# Discover England Fund **Experiential Activities Research Country Summary**

US



















## Interest in Activities

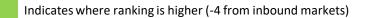
# Which experiential activities appeal most to travellers from US

Rank across all inbound markets	Experiential Activity	% Interest in doing in England	Rank
1	Experience life 'behind the scenes'	78%	2
2	Distillery or brewery experience	71%	4
3	Street food tour and tasting	80%	1
4	Guided nature experience	70%	5
5	A spa experience	72%	3
6	A remote wellness retreat	61%	11
7	Vineyard tour and tasting	70%	6
8	Cookery class	67%	7
9	Photography class	59%	13
10	Chocolate making class	66%	8
11	Shadowing experience	55%	16
12	Baking school	64%	9

Rank across all inbound markets	Experiential Activity	% Interest in doing in England	Rank
13	Authentic craft workshop	62%	10
14	Cheese making class	59%	14
15	Street art	61%	12
16	Fossil hunting	54%	19
17	Foraging experience	49%	23
18	Mindfulness or meditation class	56%	15
19	Guided fishing experience	54%	18
20	Volunteering or working holiday	55%	17
21	A yoga experience	52%	21
22	A pilates experience	49%	24
23	A homeopathic experience	53%	20
24	A tai chi experience	50%	22







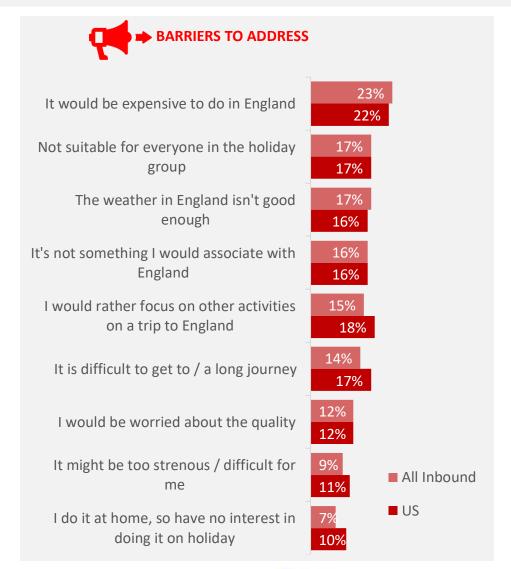
research and consulting



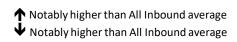
# Triggers and Barriers

## What would encourage the US visitor participation in experiential activities

MESSAGES TO AMPLIFY
Something to remember the holiday by 25%
Chance to find out more about the history or culture of the place 21%
Chance to do something I can't do at home 18%
Experience being authentic to  England  16%  20%
Something the whole holiday group could take part in 15%
Recommended to me  15%  18%
xperience being unique to a specific area I am visiting
It would a special luxury experience 17%
Experience being unique to England  12%  18%
Must do experience in England  12%  15%  ■ All Inbound
try in England  11%  14%





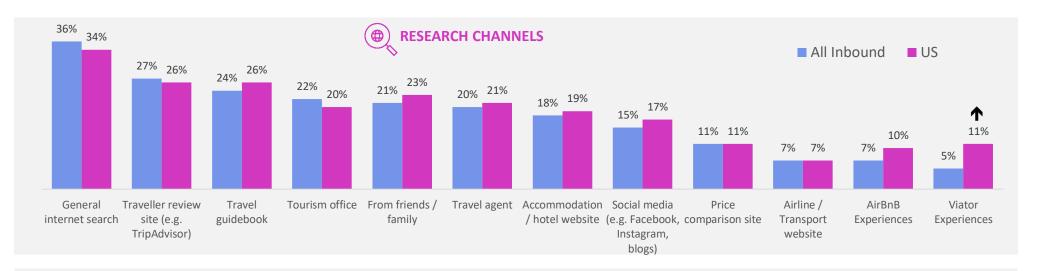


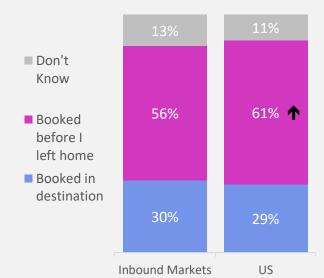




# Research and Booking

## What information sources are used and how visitors from US book experiential activities



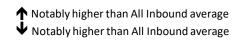


# BOOKING BEHAVIOUR

Before I left home I booked	Inbound Markets	US
As part of package	24%	26%
Directly with provider	16%	18%
Through a third party	16%	17%

