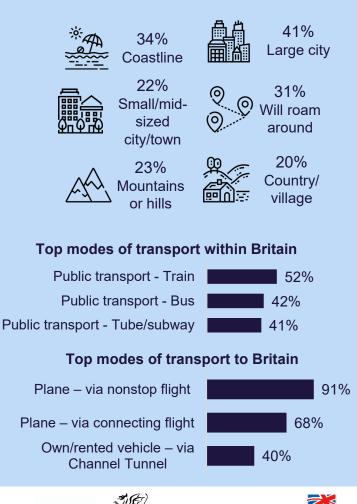


Own second...

31%

28%

### **Destination types**



Scotland

VisitBritair

LONDON

wwodraeth Cymru

Wave 4

Wave 2

## **Denmark Market Summary**

### Wave 1: 2<sup>nd</sup>-16<sup>th</sup> Dec 2020 Wave 2: 24<sup>th</sup> Mar – 6<sup>th</sup> Apr 2021 Wave 3: 23<sup>rd</sup> Aug – 6<sup>th</sup> Sept 2021 Wave 4: 10<sup>th</sup>-23<sup>rd</sup> Feb 2022 All data is from Wave 4, unless stated



## Top travel drivers

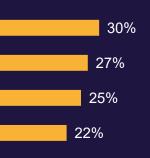
## ... for any international trip

Money-back guarantee should I wish to cancel my trip Removal of quarantine policies in destination country An attractive offer e.g. discounts on flights or accommodation Insurance for COVID-19 related travel/regulations changes Decrease in coronavirus cases at destination

## 43% 37% 32% 28% 21%

## ... for a trip to Britain

Money-back guarantee should I wish to cancel my trip An attractive offer e.g. discounts on flights or accommodation Removal of quarantine policies in destination country Insurance for COVID-19 related travel/regulations changes Decrease in coronavirus cases at destination

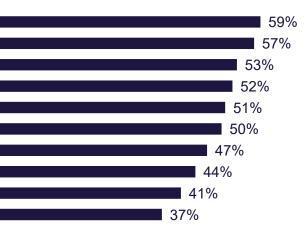


17%

## Travel Concerns – for travel to Britain\*

Other people not following COVID-19 policies/procedures Access to healthcare if I contract COVID-19 abroad Contracting COVID-19 during my journey/trip Change in quarantine requirements on my return home Extra admin involved with new policy/rules during the trip Limited / restricted experiences at destination Costs of mandatory COVID-19 tests Affordability of robust travel insurance Accessibility of affordable air fares Locals' attitude towards international tourists

\*% very & somewhat concerned\*\*% completely & somewhat agree



## Travel attitudes\*\*

I would be happy to take a pre-trip covid-19 test should that be required	8	3%	4 <mark>%</mark> 3%
I would be comfortable using public transport within the destination	62%	79	<mark>%</mark> 30%
Booking through a travel agent is a safer option at the moment	60%	14	1 <mark>%</mark> 26%
I will look for less crowded places, even if I miss attractions	56%	9%	35%
l will leave booking until later/last minute	53%	<mark>9%</mark>	38%
I will delay my next international trip until Omicron is under control	51%	<mark>8%</mark>	40%
l will favour international destinations closer to my home country	49%	<mark>10%</mark>	41%
I will think more about sustainability when planning future holidays	44%	14%	43%
I will be intending to take fewer but longer holidays	39%	17%	44%
I will favour destinations I have been before rather than new places	39%	8% <mark></mark>	53%
will favour local destinations instead of traveling internationally	38%	3%	53%
Agree No opinion Disagree			





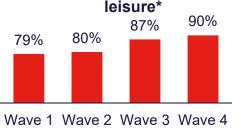


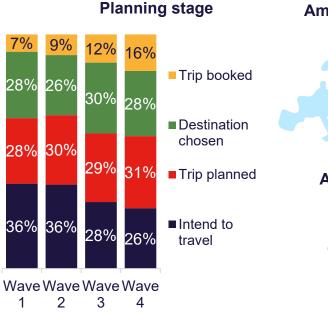
## **France Market Summary**

Wave 1:  $2^{nd}$ -16<sup>th</sup> Dec 2020 Wave 2: 24<sup>th</sup> Mar – 6<sup>th</sup> Apr 2021 Wave 3:  $23^{rd}$  Aug – 6<sup>th</sup> Sept 2021 Wave 4: 10<sup>th</sup>- $23^{rd}$  Feb 2022 All data is from Wave 4, unless stated









## Journey purpose Holiday Visit friends or 30% relatives Other leisure 20% purposes Among leisure trip inten 66% consider 8% cons Europe Britain Among Britain intende 49% consider Englar 44% consider Scotla 23% consider Londo 14% consider Wales

	Travel preference	<u>es</u>
	Top activ	vities
90%	Outdoor nature activities	57%
	Dining out	55%
	Self-driving tours	55%
	History and heritage	53%
	Iconic tourist attractions	52%
nders:	Top Trav	vel Companions
100101	With your spouse/partner	72%
1	With children (under 18)	31%
J	With adult family members	18%
	With friends	<b>1</b> 6% <b>To</b>
sider	Alone	<b>1</b> 1%
1	As part of a tour group	1% Public tra
orei	Тор Ассо	ommodation
ers:	Hotel chain	45% т
nd	Boutique hotel	34%
	Private rental	32% Pla
ind	Bed and breakfast	31% Plane
on	Self catered property	0n fo
es	our calcred property	1970

### 43% 33% Large city Coastline 24% 36% 0 Small/mid-. Will roam (0) sized around city/town 20% 14% Country/ Mountains village or hills

**Destination types** 

### op modes of transport within Britain

 Public transport - Train
 51%

 Public transport - Tube/subway
 49%

 Public transport - Bus
 46%

## Top modes of transport to Britain

Plane – via nonstop flight	91%
Plane – via connecting flight	75%
On foot – via Eurostar/Train	62%







\*(% definitely & probably) in the next 12 months

## **France Market Summary**

Wave 1:  $2^{nd}$ - $16^{th}$  Dec 2020 Wave 2:  $24^{th}$  Mar –  $6^{th}$  Apr 2021 Wave 3:  $23^{rd}$  Aug –  $6^{th}$  Sept 2021 Wave 4:  $10^{th}$ - $23^{rd}$  Feb 2022 All data is from Wave 4, unless stated



## <u>Top travel drivers</u>

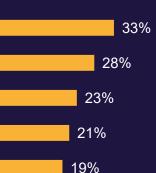
## ... for any international trip

Money-back guarantee should I wish to cancel my trip An attractive offer e.g. discounts on flights or accommodation Stable political environment in destination country Insurance for COVID-19 related travel/regulations changes Welcoming locals in destination country

## I 40% as 29% n 28% d 28% n 28%

### ... for a trip to Britain

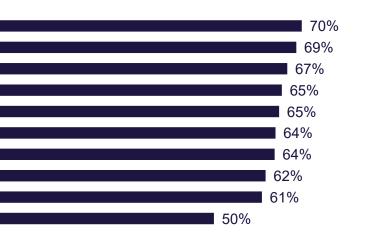
Money-back guarantee should I wish to cancel my trip An attractive offer e.g. discounts on flights or accommodation Removal of quarantine policies in destination country Welcoming locals in destination country Insurance for COVID-19 related travel/regulations changes



## Travel Concerns – for travel to Britain\*

Access to healthcare if I contract COVID-19 abroad Extra admin involved with new policy/rules during the trip Change in quarantine requirements on my return home Limited / restricted experiences at destination Accessibility of affordable air fares Other people not following COVID-19 policies/procedures Contracting COVID-19 during my journey/trip Costs of mandatory COVID-19 tests Affordability of robust travel insurance Locals' attitude towards international tourists

\*% very & somewhat concerned\*\*% completely & somewhat agree



## Travel attitudes\*\*

I would be happy to take a pre-trip covid-19 test should that be required	739	%	5 <mark>%</mark> 22%	6
I would be comfortable using public transport within the destination	70%	<i></i> о́ 4	4 <mark>%</mark> 26%	
will favour international destinations closer to my home country	66%	6	<mark>%</mark> 29%	
I will think more about sustainability when planning future holidays	59%	<mark>6%</mark>	35%	
Booking through a travel agent is a safer option at the moment	57%	5 <mark>%</mark>	38%	
I will look for less crowded places, even if I miss attractions	54%	5 <mark>%</mark>	41%	
l will leave booking until later/last minute	53%	5 <mark>%</mark>	42%	
will favour local destinations instead of traveling internationally	51%	6 <mark>%</mark>	43%	
I will delay my next international trip until Omicron is under control	44%	<mark>7%</mark>	49%	
I will be intending to take fewer but longer holidays	43%	10%	47%	
I will favour destinations I have been before rather than new places	42%	5 <mark>%</mark>	53%	
■Agree ■No op	inion Dis	agree		
<b></b>	-)			

LONDON

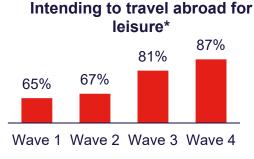
Scotland | Alba

## **Germany Market Summary**

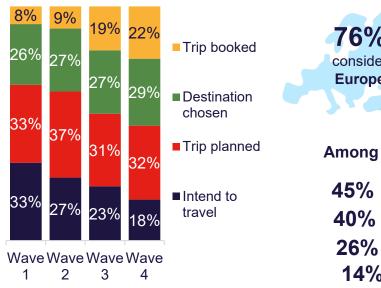
Wave 1:  $2^{nd}$ - $16^{th}$  Dec 2020 Wave 2:  $24^{th}$  Mar –  $6^{th}$  Apr 2021 Wave 3:  $23^{rd}$  Aug –  $6^{th}$  Sept 2021 Wave 4:  $10^{th}$ - $23^{rd}$  Feb 2022 All data is from Wave 4, unless stated

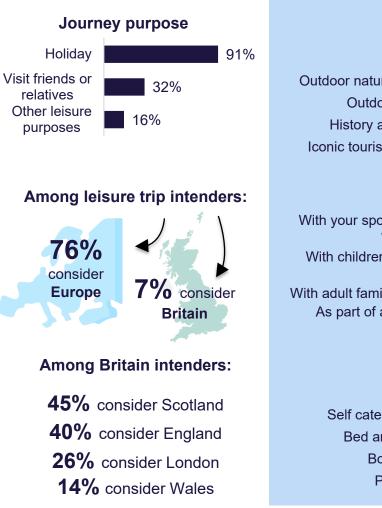














Nith your spouse/partner	
With friends	23%
With children (under 18)	22%
Alone	19%
ith adult family members	14%
As part of a tour group	1%



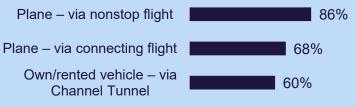
70%





**Destination types** 





Scotland

VisitBritain

LONDON

vwodraeth Cvmru

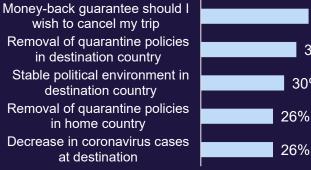
## **Germany Market Summary**

### Wave 1: 2<sup>nd</sup>-16<sup>th</sup> Dec 2020 Wave 2: 24th Mar - 6th Apr 2021 Wave 3: 23rd Aug - 6th Sept 2021 Wave 4: 10th-23rd Feb 2022 All data is from Wave 4, unless stated



## Top travel drivers

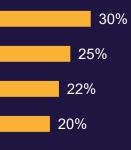
## ... for any international trip



## 39% 34% 30% 26% 26%

## ... for a trip to Britain

Money-back guarantee should I wish to cancel my trip Removal of guarantine policies in destination country Assurance that there will be a range of/enough things to do Decrease in coronavirus cases at destination An attractive offer e.g. discounts on flights or accommodation

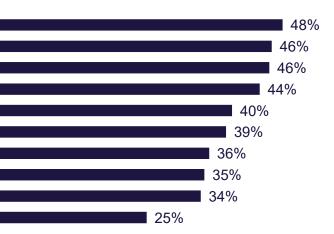


19%

## Travel Concerns – for travel to Britain\*

Change in guarantine requirements on my return home Limited / restricted experiences at destination Other people not following COVID-19 policies/procedures Access to healthcare if I contract COVID-19 abroad Contracting COVID-19 during my journey/trip Accessibility of affordable air fares Affordability of robust travel insurance Costs of mandatory COVID-19 tests Extra admin involved with new policy/rules during the trip Locals' attitude towards international tourists

\*% very & somewhat concerned \*\*% completely & somewhat agree



## Travel attitudes\*\*

I would be happy to take a pre-trip covid-19 test should that be required	8	1%	3 <mark>%16%</mark>
I will look for less crowded places, even if I miss attractions	66%	• 4	<mark>%</mark> 30%
will favour international destinations closer to my home country	61%	5 <mark>9</mark>	6 34%
Booking through a travel agent is a safer option at the moment	60%	10	<mark>% 30%</mark>
I would be comfortable using public transport within the destination	56%	5 <mark>%</mark>	39%
I will think more about sustainability when planning future holidays	56%	7 <mark>%</mark>	38%
l will leave booking until later/last minute	55%	5 <mark>%</mark>	40%
I will delay my next international trip until Omicron is under control	46%	<mark>7%</mark>	47%
I will favour destinations I have been before rather than new places	46%	5 <mark>%</mark>	49%
will favour local destinations instead of traveling internationally	42%	<mark>6%</mark>	52%
I will be intending to take fewer but longer holidays	39%	12%	49%
■Agree ■No op	inion <b>=</b> Dis	sagree	
#G	-)		







## **India Market Summary**

Wave 1: 2<sup>nd</sup>-16<sup>th</sup> Dec 2020 Wave 2: 24th Mar - 6th Apr 2021 Wave 3: 23rd Aug - 6th Sept 2021 Wave 4: 10th-23rd Feb 2022 All data is from Wave 4, unless stated

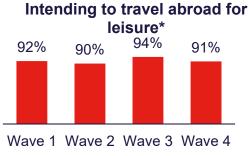


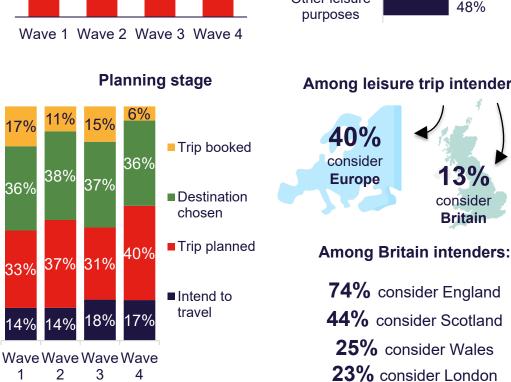
## **Travel intentions**

36%

33%

2







Top activities		
Iconic tourist attractions	67%	
utdoor nature activities	67%	
History and heritage	66%	
Shopping	65%	
periencing local lifestyle	62%	

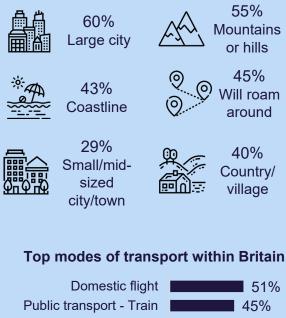
Travel preferences

Top Travel Companions		
With your spouse/partner	68%	
With children (under 18)	38%	
Nith adult family members	29%	
With friends	25%	
Alone	18%	
As part of a tour group	4%	

### **Top Accommodation**



## **Destination types**



Domestic flight	519
Public transport - Train	45%
Rented car/vehicle	42%
transport - Tube/subway	41%
Uber/other sharing app	39%
Public transport - Bus	36%
Taxi	33%
Private coach/minibus	30%
Own car vehicle	24%



Public





VisitBritair

## **India Market Summary**

%

Wave 1:  $2^{nd}$ - $16^{th}$  Dec 2020 Wave 2:  $24^{th}$  Mar –  $6^{th}$  Apr 2021 Wave 3:  $23^{rd}$  Aug –  $6^{th}$  Sept 2021 Wave 4:  $10^{th}$ - $23^{rd}$  Feb 2022 All data is from Wave 4, unless stated



## <u>Top travel drivers</u>

## ... for any international trip

Hygiene & safety protocols in place at destination	429
Decrease in coronavirus cases at destination	29%
Receiving a booster COVID-19 vaccination	28%
Relaxation of visa requirements	28%
Insurance for COVID-19 related travel/regulations changes	28%

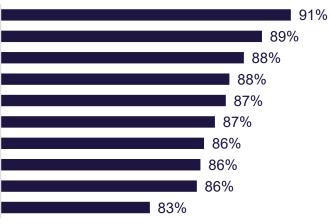
### ... for a trip to Britain

Hygiene & safety protocols in<br/>place at destinationRemoval of quarantine policies<br/>in destination countryRelaxation of visa requirementsAn attractive offer e.g. discounts<br/>on flights or accommodation<br/>Receiving a booster COVID-19<br/>vaccination

37%
29%
28%
28%
26%

## Travel Concerns – for travel to Britain\*

Access to healthcare if I contract COVID-19 abroad Contracting COVID-19 during my journey/trip Other people not following COVID-19 policies/procedures Change in quarantine requirements on my return home Affordability of robust travel insurance Accessibility of affordable air fares Extra admin involved with new policy/rules during the trip Limited / restricted experiences at destination Locals' attitude towards international tourists Costs of mandatory COVID-19 tests



