

England Occupancy Survey

November 2022 Results





Summary of Results

When comparing November 2022 results with November 2021, **room occupancy** in November 2022 increased from 67% to 78%, whilst **bedspace occupancy** increased from 47% to 54%. In November 2022, room supply increased by 0.9% (in relative terms), when compared with November 2021. Meanwhile, **room demand** increased by 17.1% (in relative terms), when compared with November 2021.

RevPAR, which is the total room revenue divided by the total number of available rooms, increased by 37% to £90.96 in November 2022, when compared with the same month last year.

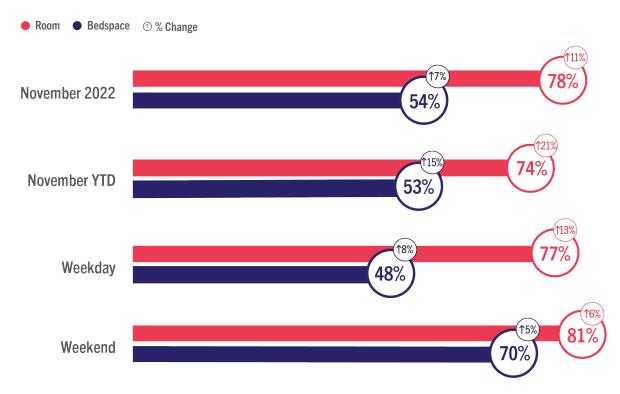
Evaluating trends across the **9 regions** of England, all regions achieved increased room occupancy compared with the same month last year. The three regions that recorded the greatest change in room occupancy from last year were Greater London, which increased occupancy from 66% to 81%, followed by Southeast England, which increased occupancy from 62% to 76%, and West Midlands, which increased occupancy from 68% to 77%.

Looking at hotel performance across destination types, City / Large Town hotel room occupancy increased the most from 68% to 79%, followed by Small Town hotel occupancy, which increased from 63% to 73%. Seaside hotel occupancy increased from 68% to 70% and Countryside hotel occupancy increased from 64% to 65%.

Assessing occupancy rates by establishment size, hotels with 101+ rooms increased the most from 65% to 78%, followed by hotels with 51-100 rooms, which increased occupancy from 74% to 79%, and hotels with 26-50 rooms which increased occupancy from 69% to 74%.

Throughout this report occupancy comparisons with last year are in absolute terms. Meanwhile, ADR and RevPAR year-on-year comparisons are in relative terms. Please see the Methodology Statement for more information on this, and regarding the data during the Covid-19 pandemic.

England Room and Bedspace Occupancy



^{*}Please note: As of February 2019 occupancy percentage changes are expressed in absolute terms. For more information please see 'Methodology Statement' on page 16.



England Room and Bedspace Occupancy

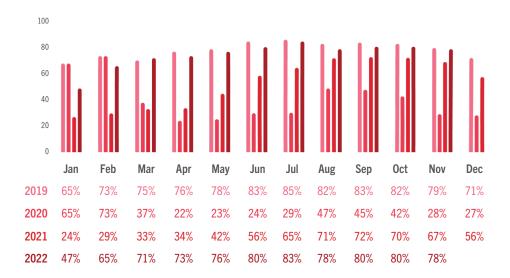
Room Occupancy	2019	2020	2021	2022
November	79%	28%	67%	78%
November YTD	78%	42%	53%	74%
Weekday	77%	31%	64%	77%
Weekend	81%	18%	76%	81%

Bedspace Occupancy	2019	2020	2021	2022
November	55%	18%	47%	54%
November YTD	56%	30%	38%	53%
Weekday	48%	19%	40%	48%
Weekend	70%	15%	65%	70%

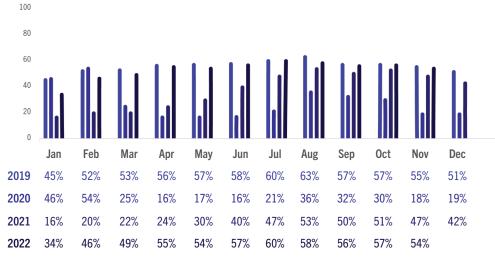
Room supply and room demand Year-on-year relative percentage change	2019	2020	2021	2022
Room Supply	1.7%	-18.0%	21.4%	0.9%
Room Demand	1.7%	-71.3%	196.9%	17.1%

England Room and Bedspace Occupancy

Data Tables

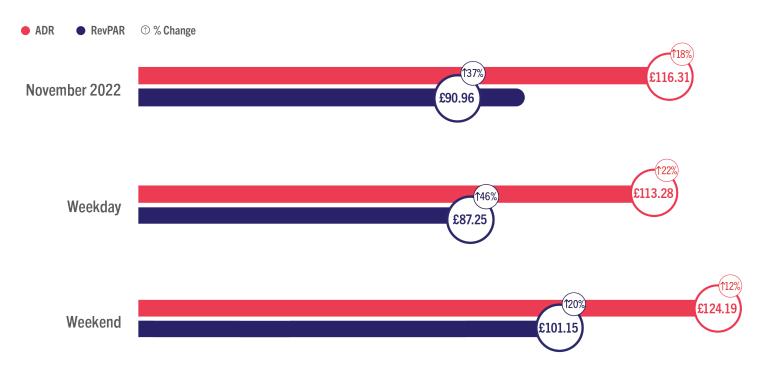






England Bedspace Occupancy by Month

England ADR and RevPAR



^{*}Please note: ADR and RevPAR year-on-year percentage changes are shown in relative terms.





