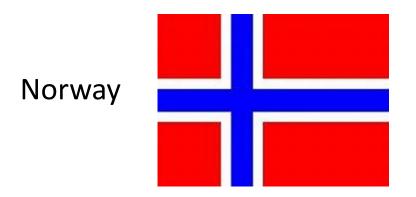
# Discover England Fund Experiential Activities Research Country Summary

















## Interest in Activities

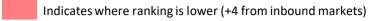


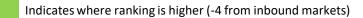
# Which experiential activities appeal most to travellers from Norway

| Rank<br>across<br>all<br>inbound<br>markets | Experiential Activity               | %<br>Interest<br>in doing<br>in<br>England | Rank |
|---------------------------------------------|-------------------------------------|--------------------------------------------|------|
| 1                                           | Experience life 'behind the scenes' | 63%                                        | 2    |
| 2                                           | Distillery or brewery experience    | 68%                                        | 1    |
| 3                                           | Street food tour and tasting        | 62%                                        | 3    |
| 4                                           | Guided nature experience            | 50%                                        | 5    |
| 5                                           | A spa experience                    | 58%                                        | 4    |
| 6                                           | A remote wellness retreat           | 49%                                        | 6    |
| 7                                           | Vineyard tour and tasting           | 40%                                        | 9    |
| 8                                           | Cookery class                       | 47%                                        | 7    |
| 9                                           | Photography class                   | 38%                                        | 10   |
| 10                                          | Chocolate making class              | 41%                                        | 8    |
| 11                                          | Shadowing experience                | 21%                                        | 24   |
| 12                                          | Baking school                       | 38%                                        | 11   |

| Rank<br>across<br>all<br>inbound<br>markets | Experiential Activity           | % Interest<br>in doing<br>in<br>England | Rank |
|---------------------------------------------|---------------------------------|-----------------------------------------|------|
| 13                                          | Authentic craft workshop        | 33%                                     | 13   |
| 14                                          | Cheese making class             | 30%                                     | 15   |
| 15                                          | Street art                      | 29%                                     | 18   |
| 16                                          | Fossil hunting                  | 31%                                     | 14   |
| 17                                          | Foraging experience             | 28%                                     | 20   |
| 18                                          | Mindfulness or meditation class | 36%                                     | 12   |
| 19                                          | Guided fishing experience       | 29%                                     | 19   |
| 20                                          | Volunteering or working holiday | 30%                                     | 16   |
| 21                                          | A yoga experience               | 30%                                     | 17   |
| 22                                          | A pilates experience            | 28%                                     | 22   |
| 23                                          | A homeopathic experience        | 23%                                     | 23   |
| 24                                          | A tai chi experience            | 28%                                     | 21   |