## I would be happy to t

Travel attitudes\*\*

I would be happy to take a pre-trip covid-19 test should that be required	88%	2 <mark>12%</mark>	
l will think more about sustainability when planning future holidays	87%	2 <mark>%1%</mark>	
Booking through a travel agent is a safer option at the moment	86%	2 <mark>%</mark> 2%	
I will be intending to take fewer but longer holidays	85%	3 <mark>%2%</mark>	
I will look for less crowded places, even if I miss attractions	85%	2 <mark>%4%</mark>	
I will delay my next international trip until Omicron is under control	82%	2 <mark>%16%</mark>	
I would be comfortable using public transport within the destination	82%	2 <mark>%16%</mark>	
I will favour international destinations closer to my home country	80%	3 <mark>%18%</mark>	
I will favour destinations I have been before rather than new places	70%	3 <mark>% 27%</mark>	
I will favour local destinations instead of traveling internationally	69%	4 <mark>%</mark> 26%	
I will leave booking until later/last minute	65%	4 <mark>%</mark> 31%	
■Agree ■No opinion ■Disagree			

lywodraeth Cymru

Scotland Alba

VisitBritair

LONDON

\*% very & somewhat concerned\*\*% completely & somewhat agree

## **Irish Republic Market Summary**

Wave 1:  $2^{nd}$ -16<sup>th</sup> Dec 2020 Wave 2:  $24^{th}$  Mar –  $6^{th}$  Apr 2021 Wave 3:  $23^{rd}$  Aug –  $6^{th}$  Sept 2021 Wave 4:  $10^{th}$ - $23^{rd}$  Feb 2022 All data is from Wave 4, unless stated



## Travel intentions

29%

32%

2

32%

30%



30%

21%

Δ

29%

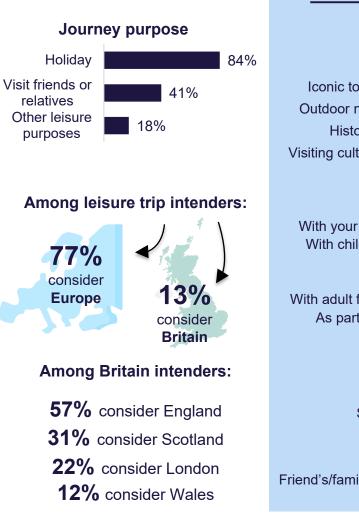
20%

Wave Wave Wave Wave

Trip planned

Intend to

travel



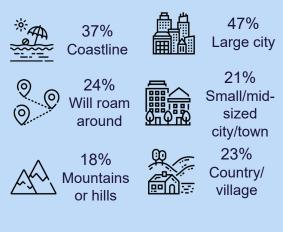


## Top Travel CompanionsWith your spouse/partner67%With children (under 18)31%Alone21%With friends17%With adult family members16%As part of a tour group1%

## **Top Accommodation**



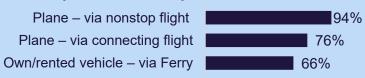
## **Destination types**



## Top modes of transport within Britain



## Top modes of transport to Britain

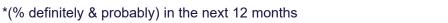








VisitBritair



## **Irish Republic Market Summary**

Wave 1:  $2^{nd}$ - $16^{th}$  Dec 2020 Wave 2:  $24^{th}$  Mar –  $6^{th}$  Apr 2021 Wave 3:  $23^{rd}$  Aug –  $6^{th}$  Sept 2021 Wave 4:  $10^{th}$ - $23^{rd}$  Feb 2022 All data is from Wave 4, unless stated

## Top travel drivers

## ... for any international trip

Money-back guarantee should I wish to cancel my trip An attractive offer e.g. discounts on flights or accommodation Removal of quarantine policies in destination country Hygiene & safety protocols in place at destination Decrease in coronavirus cases at destination

l	42%
s	37%
s	29%
n	27%
s	26%

## ... for a trip to Britain

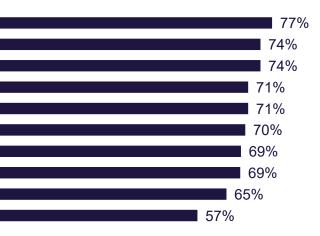
An attractive offer e.g. discounts on flights or accommodation Money-back guarantee should I wish to cancel my trip Decrease in coronavirus cases at destination Hygiene & safety protocols in place at destination Removal of quarantine policies in destination country

	33%
2	9%
24%	)
23%	
21%	

## Travel Concerns – for travel to Britain\*

Other people not following COVID-19 policies/procedures Access to healthcare if I contract COVID-19 abroad Accessibility of affordable air fares Contracting COVID-19 during my journey/trip Change in quarantine requirements on my return home Costs of mandatory COVID-19 tests Affordability of robust travel insurance Limited / restricted experiences at destination Extra admin involved with new policy/rules during the trip Locals' attitude towards international tourists

\*% very & somewhat concerned \*\*% completely & somewhat agree



## Travel attitudes\*\*

I would be happy to take a pre-trip covid-19 test should that be required	75%	3 <mark>% 22%</mark>
I would be comfortable using public transport within the destination	69%	5 <mark>%</mark> 27%
I will look for less crowded places, even if I miss attractions	68%	5 <mark>%</mark> 28%
will favour international destinations closer to my home country	63%	<mark>9%</mark> 28%
Booking through a travel agent is a safer option at the moment	54%	<mark>11%</mark> 35%
I will think more about sustainability when planning future holidays	53%	<mark>12%</mark> 35%
I will favour destinations I have been before rather than new places	53%	<mark>7%</mark> 40%
l will delay my next international trip until Omicron is under control	52%	<mark>7%</mark> 41%
I will leave booking until later/last minute	51%	4 <mark>% 45%</mark>
will favour local destinations instead of traveling internationally	48%	8% <mark>43%</mark>
I will be intending to take fewer but longer holidays	48%	13% <mark>39%</mark>
■Agree ■No op	inion 🗖 Disagi	ree
<b>N</b> E	2	

vwodraeth Cvmru

LONDON

Scotland Alba

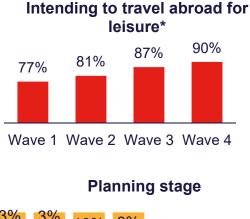
VisitBritai

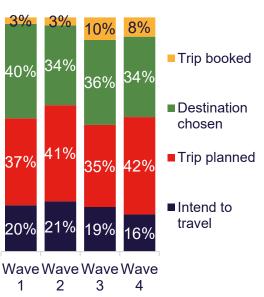
## **Italy Market Summary**

Wave 1: 2<sup>nd</sup>-16<sup>th</sup> Dec 2020 Wave 2: 24th Mar - 6th Apr 2021 Wave 3: 23rd Aug - 6th Sept 2021 Wave 4: 10th-23rd Feb 2022 All data is from Wave 4, unless stated



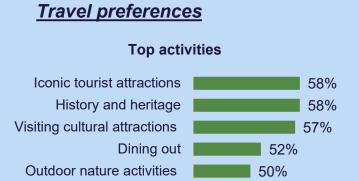
## **Travel intentions**





## Journey purpose Holiday 91% Visit friends or 31% relatives Other leisure 25% purposes Among leisure trip intenders: 78% consider 14% Europe consider Britain **Among Britain intenders:**

**60%** consider England 53% consider Scotland 32% consider London **20%** consider Wales



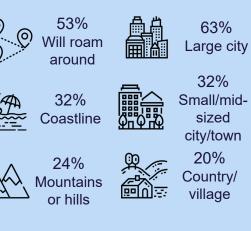
## **Top Travel Companions**

With your spouse/partner	70%
With friends	27%
With children (under 18)	21%
With adult family members	15%
Alone	14%
As part of a tour group	l 2%

## **Top Accommodation**

Hotel chain	64%
Bed and breakfast	59%
Private rental	37%
Self catered property	36%
Holiday village/centre	26%

## **Destination types**



### Top modes of transport within Britain

Public transport - Tube/subway	55%
Public transport - Train	52%
Public transport - Bus	52%

### Top modes of transport to Britain



LONDO





## **Italy Market Summary**

### Wave 1: 2<sup>nd</sup>-16<sup>th</sup> Dec 2020 Wave 2: 24<sup>th</sup> Mar – 6<sup>th</sup> Apr 2021 Wave 3: 23<sup>rd</sup> Aug – 6<sup>th</sup> Sept 2021 Wave 4: 10<sup>th</sup>-23<sup>rd</sup> Feb 2022 All data is from Wave 4, unless stated

80%



%16%

## <u>Top travel drivers</u>

## ... for any international trip

Money-back guarantee should I wish to cancel my trip An attractive offer e.g. discounts on flights or accommodation Decrease in coronavirus cases at destination Hygiene & safety protocols in place at destination Insurance for COVID-19 related travel/regulations changes

## 41% 34% 32% 32% 28%

### ... for a trip to Britain

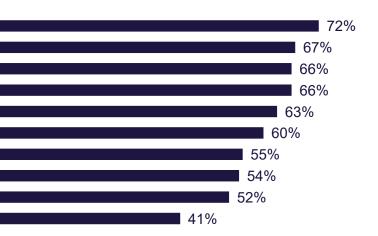
Money-back guarantee should I wish to cancel my trip An attractive offer e.g. discounts on flights or accommodation Decrease in coronavirus cases at destination Hygiene & safety protocols in place at destination Removal of quarantine policies in destination country

40%
34%
30%
30%
24%

## Travel Concerns – for travel to Britain\*

Access to healthcare if I contract COVID-19 abroad Other people not following COVID-19 policies/procedures Contracting COVID-19 during my journey/trip Limited / restricted experiences at destination Change in quarantine requirements on my return home Extra admin involved with new policy/rules during the trip Affordability of robust travel insurance Costs of mandatory COVID-19 tests Accessibility of affordable air fares Locals' attitude towards international tourists

\*% very & somewhat concerned\*\*% completely & somewhat agree



### covid-19 test should that be required I will think more about sustainability 21% 70% when planning future holidays I would be comfortable using public 63% 32% transport within the destination I will look for less crowded places, 32% 62% even if I miss attractions I will favour international destinations 33% 59% closer to my home country I will delay my next international trip 36% 58% until Omicron is under control Booking through a travel agent is a 56% 37% safer option at the moment I will leave booking until later/last 43% 49% minute I will be intending to take fewer but 44% 46% longer holidays I will favour local destinations instead 43% 51% of traveling internationally I will favour destinations I have been 60% 32% before rather than new places Disagree Agree No opinion



Travel attitudes\*\*

I would be happy to take a pre-trip



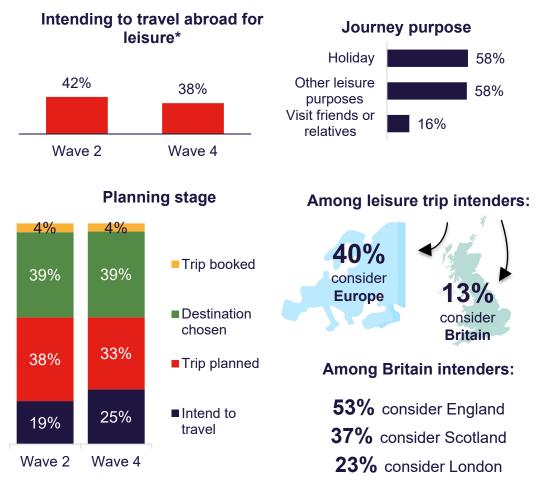


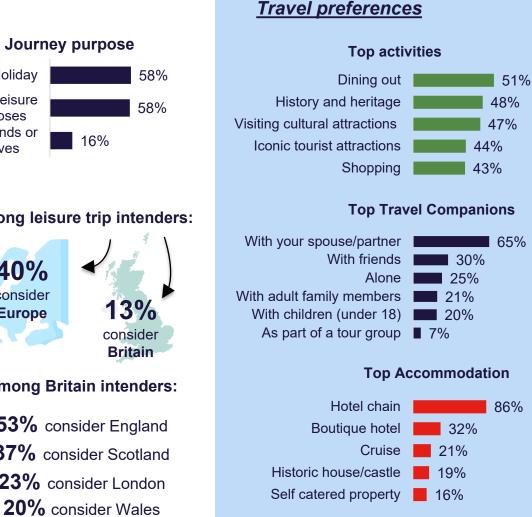
## **Japan Market Summary**

Wave 1:  $2^{nd}$ -16<sup>th</sup> Dec 2020 Wave 2:  $24^{th}$  Mar –  $6^{th}$  Apr 2021 Wave 3:  $23^{rd}$  Aug –  $6^{th}$  Sept 2021 Wave 4:  $10^{th}$ - $23^{rd}$  Feb 2022 All data is from Wave 4, unless stated

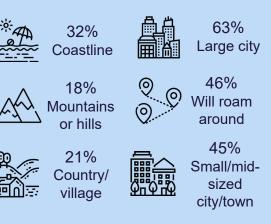




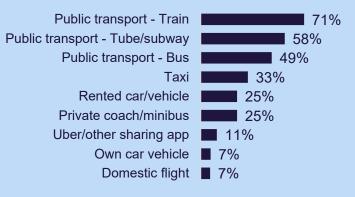








### Top modes of transport within Britain

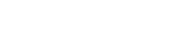


Scotland

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## **Japan Market Summary**

### Wave 1: $2^{nd}$ -16<sup>th</sup> Dec 2020 Wave 2: $24^{th}$ Mar – $6^{th}$ Apr 2021 Wave 3: $23^{rd}$ Aug – $6^{th}$ Sept 2021 Wave 4: $10^{th}$ - $23^{rd}$ Feb 2022 All data is from Wave 4, unless stated



## <u>Top travel drivers</u>

### ...for any international trip Decrease in coronavirus cases at destination Removal of quarantine policies in home country Removal of quarantine policies in destination country Stable political environment in destination country Money-back guarantee should I wish to cancel my trip

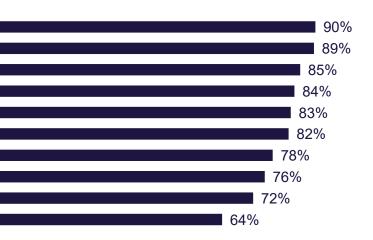
## ...for a trip to Britain



## Travel Concerns – for travel to Britain\*

Contracting COVID-19 during my journey/trip Access to healthcare if I contract COVID-19 abroad Change in quarantine requirements on my return home Other people not following COVID-19 policies/procedures Limited / restricted experiences at destination Locals' attitude towards international tourists Costs of mandatory COVID-19 tests Extra admin involved with new policy/rules during the trip Affordability of robust travel insurance Accessibility of affordable air fares

\*% very & somewhat concerned \*\*% completely & somewhat agree



## Travel attitudes\*\*

42%

31%

30%

I will delay my next international trip until Omicron is under control	84%	%	4 <mark>%</mark> 2%
I would be comfortable using public transport within the destination	82%	6	4 <mark>%</mark> 14%
I will be intending to take fewer but longer holidays	80%	þ	<mark>7%</mark> 13%
I would be happy to take a pre-trip covid-19 test should that be required	80%	þ	4 <mark>%16%</mark>
I will leave booking until later/last minute	65%	10%	25%
Booking through a travel agent is a safer option at the moment	65%	<mark>11%</mark>	25%
I will think more about sustainability when planning future holidays	64%	<mark>13%</mark>	23%
I will look for less crowded places, even if I miss attractions	58%	<mark>9%</mark>	33%
I will favour international destinations closer to my home country	50%	14% <mark>3</mark>	36%
l will favour local destinations instead of traveling internationally	47%	17%	36%
I will favour destinations I have been before rather than new places	43% 1	1% 46	5%
■Agree ■No op	inion 🗖 Disag	gree	
	->		

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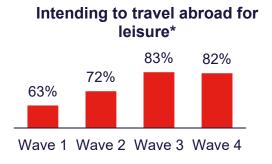
VisitBritai

## **Netherlands Market Summary**

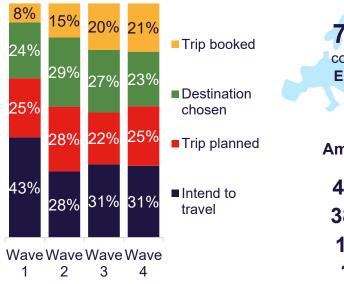
Wave 1: 2<sup>nd</sup>-16<sup>th</sup> Dec 2020 Wave 2: 24<sup>th</sup> Mar – 6<sup>th</sup> Apr 2021 Wave 3: 23rd Aug - 6th Sept 2021 Wave 4: 10th-23rd Feb 2022 All data is from Wave 4, unless stated

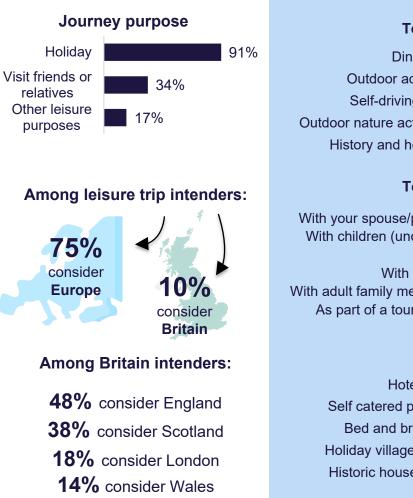


## Travel intentions



## **Planning stage**





## Travel preferences

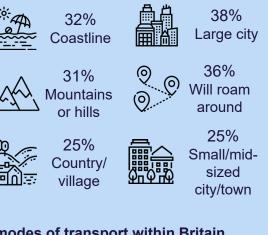


### **Top Travel Companions** With your spouse/partner 67% With children (under 18) 29% 27% Alone With friends 24% With adult family members 21% As part of a tour group 4%

## **Top Accommodation**

Hotel chain	60%
Self catered property	44%
Bed and breakfast	42%
loliday village/centre	33%
Historic house/castle	28%

## **Destination types**



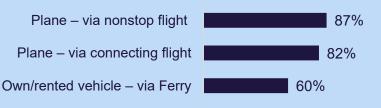
### Top modes of transport within Britain