England ADR and RevPAR

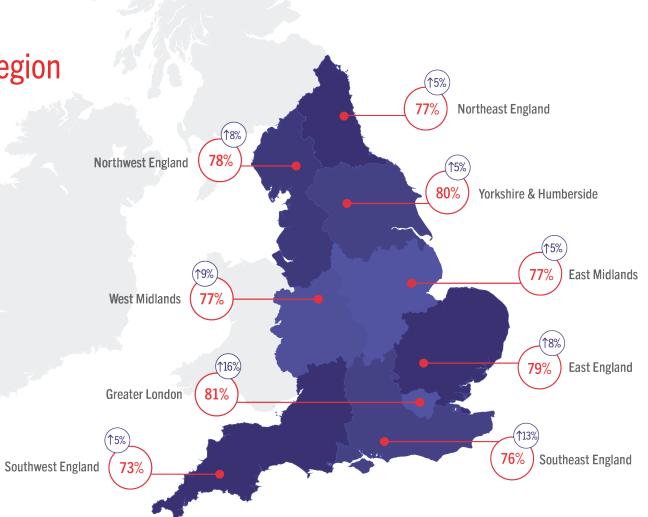
ADR	2019	2020	2021	2022	
November	£99.27	£54.53	£98.23	£116.31	
Weekday	£100.13	£54.34	£92.76	£113.28	
Weekend	£97.63	£55.40	£111.00	£124.19	

RevPAR	2019	2020	2021	2022
November	£78.15	£15.03	£66.20	£90.96
Weekday	£77.49	£16.89	£59.67	£87.25
Weekend	£79.47	£9.91	£84.16	£101.15

Room Occupancy By Region

At a glance - November 2022

*The figures in the graphic show the latest month occupancy figures and year-on-year percentage changes (in absolute terms).





Occupancy By Region

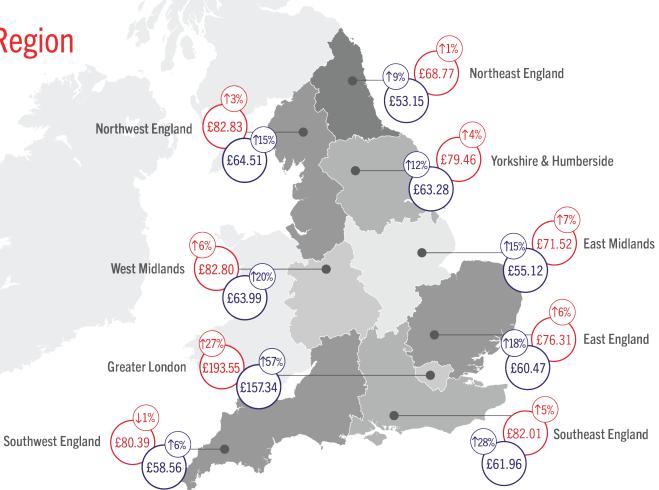
Room Occupancy	2019	2020	2021	2022	Bedspace Occupancy	2019	2020	2021	2022
East England	75%	39%	71%	79%	East England	53%	27%	49%	55%
East Midlands	75%	33%	72%	77%	East Midlands	52%	23%	49%	52%
Greater London	86%	22%	66%	81%	Greater London	61%	15%	46%	57%
Northeast England	75%	30%	72%	77%	Northeast England	53%	21%	50%	53%
Northwest England	78%	25%	70%	78%	Northwest England	55%	17%	48%	53%
Southeast England	73%	31%	62%	76%	Southeast England	51%	21%	43%	52%
Southwest England	73%	32%	68%	73%	Southwest England	51%	22%	46%	49%
West Midlands	79%	27%	68%	77%	West Midlands	53%	18%	45%	51%
Yorkshire & Humberside	80%	26%	74%	80%	Yorkshire & Humberside	57%	18%	52%	56%

ADR and RevPAR By Region

At a glance - November 2022

*The figures in the graphic show the latest month revenue figures and year-on-year percentage changes (in relative terms).