In Destination I booked	Inbound Markets	us
Directly with provider	20%	17%
Through a third party	11%	12%









### **Travel Times**

## Average time expected to travel to experiences and the maximum acceptable travel time



Expected and maximum travel time vary for individual experiences.

Further information can be found in the Individual Experience Dashboards





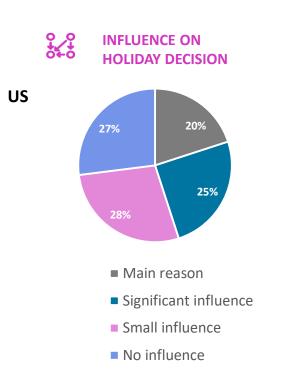




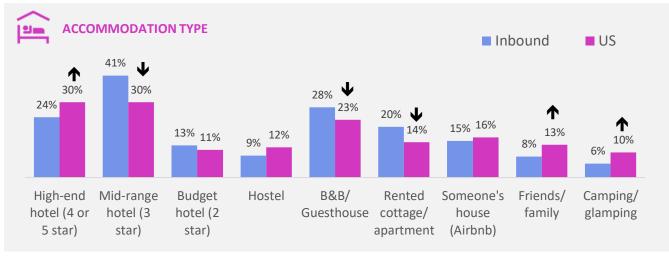


# Holiday Preferences

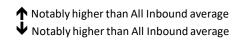
## Location and accommodation preferences when participating in experiential activities















### **COUNTRY SUMMARY**

## Method summary and full experience descriptions used in the research

Fieldwork January/February 2019, online survey in UK & 10 leading inbound markets, 1000 interviews in each country (Norway/Sweden – 500 in each) All sample non-rejectors of holiday travel to England

UK – leisure breaks of 2+ nights in England, Australia, China, US – Long-haul leisure travellers, Germany, Spain, France, Italy, Netherlands, Norway, Sweden – Short-haul leisure travellers

Food & Drink Experiences	Learning Experiences	Wellness Experiences
Foraging experience – expert led course to find food in the wild	Photography class – learn how to photograph wildlife, scenery or architecture with an expert	A tai chi experience – e.g. at a famous landmark or outdoors
Guided fishing experience to catch and cook your own dinner	Experience life 'behind the scenes' – exclusive or unique access to a historic building	A pilates experience - e.g. at a famous landmark or outdoors
Cookery class – learning to cook traditional local specialities	Shadowing experience – go out with a park ranger as they care for the landscape	A yoga experience – e.g. at a famous landmark, outdoors or combined with another sport
Baking school – learn to make regional specialities such as cakes, pastries, bread	Fossil hunting – explore and uncover history with an expert guide	A remote wellness retreat – spend quality time relaxing away from technology
Chocolate making class – learn from expert chocolatiers	Guided nature experience – go bird watching or observe wildlife in their natural habitat	A spa experience – relax with several treatments at a specialist venue
Cheese making class – learn to make local cheese	Volunteering or working holiday – spend time helping to restore or preserve a historic site	Mindfulness or meditation class – learn how to relax and recharge
Street food tour and tasting - with a food expert to guide you	Street art – meet street artists and have a go yourself at a wall mural	A homeopathic experience – e.g. acupuncture, reflexology or osteopathy
Vineyard tour and tasting – discover the wine making process and taste it too	Authentic craft workshop – learn a traditional local craft with an expert (e.g. weaving, pottery, painting)	
Distillery or brewery experience – discover the beer- making or gin-distilling process and taste it too		