## Top modes of transport to Britain

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LONDO



Scotland

VisitBritair

\*(% definitely & probably) in the next 12 months

## **Netherlands Market Summary**

## Top travel drivers

## ...for any international trip

Travel Concerns – for travel to Britain\*

Extra admin involved with new policy/rules during the trip

Other people not following COVID-19 policies/procedures

Access to healthcare if I contract COVID-19 abroad

Change in guarantine requirements on my return home

Contracting COVID-19 during my journey/trip

Limited / restricted experiences at destination

Locals' attitude towards international tourists

Costs of mandatory COVID-19 tests

Affordability of robust travel insurance

Accessibility of affordable air fares



## 37% 29% 24% 22% 21%

## ...for a trip to Britain

26%

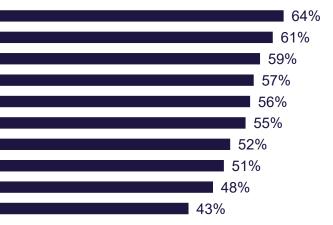
22%

19%

16%

14%





### Wave 1: $2^{nd}$ - $16^{th}$ Dec 2020 Wave 2: $24^{th}$ Mar – $6^{th}$ Apr 2021 Wave 3: $23^{rd}$ Aug – $6^{th}$ Sept 2021 Wave 4: $10^{th}$ - $23^{rd}$ Feb 2022 All data is from Wave 4, unless stated

## Travel attitudes\*\*

I would be happy to take a pre-trip covid-19 test should that be required	63%	49	6 33%	
I would be comfortable using public transport within the destination	61%	6 <mark>%</mark>	33%	
I will look for less crowded places, even if I miss attractions	61%	5 <mark>%</mark>	ő <u>3</u> 4%	
Booking through a travel agent is a safer option at the moment	60%	11	<mark>%</mark> 28%	
I will leave booking until later/last minute	58%	5 <mark>%</mark>	37%	
I will delay my next international trip until Omicron is under control	54%	5 <mark>%</mark>	42%	
I will favour international destinations closer to my home country	53%	5 <mark>%</mark>	42%	
I will think more about sustainability when planning future holidays	52%	<mark>7%</mark>	40%	
I will favour destinations I have been before rather than new places	48%	4 <mark>%</mark>	48%	
I will favour local destinations instead of traveling internationally	46%	<mark>6%</mark>	48%	
l will be intending to take fewer but longer holidays	41%	<mark>8%</mark>	50%	
■Agree ■No op	inion 🗖 Disa	agree		
<i>3</i> /e	-)			

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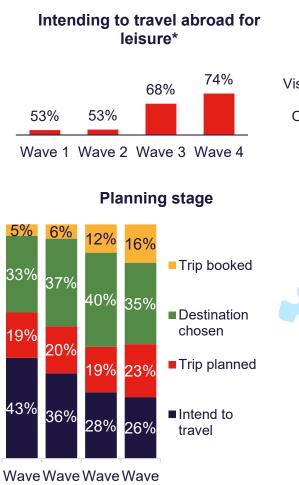
\*% very & somewhat concerned \*\*% completely & somewhat agree

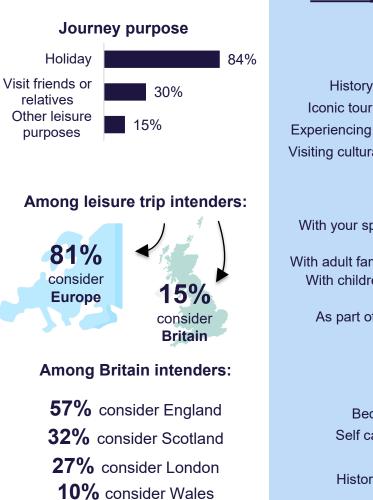
## **Norway Market Summary**

Wave 1:  $2^{nd}$ - $16^{th}$  Dec 2020 Wave 2:  $24^{th}$  Mar –  $6^{th}$  Apr 2021 Wave 3:  $23^{rd}$  Aug –  $6^{th}$  Sept 2021 Wave 4:  $10^{th}$ - $23^{rd}$  Feb 2022 All data is from Wave 4, unless stated



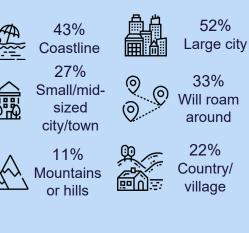




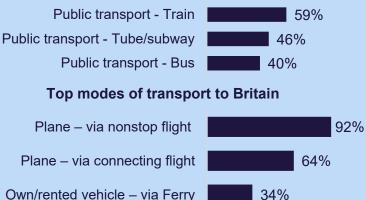




### **Destination types**



### Top modes of transport within Britain



Scotland

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4

2

3

## **Norway Market Summary**

Wave 1: 2<sup>nd</sup>-16<sup>th</sup> Dec 2020 Wave 2: 24<sup>th</sup> Mar – 6<sup>th</sup> Apr 2021 Wave 3: 23<sup>rd</sup> Aug – 6<sup>th</sup> Sept 2021 Wave 4: 10<sup>th</sup>-23<sup>rd</sup> Feb 2022 All data is from Wave 4, unless stated



## <u>Top travel drivers</u>

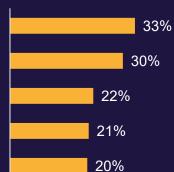
## ... for any international trip

Money-back guarantee should I wish to cancel my trip
An attractive offer e.g. discounts on flights or accommodation
Removal of quarantine policies in destination country
Removal of quarantine policies in home country
Welcoming locals in destination country

## 40% 38% 37% 30% 29%

## ... for a trip to Britain

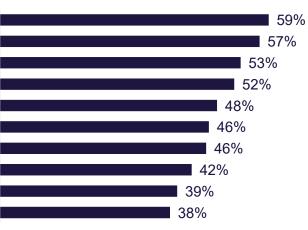
An attractive offer e.g. discounts on flights or accommodation
Money-back guarantee should l wish to cancel my trip
Removal of quarantine policies in destination country
Welcoming locals in destination country
Your Government's advice on international travel



## Travel Concerns – for travel to Britain\*

Extra admin involved with new policy/rules during the trip Other people not following COVID-19 policies/procedures Access to healthcare if I contract COVID-19 abroad Contracting COVID-19 during my journey/trip Costs of mandatory COVID-19 tests Change in quarantine requirements on my return home Limited / restricted experiences at destination Accessibility of affordable air fares Locals' attitude towards international tourists Affordability of robust travel insurance

\*% very & somewhat concerned\*\*% completely & somewhat agree



## Travel attitudes\*\*

I would be happy to take a pre-trip covid-19 test should that be required	8	2%	3 <mark>%16%</mark>
I would be comfortable using public transport within the destination	74	%	4 <mark>%</mark> 23%
I will favour international destinations closer to my home country	55%	<mark>11%</mark>	34%
I will delay my next international trip until Omicron is under control	54%	5 <mark>%</mark>	41%
I will look for less crowded places, even if I miss attractions	54%	7%	39%
Booking through a travel agent is a safer option at the moment	54%	<mark>12%</mark>	34%
I will favour destinations I have been before rather than new places	47%	<mark>7%</mark>	46%
I will favour local destinations instead of traveling internationally	46%	6 <mark>%</mark>	48%
l will think more about sustainability when planning future holidays	43%	9%	47%
I will be intending to take fewer but longer holidays	39%	14%	46%
l will leave booking until later/last minute	38%	8%	54%
Agree No opinion Disagree			
<b>N</b> E	2		<b>**</b>

vwodraeth Cvmru

LONDON

Scotland Alba

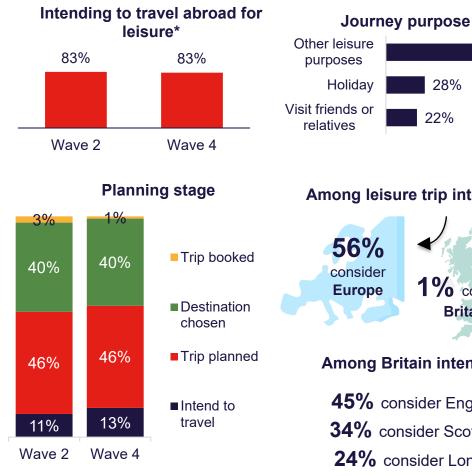
VisitBritair

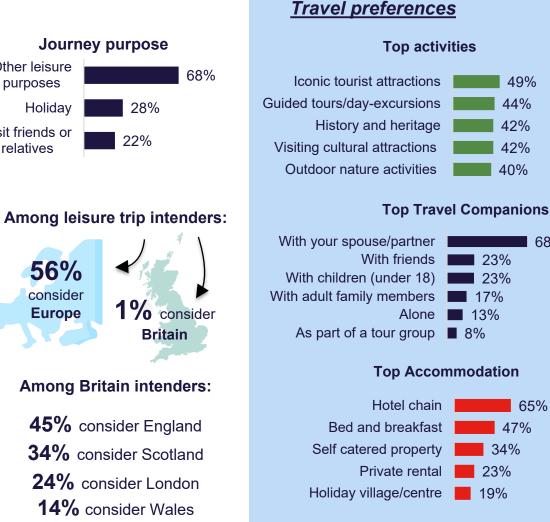
## **Russia Market Summary**

Wave 1: 2<sup>nd</sup>-16<sup>th</sup> Dec 2020 Wave 2: 24<sup>th</sup> Mar – 6<sup>th</sup> Apr 2021 Wave 3: 23rd Aug - 6th Sept 2021 Wave 4: 10th-23rd Feb 2022 All data is from Wave 4, unless stated



## Travel intentions







**Destination types** 



35%

12% Country/ village

 $(\bigcirc$ 

LONDO

68%

24% Mountains or hills

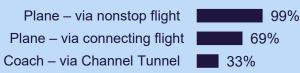
VisitBritair

### Top modes of transport within Britain



Scotland

### Top modes of transport to Britain



\*(% definitely & probably) in the next 12 months

## **Russia Market Summary**

Wave 1: 2<sup>nd</sup>-16<sup>th</sup> Dec 2020 Wave 2: 24<sup>th</sup> Mar – 6<sup>th</sup> Apr 2021 Wave 3: 23rd Aug - 6th Sept 2021 Wave 4: 10th-23rd Feb 2022 All data is from Wave 4, unless stated

66%

62%

60%

51%

50%

49%

46%

45%

42%

33%

32%



25%

32%

32%

42%

41%

43%

42%

43%

49%

56%

61%

## Top travel drivers

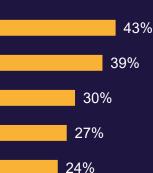
## ... for any international trip



## 43% 43% 41% 40%

## ... for a trip to Britain

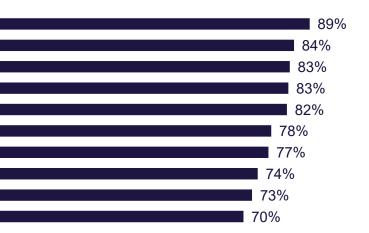




## Travel Concerns – for travel to Britain\*

Limited / restricted experiences at destination Extra admin involved with new policy/rules during the trip Access to healthcare if I contract COVID-19 abroad Costs of mandatory COVID-19 tests Affordability of robust travel insurance Change in guarantine requirements on my return home Contracting COVID-19 during my journey/trip Accessibility of affordable air fares Other people not following COVID-19 policies/procedures Locals' attitude towards international tourists

\*% very & somewhat concerned \*\*% completely & somewhat agree



Traver attriudes	
Booking through a travel agent is a safer option at the moment	
safer option at the moment	

I would be happy to take a pre-trip covid-19 test should that be required

Troval attitude a\*\*

- I would be comfortable using public transport within the destination
  - I will look for less crowded places, even if I miss attractions
  - I will leave booking until later/last minute
  - II will delay my next international trip until Omicron is under control
- I will think more about sustainability when planning future holidays
- I will be intending to take fewer but longer holidays
- I will favour international destinations closer to my home country
- I will favour local destinations instead of traveling internationally
- I will favour destinations I have been before rather than new places
  - Disagree Agree No opinion





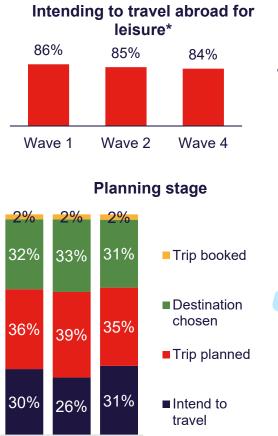


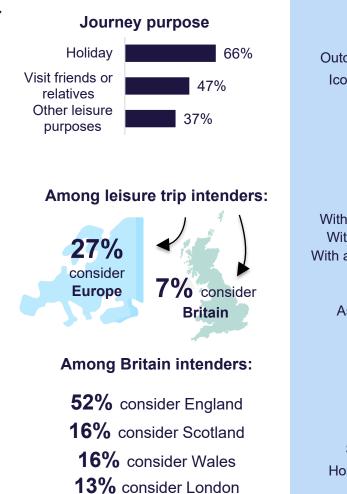
## Saudi Arabia Market Summary

Wave 1: 2<sup>nd</sup>-16<sup>th</sup> Dec 2020 Wave 2: 24<sup>th</sup> Mar – 6<sup>th</sup> Apr 2021 Wave 3: 23<sup>rd</sup> Aug – 6<sup>th</sup> Sept 2021 Wave 4: 10<sup>th</sup>-23<sup>rd</sup> Feb 2022 All data is from Wave 4, unless stated



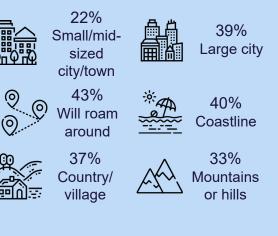








### **Destination types**



## Top modes of transport within Britain

Public transport - Train 41%	6
Public transport - Tube/subway 38%	
Domestic flight 38%	
Rented car/vehicle 31%	
Uber/other sharing app	
Public transport - Bus 26%	
Taxi 23%	
Own car vehicle 23%	
Private coach/minibus 14%	

Scotland

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Wave Wave Wave

2

## Saudi Arabia Market Summary

### Wave 1: 2<sup>nd</sup>-16<sup>th</sup> Dec 2020 Wave 2: 24<sup>th</sup> Mar – 6<sup>th</sup> Apr 2021 Wave 3: 23<sup>rd</sup> Aug – 6<sup>th</sup> Sept 2021 Wave 4: 10<sup>th</sup>-23<sup>rd</sup> Feb 2022 All data is from Wave 4, unless stated

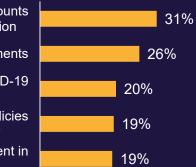


## Top travel drivers

# An attractive offer e.g. discounts<br/>on flights or accommodation35%Relaxation of visa requirements<br/>in destination country<br/>Receiving a booster COVID-19<br/>vaccination28%Decrease in coronavirus cases<br/>at destination26%

## An attractive offer e.g. discounts on flights or accommodation

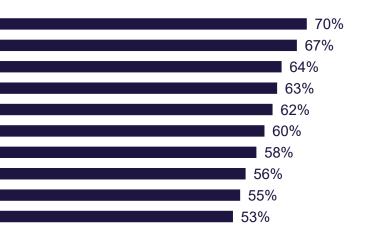
Relaxation of visa requirements Receiving a booster COVID-19 vaccination Removal of quarantine policies in destination country Stable political environment in destination country



## Travel Concerns – for travel to Britain\*

Other people not following COVID-19 policies/procedures Contracting COVID-19 during my journey/trip Change in quarantine requirements on my return home Access to healthcare if I contract COVID-19 abroad Affordability of robust travel insurance Costs of mandatory COVID-19 tests Limited / restricted experiences at destination Extra admin involved with new policy/rules during the trip Accessibility of affordable air fares Locals' attitude towards international tourists

\*% very & somewhat concerned\*\*% completely & somewhat agree



## Travel attitudes\*\*

I would be happy to take a pre-trip covid-19 test should that be require		86%	2 <mark>%</mark> 3%	þ
l will be intending to take fewer b longer holidays	ut	77%	3 <mark>%</mark> 19%	I
Booking through a travel agent is safer option at the moment	а	77%	2 <mark>%21%</mark>	I
I will look for less crowded place even if I miss attractions	S,	77%	2 <mark>%22%</mark>	I
I will favour international destination closer to my home country	ns	75%	2 <mark>%23%</mark>	
l will think more about sustainabili when planning future holidays	ity	74%	4 <mark>%22%</mark>	I
l will delay my next international tr until Omicron is under control	ip	72%	1 <mark>% 27%</mark>	
I would be comfortable using publ transport within the destination	lic	70%	2 <mark>% 28%</mark>	I
I will favour local destinations instea of traveling internationally	ad	62%	3 <mark>% 35%</mark>	I
I will favour destinations I have bee before rather than new places	en	59%	2 <mark>% 39%</mark>	I
l will leave booking until later/la minute	st	59%	3 <mark>% 39%</mark>	I
■Agree ■No	opinion	■ Disagre	e	
	WEL .			