RevPAR ① % Change





ADR and RevPAR By Region

ADR	2019	2020	2021	2022	RevPAR	2019	2020	2021	2022
East England	£66.05	£47.75	£71.86	£76.31	East England	£49.66	£18.57	£51.31	£60.47
East Midlands	£62.00	£46.88	£66.90	£71.52	East Midlands	£46.45	£15.68	£48.05	£55.12
Greater London	£157.60	£74.34	£152.24	£193.55	Greater London	£134.78	£16.11	£100.13	£157.34
Northeast England	£60.64	£47.61	£67.99	£68.77	Northeast England	£45.72	£14.24	£48.98	£53.15
Northwest England	£73.91	£50.07	£80.37	£82.83	Northwest England	£57.62	£12.30	£56.18	£64.51
Southeast England	£71.29	£50.64	£77.77	£82.01	Southeast England	£52.03	£15.47	£48.57	£61.96
Southwest England	£70.76	£51.16	£81.50	£80.39	Southwest England	£51.82	£16.49	£55.30	£58.56
West Midlands	£72.14	£45.28	£78.08	£82.80	West Midlands	£57.06	£12.09	£53.20	£63.99
Yorkshire & Humberside	£66.76	£45.38	£76.29	£79.46	Yorkshire & Humberside	£53.20	£11.82	£56.67	£63.28

Room Occupancy By Destination Type



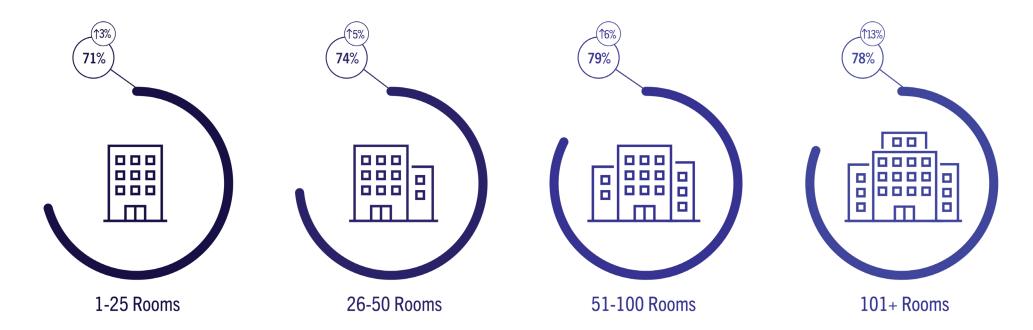
^{*}Please note: As of February 2019 occupancy percentage changes are expressed in absolute terms. For more information please see 'Methodology Statement' on page 16.



Occupancy By Destination Type

Room Occupancy	2019	2020	2021	2022	Bedspace Occupancy	2019	2020	2021	2022
City / Large Town	80%	27%	68%	79%	City / Large Town	56%	19%	46%	54%
Small Town	72%	29%	63%	73%	Small Town	51%	20%	45%	52%
Countryside	69%	22%	64%	65%	Countryside	47%	14%	42%	44%
Seaside	70%	30%	68%	70%	Seaside	52%	21%	49%	50%

Room Occupancy By Number of Rooms



^{*}Please note: As of February 2019 occupancy percentage changes are expressed in absolute terms. For more information please see 'Methodology Statement' on page 16.



Occupancy By Number of Rooms

Room Occupancy	2019	2020	2021	2022	Bedspace Occupancy	2019	2020	2021	2022
1 to 25 Rooms	70%	31%	67%	71%	1 to 25 Rooms	51%	22%	48%	50%
26 to 50 Rooms	74%	32%	69%	74%	26 to 50 Rooms	53%	23%	49%	52%
51 to 100 Rooms	77%	42%	74%	79%	51 to 100 Rooms	56%	30%	53%	57%
101+ Rooms	80%	23%	65%	78%	101+ Rooms	56%	16%	44%	53%





Methodology Statement

In July 2017, a change of suppliers was made to the occupancy data. The data is now collected via a syndicated panel of over 3,000 hotels and other accommodation businesses provided by hotel market data and benchmarking company - STR. STR collects the following performance metrics from participating properties either on a daily or monthly basis through their online platform or data feeds:

- Number of rooms available
- Number of rooms sold
- Total room revenue

These baseline figures are used to calculate the three most relevant metrics within the accommodation industry namely: Occupancy, Average Daily Rate (ADR) and Revenue Per Available Room (RevPAR). All units given throughout this report represent a positive number, unless stated otherwise.

To allow a meaningful comparison of year-on-year trends, VisitEngland and STR have included historical data from STR's own participating properties in the reports from July 2017 onwards. The historical data displayed in these reports is not consistent with reports published prior to the July 2017 report.

Further details about STR's panel and data collection can be found in our methodology note.

All previous months' reports and data can be found on the VisitEngland website.

In February 2019, a change in reporting style was made to refer to percentage changes of occupancy data in absolute terms. Please note that the room and bedspace occupancy figures in this report are rounded to the nearest whole number. As a result, occupancy absolute percentage change figures may have a discrepancy of $\pm 1\%$. All previous reports prior to February 2019 show percentage changes of occupancy data in relative terms. ADR, RevPAR, Supply & Demand percentage changes continue to be shown in relative terms.

Due to Covid-19, the England hotel industry saw an unprecedented number of hotels temporarily close their doors starting in March of 2020. Throughout the pandemic, STR has continued to collect performance data from those hotels who remained open. The data in this month's report is therefore only based on those hotels that were open and reported data to STR (N=3,526).



For information on how to contribute and participate in the England Occupancy Study and benefit from STR's property level benchmarking reports, please email hotelinfo@str.com.

For more information on STR's other available products and pricing:

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