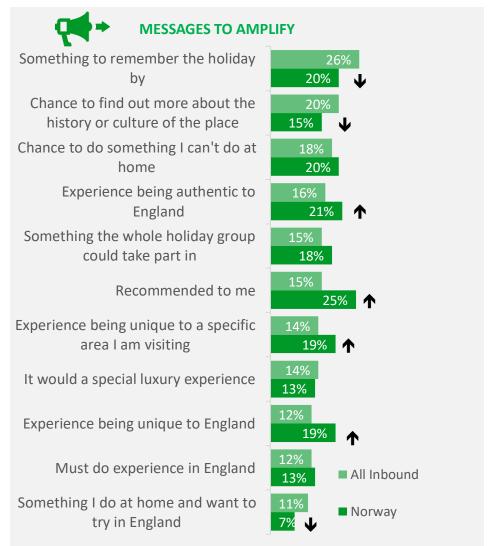


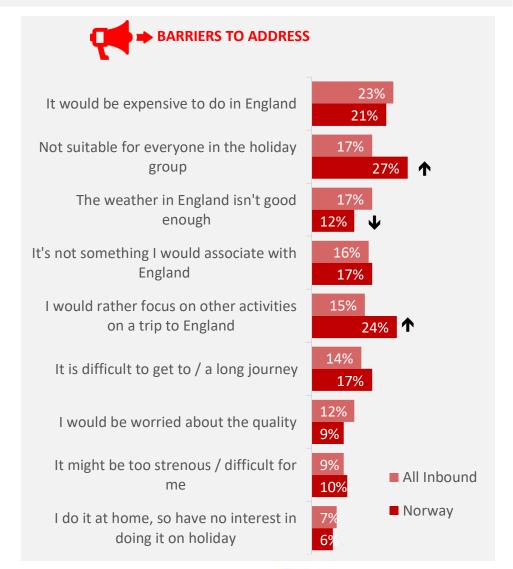




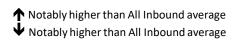
# Triggers and Barriers

### What would encourage Norwegian visitor participation in experiential activities







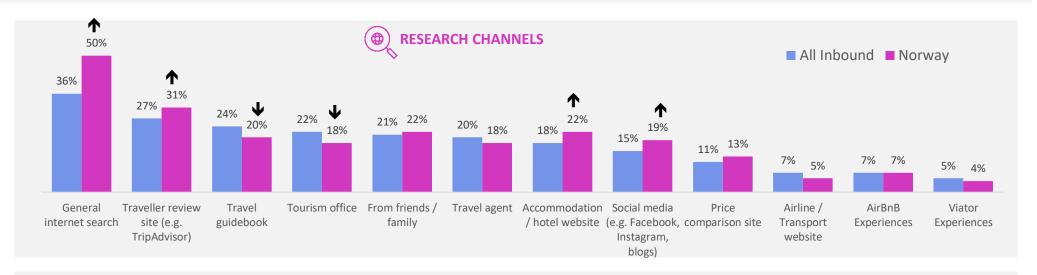


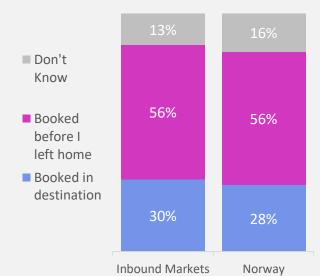




# Research and Booking

## What information sources are used and how visitors from Norway book experiential activities



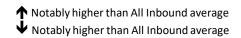


# BOOKING BEHAVIOUR

| Before I left home I booked | Inbound Markets Norway |       |
|-----------------------------|------------------------|-------|
| As part of package          | 24%                    | 26%   |
| Directly with provider      | 16%                    | 20% 🛧 |
| Through a third party       | 16%                    | 10% 🔱 |

| In Destination I booked | Inbound Markets Norway |      |
|-------------------------|------------------------|------|
| Directly with provider  | 20%                    | 22%  |
| Through a third party   | 11%                    | 6% ↓ |









### **Travel Times**

### Average time expected to travel to experiences and the maximum acceptable travel time



Expected and maximum travel time vary for individual experiences.

Further information can be found in the Individual Experience Dashboards







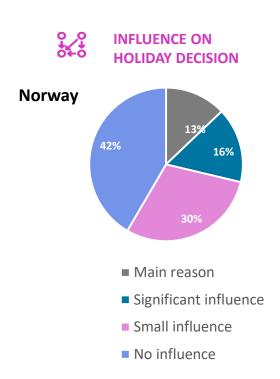


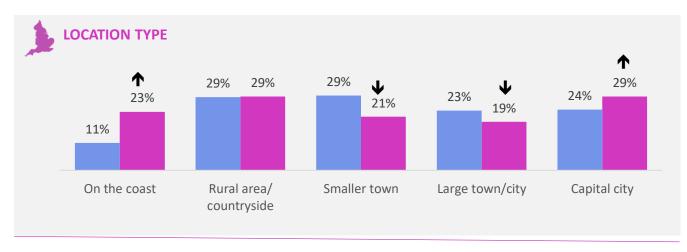


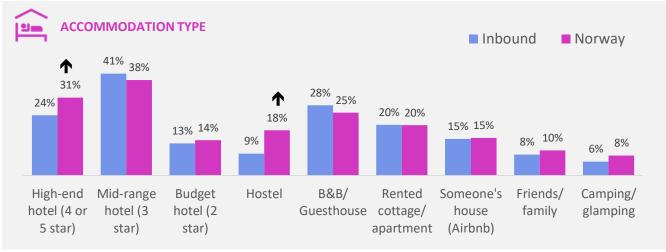
# **Holiday Preferences**



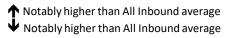
### Location and accommodation preferences when participating in experiential activities















### **COUNTRY SUMMARY**

## Method summary and full experience descriptions used in the research

Fieldwork January/February 2019, online survey in UK & 10 leading inbound markets, 1000 interviews in each country (Norway/Sweden – 500 in each) All sample non-rejectors of holiday travel to England

UK – leisure breaks of 2+ nights in England, Australia, China, US – Long-haul leisure travellers, Germany, Spain, France, Italy, Netherlands, Norway, Sweden – Short-haul leisure travellers

| Food & Drink Experiences                                                                                   | Learning Experiences                                                                                        | Wellness Experiences                                                                   |
|------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------|
| Foraging experience – expert led course to find food in the wild                                           | Photography class – learn how to photograph wildlife, scenery or architecture with an expert                | A tai chi experience – e.g. at a famous landmark or outdoors                           |
| Guided fishing experience to catch and cook your own dinner                                                | Experience life 'behind the scenes' – exclusive or unique access to a historic building                     | A pilates experience - e.g. at a famous landmark or outdoors                           |
| Cookery class – learning to cook traditional local specialities                                            | Shadowing experience – go out with a park ranger as they care for the landscape                             | A yoga experience – e.g. at a famous landmark, outdoors or combined with another sport |
| Baking school – learn to make regional specialities such as cakes, pastries, bread                         | Fossil hunting – explore and uncover history with an expert guide                                           | A remote wellness retreat – spend quality time relaxing away from technology           |
| Chocolate making class – learn from expert chocolatiers                                                    | Guided nature experience – go bird watching or observe wildlife in their natural habitat                    | A spa experience – relax with several treatments at a specialist venue                 |
| Cheese making class – learn to make local cheese                                                           | Volunteering or working holiday – spend time helping to restore or preserve a historic site                 | Mindfulness or meditation class – learn how to relax and recharge                      |
| Street food tour and tasting - with a food expert to guide you                                             | Street art – meet street artists and have a go yourself at a wall mural                                     | A homeopathic experience – e.g. acupuncture, reflexology or osteopathy                 |
| Vineyard tour and tasting – discover the wine making process and taste it too                              | Authentic craft workshop – learn a traditional local craft with an expert (e.g. weaving, pottery, painting) |                                                                                        |
| Distillery or brewery experience – discover the beer-<br>making or gin-distilling process and taste it too |                                                                                                             |                                                                                        |