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Scotland Alba

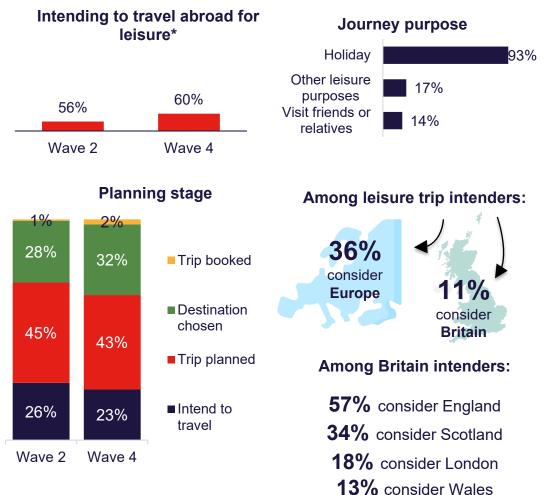
VisitBritair

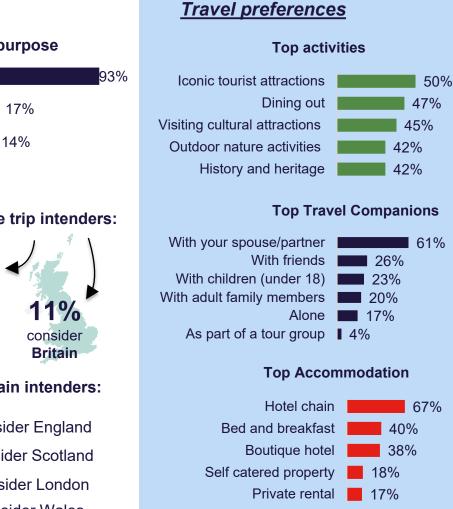
## **South Korea Market Summary**

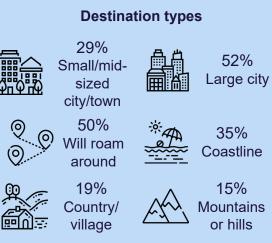
Wave 1:  $2^{nd}$ - $16^{th}$  Dec 2020 Wave 2:  $24^{th}$  Mar –  $6^{th}$  Apr 2021 Wave 3:  $23^{rd}$  Aug –  $6^{th}$  Sept 2021 Wave 4:  $10^{th}$ - $23^{rd}$  Feb 2022 All data is from Wave 4, unless stated



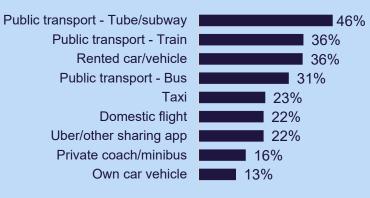
## Travel intentions







## Top modes of transport within Britain









## **South Korea Market Summary**

### Wave 1: $2^{nd}$ - $16^{th}$ Dec 2020 Wave 2: $24^{th}$ Mar – $6^{th}$ Apr 2021 Wave 3: $23^{rd}$ Aug – $6^{th}$ Sept 2021 Wave 4: $10^{th}$ - $23^{rd}$ Feb 2022 All data is from Wave 4, unless stated



## Top travel drivers

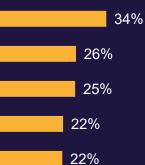
## ... for any international trip

Decrease in coronavirus cases	L
at destination	
Hygiene & safety protocols in	
place at destination	
Removal of guarantine policies	
in destination country	
An attractive offer e.g. discounts	
on flights or accommodation	
Insurance for COVID-19 related	
travel/regulations changes	

S	42%
า	32%
S	29%
S	25%
b	24%

## ... for a trip to Britain

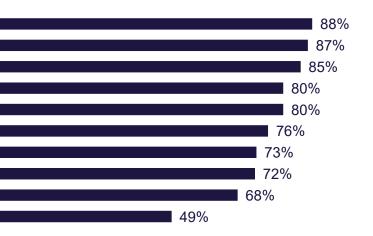
Decrease in coronavirus cases at destination Hygiene & safety protocols in place at destination Removal of quarantine policies in destination country An attractive offer e.g. discounts on flights or accommodation Insurance for COVID-19 related travel/regulations changes



## Travel Concerns – for travel to Britain\*

Contracting COVID-19 during my journey/trip Access to healthcare if I contract COVID-19 abroad Other people not following COVID-19 policies/procedures Change in quarantine requirements on my return home Extra admin involved with new policy/rules during the trip Locals' attitude towards international tourists Costs of mandatory COVID-19 tests Limited / restricted experiences at destination Affordability of robust travel insurance Accessibility of affordable air fares

\*% very & somewhat concerned \*\*% completely & somewhat agree



## Travel attitudes\*\*

I would be happy to take a pre-trip covid-19 test should that be required	81%	2 <mark>%17%</mark>
I will think more about sustainability when planning future holidays	74%	5 <mark>%</mark> 21%
I will look for less crowded places, even if I miss attractions	70%	3 <mark>%</mark> 27%
I will delay my next international trip until Omicron is under control	69%	3 <mark>% 28%</mark>
Booking through a travel agent is a safer option at the moment	66%	6 <mark>%</mark> 28%
will favour local destinations instead of traveling internationally	66%	3 <mark>% 32%</mark>
I will be intending to take fewer but longer holidays	59%	<mark>8%</mark> 33%
I would be comfortable using public transport within the destination	59%	3 <mark>% 38%</mark>
l will favour international destinations closer to my home country	58%	7 <mark>%</mark> 36%
l will leave booking until later/last minute	53%	<mark>7%</mark> 40%
I will favour destinations I have been before rather than new places	42% 5 <mark>%</mark>	54%
■Agree ■No op	inion <b>■</b> Disagr	ee
	Later and	

vwodraeth Cvmru

LONDON

Scotland Alba

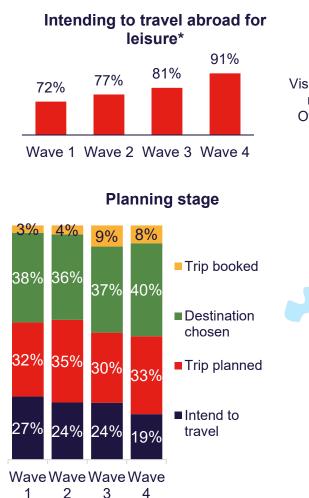
VisitBritair

## **Spain Market Summary**

Wave 1: 2<sup>nd</sup>-16<sup>th</sup> Dec 2020 Wave 2: 24th Mar - 6th Apr 2021 Wave 3: 23rd Aug - 6th Sept 2021 Wave 4: 10th-23rd Feb 2022 All data is from Wave 4, unless stated



## **Travel intentions**



\*(% definitely & probably) in the next 12 months

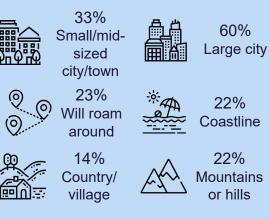
		<u>Indver preferences</u>	
Journe	ey purpose	Top activit	ies
Holiday sit friends or	88%	History and heritage	
relatives Other leisure	23%	Dining out Iconic tourist attractions	
purposes	2370	Visiting cultural attractions Experiencing local lifestyle	
Among leis	ure trip intenders:	Top Travel	C
73% consider Europe	15% consider Britain	With your spouse/partner With friends With children (under 18) With adult family members Alone As part of a tour group	4%
Among B	ritain intenders:	Top Accom	mo
52% c 43% c 24% c	onsider England onsider Scotland onsider London consider Wales	Hotel cha Boutique hot Private rent Friend's/family house (free gues Historic house/cast	tel tal st)





37% ntal est) 32% 27%

## **Destination types**



### Top modes of transport within Britain



Scotland

### Top modes of transport to Britain Plane – via nonstop flight 96% Plane - via connecting flight 81%

On foot - via Eurostar/Train

lywodraeth Cymru

LONDON



VisitBritain

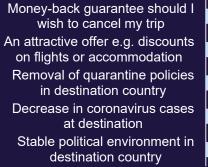
## **Spain Market Summary**

### Wave 1: 2<sup>nd</sup>-16<sup>th</sup> Dec 2020 Wave 2: 24<sup>th</sup> Mar – 6<sup>th</sup> Apr 2021 Wave 3: 23<sup>rd</sup> Aug – 6<sup>th</sup> Sept 2021 Wave 4: 10<sup>th</sup>-23<sup>rd</sup> Feb 2022 All data is from Wave 4, unless stated



## <u>Top travel drivers</u>

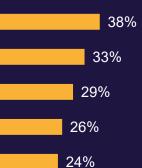
## ... for any international trip



## 43% s 40% s 31% s 29% 1 28%

### ... for a trip to Britain

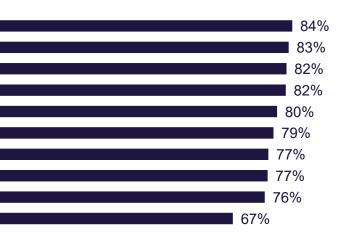
An attractive offer e.g. discounts on flights or accommodation	
Money-back guarantee should l wish to cancel my trip	
Removal of quarantine policies in destination country	
Voucher-back guarantee should I wish to cancel my trip	
Decrease in coronavirus cases at destination	



## Travel Concerns – for travel to Britain\*

Access to healthcare if I contract COVID-19 abroad Extra admin involved with new policy/rules during the trip Change in quarantine requirements on my return home Limited / restricted experiences at destination Accessibility of affordable air fares Costs of mandatory COVID-19 tests Affordability of robust travel insurance Contracting COVID-19 during my journey/trip Other people not following COVID-19 policies/procedures Locals' attitude towards international tourists

\*% very & somewhat concerned \*\*% completely & somewhat agree



## Travel attitudes\*\*

I would be happy to take a pre-trip covid-19 test should that be required	72%	3 <mark>%</mark> 24%
I would be comfortable using public transport within the destination	68%	3 <mark>%</mark> 29%
I will think more about sustainability when planning future holidays	68%	8 <mark>%</mark> 25%
will favour international destinations closer to my home country	68%	<mark>6%</mark> 26%
I will favour local destinations instead of traveling internationally	66%	7 <mark>%</mark> 27%
I will look for less crowded places, even if I miss attractions	65%	3 <mark>%</mark> 32%
l will leave booking until later/last minute	62%	4 <mark>% 34%</mark>
I will delay my next international trip until Omicron is under control	62%	3 <mark>%</mark> 35%
Booking through a travel agent is a safer option at the moment	60%	7 <mark>%</mark> 33%
I will be intending to take fewer but longer holidays	52%	<mark>9%</mark> 40%
I will favour destinations I have been before rather than new places	49%	<mark>5%</mark> 46%
■Agree ■No op	inion <b>=</b> Disa	gree
<i>3</i> 6	7)	







## **Sweden Market Summary**

Wave 1: 2<sup>nd</sup>-16<sup>th</sup> Dec 2020 Wave 2: 24<sup>th</sup> Mar - 6<sup>th</sup> Apr 2021 Wave 3: 23rd Aug - 6th Sept 2021 Wave 4: 10th-23rd Feb 2022 All data is from Wave 4, unless stated

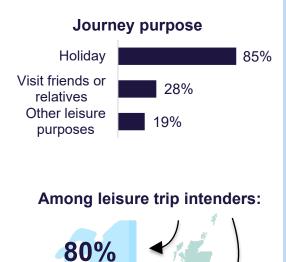


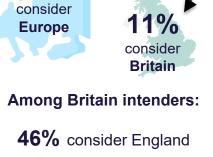




\*(% definitely & probably) in the next 12 months







27% consider Scotland 24% consider London

8% consider Wales



## **Top Travel Companions**

LONDON

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With your spouse/partner			70%	6
With friends		37	%	
With adult family members		33%	6	
Alone		30%	1	
With children (under 18)		30%	1	
As part of a tour group	<b>7</b> %	6		Р
Top Accommodation				
Hotel ch	nain		7	8%
Bed and break	fast		46%	
Self catered prop	erty		44%	
Friend's/family house (free gu	est)		36%	
Historic house/ca	stle	3	33%	

### 37% 甸町 Coastline 24% 0 .0 Will roam ᠕ᠣᢅᠷᢆᢩ᠐ᢅ around

**Destination types** 

Small/midsized city/town 20%

VisitBritain

49%

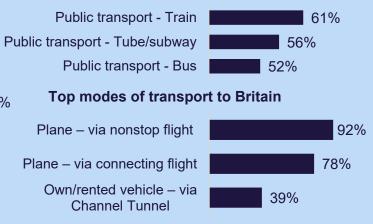
Large city

26%



Country/ village

## Top modes of transport within Britain



Scotland

## **Sweden Market Summary**

Wave 1: 2<sup>nd</sup>-16<sup>th</sup> Dec 2020 Wave 2: 24th Mar - 6th Apr 2021 Wave 3: 23rd Aug - 6th Sept 2021 Wave 4: 10th-23rd Feb 2022 All data is from Wave 4, unless stated



## Top travel drivers

## ... for any international trip

Money-back guarantee should I wish to cancel my trip Insurance for COVID-19 related travel/regulations changes An attractive offer e.g. discounts on flights or accommodation Removal of quarantine policies in destination country Decrease in coronavirus cases at destination

## 48% 35% 34% 32% 29%

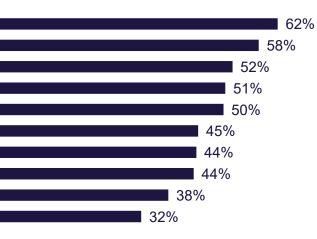
## ... for a trip to Britain

Money-back guarantee should I wish to cancel my trip An attractive offer e.g. discounts on flights or accommodation Removal of quarantine policies in destination country Insurance for COVID-19 related travel/regulations changes Decrease in coronavirus cases at destination

	33%
	29%
23	%
23	%
19%	

## Travel Concerns – for travel to Britain\*

Other people not following COVID-19 policies/procedures Extra admin involved with new policy/rules during the trip Access to healthcare if I contract COVID-19 abroad Change in quarantine requirements on my return home Contracting COVID-19 during my journey/trip Limited / restricted experiences at destination Affordability of robust travel insurance Costs of mandatory COVID-19 tests Accessibility of affordable air fares Locals' attitude towards international tourists



## Travel attitudes\*\*

I would be happy to take a pre-trip covid-19 test should that be required	60%	<mark>6%</mark>	5 34%	
I would be comfortable using public transport within the destination	58%	6 <mark>%</mark>	36%	
I will delay my next international trip until Omicron is under control	55%	6 <mark>%</mark>	39%	
I will think more about sustainability when planning future holidays	52%	10%	39%	
I will look for less crowded places, even if I miss attractions	49%	<mark>9%</mark>	42%	
Booking through a travel agent is a safer option at the moment	46%	<mark>13%</mark>	42%	
I will favour international destinations closer to my home country	44%	<mark>9%</mark>	47%	
I will favour local destinations instead of traveling internationally	43%	<mark>8%</mark>	48%	
I will favour destinations I have been before rather than new places	42%	<mark>12%</mark>	46%	
I will leave booking until later/last minute	40%	10%	50%	
I will be intending to take fewer but longer holidays	34% 1	6%	50%	
Agree No opinion Disagree				
	) S 🥙 - Vicit	1 - 11		

Scotland Alba

VisitBritair

LONDON

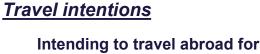
lywodraeth Cymru

\*% very & somewhat concerned \*\*% completely & somewhat agree

## **UAE Market Summary**

Wave 1: 2<sup>nd</sup>-16<sup>th</sup> Dec 2020 Wave 2: 24th Mar - 6th Apr 2021 Wave 3: 23rd Aug - 6th Sept 2021 Wave 4: 10th-23rd Feb 2022 All data is from Wave 4, unless stated





5%

36%

33%

25%

Wave 2

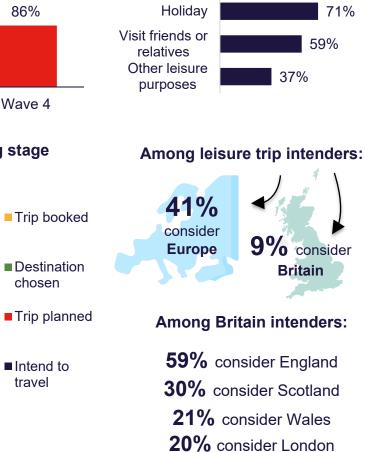


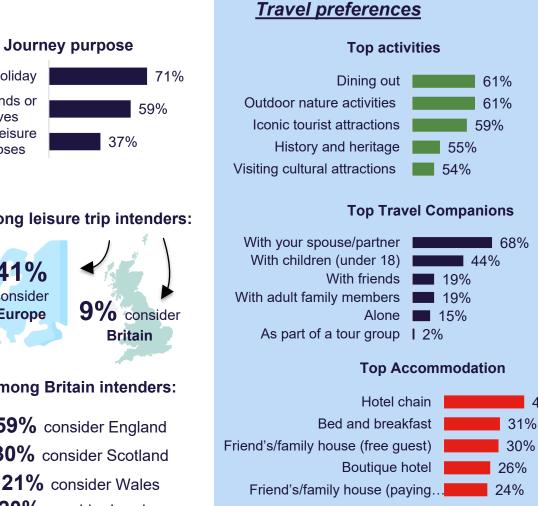


43%

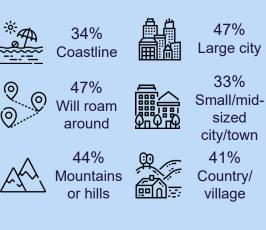
20%

Wave 4





## **Destination types**



## Top modes of transport within Britain

c transport - Tube/subway	44%
Public transport - Train	42%
Public transport - Bus	39%
Domestic flight	36%
Rented car/vehicle	35%
Uber/other sharing app	33%
Own car vehicle	29%
Taxi	26%
Private coach/minibus	22%



Public

44%





VisitBritair

## **UAE Market Summary**

### Wave 1: 2<sup>nd</sup>-16<sup>th</sup> Dec 2020 Wave 2: 24<sup>th</sup> Mar – 6<sup>th</sup> Apr 2021 Wave 3: 23rd Aug - 6th Sept 2021 Wave 4: 10th-23rd Feb 2022 All data is from Wave 4, unless stated



## Travel attitudes\*\*

32%

30%

23%

22%

22%

I would be happy to take a pre-trip covid-19 test should that be required	81%	2% <mark>1 7%</mark>
I will be intending to take fewer but longer holidays	75%	3 <mark>%</mark> 22%
Booking through a travel agent is a safer option at the moment	75%	4 <mark>%21%</mark>
I will think more about sustainability when planning future holidays	74%	3 <mark>% 23%</mark>
I would be comfortable using public transport within the destination	72%	3 <mark>%</mark> 26%
I will look for less crowded places, even if I miss attractions	71%	2 <mark>% 27%</mark>
I will favour international destinations closer to my home country	69%	3 <mark>%</mark> 28%
I will delay my next international trip until Omicron is under control	63%	4 <mark>% 33%</mark>
I will favour local destinations instead of traveling internationally	58%	4 <mark>% 38%</mark>
l will leave booking until later/last minute	57%	4 <mark>% 39%</mark>
I will favour destinations I have been before rather than new places	56%	3 <mark>% 40%</mark>
■Agree ■No op	inion Disagre	9
	-2	

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LONDON

Scotland | Alba

VisitBritair

## Top travel drivers

## ... for any international trip

Relaxation of visa requirements	
An attractive offer e.g. discounts	
on flights or accommodation	
Removal of quarantine policies in destination country	28
Decrease in coronavirus cases at destination	27
Hygiene & safety protocols in place at destination	25%

	34%
	32%
	28%
2	7%
25	%

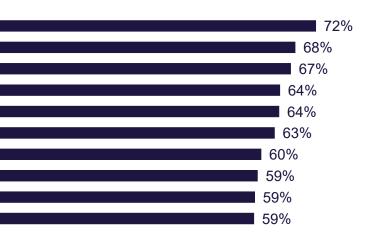
### ... for a trip to Britain

34%	Relaxation of visa requirements	
32%	An attractive offer e.g. discounts on flights or accommodation	
8%	Removal of quarantine policies in destination country	
%	Decrease in coronavirus cases at destination	
6	Assurance that there will be a range of/enough things to do	

## Travel Concerns – for travel to Britain\*

Other people not following COVID-19 policies/procedures Access to healthcare if I contract COVID-19 abroad Change in guarantine requirements on my return home Contracting COVID-19 during my journey/trip Affordability of robust travel insurance Limited / restricted experiences at destination Costs of mandatory COVID-19 tests Locals' attitude towards international tourists Extra admin involved with new policy/rules during the trip Accessibility of affordable air fares

\*% very & somewhat concerned \*\*% completely & somewhat agree



## **USA Market Summary**

Wave 1: 2<sup>nd</sup>-16<sup>th</sup> Dec 2020 Wave 2: 24th Mar - 6th Apr 2021 Wave 3: 23rd Aug - 6th Sept 2021 Wave 4: 10th-23rd Feb 2022 All data is from Wave 4, unless stated

0

LONDON

lywodraeth Cymru



## **Travel intentions**

33%

26%

2

Wave Wave Wave Wave

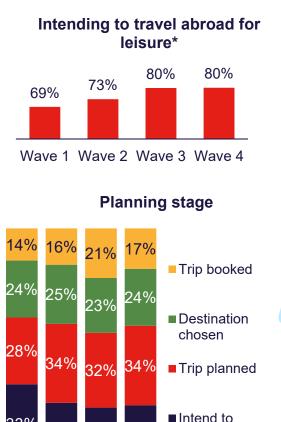
23%

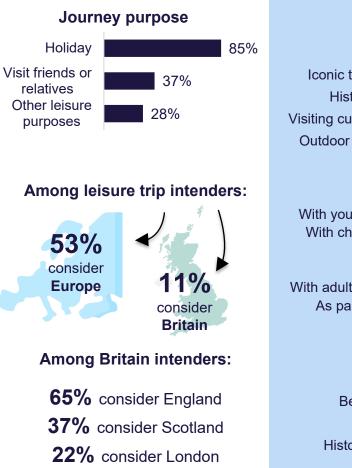
3

25%

4

travel





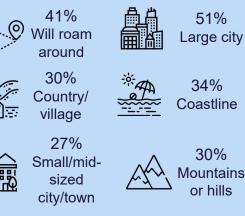
22% consider Wales



lop Irav	vel Companions
With your spouse/partner	74%
With children (under 18) Alone	35%
7 10110	15%
With adult family members	15%
As part of a tour group	3%
Тор Ассо	ommodation

Hotel chain	62%
Bed and breakfast	37%
Boutique hotel	36%
storic house/castle	29%
Private rental	29%

## **Destination types**



## 30% Mountains or hills

VisitBritain

51%

## Top modes of transport within Britain

Scotland

Domestic flight	48%
Public transport - Train	41%
Public transport - Tube/subway	39%
Rented car/vehicle	36%
Taxi	32%
Public transport - Bus	29%
Uber/other sharing app	29%
Private coach/minibus	29%
Own car vehicle	27%



## **USA Market Summary**

### Wave 1: $2^{nd}$ - $16^{th}$ Dec 2020 Wave 2: $24^{th}$ Mar – $6^{th}$ Apr 2021 Wave 3: $23^{rd}$ Aug – $6^{th}$ Sept 2021 Wave 4: $10^{th}$ - $23^{rd}$ Feb 2022 All data is from Wave 4, unless stated

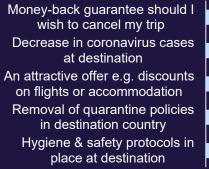


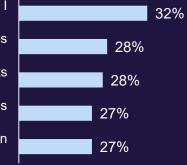
2%4%

83%

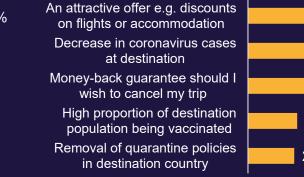
## Top travel drivers

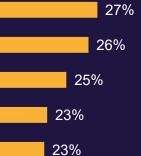
## ... for any international trip





## ... for a trip to Britain

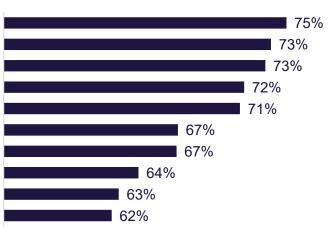




## Travel Concerns – for travel to Britain\*

Other people not following COVID-19 policies/procedures Limited / restricted experiences at destination Access to healthcare if I contract COVID-19 abroad Change in quarantine requirements on my return home Contracting COVID-19 during my journey/trip Extra admin involved with new policy/rules during the trip Accessibility of affordable air fares Affordability of robust travel insurance Locals' attitude towards international tourists Costs of mandatory COVID-19 tests

\*% very & somewhat concerned\*\*% completely & somewhat agree



covid-19 test should that be required		
I will look for less crowded places, even if I miss attractions	71%	3 <mark>%</mark> 26%
I would be comfortable using public transport within the destination	69%	4 <mark>%</mark> 27%
Booking through a travel agent is a safer option at the moment	68%	7 <mark>%</mark> 25%
I will delay my next international trip until Omicron is under control	65%	4 <mark>%</mark> 30%
I will favour local destinations instead of traveling internationally	65%	5 <mark>%</mark> 30%
I will think more about sustainability when planning future holidays	63%	<mark>8%</mark> 29%
I will be intending to take fewer but longer holidays	61%	<mark>9%</mark> 31%
I will favour international destinations closer to my home country	60%	<mark>9%</mark> 32%
I will favour destinations I have been before rather than new places	55%	5 <mark>%</mark> 40%
I will leave booking until later/last minute	51%	3 <mark>% 46%</mark>
Agree No opinion Disagree		



Travel attitudes\*\*

I would be happy to take a pre-trip

covid-19 test should that be required

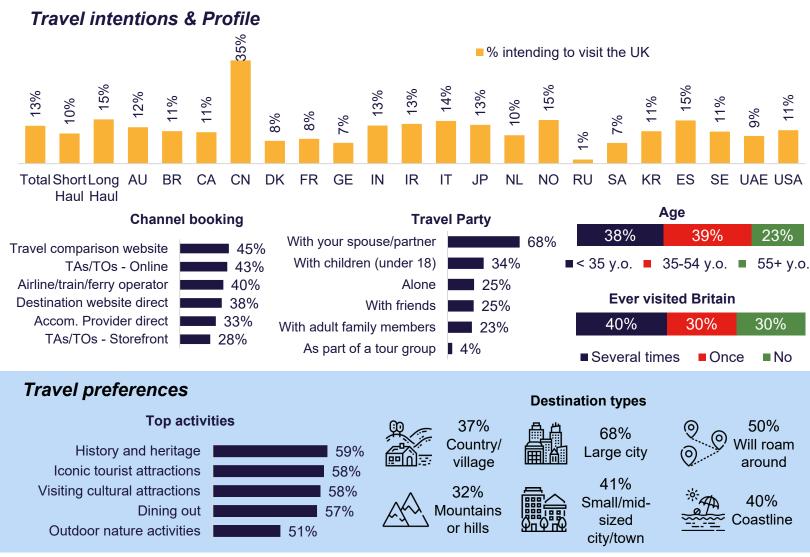






## **Destination Summaries**

## **Britain – Intenders Profile**



Note: TA/TO = Travel Agencies/Tour Operators Base: Respondents intending to visit the UK on your next international leisure trip (n = 1403)

## Britain travel drivers



## Travel attitudes (% completely & somewhat agree )

I would be happy to take a pre-trip COVID-19 test if required	84%
I would be comfortable using public transport within the destination	78%
I will look for less crowded places, even if I miss attractions	72%
l will think more about sustainability and the environmental impact	72%
Booking through a travel agent is a safer option at the moment	71%

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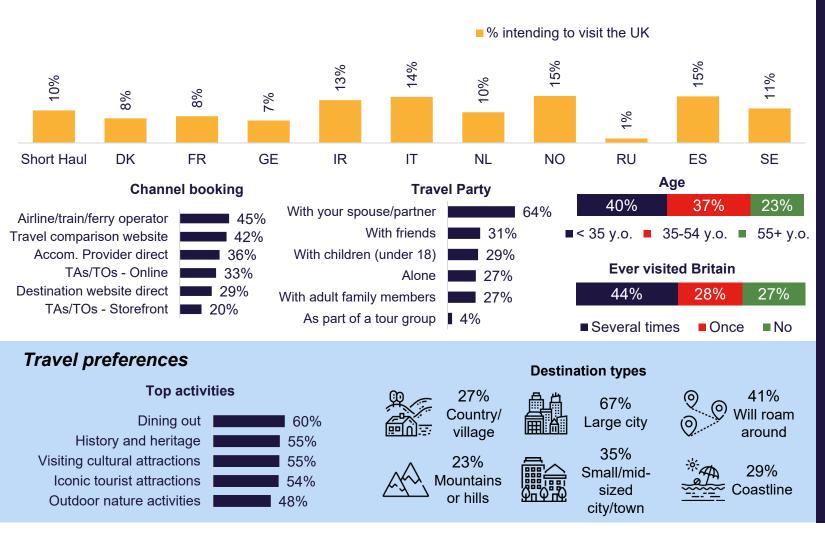
LONDON

Scotland

VisitBritain

## **Britain – Intenders Profile (SH)**

## Travel intentions & Profile



## Britain travel drivers

Money-back guarantee should I wish to cancel my trip	37%
Attractive offer (e.g. discounts)	35%
Removal of quarantine policies in destination	31%
Decrease in coronavirus cases at destination	27%
Insurance for COVID-19 related travel & regulations changes	25%

## Travel attitudes (% completely & somewhat agree )

I would be happy to take a pre-trip COVID-19 test if required	78%
I would be comfortable using public transport within the destination	71%
I will look for less crowded places, even if I miss attractions	64%
I will favor international destinations closer to my home country	62%
I will think more about sustainability and the environmental impact	59%

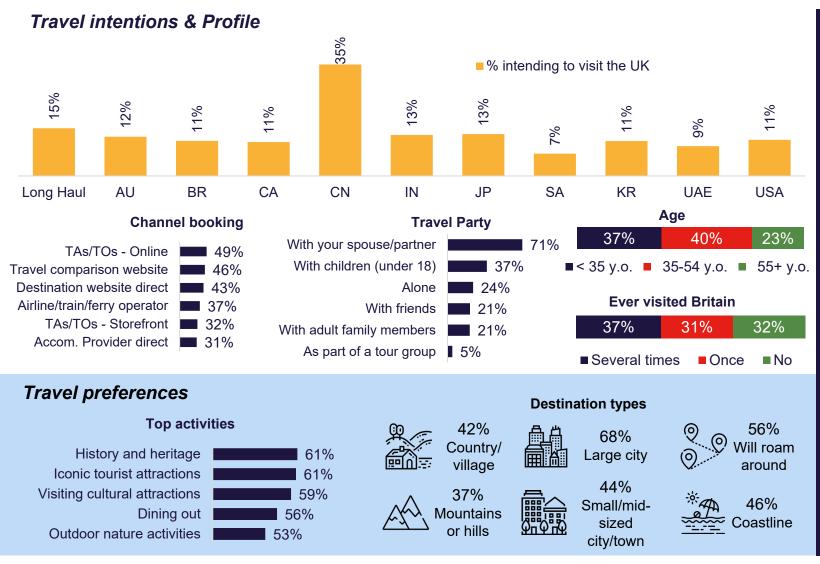
Note: TA/TO = Travel Agencies/Tour Operators Base: Respondents intending to visit the UK on your next international leisure trip (n = 509)

## COMPETITIVE Intelligence



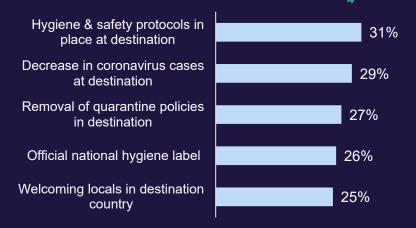


## **Britain – Intenders Profile (LH)**



Note: TA/TO = Travel Agencies/Tour Operators Base: Respondents intending to visit the UK on your next international leisure trip (n = 894)

## Britain travel drivers



## Travel attitudes (% completely & somewhat agree )

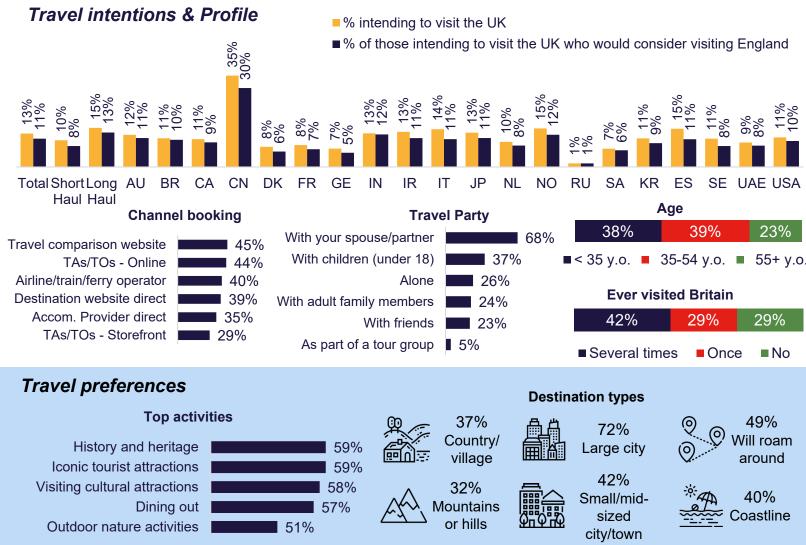
I would be happy to take a pre-trip COVID-19 test if required	88%
I would be comfortable using public transport within the destination	82%
Booking through a travel agent is a safer option at the moment	79%
I will think more about sustainability and the environmental impact	79%
l will delay my next international trip until Omicron is under control	79%







# **England – Potential Visitors Profile**



#### Britain travel drivers



#### Travel attitudes (% completely & somewhat agree )

85%
79%
73%
73%
72%

wwodraeth Cymr

ONDO

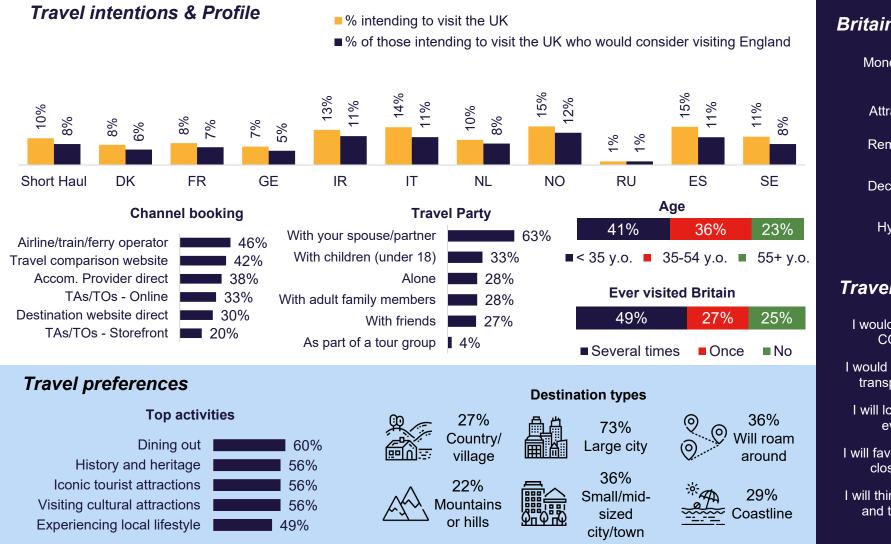
Scotland

VisitBritair

#### Note: TA/TO = Travel Agencies/Tour Operators

Base: Respondents intending to visit the UK who would consider visiting England in the next 12 months (n = 1,188)

# **England – Potential Visitors Profile (SH)**



Note: TA/TO = Travel Agencies/Tour Operators

Base: Respondents intending to visit the UK who would consider visiting England in the next 12 months (n = 400)

#### Britain travel drivers

Money-back guarantee should I wish to cancel my trip	37%
Attractive offer (e.g. discounts)	33%
Removal of quarantine policies in destination	31%
Decrease in coronavirus cases at destination	27%
Hygiene & safety protocols in place at destination	24%

#### Travel attitudes (% completely & somewhat agree )

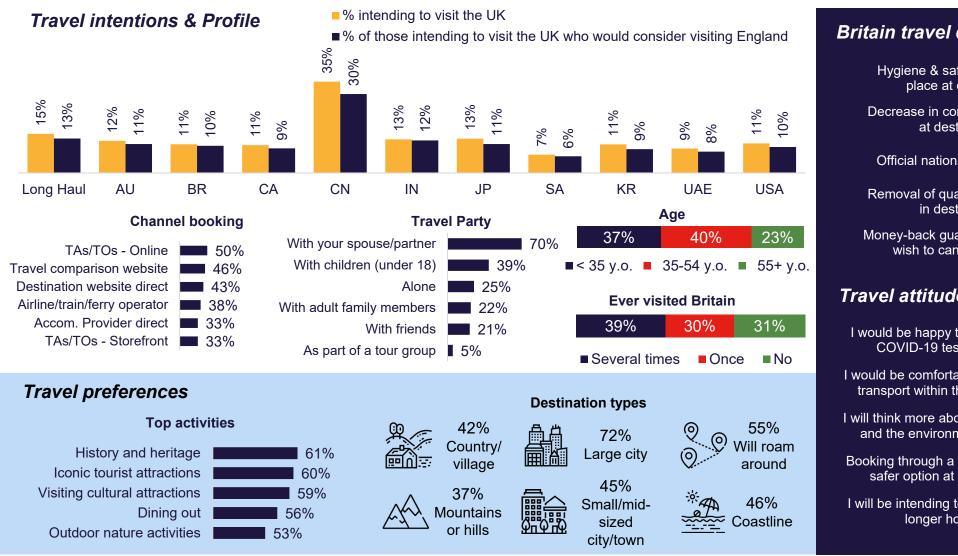
I would be happy to take a pre-trip COVID-19 test if required	78%
I would be comfortable using public transport within the destination	73%
l will look for less crowded places, even if I miss attractions	64%
I will favor international destinations closer to my home country	61%
I will think more about sustainability and the environmental impact	60%



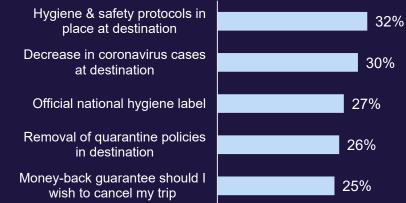




# **England – Potential Visitors Profile (LH)**



#### Britain travel drivers



#### Travel attitudes (% completely & somewhat agree)

I would be happy to take a pre-trip COVID-19 test if required	89%
I would be comfortable using public transport within the destination	83%
l will think more about sustainability and the environmental impact	81%
Booking through a travel agent is a safer option at the moment	80%
I will be intending to take fewer but longer holidays	79%

lywodraeth Cymru

LONDON

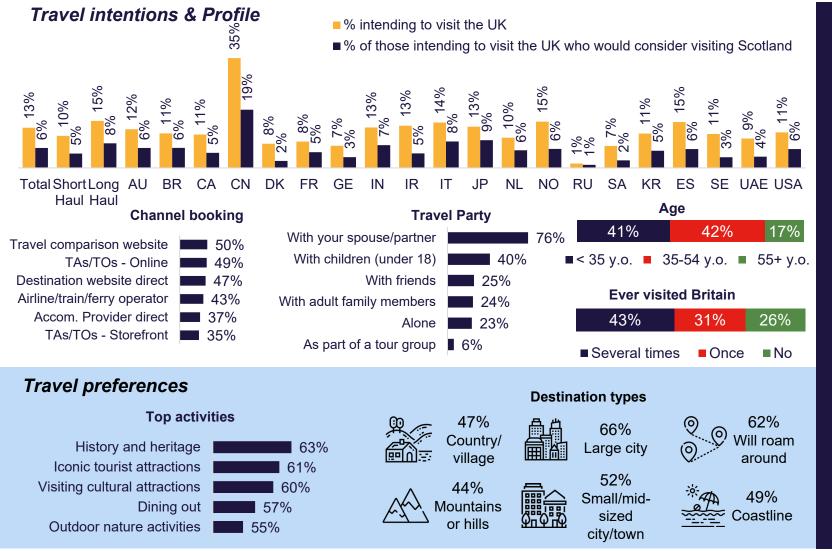
Scotland

VisitBritain



Base: Respondents intending to visit the UK who would consider visiting England in the next 12 months (n = 788)

# **Scotland – Potential Visitors Profile**



#### Britain travel drivers



#### Travel attitudes (% completely & somewhat agree )

I would be happy to take a pre-trip COVID-19 test if required	87%
I would be comfortable using public transport within the destination	80%
I will think more about sustainability and the environmental impact	75%
Booking through a travel agent is a safer option at the moment	75%
I will look for less crowded places, even if I miss attractions	73%

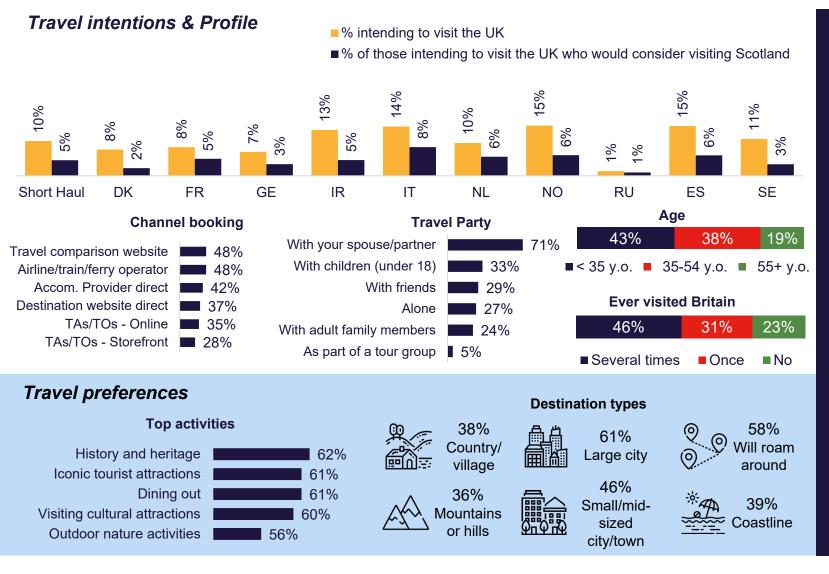
#### Note: TA/TO = Travel Agencies/Tour Operators

Base: Respondents intending to visit the UK who would consider visiting Scotland in the next 12 months (n = 696)





# Scotland – Potential Visitors Profile (SH)



#### Britain travel drivers



#### Travel attitudes (% completely & somewhat agree )

I would be happy to take a pre-trip COVID-19 test if required	82%
I would be comfortable using public transport within the destination	71%
I will look for less crowded places, even if I miss attractions	69%
I will favor international destinations closer to my home country	66%
I will think more about sustainability and the environmental impact	65%

wwodraeth Cymru

LONDO

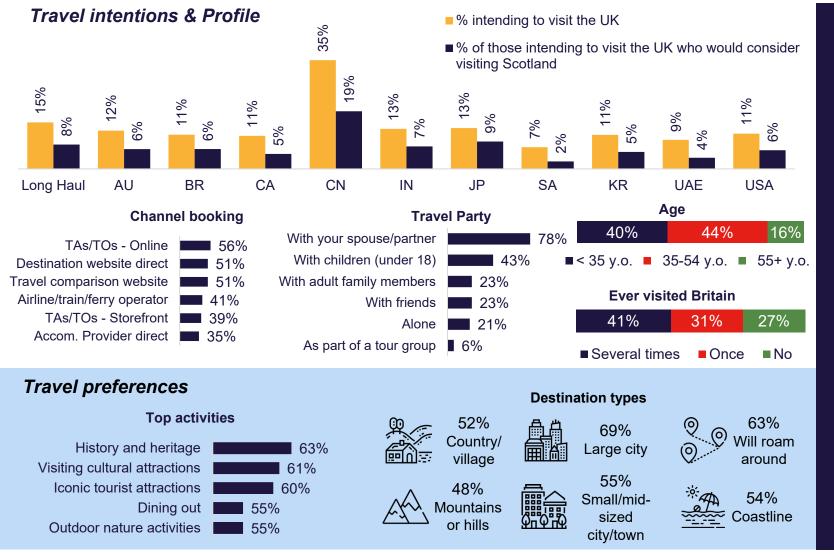
Scotland

VisitBritair

#### Note: TA/TO = Travel Agencies/Tour Operators

Base: Respondents intending to visit the UK who would consider visiting Scotland in the next 12 months (n = 228)

# **Scotland – Potential Visitors Profile (LH)**



#### Britain travel drivers



#### Travel attitudes (% completely & somewhat agree )

l would be happy to take a pre-trip COVID-19 test if required	89%
I would be comfortable using public transport within the destination	84%
Booking through a travel agent is a safer option at the moment	81%
I will think more about sustainability and the environmental impact	80%
I will be intending to take fewer but longer holidays	79%

lywodraeth Cymru

LONDO

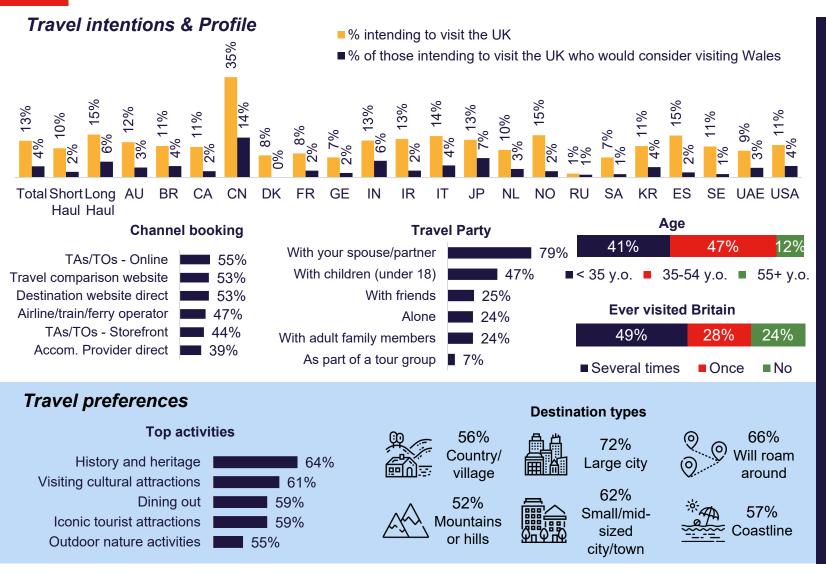
Scotland

VisitBritair

Note: TA/TO = Travel Agencies/Tour Operators

Base: Respondents intending to visit the UK who would consider visiting Scotland in the next 12 months (n = 468)

# Wales – Potential Visitors Profile



#### Britain travel drivers



#### Travel attitudes (% completely & somewhat agree )

I would be happy to take a pre-trip COVID-19 test if required	86%
I would be comfortable using public transport within the destination	83%
I will think more about sustainability and the environmental impact	79%
Booking through a travel agent is a safer option at the moment	79%
I will delay my next international trip until Omicron is under control	76%

vwodraeth Cvmru

LONDO

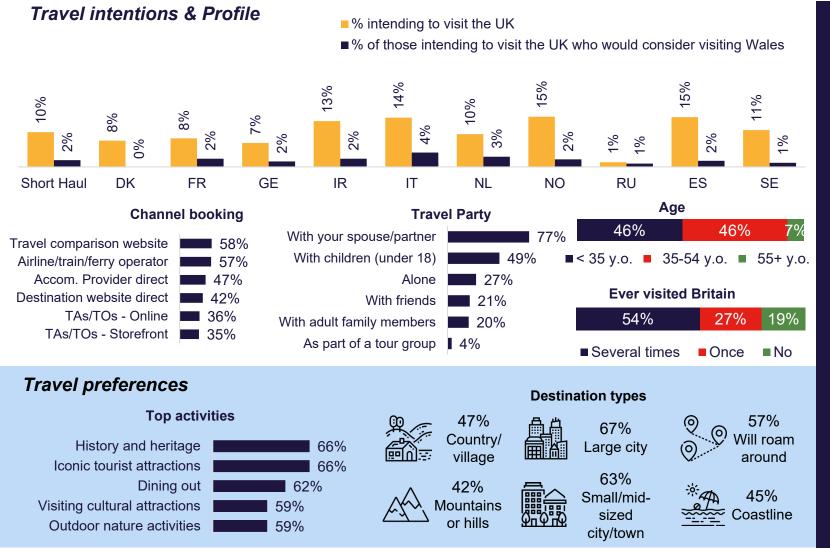
Scotland

VisitBritair

Note: TA/TO = Travel Agencies/Tour Operators

Base: Respondents intending to visit the UK who would consider visiting Wales in the next 12 months (n = 429)

# Wales – Potential Visitors Profile (SH)



#### Britain travel drivers



#### Travel attitudes (% completely & somewhat agree )

l would be happy to take a pre-trip COVID-19 test if required	81%
I would be comfortable using public transport within the destination	77%
I will think more about sustainability and the environmental impact	72%
l will look for less crowded places, even if I miss attractions	72%
I will favor international destinations closer to my home country	71%

vwodraeth Cvmru

LONDO

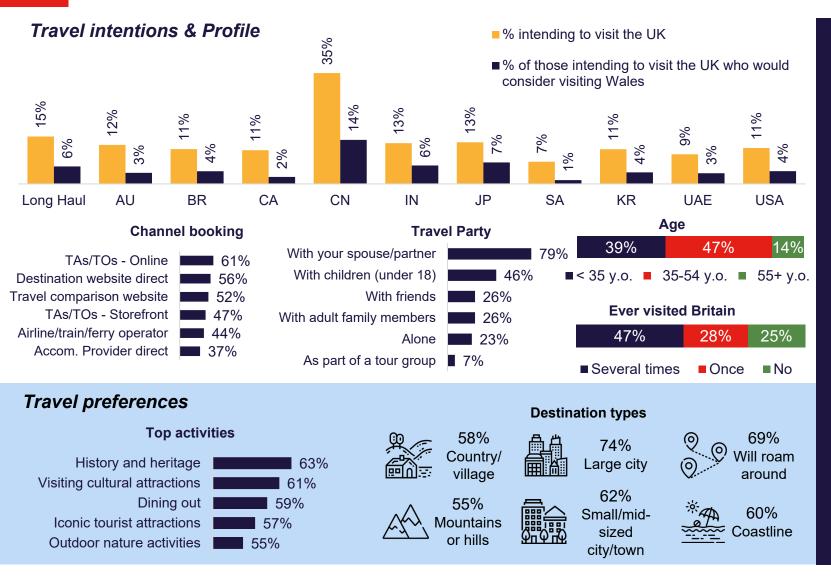
Scotland

VisitBritair

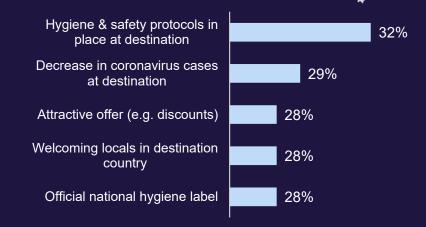
#### Note: TA/TO = Travel Agencies/Tour Operators

Base: Respondents intending to visit the UK who would consider visiting Wales in the next 12 months (n = 99)

# Wales – Potential Visitors Profile (LH)



#### Britain travel drivers



#### Travel attitudes (% completely & somewhat agree )

I would be happy to take a pre-trip COVID-19 test if required	88%
I would be comfortable using public transport within the destination	85%
Booking through a travel agent is a safer option at the moment	83%
I will be intending to take fewer but longer holidays	82%
l will think more about sustainability and the environmental impact	81%

lywodraeth Cymru

LONDO

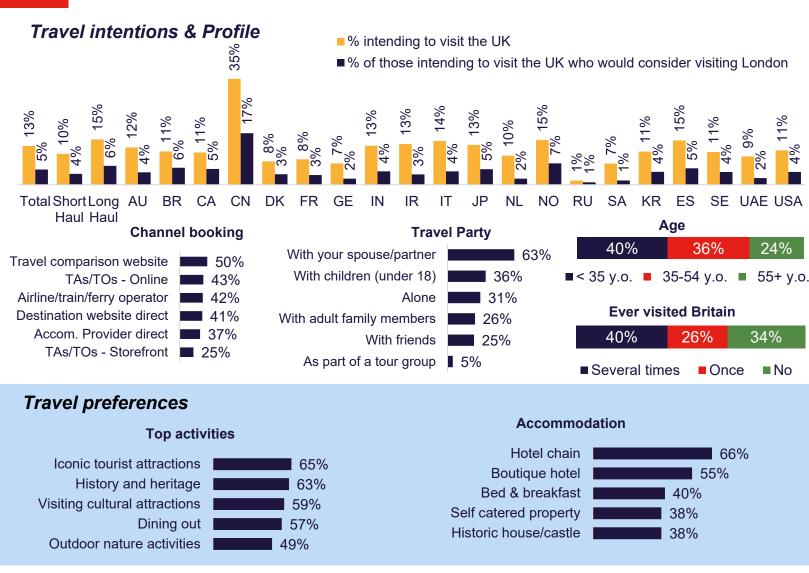
Scotland

VisitBritair

Note: TA/TO = Travel Agencies/Tour Operators

Base: Respondents intending to visit the UK who would consider visiting Wales in the next 12 months (n = 330)

# **London – Potential Visitors Profile**



#### Britain travel drivers

4%



#### Travel attitudes (% completely & somewhat agree)

I would be happy to take a pre-trip COVID-19 test if required	87%
I would be comfortable using public transport within the destination	80%
I will think more about sustainability and the environmental impact	74%
Booking through a travel agent is a safer option at the moment	70%
l will delay my next international trip until Omicron is under control	69%

wodraeth Cymr

LONDO

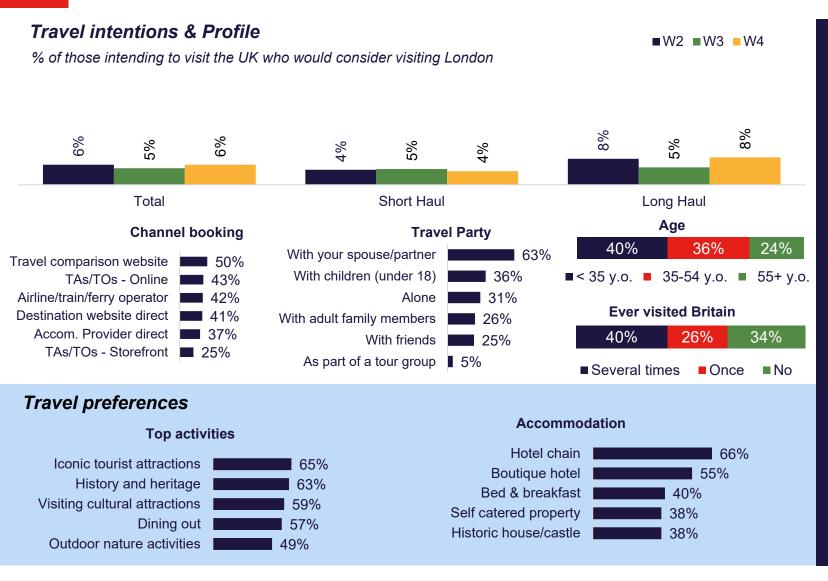
Scotland

VisitBritair

#### Note: TA/TO = Travel Agencies/Tour Operators

Base: Respondents intending to visit the UK who would consider visiting London in the next 12 months (n = 551)

# **London – Potential Visitors Profile**



# Britain travel drivers



#### Travel attitudes (% completely & somewhat agree )

I would be happy to take a pre-trip COVID-19 test if required	87%
I would be comfortable using public transport within the destination	80%
l will think more about sustainability and the environmental impact	74%
Booking through a travel agent is a safer option at the moment	70%
I will delay my next international trip until Omicron is under control	69%

wwodraeth Cymru

LONDO

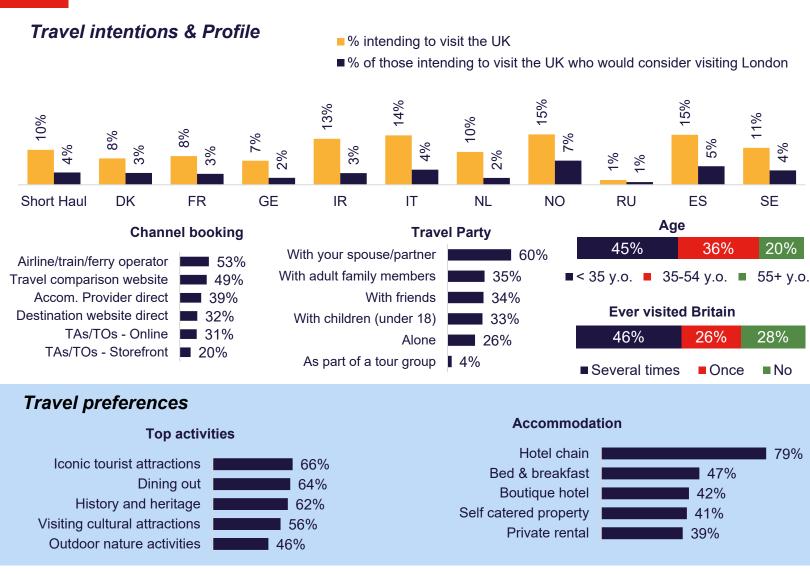
Scotland

VisitBritair

#### Note: TA/TO = Travel Agencies/Tour Operators

Base: Respondents intending to visit the UK who would consider visiting London in the next 12 months (n = 551)

# London – Potential Visitors Profile (SH)



#### Britain travel drivers



#### Travel attitudes (% completely & somewhat agree )

I would be happy to take a pre-trip COVID-19 test if required	81%
I would be comfortable using public transport within the destination	75%
I will think more about sustainability and the environmental impact	58%
I will look for less crowded places, even if I miss attractions	58%
l will favor international destinations closer to my home country	58%

wwodraeth Cymru

LONDO

Scotland

VisitBritair

Note: TA/TO = Travel Agencies/Tour Operators

Base: Respondents intending to visit the UK who would consider visiting London in the next 12 months (n = 179)

# London – Potential Visitors Profile (SH)

#### % of those intending to visit the UK who would consider visiting London 5% 7% 4% 6% 5% 4% 5% 5% 3% 5% 5% 3% 4% 3% 3% 2% 2% 4% 3% 3% 2% 3% 1% 1% DK FR GE IT NL NO RU ES SE IR Age **Travel Party** Channel booking 36% 20% 45% With your spouse/partner 60% Airline/train/ferry operator 53% With adult family members ■ < 35 y.o. ■ 35-54 y.o. ■ 35% 55+ y.o. Travel comparison website 49% Accom. Provider direct 39% With friends 34% **Ever visited Britain** Destination website direct 32% With children (under 18) 33% TAs/TOs - Online 31% 46% 26% 28% 26% Alone TAs/TOs - Storefront 20% As part of a tour group 4% Several times Once No Travel preferences Accommodation **Top activities** Hotel chain 79% Iconic tourist attractions 66% Bed & breakfast 47% Dining out 64% Boutique hotel 42% History and heritage 62% Self catered property 41% Visiting cultural attractions 56% Private rental 39% Outdoor nature activities 46%

#### Britain travel drivers Money-back guarantee should I 42% wish to cancel my trip Attractive offer (e.g. discounts) 39% Removal of guarantine policies 35% in destination Decrease in coronavirus cases 28% at destination Insurance for COVID-19 related 28% travel and regulation changes

#### **Travel attitudes** (% completely & somewhat agree)

I would be happy to take a pre-trip COVID-19 test if required	81%
I would be comfortable using public transport within the destination	75%
I will think more about sustainability and the environmental impact	58%
I will look for less crowded places, even if I miss attractions	58%
l will favor international destinations closer to my home country	58%

wodraeth Cymru

LONDO

Scotland

VisitBritair

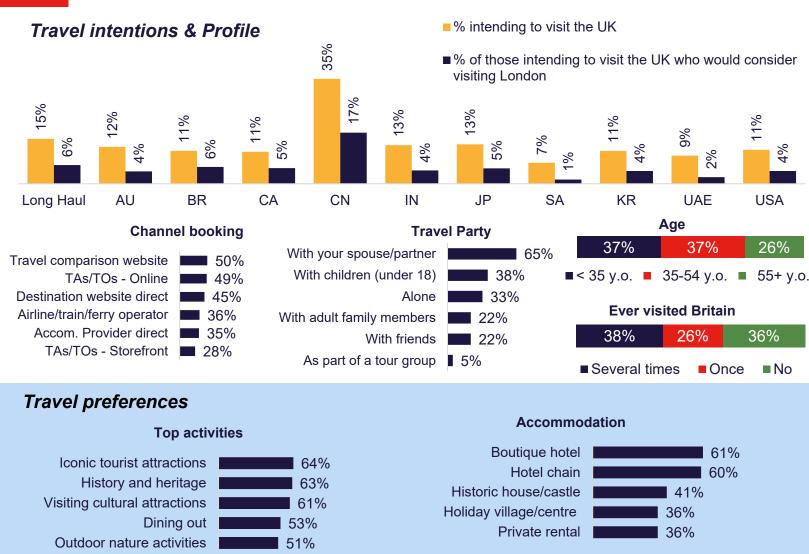
Base: Respondents intending to visit the UK who would consider visiting London in the next 12 months (n = 179)

#### Note: TA/TO = Travel Agencies/Tour Operators

Travel intentions & Profile

■W2 ■W3 ■W4

# London – Potential Visitors Profile (LH)

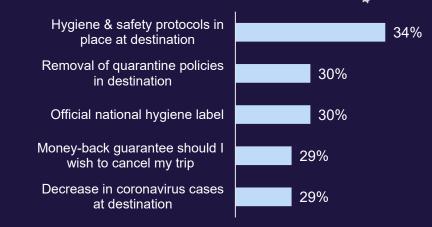


#### Britain travel drivers

4%

26%

No



#### Travel attitudes (% completely & somewhat agree)

I would be happy to take a pre-trip COVID-19 test if required	90%
I would be comfortable using public transport within the destination	83%
I will think more about sustainability and the environmental impact	81%
Booking through a travel agent is a safer option at the moment	80%
l will be intending to take fewer but longer holidays	78%

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LONDO

Scotland

VisitBritair



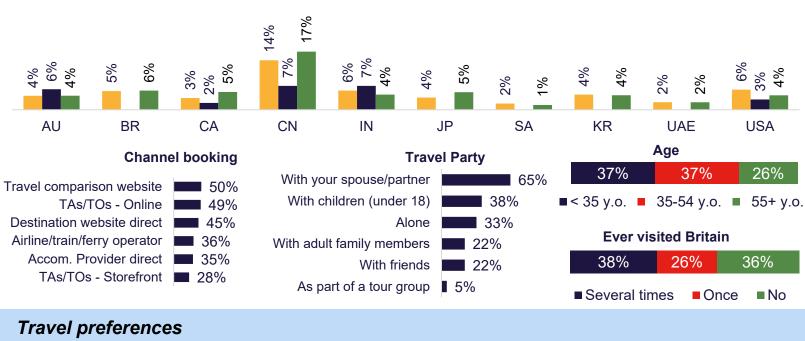
Base: Respondents intending to visit the UK who would consider visiting London in the next 12 months (n = 372)

# London – Potential Visitors Profile (LH)

■W2 ■W3 ■W4

#### Travel intentions & Profile

% of those intending to visit the UK who would consider visiting London





#### Britain travel drivers



#### Travel attitudes (% completely & somewhat agree)

I would be happy to take a pre-trip COVID-19 test if required	90%
I would be comfortable using public transport within the destination	83%
I will think more about sustainability and the environmental impact	81%
Booking through a travel agent is a safer option at the moment	80%
I will be intending to take fewer but longer holidays	78%

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Note: TA/TO = Travel Agencies/Tour Operators

Iconic tourist attractions

Visiting cultural attractions

Outdoor nature activities

History and heritage

Dining out

Base: Respondents intending to visit the UK who would consider visiting London in the next 12 months (n = 372)

64%

63%

61%

53%

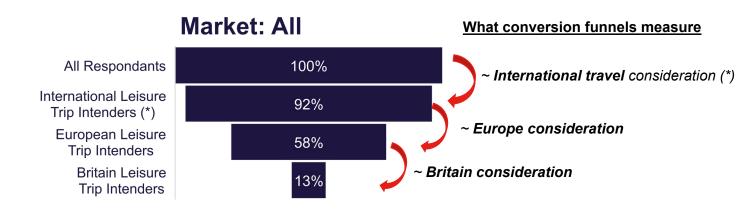
51%

Top activities



# Funnels Travel Horizons Sample profile

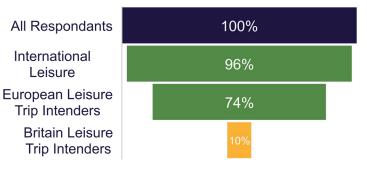
# Trends: August 2021 vs February 2022



#### Market: long-haul



#### Market: short-haul





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#### International Leisure **Trip Intenders** European Leisure 31% Trip Intenders

12%

100%

#### Market: Australia

Long-haul markets

All Respondants

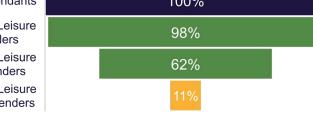
**Britain Leisure** 

**Trip Intenders** 

**Conversion Funnel summary** 



#### Market: Brazil 100%

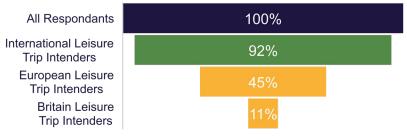


#### Market: Canada

High conversion rate

Low conversion rate

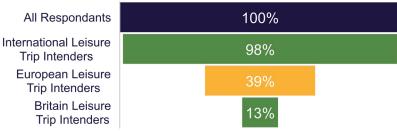
Medium conversion rate



#### Market: China



#### Market: India



#### Market: Japan

All Respondants	100%	
nternational Leisure Trip Intenders	52%	
European Leisure Trip Intenders	39%	
Britain Leisure Trip Intenders	13%	



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Intern



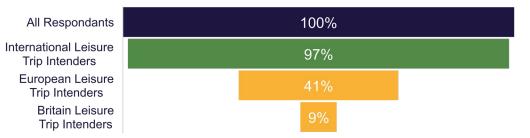
# **Conversion Funnel summary**

#### Long-haul markets



Market: Saudi Arabia

#### Market: UAE



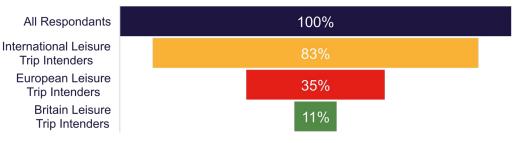
#### Market: South Korea

High conversion rate

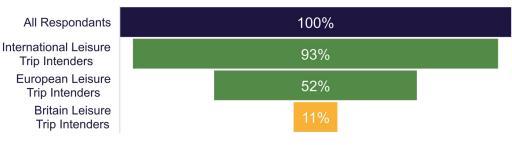
Low conversion rate

Medium conversion rate

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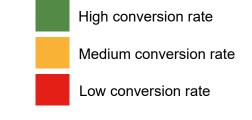
#### Market: USA





# **Conversion Funnel summary**

#### **Short-haul markets**



#### Market: Denmark



#### Market: France



#### **Market: Germany**

All Respondants	100%
International Leisure Trip Intenders	95%
European Leisure Trip Intenders	75%
Britain Leisure Trip Intenders	7%

#### Market: Irish Republic



#### All Respondants 100% International Leisure Trip Intenders 98% European Leisure 770

European Leisure Trip Intenders	77%	
Britain Leisure Trip Intenders	14%	

#### **Market: Netherlands**

All Respondants	100%
International Leisure Trip Intenders	94%
European Leisure Trip Intenders	74%
Britain Leisure Trip Intenders	10%



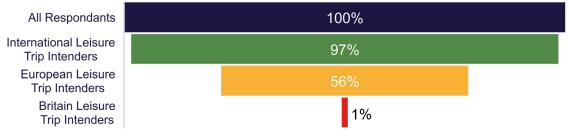


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# Short-haul markets Market: Norway

# All Respondants100%International Leisure<br/>Trip Intenders92%European Leisure<br/>Trip Intenders80%Britain Leisure<br/>Trip Intenders15%

#### Market: Russia



#### Market: Spain



#### Market: Sweden





# **Conversion Funnel summary**

High conversion rate

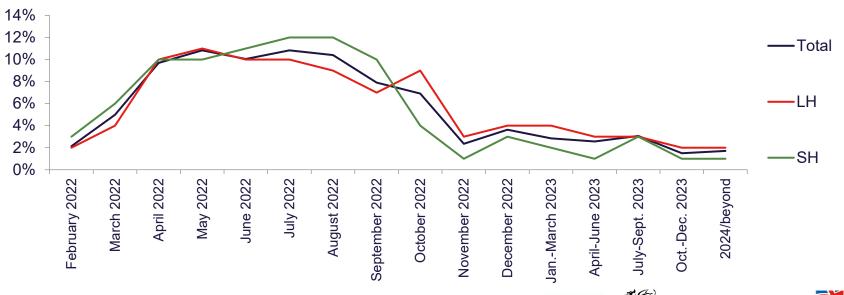
Medium conversion rate

Low conversion rate

# **Britain Intenders – Travel Horizons**



Britain Intenders	Short-haul (n = 509)	Long-haul (n = 894)	Total (n = 1403)
Apr. 22 - June 22	31%	31%	31%
July 22 - Aug. 22	24%	20%	21%
Sept. 22 - Dec. 22	18%	22%	21%
January-March 2023	2%	4%	3%
April-June 2023	1%	3%	3%
July-September 2023	3%	3%	3%
October-December 2023	1%	2%	1%
2024/beyond	1%	2%	2%



Scotland | Alba

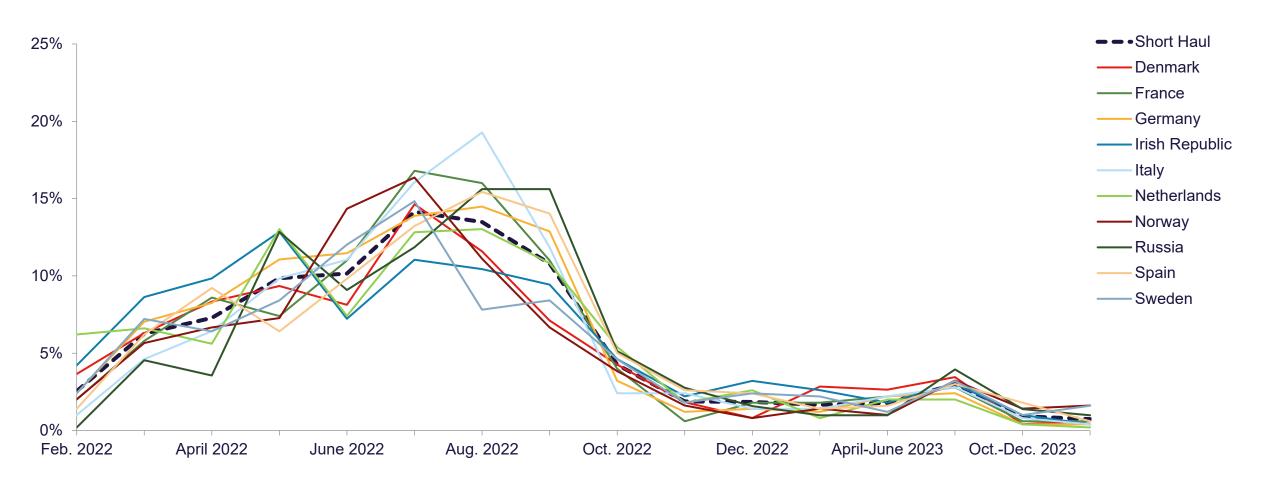
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LONDON & PARTNERS

Llywodraeth Cymru Welsh Government

Research

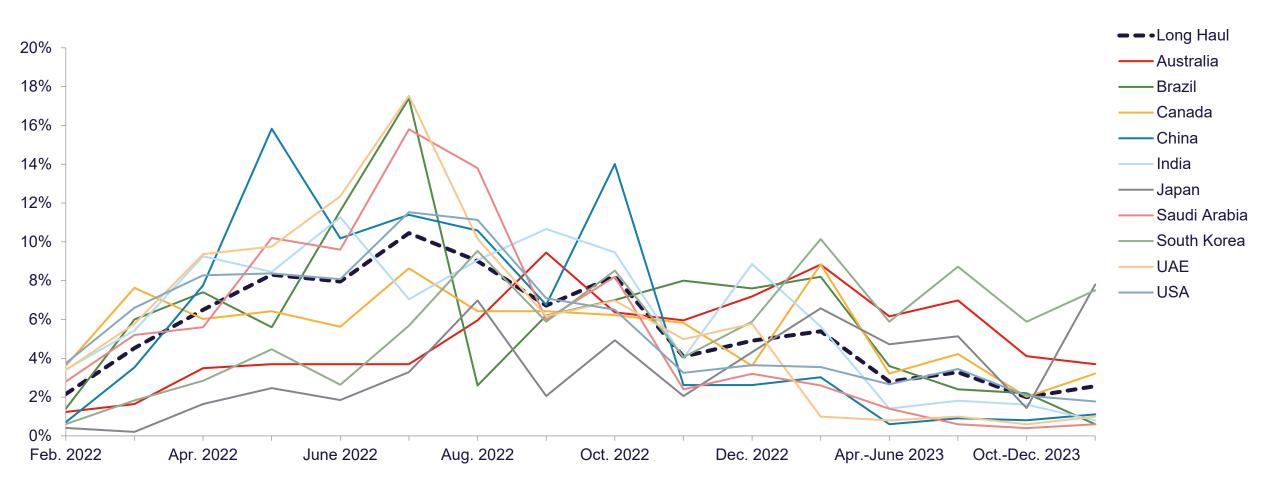
# **Travel horizon for next international leisure trip (SH)**



Q7: When do you plan to go on your next international leisure trip for more than one night? Base: Respondents who plan on taking an international leisure trip in the next 12 months (n = 10,954)



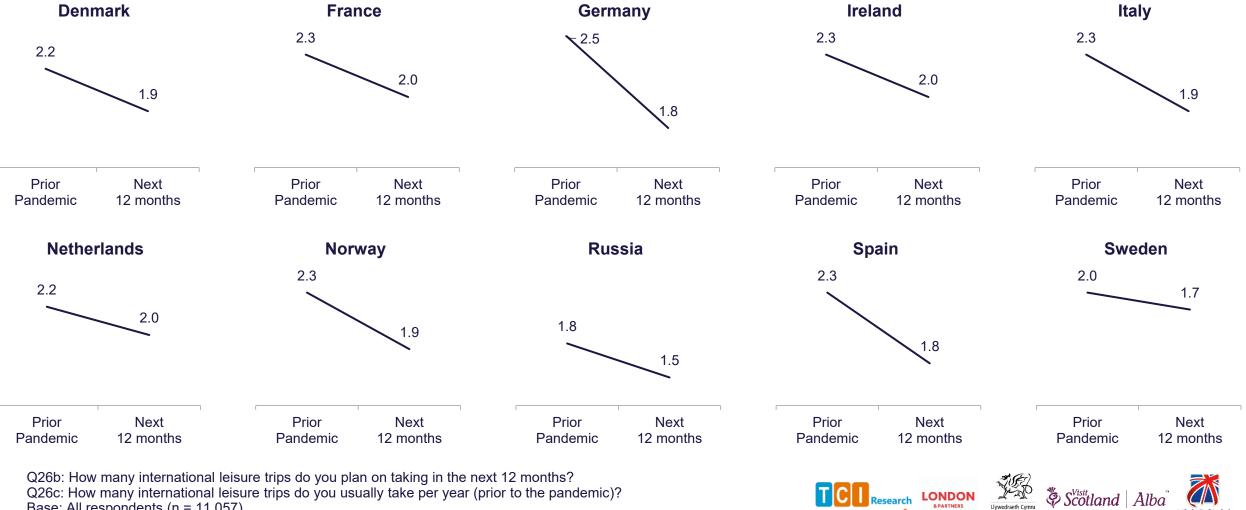
# **Travel horizon for next international leisure trip (LH)**



Q7: When do you plan to go on your next international leisure trip for more than one night? Base: Respondents who plan on taking an international leisure trip in the next 12 months (n = 10,954)



## **Number of international leisure trips planned in SH markets**

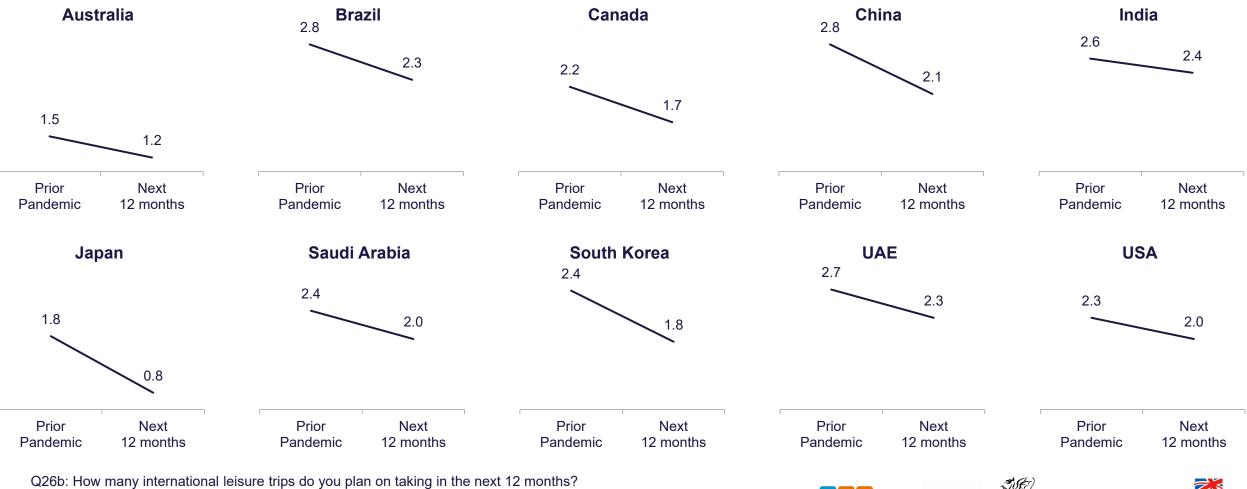


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Base: All respondents (n = 11,057)

## Number of international leisure trips planned in LH markets



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Travel Competitive Intellia

Q26c: How many international leisure trips do you usually take per year (prior to the pandemic)? Base: All respondents (n = 11,057)

# **Sample description (SH)**

	Total	Short-haul	Denmark	France	Germany	Irish Republic	Italy	Neths.	Norway	Russia	Spain	Sweden
Male	51%	50%	49%	50%	50%	50%	50%	50%	50%	49%	50%	50%
Female	49%	50%	51%	50%	50%	50%	50%	50%	50%	51%	50%	50%
	Total	Short-haul	Denmark	France	Germany	Irish Republic	Italy	Neths.	Norway	Russia	Spain	Sweden
Less than 35	35%	33%	26%	35%	35%	37%	35%	35%	29%	31%	35%	28%
From 35 to 54	38%	38%	34%	39%	37%	38%	43%	36%	37%	41%	41%	32%
55 and over	26%	30%	40%	26%	28%	25%	22%	29%	34%	28%	24%	41%
	Total	Short-haul	Denmark	France	Germany	Irish Republic	Italy	Neths.	Norway	Russia	Spain	Sweden
Working full-time	66%	60%	47%	65%	62%	65%	61%	55%	52%	78%	66%	51%
Working part-time	11%	11%	10%	6%	11%	13%	9%	19%	13%	8%	10%	13%
Retired	13%	16%	27%	17%	17%	11%	9%	13%	23%	10%	9%	23%

Student	3%	5%	8%	5%	6%	2%	11%	3%	5%	0%	7%	5%
	Total	Short-haul	Denmark	France	Germany	Irish Republic	Italy	Neths.	Norway	Russia	Spain	Sweden
Not impacted	57%	55%	68%	54%	60%	51%	36%	70%	64%	34%	47%	69%
Uncertain	35%	36%	25%	37%	34%	38%	52%	25%	27%	57%	41%	25%
Impacted negatively	8%	9%	7%	9%	6%	11%	12%	5%	8%	10%	12%	7%

5%

4%

4%

5%

5%

5%

4%

3%

3%

2%



2%

1%

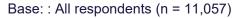
2%

6%

2%

4%

VisitBritain



4%

3%

3%

4%

3%

5%

3%

4%

Homemaker

Unemployed

# **Sample description (LH)**

	Total	Long-haul	Australia	Brazil	Canada	China	India	Japan	Saudi Arabia	South Korea	UAE	USA
Male	51%	52%	47%	47%	50%	49%	52%	48%	61%	49%	71%	51%
Female	49%	48%	53%	53%	50%	50%	47%	52%	39%	51%	29%	49%
_	Total	Long-haul	Australia	Brazil	Canada	China	India	Japan	Saudi Arabia	South Korea	UAE	USA
Less than 35	35%	37%	27%	43%	29%	40%	44%	27%	39%	35%	56%	34%
From 35 to 54	38%	39%	34%	38%	36%	41%	40%	33%	52%	48%	42%	32%
55 and over	26%	24%	40%	19%	35%	19%	16%	40%	9%	17%	2%	34%
	Total	Long-haul	Australia	Brazil	Canada	China	India	Japan	Saudi Arabia	South Korea	UAE	USA
Working full-time	66%	70%	47%	78%	58%	88%	80%	66%	71%	79%	77%	58%
Working part-time	11%	10%	20%	10%	11%	2%	10%	12%	14%	5%	8%	12%
Retired	13%	11%	22%	9%	24%	8%	2%	7%	4%	2%	1%	23%
Homemaker	4%	4%	5%	1%	2%	0%	3%	11%	6%	5%	7%	4%
Unemployed	3%	2%	5%	1%	2%	0%	0%	2%	2%	3%	5%	2%
Student	3%	2%	1%	1%	3%	1%	4%	2%	3%	4%	1%	1%
	Total	Long-haul	Australia	Brazil	Canada	China	India	Japan	Saudi Arabia	South Korea	UAE	USA
Not impacted	57%	58%	52%	44%	64%	72%	68%	28%	57%	42%	60%	70%
Uncertain	35%	35%	37%	51%	29%	25%	27%	62%	33%	47%	31%	26%
Impacted negatively	8%	7%	10%	5%	7%	2%	4%	10%	10%	11%	10%	4%



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# **Segmentation (SH)**

#### Among international trip Intenders

	Total	SH	Denmark	France	Germany	Irish Republic	Italy	Neths.	Norway	Russia	Spain	Sweden
Buzzseekers	31%	22%	15%	28%	19%	21%	29%	20%	15%	26%	26%	18%
Culture Buffs	20%	18%	19%	17%	18%	17%	16%	17%	23%	17%	19%	20%
Adventurers	18%	20%	25%	27%	17%	20%	25%	24%	16%	14%	16%	17%
Explorers	18%	25%	25%	16%	35%	30%	18%	27%	28%	23%	20%	30%
Sightseers	13%	15%	17%	12%	11%	12%	11%	13%	18%	19%	20%	15%

Base: Base: Respondents who plan on taking an international leisure trip in the next 12 months (n = 10954)

#### **Among Europe Intenders**

	Total	SH	Denmark	France	Germany	Irish Republic	Italy	Neths.	Norway	Russia	Spain	Sweden
Buzzseekers	29%	21%	13%	27%	19%	21%	28%	20%	14%	27%	26%	17%
Explorers	20%	26%	26%	15%	34%	31%	20%	27%	30%	20%	20%	32%
Culture Buffs	20%	19%	19%	19%	18%	17%	16%	17%	22%	16%	19%	22%
Adventurers	19%	20%	25%	27%	18%	19%	24%	23%	15%	13%	16%	15%
Sightseers	13%	15%	18%	11%	11%	13%	12%	13%	19%	24%	18%	14%

Base: Respondents who plan on taking a leisure trip in Europe (n = 6411)

#### **Among Britain Intenders**

	Total	SH	Denmark	France	Germany	Irish Republic	Italy	Neths.	Norway	Russia	Spain	Sweden
Buzzseekers	34%	23%	13%	26%	23%	22%	31%	27%	18%	43%	23%	17%
Culture Buffs	25%	22%	26%	21%	29%	13%	13%	33%	16%	29%	23%	33%
Adventurers	16%	18%	18%	29%	14%	15%	22%	19%	19%	29%	15%	11%
Explorers	14%	22%	13%	10%	26%	34%	24%	13%	27%	0%	18%	26%
Sightseers	11%	15%	29%	14%	9%	15%	11%	8%	19%	0%	21%	13%

Base: Respondents who plan on taking a leisure trip in Britain (n = 1403)

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# **Segmentation (LH)**

#### Among international trip Intenders

	Total	LH	Australia	Brazil	Canada	China	India	Japan	Saudi Arabia	South Korea	UAE	USA
Buzzseekers	31%	38%	24%	35%	25%	43%	52%	25%	59%	26%	53%	39%
Culture Buffs	20%	21%	12%	17%	15%	38%	15%	30%	10%	33%	14%	15%
Adventurers	18%	16%	23%	21%	21%	6%	22%	10%	14%	13%	16%	22%
Explorers	18%	13%	23%	9%	23%	8%	7%	14%	12%	11%	11%	14%
Sightseers	13%	11%	18%	18%	16%	4%	4%	22%	5%	17%	7%	11%

Base: Base: Respondents who plan on taking an international leisure trip in the next 12 months (n = 10954)

#### **Among Europe Intenders**

	Total	LH	Australia	Brazil	Canada	China	India	Japan	Saudi Arabia	South Korea	UAE	USA
Buzzseekers	29%	39%	28%	35%	26%	44%	54%	25%	58%	32%	54%	38%
Explorers	20%	11%	17%	7%	19%	8%	8%	14%	12%	11%	9%	13%
Culture Buffs	20%	22%	13%	15%	16%	39%	11%	30%	9%	32%	15%	16%
Adventurers	19%	17%	24%	25%	21%	6%	23%	14%	15%	13%	17%	22%
Sightseers	13%	10%	18%	17%	18%	3%	3%	16%	5%	13%	5%	11%

Base: Respondents who plan on taking a leisure trip in Europe (n = 6411)

#### **Among Britain Intenders**

	Total	LH	Australia	Brazil	Canada	China	India	Japan	Saudi Arabia	South Korea	UAE	USA
Buzzseekers	34%	41%	28%	40%	23%	45%	58%	31%	60%	35%	53%	33%
Culture Buffs	25%	26%	8%	15%	13%	41%	8%	31%	11%	37%	11%	13%
Adventurers	16%	15%	32%	22%	19%	5%	20%	19%	14%	7%	21%	27%
Explorers	14%	9%	8%	7%	28%	6%	11%	5%	3%	9%	11%	12%
Sightseers	11%	9%	23%	16%	17%	2%	3%	14%	11%	11%	4%	15%

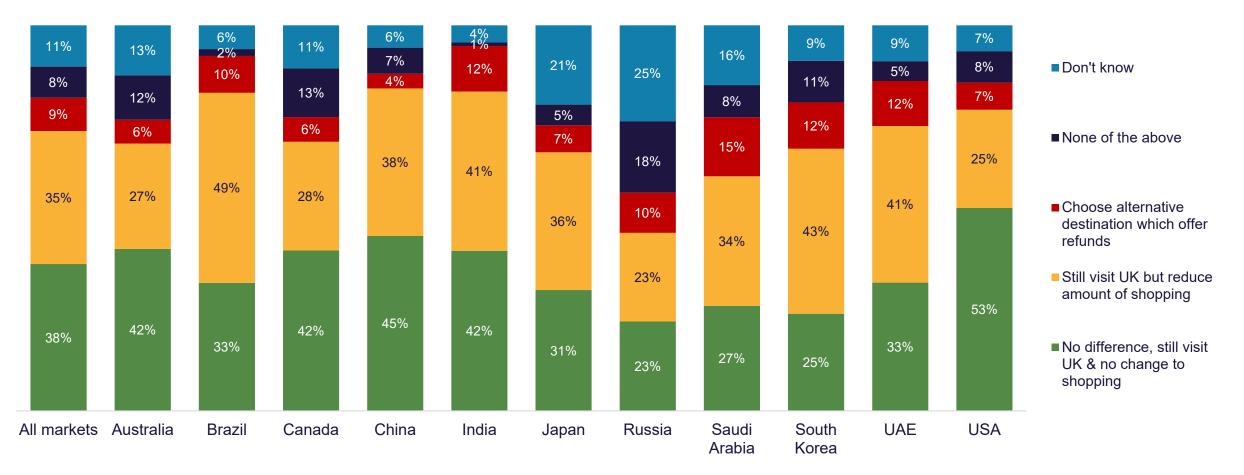
Base: Respondents who plan on taking a leisure trip in Britain (n = 1403)

LONDON



#### Mixed reactions to the end of VAT-returns on tax-free shopping in the UK

While 38% of international travellers say that the policy change has no effect on their consideration for the UK and their shopping in the destination, more than a third (35%) state that they would reduce the amount of their tax-free shopping following the end of VAT refunds. 9% would choose a different destination which still offers these refunds over the UK. The picture varies strongly by market.



Q32: Finally, which of the following best describes your reaction to the fact that you can no longer claim value-added tax refunds on goods purchased in tax-free shopping in the UK? Base: All respondents concerned (n = 6,553)









in conjunction with



# **International Recovery Research**

If you need the data in a different format, please contact research@visitbritain.org

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